DATE: June 10, 2003

TO: BOARD OF EDUCATION

FROM: Joe A. Hairston, Superintendent

SUBJECT: Recommendations for Award of Contracts

ORIGINATOR: J. Robert Haines, Deputy Superintendent, Business Services

RESOURCE PERSON(S): Patrick Fannon, Controller; Rick Gay, Purchasing Manager

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

*****

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit
The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

1. **Contract:** Contracted Services: Containerized Refuse Collection Services  
   **Bid #:** JCO-433-03

   **Term:** 3 years  
   **Extensions:** 2/1-year  
   **Contract Ending Date:** Sept. 30, 2008 (tentative)

   **Estimated annual award value:** $872,051  
   **Estimated total award value:** $4,360,255

   **Bid issued:** April 3, 2003  
   **Pre-bid meeting date:** April 23, 2003  
   **Bid due date:** May 15, 2003

   **No. of vendors issued to:** 17  
   **No. of bids received:** 4  
   **No. of no-bids received:** 1  
   **No. of non-responsive:** 1

**Description:**
The bid specifications were designed to divide the school system into five geographic areas, allowing the bidders to submit proposals for one, several, or all five areas. Additionally, this specification included services for the use of open-top, roll-off containers. Bidders were required to provide pricing on refuse removal from schools, offices, and other facilities in the county, as well as identify services in support of BCPS’ recycling program. The types of products included in the recycling program are: paper, magazines, newspaper, and cardboard.

The language of the bid allows for two one-year extensions.

**Recommendations:**
Award of contract is recommended to:

   Gerber’s Inc., Cockeysville, MD  
   Waste Management of MD, Inc., Columbia, MD

**Responsible school or office:** Office of Operations

**Contact Persons:** William Wingerd and Michael Eppig

**Funding Source:** The operating budget of the Office of Operations
Contracted Services: *On-Call Services for Time & Material Projects with Not-to-Exceed Quotes*

The Division of Physical Facilities, Office of Maintenance, has requested the Office of Purchasing to extend the following contracts: 3-332-00, Contracted Services: *On-Call Asbestos Abatement Services*, and 3-331-00, Contracted Services: *On-Call Industrial Hygienist Services*. These contracts are indefinite-quantity contracts, as the services intended for purchase are based upon future needs of the system and are pending allocation of funds.

The Office of Maintenance intends to have pre-qualified contractors with the appropriate insurance, training, and certification, to be *on call* for services, repairs, and installations. Based upon the previous needs of the Office of Maintenance for these types of services, availability of the contractors when called upon to do work, and the urgency to have the work done within a specified timeframe, the award of contract may be made to multiple contractors for each of these solicitations. All work under these contracts will be done either on a *time-and-material* or by a *not-to-exceed* quote basis.

*Time-and-material* jobs will be done by the primary award contractor. If, for any reason, the primary award contractor is unable to do the work within the timeframe of the Office of Maintenance, the next ranked contractor will be asked to do the work, and so on throughout the list. For the following two contracts, if a larger project with a definable scope has been identified, all of the award bidders will be asked to provide a *not-to-exceed* quote. All of the award bidders will be provided with the scope of the project and will be asked to include all materials and labor required to properly complete the project by a specified date. Since all the award bidders are offering a competitive price, the cost is usually substantially less than utilizing the *time-and-material* scenario. However, this quote process still guarantees that all work is to be done by pre-qualified contractors. Specifications were developed in conjunction with the Office of Maintenance staff and contractors.
2. **Contract:** Contracted Services: *On-Call Asbestos Abatement Services Extension*

   **Bid #:** 3-332-00

   **Term:** 1-year extension of contract  
   **Contract Ending Date:** June 30, 2004

   **Estimated annual award value:** $1,000,000

   **Bid issued:** February 28, 2000

   **Pre-bid meeting date:** March 15, 2000

   **Due Date:** April 27, 2000

   **No. of vendors issued to:** 12

   **No. of bids received:** 9

   **No. of no-bids received:** 0

**Description:**

**Contracted Services:** *On-Call Asbestos Abatement Services for Time-and-Material Projects with Not-to-Exceed Quotes*

The following contract extension is an indefinite-quantity contract, as the services intended for purchase are based upon future needs of the system.

