

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: May 9, 2006

TO: **BOARD OF EDUCATION**

FROM: Dr. Joe A. Hairston, Superintendent

RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

ORIGINATOR: J. Robert Haines, Deputy Superintendent, Business Services

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts
Board Exhibit –May 9, 2006**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract** Early Intervention Services
Modification:
Contract #: PCR-229-04

Term: 1 year, 4 month **Extension:** 0 **Contract Ending Date:** 10/20/07 (tentative)
Estimated annual award value: \$150,000
Estimated total award value: \$195,000

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of no-bids received: NA
No. of bids received: NA

Description:

To add A Mom’s Quest, Inc., as an award bidder.

In October, 2003, the Board of Education of Baltimore county approved awards of contract for providers of speech pathology, occupational and physical therapies, and physical instruction for the Office of Infants and Toddlers.

The federal and state mandated multi-agency infants and toddlers’ program provides early intervention services the families of children from birth through 36 months of age who have developmental disabilities, delays, or special health needs. Services include special instruction, speech-language pathology, occupational therapy, physical therapy, social work, psychology, nursing, audiology, and service coordination. The services are provided in typical settings, such as the home or day care. The infants and toddlers’ goal is to support the family within the community as they facilitate their child’s learning and development.

Recommendation:

Recommendation of award to:

New additional vendor - A Mom's Quest, Inc.

Olney, MD

Original award vendors - Abilities Network, Inc.

Towson, MD

Hearing and Speech Agency of Metropolitan Baltimore, Inc.

Baltimore, MD

Keystone Services Systems, Inc.

Harrisburg, PA

Maryland Therapy Network, Inc.

Bel Air, MD

PACT, Inc.

Baltimore, MD

Responsible school or office:

Office of Special Education

Contact person:

Paula Boykin and Sara Egorin-Hooper

Funding source:

Operating Budget

2. Contract: Algebraic Thinking
Contract #: JN1-750-06

Term: 2 year **Extension:** 0 **Contract Ending Date:** 7/1/08 (tentative)
Estimated annual award value: \$ 709,000
Estimated total award value \$1,418,000

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of bids received: NA
No. of no-bids received: NA

Description:

Algebraic Thinking is a middle-school mathematics program designed for students to successfully complete Algebra 1 in grade 9.

This program uses a combination of intense staff development and unique methodology. The staff development begins with a 30-hour training session targeted specifically to the grade to which teachers are assigned. During these training sessions, teachers are immersed in the pedagogy that they will use on a daily basis with their students. It is often the case that teachers develop greater understanding of the mathematics content, as well as new methodology, during this 30-hour training session. Following the training, *Algebraic Thinking* coaches are assigned to schools to support the implementation. These coaches communicate with each teacher on a weekly basis and visit their classes regularly to demonstrate lessons, plan lessons, and support the teachers' efforts. Several additional levels of staff development are provided for each teacher.

Included in the contract amount will be comprehensive training and consulting as well as teacher and student materials for the grades 6 and 7 students selected for the program, data analysis, and Internet access.

Recommendation:

Recommendation of award to:

National Training Network, Inc., Summerfield, NC

Responsible school or office: Office of Mathematics, PreK-12

Contact person: Pat Baltzley

Funding source: Operating Budget

3. Contract: Scheduler's Trainer (Contractual)
Contract #: RGA-190-06

Term: 1 year **Extension:** 1 year **Contract Ending Date:** 6/30/08 (tentative)
Estimated annual award value: \$ 30,000
Estimated total award value: \$ 60,000

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of bids received: NA
No. of no-bids received: NA

Description:

To provide training to new principals and new schedulers and to assist schools that have new schedulers through mentoring.

