DATE: January 24, 2006

TO: BOARD OF EDUCATION

FROM: Dr. Joe A. Hairston, Superintendent

RE: RECOMMENDATIONS FOR AWARD OF CONTRACTS

ORIGINATOR: J. Robert Haines, Deputy Superintendent, Business Services

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

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See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit
Recommendations for Award of Contracts  
Board Exhibit – January 24, 2006

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

1. **Contract:** Diplomas, Diploma Covers, and Certificates  
   **Contract #:** JNI-731-06  
   **Term:** 1 year  
   **Extension:** 2 year  
   **Contract Ending Date:** 1/25/09 (tentative)  
   **Estimated annual award value:** $23,600  
   **Estimated total award value** $70,800  
   **Bid issued:** November 24, 2005  
   **Pre-bid meeting date:** December 1, 2005  
   **Due date:** December 15, 2005  
   **No. of vendors issued to:** 14  
   **No. of no-bids received:** 1  
   **No. of bids received:** 3  
   Herff-Jones Company Olyphant, PA  
   Jostens, Inc. Owatonna, MN  
   Proforma/Forsythe Marketing Hanover, PA

**Description:**  
Print and deliver the high school diplomas, diploma covers, and certificates.

**Recommendation:**

Award of contract is recommended to:

Herff-Jones Company Olyphant, PA

**Responsible school or office:** Office of Student Data

**Contact person:** Frank Curnoles

**Funding source:** Operating budget
2. **Contract:** Information Technology: Frame Relay Switches  
**Contract #:** PCR-224-06 (GSA #GS-35F-0146L)

**Term:** 1 year  
**Extension:** NA  
**Contract Ending Date:** 12/31/06 (tentative)

**Estimated annual award value:** $300,000  
**Estimated total award value:** $300,000

**Bid issued:** NA  
**Pre-bid meeting date:** NA  
**Due date:** NA  
**No. of vendors issued to:** NA  
**No. of bids received:** NA  
**No. of no-bids received:** NA

**Description:**


**Recommendation:**

Award of contract is recommended to:

Verizon Maryland, Inc.  
Baltimore, MD

**Responsible school or office:** Office of Computer and Network Support

**Contact person:** Gary Schlimme

**Funding source:** Operating budget
3. **contract:** Mechanical Pump Repairs  
   **Contract #:** MBU-574-06

**Term:** 3 year  
**Extension:** 2 year  
**Contract Ending Date:** 12/31/10 (tentative)

**Estimated annual award value:** $50,000  
**Estimated total award value:** $250,000

**Bid issued:** December 1, 2005  
**Pre-bid meeting date:** December 8, 2005  
**Due date:** December 23, 2005  
**No. of vendors issued to:** 16  
**No. of no-bids received:** 1  
**No. of bids received:** 5

- D&S Technical Services  
  Baltimore, MD
- Eastern Technical, Inc  
  Baltimore, MD
- EESCO Pump & Valve, Inc  
  Baltimore, MD
- Lange Electric Company, Inc  
  Baltimore, MD
- M&M Welding Fabricators  
  Frederick, MD

**Description:**

This contract consists of providing mechanical pump maintenance and repairs on various pumps throughout BCPS.

**Recommendation:**

Award of contract is recommended to:

- **Primary--** D & S Technical Services, Inc  
  Baltimore, MD
- **Secondary--** Lange Electric Co., Inc  
  Baltimore, MD
- **Tertiary--** Eastern Technical, Inc  
  Baltimore, MD

**Responsible school or office:** Office of Maintenance and Grounds – Mechanical Services

**Contact person:** Marc Wingerd

**Funding source:** Operating budget
4. Contract: School Buses
   Contract #: JMI-601-06

   Term: 6 month   Extension: 0   Contract Ending Date: 07/31/06 (tentative)
   Estimated annual award value: $3,715,218
   Estimated total award value: $3,715,218

   Bid issued: 11/10/05
   Pre-bid meeting date: 11/21/05
   Due date: 12/05/05
   No. of vendors issued to: 4
   No. of no-bids received: 0
   No. of bids received: 3
      American Bus Sales and Service  Annapolis, MD
      J. Price International Truck, Inc.  Hyattsville, MD
      ATEL Bus & Truck  Landover, MD

   Description:
   The annual bid for the purchase of school buses was offered as follows:
      • 39 of GROUP I buses that accommodate 64 walk-on passengers.  $60,696 each.
      • 18 of GROUP III buses that accommodate 20 walk-on passengers and 3 wheelchair passengers, and equipped with the air conditioning option package.  $74,893 each.