The Office of Maintenance intends to have pre-qualified contractors with the appropriate insurance, training, and certification to be *on call* to provide asbestos abatement services.

The original contracts were approved by the Board on April 30, 2000.

**Recommendation:**

Extension of award of contract is recommended to:

<table>
<thead>
<tr>
<th>Award</th>
<th>Contractor Details</th>
<th>Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Primary Award</td>
<td>A-L Abatement, Inc., Baltimore, MD</td>
<td>$19.40</td>
</tr>
<tr>
<td>Secondary Award</td>
<td>A &amp; I, Inc., 4407, Baltimore MD</td>
<td>$21.80</td>
</tr>
<tr>
<td>Tertiary Award</td>
<td>Asbestos Specialists, Inc., Linthicum Heights, MD</td>
<td>$26.50</td>
</tr>
<tr>
<td>Fourth Award</td>
<td>Colt Insulation, Inc., Baltimore, MD</td>
<td>$27.80</td>
</tr>
</tbody>
</table>

**Responsible school or office:** Office of Maintenance and Office of Engineering and Construction

**Contact Person:** Cornell Brown

**Funding Source:** Operating budget, aging school funds, and capital projects
3. **Contract:** Contracted Services: *On-Call* Industrial Hygienist Services Extension  
   **Bid #:** 3-331-00

**Term:** 1-year extension of contract  
**Contract Ending Date:** June 30, 2004  
**Estimated annual award value:** $200,000

**Bid issued:** February 28, 2000  
**Pre-bid meeting date:** March 15, 2000  
**Due Date:** March 30, 2000  
**No. of vendors issued to:** 19  
**No. of bids received:** 6  
**No. of no-bids received:** 0

**Description:**

Contracted Services: *On-Call* Industrial Hygienist Services for *Time-and-Material* Projects with *Not-to-Exceed Quotes*

The following contract extension is an indefinite-quantity contract, as the services intended for purchase are based upon future needs of the system.

The Office of Maintenance intends to have pre-qualified contractors with the appropriate insurance, training, and certification to be *on call* to provide industrial hygienist services.

The original contract was approved by the Board on June 30, 2000.

**Recommendation:**

Extension of award of contract is recommended to:

<table>
<thead>
<tr>
<th>Award</th>
<th>Company Name</th>
<th>Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Primary Award</td>
<td>Advanced Air Analysis, Inc., Owings Mills</td>
<td>$29.00</td>
</tr>
<tr>
<td>Secondary Award</td>
<td>Tidewater, Inc., Columbia MD</td>
<td>$28.00</td>
</tr>
<tr>
<td>Tertiary Award</td>
<td>I H Services, Inc., Baltimore, MD</td>
<td>$35.00</td>
</tr>
<tr>
<td>Fourth Award</td>
<td>Aerosol Monitoring &amp; Analysis, Inc., Hanover, MD</td>
<td>$39.50</td>
</tr>
<tr>
<td>Fifth Award</td>
<td>Martel Laboratories JDS, Inc., Baltimore MD</td>
<td>$40.00</td>
</tr>
</tbody>
</table>

**Responsible school or office:** Office of Maintenance and  
Office of Engineering and Construction

**Contact Person:** Cornell Brown

**Funding Source:** Operating budget, aging school funds, and capital projects
   Bid #: PCR-230-03 (Anne Arundel County Public Schools #02CM-191)

   Term: 5 years  Extensions: 0  Contract Ending Date: June 30, 2008
   Estimated annual award Value: $138,000
   Estimated total award value: $690,000

   Bid issued: June 2002
   Pre-bid meeting date: July 8, 2002
   Due Date: July 23, 2002
   No. of vendors issued to: NA
   No. of bids received: NA
   No. of no-bids received: NA

Description:

Approval is requested to participate in the Anne Arundel County Public Schools’
(AACPS) award for the installation of one Xerox Docutech 6115 Production Publisher
and two Document Center 90 copy/printers with finishers. Costs shown include
10,200,000 impressions per year, WEB-based job submission software, color scanning,
and squarefold and booklet making finishing features. These units will replace BCPS’
nearly ten-year-old Docutech. They will, in conjunction with an Oce document printing
system recently acquired, increase print shop production capacity by one-third, and will
eliminate a $70,000 per year cost of maintenance and supplies for the current Docutech.
This equipment upgrade is part of the overall plan to shift BCPS reproduction from being
predominately site-based to print shop-based, in order to centralize the creation of
instructional media (print and CD-ROM) and to minimize outsource printing.

