Baltimore County Public Schools

Date: March 22, 2005

To: Board of Education

From: Dr. Joe A. Hairston, Superintendent

Subject: Recommendations for Award of Contracts

Originator: J. Robert Haines, Deputy Superintendent, Business Services

Person(s): Rick Gay, Manager, Office of Purchasing
Michael Sines, Executive Director, Department of Physical Facilities

Recommendation

That the Board of Education approves the following contract recommendations.

*****

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.
The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

1. **Contract:** Benchmark Assessment Program and Related Services  
   **Contract #:** JNI-701-05  
   **Term:** 14 months  
   **Extension:** 0  
   **Contract Ending Date:** 6/30/06 (tentative)  
   **Estimated annual award value:** $300,000  
   **Estimated total award value:** $600,000

   **Bid issued:** NA  
   **Pre-bid meeting date:** NA  
   **Due Date:** NA  
   **No. of vendors issued to:** NA  
   **No. of bids received:** NA  
   **No. of no-bids received:** NA

**Description:**

The Benchmark Assessment Program and Related Services provided by The Princeton Review, Inc. (TPR) will develop one benchmark assessment iteration in partnership with the MSDE in both Math and English Language Arts for Grades 4, 6, and 7 for a May 2005 pilot program. The benchmark assessments will reflect skills and standards as specified by MSDE. During 2005-2006, the program will develop four benchmark assessment iterations in both Math and English Language Arts for grades 3-8 for a full year program with assessments administered in October, November, January and May.

The Princeton Review, Inc., will deliver the assessment in printed form, will provide scanning and scoring services for all assessments, will provide professional development sessions to train and support the users, and will provide dedicated account support for MSDE and the district for the Full-Year 2005-2006 program. The testing will occur on TPRs online assessment and reporting platform or on a printed format whichever is appropriate at the time of the testing.

Baltimore County Public schools has been notified that the Maryland State Department of Education will be providing a grant in the amount of $300,000 for a formative assessment in the grades 4, 6, and 7 pilot programs in conjunction with The Princeton Review. Partial financial support of the program for the Full-Year 2005-2006 will be provided by Baltimore County Public Schools.
**Recommendation:**

Award to The Princeton Review, the assessment program for developing benchmark assessments in Math and English Language Arts.

**Responsible school or office:** Accountability, Research and Testing

**Contact Person:** Dr. Beverly Pish

**Funding Source:** Maryland State Department of Education Grant and General Fund of the Office of Accountability, Research and Testing
2. **Contract:** Multi-media Web-based Instructional Materials  
   **Bid #:** JNI-760-05

**Term:** 1 year  
**Extension:** 2 years  
**Contract Ending Date:** 12/30/07 (tentative)

**Estimated annual award value:** $18,000  
**Estimated total award value:** $54,000

**Description:**

The Office of Library Information Services is requesting funds to purchase the site license for BrainPOP, a multi-media web-based educational resource for students, teachers, and parents. This series produces multi-media materials for science, English, social studies, math, technology, and health. Teachers and library media specialists have documented the value of these resources for supplementing their instruction, and have been purchasing the services on an individual school basis. By combining the services into one system-wide site license, the cost is greatly reduced, thus making this valuable educational resource equitably accessible. BrainPOP makes learning fun in a safe environment, provides accurate information based on national content standards, and has partnerships with McGraw-Hill, National Geographic, and AOL@School. It is constantly developing new content based on the needs of its users and the National Science Education Standards, the National Council of Teachers of Mathematics, and the National Council of Teachers of English.

Based upon the recommendation of the school and office personnel, the Office of Library Information is requesting the approval to purchase a site license subscription for grades 4 through 8 for 41,267 students. The access would be continued, and possibly expanded, based upon the continued recommendations from the schools and the success of students using the multi-media web-based materials. System-wide access to these services has been available since last fall.

