Exhibit G

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: January 11, 2005

TO: BOARD OF EDUCATION

FROM: Joe A. Hairston, Superintendent

SUBJECT: Recommendations for Award of Contracts

ORIGINATOR: J. Robert Haines, Deputy Superintendent, Business Services

PERSON(S): Patrick Fannon, Controller; Rick Gay, Purchasing Manager; Richard Cassell, Administrator, Engineering & Construction

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

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See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit
The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

1. **Contract:** Carpet Provision and Installation  
   **Bid #:** MBU-515-05

   **Term:** 2 years  
   **Extension:** 3 years  
   **Contract Ending Date:** 12-31-09 (tentative)

   **Estimated annual award value:** $50,000  
   **Estimated total award value:** $250,000

   **Bid issued:** October 21, 2004  
   **Pre-bid:** November 4, 2004  
   **Bid due date:** November 30, 2004

   **No. of vendors issued to:** 8  
   **No. of bids received:** 3  
   **No. of no-bids received:** 0  
   **No. of non-responsive:** 5

**Description:**

This is a multi-year bid for the provision and installation of Mohawk and Patcraft carpet for various BCPS locations as requested by the Office of Physical Facilities, Maintenance/Construction. The provision and installation services will be requested on an as-needed/required basis as determined by BCPS.

Vendors submitted fixed prices on the carpet identified in the solicitation. The prices will remain constant for the term of the contract unless a justified increase is requested and verified. Award of contract is being recommended to a primary and secondary award bidder on an aggregate basis.

**Recommendation:**

Award of the contract is recommended to:

   **Primary** - FRS Flooring, Inc., Columbia, MD  
   **Secondary** - Most, Inc., Baltimore, MD
Responsible school or office: Office of Physical Facilities, Maintenance/Construction

Contact person: Larry Goins

Funding source: Operating Budget
2. **Contract:** Ceiling Tiles and Associated Materials  
**Bid #:** JMI-619-05

**Term:** 5 years  
**Extension:** 0  
**Contract Ending Date:** 12/31/09 (tentative)

**Estimated annual award Value:** $100,000  
**Estimated total award value:** $500,000

**Bid issued:** October 28, 2004  
**Pre-bid meeting date:** N/A  
**Due Date:** December 3, 2004  
**No. of vendors issued to:** 6  
**No. of bids received:** 1  
**No. of no-bids received:** 0

**Description:**

This is a multi-year bid for the provision of ceiling tiles and associated materials in order to facilitate and affect ceiling tile repairs in all BCPS schools at the direction of the Office of General Maintenance Services. Specifications for the solicitation were designed to obtain firm-fixed, delivered pricing for eleven specific items. The contract also provides for the option to pick the product up from the award bidder location.

**Recommendation:**

Award of contract is recommended to:

Building Specialties  
Baltimore, MD

**Responsible school or office:** Division of Physical Facilities, Office of Comprehensive Maintenance and Construction

**Contact Person:** Patrick Letts

**Funding Source:** Operating budget
3. **Contract:** Lavatory Privacy Partition Parts  
   **Contract #:** MBU-518-05  
   **Term:** 5 years  
   **Option Years:** 0  
   **Contract Ending Date:** 12-31-09 (tentative)  
   **Estimated annual award value:** $60,000  
   **Estimated total award value:** $300,000  

   **Bid issued:** November 4, 2004  
   **Pre-bid:** November 16, 2004  
   **Bid due date:** November 30, 2004  
   **No. of vendors issued to:** 6  
   **No. of bids received:** 1  
   **No. of no-bids received:** 5  
   **No. of non-responsive:** 0  

**Description:**

This is a multi-year proposal/bid for the provision of privacy partition parts for lavatories in order to facilitate and affect repairs to privacy partitions in all BCPS schools at the direction of the office of General Maintenance Services. The provision of parts and materials will be requested on an as-needed/required basis as determined by BCPS.

Bidders were directed to submit *percentage-off catalog list* on the parts contained in the respective catalogs of ten manufacturers identified. The percentages off will remain constant for the term of the contract. Award of contract is being recommended to a single award bidder.

**Recommendation:**

Award of the contract is recommended to:

   Partition Plus, Inc.  
   **Forest Hill, MD**  

**Responsible school or office:** Office of General Maintenance Services  
**Contact person:** Patrick Letts  
**Funding source:** Operating Budget
4. **Contract:** Sanitary Drain Cleaning and Associated Services  
   **Contract #:** JMI-620-05

   **Term:** 5 years  
   **Extension:** 0  
   **Contract Ending Date:** 12/31/09 (tentative)

   **Estimated annual award Value:** $90,000  
   **Estimated total award value:** $450,000

   **Bid issued:** November 4, 2004  
   **Pre-bid meeting date:** N/A  
   **Due Date:** December 2, 2004  
   **No. of vendors issued to:** 8  
   **No. of bids received:** 3  
   **No. of no-bids received:** 0

**Description:**

Specifications for solicitation were designed to qualify and select contractor(s) to provide drain cleaning services by regular drain cleaning with a sewer machine, in combination with high pressure water jetting, and for camera/videoing the inside of the drains to determine drain conditions. Contractors are ranked according to the most favorable hourly rate offered for each of the three services listed above.