Recommendation:

Award of contract is recommended to:

   Xerox Corporation, Towson, MD

   Responsible school or office: Office of Copy and Print Services

   Contact Person: Don Dent

   Funding Source: Operating budget of the Office of Copy and Print Services
5. **Contract:** Food Service: Dairy Products Extension  
   **Bid #:** 4-428-01

**Term:** 1-year extension of contract  
**Contract Ending Date:** June 30, 2004

**Estimated total award value:** $3,100,000

**Bid issued:** February 15, 2001  
**Pre-bid meeting date:** February 27, 2001  
**Bid due date:** March 14, 2001

**No. of vendors issued to:** 16  
**No. of bids received:** 2  
**No. of no-bids received:** 3  
**No. of non-responsive:** 0

**Description:**  
A contract for the purchase and delivery of dairy products to all schools was approved by the Board of Education on May 15, 2001. The contract provides a one-year extension of contract upon the request of BCPS. The vendor has agreed to honor all terms and conditions of the original contract.

**Recommendations:**  
Award of contract extension is recommended to:

Cloverland/Green Spring Dairy, Inc.

**Responsible school or office:** Office of Food and Nutrition Services  
**Contact Person:** Karen Levenstein  
**Funding Source:** The Office of Food and Nutrition Services
6. **Contract:** Food Service: Food Products  
   **Bid #:** JCO-428-03

   **Term:** 1 year  
   **Extensions:** 1 year  
   **Contract Ending Date:** June 30, 2005 (tentative)

   **Estimated annual award value:** $6,366,316  
   **Estimated total award value:** $12,732,632

   **Bid issued:** March 27, 2003  
   **Pre-bid meeting date:** April 7, 2003  
   **Bid Due Date:** April 24, 2003  
   **No. of vendors issued to:** 23  
   **No. of bids received:** 23  
   **No. of no-bids received:** 1  
   **No. of non-responsive:** 0

**Description:**
The bid specifications required the bidders to offer firm-fixed pricing for the purchase and delivery of various food products (canned fruits and vegetables, cereals, condiments, frozen food, meats, etc.) to the food service warehouse on an as-needed basis.

**Recommendations:**
Award of contract is recommended to:

- Carroll County Foods, New Windsor, MD
- Cavendish Farms, Inc., Jamestown, ND
- Culinary Standards Corporation, Louisville, KY
- Dori Foods, Inc., Richmond, VA
- East Side Entrees, Woodbury, NY
- Eastern Imports, Inc., Laurel, MD
- Feesers, Inc., Harrisburg, PA
- Glennco, Inc., Baltimore, MD
- Hood’s Institutional Foods, Inc., Washington, DC
- J.T.M Provisions, Inc., Harrison, OH
- Man of NY, Clifton Park, NY
- Princess Ann Products, Inc., Fruitland, MD
- H. Schrier & Company, Inc., Brooklyn, NY
- Otis Spunkmeyer, Inc., Elkridge, MD
- Sysco Food Services, Jessup, MD
- US Food Service, Lakeland, FL

**Responsible school or office:** Office of Food & Nutrition Services

**Contact Persons:** Karen Levenstein or JoAnn Calvert

**Funding Source:** Operating budget of the Office of Food & Nutrition Services
### Contract: Food Service: Ice Cream Products, Extension

**Bid #:** 4-425-02

<table>
<thead>
<tr>
<th><strong>Term:</strong></th>
<th>1-year extension of contract</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Bid issued:</strong></td>
<td>March 7, 2002</td>
</tr>
<tr>
<td><strong>Pre-bid meeting date:</strong></td>
<td>March 21, 2002</td>
</tr>
<tr>
<td><strong>Bid due date:</strong></td>
<td>April 11, 2002</td>
</tr>
<tr>
<td><strong>No. of vendors issued to:</strong></td>
<td>8</td>
</tr>
<tr>
<td><strong>No. of bids received:</strong></td>
<td>1</td>
</tr>
<tr>
<td><strong>No. of no-bids received:</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>No. of non-responsive:</strong></td>
<td>0</td>
</tr>
</tbody>
</table>

**Estimated annual award value:** $478,000

**Contract Ending Date:** June 30, 2004

**Description:**
A contract for the purchase and delivery of ice cream products (sandwich, éclair, chocolate nut cone, non-fat yogurt, variety of ice cream bar items) direct to all schools was approved by the Board of Education on May 28, 2002. The contract provides a one-year extension upon the request of BCPS. The vendor has agreed to honor all terms and conditions of the original contract.