**Recommendation:**

Award of contract is recommended to:

BrainPOP LLC Mount Kisco, NY

**Responsible School or Office:** Office of Library Information Services

**Contact Person:** Art Stritch

**Funding Source:** Operating Budget
3. **Contract:** Stage Curtains--Provide, Clean, Repair, and Install Stage Curtains & Systems, Track, Scrim & Parts and Materials-Hardware  
   **Contract #:** MBU-525-05

   **Term:** 5 years  
   **Extension:** 0  
   **Contract Ending Date:** 6/30/10 (tentative)

   **Estimated annual award value:** $25,000  
   **Estimated total award value:** $125,000

   **Bid issued:** January 6, 2005  
   **Pre-bid:** January 20, 2005  
   **Bid due date:** February 17, 2005  
   **No. of vendors issued to:** 7  
   **No. of bids received:** 3  
   **No. of no-bids received:** 1  
   **No. of non-responsive:** 0

**Description:**

This is a multi-year contract for repairs, installation of new curtains and/or entire systems, as well as cleaning any existing stage curtains in all BCPS schools. The contract is primarily for new construction and renovations involving auditorium and stage areas. Work will be performed at the direction of the Offices of Maintenance/Construction and Engineering/Construction. The provision of parts and materials will be requested on an as-needed basis.

Bidders were directed to submit cost based on the model presented in the solicitation and unit cost for those items generally requested. The unit costs for various items were averaged to determine the lowest bid.

**Recommendation:**

Award of the contract is recommended to:

Fisher Theatrical, LLC  
Catonsville, MD

**Responsible school or office:** Offices of Engineering/Construction and Maintenance/Construction

**Contact person:** Larry Goins

**Funding source:** Operating and Capital Budgets
4. **Contract:** Title I – Memorandum of Understanding between the Board of Commissioners of Baltimore City and the Board of Education of Baltimore County  

**Contract #:** JNI-797-05  

**Term:** 1 yr. (2004-2005) **Extensions:** Annual Renewal  

**Expiration Date:** 06/30/08 (tentative)  

**Estimated annual award value:** $37,304  

**Estimated total award value:** $149,216  

**Bid/proposal issued:** NA  

**Pre-bid meeting date:** NA  

**No. vendors issued to:** NA  

**No. bids/proposals received:** NA  

**No. of no-bids received:** NA  

**Description:**  

Title I requires school districts to provide services to eligible students from Title I public school attendance areas who attend nonpublic schools. Title I services must be provided to eligible students from Baltimore City who attend nonpublic schools in Baltimore County and vice versa.  

In order to implement the law’s requirement, a Memorandum of Understanding has been drafted that provides reciprocal reimbursement of required expenses. Under the conditions of the MOU, Baltimore City Public Schools will reimburse Baltimore County Public Schools for providing required Title I services to the eligible students from Baltimore City who attend non-public schools in Baltimore County; Baltimore County Public Schools will likewise reimburse Baltimore City Public Schools for providing the required Title I services to the eligible students from Baltimore County who attend nonpublic schools in Baltimore City.  

At its February 22\textsuperscript{nd} meeting the Board of School Commissioners of Baltimore City approved the MOU, including payment of $52,965 to Baltimore County Public Schools for services provided in this fiscal year. As part of this reciprocal agreement, Baltimore County will owe $37,304 to Baltimore City for providing services to Title I eligible county residents attending nonpublic schools in Baltimore City. FY 2005 Title I grant funds are available for this purpose.  

**Recommendation:**  

Award of the contract is recommended to:  

Memorandum of Understanding between the Board of School Commissioners of Baltimore City and the Board of Education of Baltimore County
<table>
<thead>
<tr>
<th><strong>Responsible school or office:</strong></th>
<th>Office of Title I and Grant Assistance</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Contact person:</strong></td>
<td>Linda Cassell</td>
</tr>
<tr>
<td><strong>Funding source:</strong></td>
<td>Title I Grant</td>
</tr>
</tbody>
</table>
5. **Contract:** Water Treatment for Critical Equipment  
   **Bid #:** 5-537-02

