Baltimore County Public Schools

Date: November 6, 2001

To: Board of Education

From: Dr. J. Hairston, Superintendent

Subject: Recommendations for Award of Contracts

Board Exhibit – November 6, 2001

Originator: Robert Haines, Deputy Superintendent of Business Services

Resource Person(s): Patrick Fannon, Controller; Richard Gay, Purchasing Manager

Recommendation

That the Board of Education approves the recommendations for award of contracts Board Exhibit for the November 6, 2001 board meeting.

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See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

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Appendix I – Recommendations for Award of Contracts – Board Exhibit
The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

1. **Contracted Services: On-Call Elevator Maintenance and Repair**  Estimated Award Value: $35,000
   Maryland Elevator Services, Inc.
   Baltimore County Government Contract #41449

   A contract to provide firm fixed hourly pricing for the maintenance and repair of elevators as needed was approved by Baltimore County Government on August 8, 2001. The terms and conditions of the contract include provisions for the utilization of the contract also by Baltimore County Libraries, the Community Colleges of Baltimore County and Baltimore County Public Schools. Baltimore County Public Schools has approximately 31 elevators, 15 chairlifts, and 2 dumbwaiters. The four-month contract was awarded to **Maryland Elevator Services, Inc., Crofton, MD**. Baltimore County Government has rebid the contract and will take it to the County Council for approval on December 6, 2001. BCPS will bring the new contract to the Board of Education on December 18, 2001. This contract with Maryland Elevator will remain in force until December 18. The Office of Purchasing recommends the approval of the use of this contract until December 18, 2001. Funding for the purchase of these services will be provided through the operating budget of the Office of Maintenance.

2. **Contracted Services: System Programmer**  Estimated Award Value: $150,000
   Intellimark/DPSC Technology Consultants
   One-year Extension
   Baltimore County Government Contract #40180

   In September 2000 the Board of Education approved the utilization of a Baltimore County Government contract for outsourcing the employ of system programmers. The primary activity of these services is the programming for BCPS’s legacy operating system that hosts student information. Other activities include the upgrade of operating systems that support WEB applications for hosting a data warehouse. The programmers employed through the Baltimore County bid possess considerable VM/VSE programming experience, knowledge of BCPS’s software structure and have been fundamental in helping with high priority technology initiatives.

   Continued use of Baltimore County’s contract with **Intellimark/DPSC Technology Consultants, Baltimore, MD** is recommended through November 2002 in the amount of $150,000.00. Funding will be provided by the Department of Technology.
3. **Contracted Services: Time & Materials**  
   **Estimated Award Value:** $200,000

**Roof Repair Services**

**Three-Year Bid**

**Contract #3-315-02**

A bid designed to obtain an hourly rate for the repair of roofs on an "as needed" and "emergency" basis was issued on September 6, 2001 to 18 contractors. Proposals were received from eight vendors. The specifications were developed in conjunction with the Office of Maintenance and the bidders at a pre-bid meeting.

Award of contract is recommended to the following contractors as the responsive and responsible bidders offering the most favorable bid prices. The Primary Award Bidder is in **bold** print, the Secondary Award Bidder is in **italicized** print, and the Tertiary Award Bidder is underlined.

<table>
<thead>
<tr>
<th>Award</th>
<th>Company Name</th>
<th>Bid Price</th>
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<tbody>
<tr>
<td></td>
<td></td>
<td>Roof Foam</td>
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<tr>
<td>Primary</td>
<td>K I Construction Co., Glen Burnie, MD</td>
<td>$35.00</td>
</tr>
<tr>
<td>Secondary</td>
<td>Alliance Roofing and Sheet Metal, Inc., Baltimore, MD</td>
<td>$45.00</td>
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<tr>
<td>Tertiary</td>
<td>Roofers, Inc., Baltimore, MD</td>
<td>$48.00</td>
</tr>
<tr>
<td></td>
<td>Cole Roofing Co., Inc., Baltimore, MD</td>
<td>$49.00</td>
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<tr>
<td></td>
<td>Heidler Roofing Services, Inc., York, PA</td>
<td>$50.60</td>
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<td></td>
<td>Potteiger-Raintree Inc., Glen Rock, PA</td>
<td>$55.55</td>
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<td></td>
<td>Control Roofing &amp; Sheet Metal, Corp., Capitol Heights, MD</td>
<td>$56.00</td>
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<td></td>
<td>Weatherproofing Technologies, Inc., Beachwood, OH</td>
<td>$60.00</td>
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The estimated award value over a three-year contract term is $200,000.00. Funding for the services included in this contract will be provided through the operating budget of the Office of Maintenance.

4. **Supply Contract: Various Lumber**  
   **Estimated Award Value:** $70,000

**Contract # 3-320-02**

An annual bid was issued on September 6, 2001 to 21 vendors for Supply Contract: Various Lumber. Proposals were received from two vendors. The specifications were developed in conjunction with the Office of Maintenance and the bidders at a pre-bid meeting. The specifications were designed to obtain firm fixed pricing for the purchase and delivery of various pieces of lumber to be utilized and installed by the Technology Education Department, Office of
Maintenance, and/or Office of Grounds. Delivery is free for all orders of $500.00 or more.

Award of contract is recommended to Pikesville Lumber and Supply Company, Inc., Pikesville, MD as the responsive and responsible vendor offering the lowest aggregate unit prices.

The estimated award value for this contract is $70,000.00 based upon historical purchase of these products. Funding will be provided by the operating budget of the Office of Maintenance, Aging School Funding, Capital Projects, and the individual schools' operating budget.