**Recommendations:**
Award of contract extension is recommended to:

**Jack & Jill Ice Cream Company, Columbia, MD**

**Responsible school or office:** Office of Food and Nutrition Services

**Contact Persons:** Karen Levenstein and JoAnn Calvert

**Funding Source:** Operating budget of the Office of Food and Nutrition Services
8. **Contract:** Food Service: Paper Products  
**Bid #:** JCO-429-03

**Term:** 1 year  
**Extension:** 1 year  
**Contract Ending Date:** June 30, 2005 (tentative)

**Estimated annual award value:** $649,245  
**Estimated total award value:** $1,298,490

**Bid issued:** March 27, 2003  
**Pre-bid meeting date:** April 9, 2003  
**Bid Due Date:** April 28, 2003  
**No. of vendors issued to:** 36  
**No. of bids received:** 11  
**No. of no-bids received:** 4  
**No. of non-responsive:** 0

**Description:**  
The bid specifications required the bidders to offer pricing for the purchase and delivery of various food paper products (foam trays and cups, French fry cups, paper plates, plastic utensils, etc.) to the food service warehouse on an as-needed basis.

**Recommendations:**  
Award of contract is recommended to:

- Acme Paper Company, Savage, MD  
- Calico Industries, Inc., Annapolis Junction, MD  
- FPC Holdings, Inc., Elkridge, MD  
- Kahn paper Company, Inc., Capitol Heights, MD  
- Penn Jersey Paper, Inc., Philadelphia, PA

**Responsible school or office:** Office of Food & Nutrition Services  
**Contact Persons:** Karen Levenstein or JoAnn Calvert  
**Funding Source:** Operating budget of the Office of Food & Nutrition Services
9. **Contract:** Food Service: Small Wares  
   **Bid #:** JCO-430-03

**Contract Ending Date:** June 30, 2005 (tentative)

**Term:** 1 year  
**Extension:** 1 year  
**Estimated annual award value:** $71,264  
**Estimated total award value:** $142,528

**Bid issued:** April 10, 2003  
**Pre-bid meeting date:** April 23, 2003  
**Bid Due Date:** May 8, 2003  
**No. of vendors issued to:** 28  
**No. of bids received:** 6  
**No. of no-bids received:** 5  
**No. of non-responsive:** 0

**Description:**  
The bid specifications required the bidders to offer pricing for the purchase and delivery of various food service small wares (measuring cups, brushes, mops, trash cans, carts, pans, storage containers, ladles, scoops, etc.) to the food service warehouse on an as-needed basis.

**Recommendations:**  
Awards of contract are recommended to:

- Acme Paper Company, Savage, MD  
- Calico Industries, Inc., Annapolis Junction, MD  
- DePalo & Sons, Inc., Baltimore, MD

**Responsible school or office:** Office of Food & Nutrition Services

**Contact Persons:** Karen Levenstein or JoAnn Calvert

**Funding Source:** Operating budget of the Office of Food & Nutrition Services
10. **Contract:** Food Service: Snack Products  
**Bid #:** JCO-431-03

**Term:** 1 year  
**Extension:** 1 year  
**Contract Ending Date:** June 30, 2005 (tentative)

**Estimated annual award value:** $850,000  
**Estimated total award value:** $1,700,000

**Bid issued:** March 28, 2003  
**Pre-Bid Date:** April 9, 2003  
**Bid Due Date:** April 28, 2003  
**No. of vendors issued to:** 28  
**No. of bids received:** 8  
**No. of no-bids received:** 0  
**No. of non-responsive:** 0

**Description:**  
The bid specifications required the bidders to offer pricing for the purchase and delivery of various food service snack products (cakes and pies, cookies, chips, pretzels, popcorn, etc.) to schools on an established delivery schedule. The Office of Food and Nutrition Services will establish the approved products to be ordered by the cafeteria staff.