   **Extension Term:** 2 years  
   **Contract Ending Date:** 3/31/07 (tentative)

   **Estimated annual extension award value:** $55,000  
   **Estimated total extension award value:** $110,000

   **Bid issued:** December 20, 2001  
   **Pre-bid meeting date:** January 11, 2002  
   **Due Date:** January 25, 2002  
   **No. of vendors issued to:** 4  
   **No. of bids received:** 3  
   **No. of no-bids received:** 1

**Description:**

The Board of Education approved the initial award of contract for the chemical treatment of water in boilers, chillers, and cooling towers on February 22, 2002. The initial contract allowed for a three-year base period and a two-year extension. Services include the monthly testing of the water and inspection of chemical pumps, as well as the addition of chemicals as necessary. The successful contractor is responsible for maintaining chemical balances in the water in these systems to ensure proper functioning of the water system and prevent the growth of disease-causing bacteria.

**Recommendation:**

Recommend a two-year extension to:

   Ecolab, Inc.    Lanham, MD

**Responsible school or office:** Office of Maintenance

**Contact Person:** Dennis Elkins

**Funding Source:** Operating Budget
6. **Contract:** Window and Blind Replacement at Halstead Academy  
**Bid #:** JMI-628-05

**Estimated award value:** $672,009

**Description:**

On March 3, 2005, three (3) bids were received for the Window and Blind Replacement project at Halstead Academy. This project consists of the removal and disposal of existing windows and blinds, and the purchase and installation of new windows and blinds.

At this time, approval of a 10% contract modification allocation in the amount of $67,201 is requested to cover unforeseen conditions and minor changes to the contract, to be authorized and approved by the Building Committee in accordance with Board policy.

**Recommendation:**

Award of contract is recommended to:

Constantine Commercial Construction, Inc.     Timonium, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Richard H. Cassell, P.E., Administrator  
Ann M. Kramer, Project Manager  
Office of Engineering and Construction

**Funding source:** County and State Capital Budget - Project # 665 - Halstead Academy

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### Bidders’ Names

<table>
<thead>
<tr>
<th>Bidders’ Names</th>
<th>Base Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>Constantine Commercial Construction, Inc.</td>
<td>$672,009</td>
</tr>
<tr>
<td>E. Pikounis Construction</td>
<td>$759,311</td>
</tr>
<tr>
<td>RWC Contracting Corporation</td>
<td>$762,800</td>
</tr>
</tbody>
</table>
7. **Contract:** Interior Lighting Upgrade at Loch Raven Academy  
   **Bid #:** JNI-779-05

**Estimated award value:** $61,780

**Description:**

On March 3, 2005, eight (8) bids were received to provide the Interior Lighting Upgrade at Loch Raven Academy. The project consists of replacing existing incandescent lighting with new energy-efficient fixtures and components.

At this time, approval of a 10% contract modification allocation in the amount of $6,178 is requested to cover unforeseen conditions and minor changes to the contract, to be authorized and approved by the Building Committee in accordance with Board Policy.

**Recommendation:**

Award of contract is recommended to:

P. D. Valle Electric Co., Inc. Baldwin, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Richard H. Cassell, P.E., Administrator  
Vladimir Mukasey, P.E., Project Manager  
Office of Engineering and Construction

**Funding source:** FY 2005 State Aging School Program

### Bidders’ Names

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<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>P. D. Valle</td>
<td>$61,780</td>
<td>$67,944</td>
<td>$102,100</td>
<td>$94,800</td>
<td>$121,600</td>
<td>$85,700</td>
<td>$151,000</td>
</tr>
</tbody>
</table>
8. **Contract:** Fire Alarm System Upgrade at McCormick Elementary School
   **Bid:** JNI-765-05

**Estimated award value:** $58,166

**Description:**

On March 3, 2005, eight (8) bids were received to provide a fire alarm system upgrade at McCormick Elementary School. The project consists of replacing the existing fire alarm system with a new addressable fire alarm system at this school.

At this time, approval of a 10% contract modification allocation in the amount of $5,817 is requested to cover unforeseen conditions and minor changes to the contract, to be authorized and approved by the Building Committee in accordance with Board Policy.