   Recommendation:
   Recommendation of award to:
      GROUP I: American Bus Sales and Service  Annapolis, MD
      GROUP III: J.Price International Truck, Inc.  Hyattsville, MD

   Responsible school or office: Office of Transportation
   Contact person: Linda Fitchett
   Funding source: Multi-year lease purchase agreement
5. **Contract:** Wide Area Network Upgrade  
**Contract #:** PCR-219-06  

**Term:** 5 year  
**Extension:** 5 year  
**Contract Ending Date:** 1/30/16 (tentative)  
**Estimated annual award value:** $1,800,000  
**Estimated total award value:** $18,000,000

**Bid issued:** October 27, 2005  
**Pre-bid meeting date:** November 17, 2005  
**Due date:** November 30, 2005  
**No. of vendors issued to:** 30  
**No. of no-bids received:** 0  
**No. of bids received:** 2

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<thead>
<tr>
<th>TKC Communications</th>
<th>Anchorage, AK</th>
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<tr>
<td>Verizon Maryland, Inc.</td>
<td>Baltimore, MD</td>
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**Description:**

This project consists of providing increased bandwidth for BCPS’s existing wide area network (WAN). Current connectivity is through Verizon T-1 frame relay switches at 1.5 megabytes per second (mbps) that link to the central computer facility. This current bandwidth is becoming inadequate to support an expanding array of educational programs as well as an increasing administrative data exchange. The new connectivity will be Ethernet relay service through fiber optic cable. It is capable of 1000 mbps service with incremental pricing based on assigned bandwidth per site. In this way no site will be charged for bandwidth beyond its needs.

This service is eligible for cost reimbursement through the Schools and Libraries Program of the Universal Service Fund, commonly known as "e-Rate." Fiscal year 2007 reimbursement rate of 56 percent would reduce the 10-year net cost to $7,920,000.

**Recommendation:**

Award of contract is recommended to:

| Verizon Maryland, Inc.                  | Baltimore, MD |

**Responsible school or office:** Technology/Business Operations  
**Contact person:** Judson Porter  
**Funding source:** Operating budget
Contract #: MWE-815-06  

Term: NA  Extension: NA  Contract Ending Date: NA

Estimated annual award value: $  
Estimated modification amount: $30,000 (not-to-exceed)  
Estimated total award value: $  

Bid issued: NA  
Pre-bid meeting date: NA  
Due date: NA  
No. of vendors issued to: NA  
No. of bids received: NA  
No. of no-bids received: NA  

Description:

On November 22, 2005, the Board of Education approved the selection of Grimm & Parker Architects, Inc., to provide professional design services for the Vincent Farms Elementary School project. On December 20, 2005, the Board of Education approved the fee for this firm to design the Vincent Farms Elementary School. The Maryland Department of Planning recently requested a Phase I Archeological Study of the Vincent Farms’ site. A contract modification to the consultant’s fee is required to perform this study.

Recommendation:

Award of contract modification is recommended to:

Grimm & Parker Architects, Inc.  Calverton, MD

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, P.E.

Funding source: Capital Budget
7. **Contract:** New Gas Service by BGE – Loch Raven Academy  
   **Contract #:** MBU-591-06

**Term:**  
**Extension:**  
**Contract Ending Date:**

**Estimated annual award value:** $  
**Estimated modification amount:** $  
**Estimated total award value:** $24,424

**Bid issued:**  
**Pre-bid meeting date:**  
**Due date:**  
**No. of vendors issued to:**  
**No. of bids received:**  
**No. of no-bids received:**

**Description:**  
Loch Raven Academy is served via a low-pressure gas service. With the installation of new boilers, it is necessary to install a new two inch (2”) high-pressure gas service to the school.

**Recommendation:**  
Award of contract is recommended to:

- **Baltimore Gas & Electric Co.**  
  **Baltimore, MD**

**Responsible school or office:**  
Office of Engineering and Construction

**Contact person:**  
Richard H. Cassell, P.E.

**Funding source:**  
Capital Budget