**Recommendations:**  
Awards of contract are recommended to:

- Linden’s Cookies, Inc., Congers, NY  
- McKee Foods, Inc., Collegedale, TN  
- Tasty Baking Company, Philadelphia, PA  
- Utz Quality Foods, Inc., Hanover, PA

**Responsible school or office:** Office of Food & Nutrition Services

**Contact Persons:** Karen Levenstein or JoAnn Calvert

**Funding Source:** Operating budget of the Office of Food & Nutrition Services
**Contract:** Food Service: Uniform Shirts  
**Bid #:** JCO-432-03

**Term:** 1 year  
**Extension:** 1 year  
**Contract Ending Date:** June 30, 2005 (tentative)

**Estimated annual award value:** $31,984  
**Estimated total award value:** $63,968

**Bid issued:** March 27, 2003  
**Pre-Bid Date:** April 9, 2003  
**Bid Due Date:** April 28, 2003  
**No. of vendors issued to:** 39  
**No. of bids received:** 10  
**No. of no-bids received:** 1  
**No. of non-responsive:** 1

**Description:**  
The bid specifications required the bidders to offer pricing for the purchase and delivery of food service uniform shirts for cafeteria workers. Orders are placed twice a year for delivery directly to the food service warehouse.

**Recommendations:**  
Award of contract is recommended to:

Washington Uniform Company, Baltimore, MD

**Responsible school or office:** Office of Food & Nutrition Services

**Contact Persons:** Karen Levenstein or JoAnn Calvert

**Funding Source:** Operating budget of the Office of Food & Nutrition Services
12. **Contract:** Interscholastic Football Supplies and Equipment  
**Bid #:** JNI-710-03

- **Term:** 1 year  
- **Extensions:** 1 year  
- **Contract Ending Date:** May 31, 2005 (tentative)  
- **Estimated annual award Value:** $105,000  
- **Estimated total award value:** $210,000

- **Bid issued:** May 15, 2003  
- **Pre-bid meeting date:** NA  
- **Due Date:** May 27, 2003  
- **No. of vendors issued to:** 32  
- **No. of bids received:** 22  
- **No. of no-bids received:** 2

**Description:**  
The BCPS high school athletic departments utilize this contract, which contains 175 items, to purchase the supplies and equipment necessary to support the interscholastic football program in Baltimore County Public Schools.

**Recommendations:**

Awards of contract are recommended to the following companies:

- Ace Reconditioners, Washington, PA  
- Marlow Sports, Forestville, MD  
- Marty Gilman, Gilman, CT  
- Micro Bio Medics, Pelham Manor, NY  
- Moore Medical Corporation, New Britain, CT  
- Rae Crowther Company, Rock Hill, SC  
- Riddell/All American, Elyria, OH  
- Sportmaster, Pittsburgh, PA  
- Sports Stop Inc., Brooklandville, MD  
- Sportsman’s, Johnstown, PA

**Responsible school or office:** Department of Athletics  
**Contact Person:** Ronald Belinko  
**Funding Source:** The operating budget of the Department of Athletics
13. **Contract:** Kubota Tractors  
**Bid #:** RHA-417-03 (Howard County Public Schools #14-10-02/03)

**Term:** 1-time purchase  
**Contract Ending Date:** July, 2003

**Estimated total award value:** $105,989.35

**Bid issued:** September 26, 2002  
**Pre-bid meeting date:** NA  
**Bid due date:** October 10, 2002

**No. of vendors issued to:** 22  
**No. of bids received:** 5  
**No. of no-bids received:** 7  
**No. of non-responsive:** 0

**Description:**

Approval is requested to utilize Howard County Public Schools’ bid for Kubota Tractors. The bid specifications require the bidders to offer a fixed price per item. It is the intent of the Office of Grounds to purchase six Kubota Tractors, Model F2560, with a 72" mower deck, snow plow, weights, and axle extensions for a unit price of $15,504.70 each. Additionally, five snow blowers, that would be mountable on any of the units, are being purchased at a cost of $2,592.23 per blower.

The award bidder will set up the tractors, mount the various options being purchased, and guarantee the product.