**Recommendation:**

Award of contract is recommended to:

Casper G. Sippel, Inc.  
Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Richard H. Cassell, P.E., Administrator  
Vladimir Mukasey, P.E., Project Manager  
Office of Engineering and Construction

**Funding source:** FY2004 State QZAB School Program

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### Bidders’ Names

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<tr>
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</tr>
</thead>
<tbody>
<tr>
<td><strong>Base Bid</strong></td>
<td>$58,166</td>
<td>$68,500</td>
<td>$102,700</td>
<td>$69,800</td>
<td>$72,810</td>
<td>$62,740</td>
<td>$59,722</td>
<td>$80,900</td>
</tr>
</tbody>
</table>

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9. **Contract:** Window and Blind Replacement at Pot Spring Elementary School  
   **Bid #:** JMI-630-05  

**Estimated award value:** $801,945

**Description:**

On March 2, 2005, two (2) bids were received for the window replacement at Pot Spring Elementary School. This project consists of the removal and disposal of the existing windows and blinds, and the purchase and installation of new windows and blinds. Based on the bids received, the Department of Physical Facilities recommends an award of contract to the lowest responsive bidder for the Base Bid and Add Alternates #1, #2, #3 and #5. These Alternates include the profile to be sloped away from the glazing to allow for the shedding water on the top surface; replace all exterior doors; re-glazing of all steel frames; and remove and replace the high window operator system.

At this time, approval of a 10% contract modification allocation in the amount of $80,194 is requested to cover any unforeseen conditions and minor changes to the contract, to be authorized and approved by the Building Committee in accordance with Board Policy.

**Recommendation:**

Award of contract is recommended to:

RWC Contracting Corporation    Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Richard H. Cassell, P.E., Administrator  
   Ann M. Kramer, Project Manager  
   Office of Engineering and Construction

**Funding source:** County and State Capital Budget Project #665 – Major Maintenance
BALTIMORE COUNTY PUBLIC SCHOOLS
WINDOW AND BLIND REPLACEMENT at POT SPRING ELEMENTARY SCHOOL
BID NUMBER: JMI-630-05
BID DUE DATE: FEBRUARY 24, 2005

<table>
<thead>
<tr>
<th>Bidders’ Names</th>
</tr>
</thead>
<tbody>
<tr>
<td>RWC Contracting Corp.</td>
</tr>
<tr>
<td>E. Pikounis Construction Co., Inc.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Base Bid</th>
<th>RWC Contracting Corp.</th>
<th>E. Pikounis Construction Co., Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Base Bid</strong></td>
<td>$658,000</td>
<td>$669,311</td>
</tr>
<tr>
<td>Alternate #1: The window horizontal mullion profile for the base bid is to be flat. The alternate profile is to be sloped away from the glazing to allow for the shedding water, on the top surface.</td>
<td>$18,835</td>
<td>$45,000</td>
</tr>
<tr>
<td>Alternate #2: Replace all exterior doors. This work includes the removal and replacement of the existing doors and hardware as scheduled.</td>
<td>$91,800</td>
<td>$99,000</td>
</tr>
<tr>
<td>Alternate #3: The re-glazing of all steel frames. The alternate includes the stripping of old paint, re-priming and repainting of the steel frames.</td>
<td>$32,300</td>
<td>$49,900</td>
</tr>
<tr>
<td>Alternate #5: Remove and replace the high window operator system. The new operating system is to surface mount the cable by having it travel through a plastic lined steel conduit, which is to be surface mounted.</td>
<td>$1,010</td>
<td>$27,000</td>
</tr>
<tr>
<td><strong>Total Base Bid Plus Alternates</strong></td>
<td>$801,945</td>
<td>$927,211</td>
</tr>
</tbody>
</table>
10. Contract: Window and Blind Replacement at Powhatan Elementary School
Bid #: JMI-629-05

Estimated award value: $259,311

Description:

On March 2, 2005, two (2) bids were received for the window replacement at Powhatan Elementary School. This project consists of the removal and disposal of existing windows and blinds, and the purchase and installation of new windows and blinds.