**Recommendation:**

Award of contract is recommended to:

- **Primary -** R.F. Warder Inc  Baltimore, MD
- **Secondary -** Roto-Rooter  Baltimore, MD
- **Tertiary -** Denver-Elek Inc.  Baltimore, MD

**Responsible school or office:** Office of Maintenance

**Contact Person:** Cathy Burns

**Funding Source:** Capital Budget and Operating Budget
5. **Contract:** MicroSociety, Inc.  
**Contract #:** RGA-152-05  

**Term:** 3 years  
**Extension:** 0  
**Contract Ending Date:** August 31, 2007 (tentative)  

**Estimated total award value:** $118,000  

**Quote/bid/proposal issued:** NA  
**Pre-bid meeting date:** NA  
**Due date:** NA  
**No. of vendors issued to:** NA  
**No. of quotes/bids/proposals received:** NA  
**No. of no-bids received:** NA  

**Description:**

The Office of Gifted & Talented Education and Magnet Programs is seeking Board of Education approval to purchase the products and services of the MicroSociety program for Lansdowne Middle School. In MicroSociety schools, students apply academic and social skills as they learn about the world of work. Students earn wages paid in the school’s currency, settle disputes in court, invest in product ideas, deposit and borrow money from the bank, pay taxes, tuition and rent, and purchase goods and services produced by their peers.

In a MicroSociety school, young bankers and entrepreneurs perform hundreds of transactions during Micro-time each day, continually reinforcing math skills as a necessary part of every day life. Students use arithmetic to buy and sell, create budgets, maintain checkbooks, and calculate taxes. They apply geometry when measuring floor plans or making jewelry, and algebra when developing financial reports and spreadsheets. Social studies become a living lesson in citizenship and government. Students create and test their own theories and policies. For lawyers, legislators, and reporters, reading and writing are essential skills that they strive to improve to become more effective and successful in their roles. Effective communication spells the difference between success and failure. Support from parents and community partners enhances these activities, promoting career exploration and the development of marketable skills.

This three-year comprehensive plan includes visits and ten modules of training, and addresses all aspects of program planning and implementation. Training will be provided by the MicroSociety staff for the faculty at Lansdowne Middle.

The grant award needed to include a research-based program. MicroSociety has been identified by the Northwest Regional Educational Laboratory as a research-based program.
**Recommendation:**

Award of contract is recommended to the following firm:

<table>
<thead>
<tr>
<th>MicroSociety, Inc.</th>
<th>Philadelphia, PA</th>
</tr>
</thead>
</table>

**Responsible school or office:** Office of Gifted & Talented and Magnet Programs

**Contact Person:** David Lukes

**Funding Source:** Magnet Schools Assistance Program (MSAP) Grant
6. **Contract Modification --** Window and Blind Replacement at Carney Elementary School

**Bid #:** JMI-641-04

**Estimated award value:** $148,723.00

**Description:**
On July 13, 2004, the Board of Education of Baltimore County approved an award of contract to RWC Contracting Corporation for the window replacement project at Carney Elementary School. This project consists of the removal and disposal of existing windows, and the purchase and installation of new windows and blinds.

At this time, the Department of Physical Facilities recommends approval of a Contract Modification in the not-to-exceed amount of $148,723.00 with RWC Contracting Corporation, to cover the cost of window replacement in the alternate areas that were not accepted with the original bid. It should be noted that this is an increase in the scope of work that will now allow the acceptance of all alternates.

Funding for these projects is available in the County and State Capital Budget - Project #665 – Major Maintenance.

**Recommendation:**

Award of contract modification is recommended to:

- **RWC Contracting Corporation**
  - Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:**
- Richard H. Cassell, P.E., Administrator
- Ann M. Kramer, Assistant Project Manager
  - Office of Engineering and Construction

**Funding source:** County and State Capital Budget – Project #665 – Major Maintenance
7. **Contract Modification --** Carpentry and Miscellaneous (6-A Contract) at Woodholme Elementary School

**Estimated award value:** $25,072.00

**Description:**

On March 23, 2004, the Board of Education approved thirteen (13) construction contracts for the Woodholme Elementary School project, including package 6-A for the Carpentry/Casework. The 6-A construction package was awarded to Hancock & Albanese, Inc. for $943,000.00.

The school’s principal has requested that built-in computer desks be added to all Grade 1-5 classrooms. Hancock & Albanese, Inc. has proposed to furnish and install ten linear feet of computer desks at 24 locations for $25,072.00. This price has been reviewed by the Consultant, Construction Manager, and the Department of Physical Facilities and is reasonable for the work involved.

Funding for this project is identified in the County Capital Budget - Project #111 – Woodholme Elementary School. Funding for this modification is already set aside as part of the FFE allocation for this project.