**Recommendation:**

Award of contract is recommended to:

Backyard Power, Inc., MD

**Responsible school or office:** Office of Grounds

**Contact Person:** Dennis Elkins

**Funding Source:** Operating budget of the Office of Grounds
14. **Contract:** PC-Controlled CNC Machining Tool for Sollers Point Technical High School
   **Bid #:** JNI-726-03

**Term:** 18 months  **Extension:** 0  **Contract Ending Date:** December 20, 2004 (tentative)
**Estimated total award value:** $48,000

**Bid issued:** May 1, 2003
**Pre-bid meeting date:** NA
**Due Date:** May 20, 2003
**No. of vendors issued to:** 4
**No. of bids received:** 3
**No. of no-bids received:** 0

**Description:** The EMCO PC Mill 155 package, along with the training, will fit into the curriculum already in place in the High Performance Manufacturing/Engineering (HPM/E) program at Sollers Point Technical High School. This machine will allow the students enrolled in this program to take their CNC skills to the next level for real world application.

**Recommendations:**
Award of contract is recommended to:

Diversified Educational Systems, Berryville, VA

**Responsible school or office:** Office of Technical Programs
**Contact Person:** Rhonda Hoyman
**Funding Source:** Perkins Grant through the Offices of Career and Technology Education
15. **Contract:** Printing: School Calendars  
**Bid #:** JCO-447-03  

**Term:** 120 days  
**Extensions:** 0  
**Contract Ending Date:** October 30, 2003  
**Estimated total award value:** $23,371  

**Bid issued:** May 1, 2003  
**Pre-bid meeting date:** NA  
**Bid Due Date:** May 15, 2003  
**No. of vendors issued to:** 44  
**No. of bids received:** 13  
**No. of no-bids received:** 3  
**No. of non-responsive:** 1  

**Description:**  
The bid specifications required the bidders to offer pricing for the printing and delivery of the school calendars. Delivery is made to Distribution Services for distribution to all schools and offices. The BCPS Copy and Print Services cannot print this booklet due to the volume, color graphics, and the type of equipment needed to accomplish this task.  

**Recommendations:**  
Award of contract is recommended to:  

DLT Direct, Inc., Sterling, VA  

**Responsible school or office:** Office of Communications  

**Contact Persons:** Sharon Norman and Barbara Fuller  

**Funding Source:** Operating budget of the Office of Communications
16. **Contract:** Printing: Student Handbooks  
   **Bid #:** JCO-434-03

   **Term:** 120 days  
   **Extension:** 0  
   **Contract Ending Date:** October 30, 2003  
   **Estimated total award value:** $28,603

   **Bid issued:** March 13, 2003  
   **Pre-bid meeting date:** March 25, 2003  
   **Bid Due Date:** April 3, 2003

   **No. of vendors issued to:** 22  
   **No. of bids received:** 7  
   **No. of no-bids received:** 3  
   **No. of non-responsive:** 0

**Description:**  
The bid specifications required the bidders to offer pricing for the printing and delivery of the student handbooks. Delivery is made to Distribution Services for distribution to all schools. The BCPS Copy and Print Services cannot print this booklet due to the volume, color graphics, and the type of equipment needed to accomplish this task.

**Recommendations:**  
Award of contract is recommended to:

   Independent Printing Company, Inc., Savage, MD

**Responsible school or office:** Student Support Services  
**Contact Person:** Dale Rauenzahn  
**Funding Source:** Operating budget of Student Support Services
17. **Contract:** Summer School Bus Routes  
**Bid #:** PCR-224-03

**Term:** 3 years  
**Extensions:** 0  
**Contract Ending Date:** August 31, 2005 (tentative)  
**Estimated annual award Value:** $56,500  
**Estimated total award value:** $169,500

**Bid issued:** April 10, 2003  
**Pre-bid meeting date:** April 23, 2003  
**Due Date:** May 7, 2003  
**No. of vendors issued to:** 7  
**No. of bids received:** 5  
**No. of no-bids received:** 0

**Description:**

The bid was issued to augment student transportation services for 27 routes for summer school sessions of years 2003, 2004, and 2005. There are 60 bus routes involved in the summer school session, out of a total of 325 summer program routes. To be considered for award, bidders must have been an existing contractor with BCPS, or have been approved prior to bid submission. Bids were evaluated on an hourly rate, plus a mileage rate, and the minimum and maximum number of routes a bidder would accept.