At this time, approval of a 10% contract modification allocation in the amount of $25,931 is requested to cover any unforeseen conditions and minor changes to the contract, to be authorized and approved by the Building Committee in accordance with Board Policy.

Recommendation:

Award of contract is recommended to:

E. Pikounis Construction Co., Inc. Baltimore, MD

Responsible school or office: Department of Physical Facilities

Contact person: Richard H. Cassell, P.E., Administrator
Ann M. Kramer, Project Manager
Office of Engineering and Construction

Funding source: County and State Capital Budget Project #665 – Major Maintenance.

BALTIMORE COUNTY PUBLIC SCHOOLS
WINDOW & BLIND REPLACEMENT at POWHATAN ELEMENTARY SCHOOL
BID NUMBER: JMI-629-05
BID DUE DATE: FEBRUARY 24, 2005

<table>
<thead>
<tr>
<th>Bidders’ Names</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>E. Pikounis Construction</td>
<td>$259,311</td>
</tr>
<tr>
<td>RWC</td>
<td>$294,300</td>
</tr>
</tbody>
</table>

Base Bid
11. Contract: Various Construction Packages at Windsor Mill Middle School
   Bid#: PCR-282-05

   Estimated award value: $1,875,571

Description:

On March 2, 2005, bids were received for the various construction packages associated with the construction of Windsor Mill Middle School. The Department of Physical Facilities recommends approval of contract award to the lowest responsive bidders, for the construction packages listed below.

<table>
<thead>
<tr>
<th>Package #</th>
<th>Bid Package</th>
<th>Contractor</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>9A</td>
<td>Drywall/Metal Studs/ACT</td>
<td>Manganaro Mid-Atlantic LLC</td>
<td>$569,000</td>
</tr>
<tr>
<td>9B</td>
<td>Resilient Flooring</td>
<td>CB Flooring</td>
<td>$180,888</td>
</tr>
<tr>
<td>9C</td>
<td>Tile</td>
<td>Inter-State Tile &amp; Mantel Co.</td>
<td>$277,800</td>
</tr>
<tr>
<td>9D</td>
<td>Painting</td>
<td>R H Fewster Painting Co.</td>
<td>$240,000</td>
</tr>
<tr>
<td>9E</td>
<td>Wood Flooring</td>
<td>Weyers Flooring Service LLC</td>
<td>$90,837</td>
</tr>
<tr>
<td>10A</td>
<td>Toilet Partitions &amp;</td>
<td>Partition Plus</td>
<td>$52,725</td>
</tr>
<tr>
<td></td>
<td>Accessories</td>
<td></td>
<td></td>
</tr>
<tr>
<td>12A</td>
<td>Laboratory Casework</td>
<td>Steel Products</td>
<td>$464,321</td>
</tr>
</tbody>
</table>

At this time, approval of a 10% contract modification allocation in the amount of $187,557 is requested to cover unforeseen conditions and minor changes to the contract, to be authorized and approved by the Building Committee in accordance with Board Policy.

Recommendation:

Award of contract is recommended to:

- Manganaro Mid-Atlantic LLC, Beltsville, MD
- CB Flooring, Columbia, MD
- Inter-State Tile & Mantel Co., Harrisburg, PA
- R H Fewster Painting Co., Towson, MD
- Weyers Flooring Service LLC, Odenton, MD
- Partition Plus, Fallston, MD
- Steel Products, Rockville, MD

Responsible school or office: Department of Physical Facilities

Contact person: Richard H. Cassell, P.E., Administrator
J. Kurt Buckler, P.E., Head of Engineering
Office of Engineering and Construction

