

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: January 24, 2006

TO: **BOARD OF EDUCATION**

FROM: Dr. Joe A. Hairston, Superintendent

RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

ORIGINATOR: J. Robert Haines, Deputy Superintendent, Business Services

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts
Board Exhibit – January 24, 2006**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract:** Diplomas, Diploma Covers, and Certificates
Contract #: JNI-731-06

Term: 1 year **Extension:** 2 year **Contract Ending Date:** 1/25/09 (tentative)
Estimated annual award value: \$23,600
Estimated total award value \$70,800

Bid issued: November 24, 2005
Pre-bid meeting date: December 1, 2005
Due date: December 15, 2005
No. of vendors issued to: 14
No. of no-bids received: 1
No. of bids received: 3
Herff-Jones Company Olyphant, PA
Jostens, Inc. Owatonna, MN
Proforma/Forsythe Marketing Hanover, PA

Description:

Print and deliver the high school diplomas, diploma covers, and certificates.

Recommendation:

Award of contract is recommended to:

Herff-Jones Company	Olyphant, PA
Responsible school or office:	Office of Student Data
Contact person:	Frank Curnoles
Funding source:	Operating budget

3. contract: Mechanical Pump Repairs
Contract #: MBU-574-06

Term: 3 year **Extension:** 2 year **Contract Ending Date:** 12/31/10 (tentative)
Estimated annual award value: \$ 50,000
Estimated total award value: \$250,000

Bid issued: December 1, 2005
Pre-bid meeting date: December 8, 2005
Due date: December 23, 2005
No. of vendors issued to: 16
No. of no-bids received: 1
No. of bids received: 5

D&S Technical Services	Baltimore, MD
Eastern Technical, Inc	Baltimore, MD
EESCO Pump & Valve, Inc.	Baltimore, MD
Lange Electric Company, Inc.	Baltimore, MD
M&M Welding Fabricators	Frederick, MD

Description:

This contract consists of providing mechanical pump maintenance and repairs on various pumps throughout BCPS.

Recommendation:

Award of contract is recommended to:

Primary--D & S Technical Services, Inc.	Baltimore, MD
Secondary--Lange Electric Co., Inc.	Baltimore, MD
Tertiary--Eastern Technical, Inc.	Baltimore, MD

Responsible school or office: Office of Maintenance and Grounds –
Mechanical Services

Contact person: Marc Wingerd

Funding source: Operating budget

4. Contract: School Buses
Contract #: JMI-601-06

Term: 6 month **Extension:** 0 **Contract Ending Date:** 07/31/06 (tentative)
Estimated annual award value: \$3,715,218
Estimated total award value: \$3,715,218

Bid issued: 11/10/05
Pre-bid meeting date: 11/21/05
Due date: 12/05/05
No. of vendors issued to: 4
No. of no-bids received: 0
No. of bids received: 3
American Bus Sales and Service Annapolis, MD
J. Price International Truck, Inc. Hyattsville, MD
ATEL Bus & Truck Landover, MD

Description:

The annual bid for the purchase of school buses was offered as follows:

- 39 of GROUP I buses that accommodate 64 walk-on passengers. \$60,696 each.
- 18 of GROUP III buses that accommodate 20 walk-on passengers and 3 wheelchair passengers, and equipped with the air conditioning option package. \$74,893 each.

Recommendation:

Recommendation of award to:

GROUP I: American Bus Sales and Service Annapolis, MD
GROUP III: J.Price International Truck, Inc. Hyattsville, MD

Responsible school or office: Office of Transportation

Contact person: Linda Fitchett

Funding source: Multi-year lease purchase agreement

5. **Contract:** Wide Area Network Upgrade
Contract #: PCR-219-06

Term: 5 year **Extension:** 5 year **Contract Ending Date:** 1/30/16 (tentative)
Estimated annual award value: \$ 1,800,000
Estimated total award value: \$18,000,000

Bid issued: October 27, 2005
Pre-bid meeting date: November 17, 2005
Due date: November 30, 2005
No. of vendors issued to: 30
No. of no-bids received: 0
No. of bids received: 2
TKC Communications Anchorage, AK
Verizon Maryland, Inc. Baltimore, MD

Description:

This project consists of providing increased bandwidth for BCPS's existing wide area network (WAN). Current connectivity is through Verizon T-1 frame relay switches at 1.5 megabytes per second (mbps) that link to the central computer facility. This current bandwidth is becoming inadequate to support an expanding array of educational programs as well as an increasing administrative data exchange. The new connectivity will be Ethernet relay service through fiber optic cable. It is capable of 1000 mbps service with incremental pricing based on assigned bandwidth per site. In this way no site will be charged for bandwidth beyond its needs.

This service is eligible for cost reimbursement through the Schools and Libraries Program of the Universal Service Fund, commonly known as "e-Rate." Fiscal year 2007 reimbursement rate of 56 percent would reduce the 10-year net cost to \$7,920,000.

Recommendation:

Award of contract is recommended to:

Verizon Maryland, Inc. Baltimore, MD

Responsible school or office: Technology/Business Operations

Contact person: Judson Porter

Funding source: Operating budget

7. **Contract:** New Gas Service by BGE – Loch Raven Academy
Contract #: MBU-591-06

Term: **Extension:** **Contract Ending Date:**
Estimated annual award value: \$
Estimated modification amount: \$
Estimated total award value: \$24,424

Bid issued:
Pre-bid meeting date:
Due date:
No. of vendors issued to:
No. of bids received:
No. of no-bids received:

Description:

Loch Raven Academy is served via a low-pressure gas service. With the installation of new boilers, it is necessary to install a new two inch (2”) high-pressure gas service to the school.

Recommendation:

Award of contract is recommended to:

Baltimore Gas & Electric Co.

Baltimore, MD

Responsible school or office:

Office of Engineering and Construction

Contact person:

Richard H. Cassell, P.E.

Funding source:

Capital Budget