**Recommendation:**

Award of contract is recommended to:

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Area</th>
<th>Routes</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Student, Inc., Baltimore, MD</td>
<td>NE area</td>
<td>10</td>
</tr>
<tr>
<td>First Student, Inc., Baltimore, MD</td>
<td>SE area</td>
<td>2</td>
</tr>
<tr>
<td>Whitcraft Services, Baltimore, MD</td>
<td>Central area</td>
<td>3</td>
</tr>
<tr>
<td>Woodlawn Motor Coach, Baltimore, MD</td>
<td>SW area</td>
<td>12</td>
</tr>
</tbody>
</table>

**Responsible school or office:** Office of Transportation

**Contact Person:** Linda Fitchett

**Funding Source:** Operating budget of the Office of Transportation
18. **Contract:** Grade 4-5 U.S. History Textbooks for School Year 03-04  
**Bid #:** NA  
**Term:** 5 years  
**Extensions:** 0  
**Contract Ending Date:** June 9, 2008 (tentative)  
**Estimated total award value:** $572,326.56  

**Bid issued:** NA  
**Pre-bid meeting date:** NA  
**Due Date:** NA  
**No. of vendors issued to:** 4  
**No. of bids received:** 4  
**No. of no-bids received:** 0  

**Description:**  

**Contract:** Grade 4-5 U.S. History Textbook “Horizons: United States History”  

We request approval from the Board of Education to purchase the selected text--Horizons: United States History, published by Harcourt. The book has a copyright date of 2003 and Harcourt holds the copyright. Because it is copyrighted material and the book is not available from any other source, the Office of Purchasing will purchase these materials under our sole-source guidelines. Superintendent’s Rule 3209, paragraph 2. (A), requires “All purchases of textbooks, computer software, and other materials are subject to the published procedures, authority, and scrutiny of the Office of Purchasing.” The Office of Purchasing Procedure OP4002.4 indicates that a sole-source purchase may arise from the following conditions: Copyrighted products, such as software, publications, textbooks, media, or products (specialized and/or advanced technology), which ensure a compatible learning environment for students/faculty at various school sites.  

The Office of Elementary Social Studies followed the selection process as established in Board Policy 6163.2 and Superintendent’s Rule 6163.2. The Office of Elementary Social Studies appointed a study committee in May, 2002, to define the content of the new program of study. The committee used this draft program of study to identify books for preview. Based on our established criteria for quality and type of materials needed, we solicited four books and supporting materials from four vendors.  

*The United States*  
*Our Nation*  
*Build Our Nation*  
*Horizons: United States History*  
Scott Forsman  
Macmillan/McGraw Hill  
Houghton Mifflin  
Harcourt  

A textbook-selection committee was formed with teacher representatives from each geographic area, a mentor, administrator, special educator, gifted and talented programs resource teacher, and parent from the PTA Council. The committee members received
copies of each of the four books to use in planning and classroom instruction, and a criteria list to be completed on each book. The committee members were asked to compare the book content to the proposed program of study and the MDSE Content Standards for Social Studies. Committee members were also given a complete set of the ancillary materials that accompany the programs to ensure that the support materials also met the needs of the program and the previously established criteria. The textbook by Harcourt, *Horizons: United States History*, was selected by the committee because it met all of the established criteria.

- The text presents US history from a multicultural point of view.
- The text meets the requirements for providing content in the context of U.S. history to 1790.
- It makes good use of the Internet and provides guidance for student use.
- It provides adaptations for ESOL students.
- The program includes a CD with text on tape that will enable teachers to differentiate to meet student needs.
- The text includes challenging readings and critical questions.
- The text contains activities requiring students to use higher-level thinking skills, such as decision making and problem solving.
- The program requires students and teachers to make use of technology.
- The book incorporates reading and vocabulary strategies into the body of the text.

Harcourt is providing a special printing (minimum 9000 copies) for grades 4 and 5. Grades 4 and 5 will use the same text. The current version of the Harcourt *Horizons* text covers curricular information for grades 4-8. This special printing will reduce the size of the text to eliminate unneeded information. This is a savings of $11.89 per student edition.

**Recommendation:**

Award of contract is recommended to Harcourt, copyrighted publisher of *Horizons: United States History* at a cost of $63.59 per volume plus shipping and handling.

**Responsible school or office:** Office of Elementary Social Studies

**Contact Person:** Barbara Yingling

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