Funding source: County Capital Budget – Project #091 - Windsor Mill Middle School
<table>
<thead>
<tr>
<th>Package</th>
<th>Description</th>
<th>Bid No.</th>
<th>Bid Due Date</th>
<th>Bidders’ Names</th>
<th>Base Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>Package 9A</td>
<td>Drywall / Metal Studs / ACT</td>
<td>PCR-282-05</td>
<td>March 2, 2005</td>
<td>Manganaro Mid-Atlantic LLC, Centerline Construction Co., Walls &amp; Ceilings, Inc., Finishes, Inc.</td>
<td>$569,000, $667,400, $625,500, $687,800</td>
</tr>
<tr>
<td>Package 9B</td>
<td>Resilient Flooring</td>
<td>PCR-282-05</td>
<td>March 2, 2005</td>
<td>CB Flooring, Corridor Flooring, Apartment &amp; Business Flooring</td>
<td>$180,888, $219,500, $181,375</td>
</tr>
<tr>
<td>Package 9C</td>
<td>Tile</td>
<td>PCR-282-05</td>
<td>March 2, 2005</td>
<td>Inter-State Tile &amp; Mantel Co., Winfield Tile</td>
<td>$277,800, $279,533</td>
</tr>
<tr>
<td>Package 9D</td>
<td>Painting</td>
<td>PCR-282-05</td>
<td>March 2, 2005</td>
<td>R H Fewster Painting Co.</td>
<td>$240,000</td>
</tr>
</tbody>
</table>
### Baltimore County Public Schools
### Windsor Mill Middle School
### Package 9E – Wood Flooring
### Bid No. PCR-282-05
### Bid Due Date: March 2, 2005

<table>
<thead>
<tr>
<th>Bidders’ Names</th>
<th>Weyers Floor Service LLC</th>
<th>Miller Flooring Company</th>
<th>MasterCare Flooring</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Bid</td>
<td>$90,837</td>
<td>$95,650</td>
<td>$91,500</td>
</tr>
</tbody>
</table>

### Baltimore County Public Schools
### Windsor Mill Middle School
### Package 10A – Toilet Partitions & Accessories
### Bid No. PCR-282-05
### Bid Due Date: March 2, 2005

<table>
<thead>
<tr>
<th>Bidders’ Names</th>
<th>Partition Plus</th>
<th>Steel Products</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Bid</td>
<td>$52,725</td>
<td>$62,345</td>
</tr>
</tbody>
</table>

### Baltimore County Public Schools
### Windsor Mill Middle School
### Package 12A – Laboratory Casework
### Bid No. PCR-282-05
### Bid Due Date: March 2, 2005

<table>
<thead>
<tr>
<th>Bidders’ Names</th>
<th>Steel Products</th>
<th>Southside Manufacturing Corporation</th>
<th>Thoma, Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Bid</td>
<td>$464,321</td>
<td>$474,008</td>
<td>$516,592</td>
</tr>
</tbody>
</table>
12. **Contract Modification**: Systemic Renovations at Stemmers Run Middle School

**Estimated award value**: $33,694

**Description**:  
On June 8, 2004, an award of contract was made to E. Pikounis Construction Co., Inc., for the systemic renovation of Stemmers Run Middle School - Bid #MBU-504-04. This project consists of replacing the heating, ventilating, and plumbing systems; ceilings; electrical upgrades; and related work along with the installation of a sprinkler system, new hallway lockers and new auditorium seating. The contract was approved at a value of $3,060,000, with an additional 10% ($306,000) for unforeseen conditions. In order to better suit the population of the school, a change order to upgrade the lockers with recessed hardware and integral combination locks been requested by the school. The renovation contractor, E. Pikounis Construction Co., Inc., has agreed to provide these locker renovations for the price of $33,694. This change order cost has been reviewed by both the architect and BCPS Department of Physical Facilities and found to be reasonable.

The funding for this change order will come from the existing contingency amount of $306,000. With this change order, 8.9% of the contingency amount remains.

**Recommendation**:  
Award of contract modification is recommended to:

E. Pikounis Construction Co., Inc. Baltimore, MD

**Responsible school or office**: Department of Physical Facilities

**Contact person**: Richard H. Cassell, P.E., Administrator  
Philip Maddox, Project Manager  
Office of Engineering and Construction

**Funding source**: County and State Capital Budget Project #098 – Stemmers Run Middle School Systemic Renovations