**Recommendation:**

Contract Modification is recommended to:

Hancock & Albanese, Inc. Elkridge, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Richard H. Cassell, P.E., Administrator  
J. Kurt Buckler, P.E., Head of Engineering  
Office of Engineering and Construction

**Funding source:** County Capital Budget – Project #111 –  
Woodholme Elementary School
8. **Contract**: Utility Easement at Catonsville Elementary School

**Estimated award value**: N/A

**Description**: The Baltimore County Department of Public Works is requesting a storm drain easement of 0.443 acres and a temporary construction area of 0.174 acres on the property of Catonsville Elementary School. This will allow the County to install a storm drain system to relieve flooding behind the school on Rognel and Bloomingdale Avenues, and connect to an existing public storm drain system.

At this time, we request Board approval to center a Right-of-Way Agreement with Baltimore County Department of Public Works for the 0.443-acre easement and 0.174 temporary construction area described by the record plat at Catonsville Elementary School.

**Recommendation**: Award of Contract is recommended to:

N/A

**Responsible school or office**: Department of Physical Facilities

**Contact person**: Richard H. Cassell, P.E., Administrator
Mark J. Camponeschi, Supervisor, Civil/Site Design and Construction
Office of Engineering and Construction

**Funding source**: N/A
9. **Contract:** Fee Acceptance – Design Services for Roof Replacement Projects at the Cockeysville Transportation/Grounds Complex

**Estimated award value:** $54,300

**Description:**
On February 11, 2003, the Board of Education approved Gale Associates, Inc., as our on-call consultant for design services associated with roof replacement projects. The Department of Physical Facilities has negotiated a fee of $54,300 for design and construction administration for the roof replacement projects at the Cockeysville Transportation/Grounds Complex.

Funding for these services is available in the County Capital Budget - Project No. 671 – Roof Replacement.

**Recommendation:**
Award of contract is recommended to:

Gale Associates, Inc.  
Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** MacArthur Chavis, Project Administrator  
Office of Comprehensive Maintenance and Construction

**Funding source:** County Capital Budget – Project #671 – Roof Replacement
10. **Contract:** Food Lab Renovation at Lansdowne High School

**Estimated award value:** $151,000.00

**Description:**
On October 28, 2004, five (5) bids were received for the renovation of an existing food lab classroom to a regular (ESOL) classroom at Lansdowne High School – Bid #PCR-272-05. This project consists of removing the room’s original casework and providing new casework, revisions to the mechanical and electrical systems, and new room finishes for one classroom and one conference room.

At this time, we also request approval of a 10% Change Order Allocation in the amount of $15,100.00, to cover any unforeseen conditions and minor changes to the contract, to be authorized and approved by the Building Committee in accordance with Board Policy.

Funding for this project is available in the County Capital Budget - Project #666 – Code Updates/ Alterations

**Recommendation:**
Award of Contract is recommended to:

JAK Construction Company, Inc. Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Richard H. Cassell, P.E., Administrator
J. Kurt Buckler, P.E., Head of Engineering
Office of Engineering and Construction

**Funding source:** County Capital Budget - Project #666 - Code Updates/ Alterations
11. **Contract:** Various Construction Packages at Windsor Mill Middle School

**Estimated award value:** $8,628,161

**Description:**

On January 5, 2005, bids were received for the various construction packages associated with the construction of Windsor Mill Middle School - Bid #PCR-275-05 for the construction packages listed below.

<table>
<thead>
<tr>
<th>Package #</th>
<th>Bid Package</th>
<th>Contractor</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>4-A</td>
<td>Masonry</td>
<td>Manganaro Mid-Atlantic</td>
<td>$2,646,000</td>
</tr>
<tr>
<td>5-B</td>
<td>Miscellaneous Metals</td>
<td>Baltimore Steel Erectors</td>
<td>285,161</td>
</tr>
<tr>
<td>15-B</td>
<td>Above-ground Mechanical</td>
<td>Chasney &amp; Co.</td>
<td>4,185,000</td>
</tr>
<tr>
<td>16-B</td>
<td>Above-ground Electrical</td>
<td>Action Electric</td>
<td>1,512,000</td>
</tr>
</tbody>
</table>

At this time, we also request approval of a 10% Change Order Allocation, in the amount of $862,816, to cover unforeseen conditions and minor changes to the contract which will be authorized and approved by the Building Committee in accordance with Board Policy.

Funding for this project is identified in the County Capital Budget - Project #091 – Windsor Mill Middle School.

**Recommendation:**

Award of contract is recommended to:

- Manganaro Mid-Atlantic, Baltimore, MD
- Baltimore Steel Erectors, Baltimore, MD
- Chasney & Co., Baltimore, MD
- Action Electric, Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Richard H. Cassell, P.E., Administrator  
J. Kurt Buckler, P.E., Head of Engineering  
Office of Engineering and Construction

**Funding source:** County Capital Budget – Project #091 – Windsor Mill Middle School