Recommendation:

Recommendation of award to:

Suzanne Bridges

Pikesville, MD

Responsible school or office:

Department of Professional Development

Contact person:

Arlene K. Fleischmann, Director

Funding source:

Operating Budget

4. Contract: Financing – School Buses and Trucks
Contract #: JNI-736-06

Term: 5 year **Extension:** 0 **Contract Ending Date:** 7-3-11 (tentative)
Estimated total award value: \$4,731,991

Bid issued: March 16, 2006
Pre-bid meeting date: March 30, 2006
Due date: April 20, 2006
No. of vendors issued to: 18
No. of no-bids received: 1
No. of bids received: 10

Banc of America Leasing & Capital, LLC	Brandenton, FL
Carlyle Financial Services, Inc.	Dallas, TX
Chase Equipment Leasing, Inc.	Lake Success, NY
Daimler Chrysler Services Truck Finance	Lisle, IL
First Municipal Credit Corporation	Columbia, MD
Harco Leasing Company, Inc.	Scottsdale, AZ
LaSalle Bank, NA	Newark, OH
M&T Bank	Baltimore, MD
Sun Trust Bank	Baltimore MD
Wachovia	Baltimore, MD

Description:

The recommendation for the purchase of school buses is based on selecting the financing option that provides the most cost-effective financing plan. The proposed interest rate shall be fixed, and the principal and interest will be budgeted and paid each year, on an annual basis, in accordance with an established repayment schedule. The total principal and interest will be repaid over a period of 6 fiscal years (July 1 through June 30), but shall not exceed a period of 61 months. The financing arrangement has been coordinated with the Baltimore County Office of Budget and Finance to ensure that the annual payments required are funded in the BCPS budget.

The proposal is conditioned upon the financing being a *qualified tax-exempt obligation* within the meaning of the Internal Revenue Code, which in turn requires the Board of Education to reasonably anticipate that it and its subordinate units would not issue tax-exempt obligations in the face amount of more than \$10 million during calendar year 2006. The award of the financing shall constitute evidence of such reasonable anticipation by the board, as well as the board's designation of the financing as a *qualified tax-exempt obligation* within the meaning of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended. The Board of Education shall complete a delegate resolution to satisfy the official intent of the treasury regulations. Lindsey A. Rader, Esq., of Funk & Bolton, P.A., Baltimore, MD, shall serve as special tax counsel for this transaction.

Recommendation:

Recommendation of award to:

Sun Trust Bank

Baltimore, MD

Responsible school or office:

Office of Accounting

Contact person:

Patrick Fannon

Funding source:

Operating Budget

5. Contract: *Language!*
Contract #: RGA-189-06

Term: 5 year **Extension:** 0 **Contract Ending Date:** 6/30/11 (tentative)
Estimated Initial Purchase value: \$3,014,085
Estimated annual award value: \$ 481,620
Estimated total award value: \$5,422,185

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of no-bids received: NA
No. of bids received: NA

Description:

Description:

The *Language!* curriculum is a Reading/English/Language Arts/Writing intervention program for students in grades 6-10. *Language!* is comprised of the following six instructional elements:

1. Phonemic Awareness and Phonics
2. Word Recognition and Spelling
3. Vocabulary and Morphology
4. Grammar and Usage
5. Listening and Reading Comprehension
6. Speaking and Writing

Language! has been written to meet the needs of students who are English Language Learners, students with language-based learning disabilities, and students who have not developed literacy skills despite participation in literacy instruction.

Recommendation:

Recommendation of award of contract to:

Sopris West

Longmont, Colorado

Responsible school or office:

Department of Teaching and Learning

Contact person:

Jane Lichter

Funding source:

Operating Budget

#6. Contract Modification: Site Construction Package 2B – Windsor Mill Middle School

Contract #: PCR-274-05

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A

Estimated annual award value:

Estimated modification amount: \$35,000

Estimated total award value:

Bid issued: October 14, 2004

Pre-bid meeting date: October 20, 2004

Due date: November 4, 2004

No. of vendors issued to: 9

No. of bids received: 2

No. of no-bids received: 2

Description:

The 2B Site Contractor started the roadway widening within the Windsor Mill Road right-of-way. With this initial excavation, the contractor, Urban H. Zink Contractor, Inc., encountered unsuitable soil to pave over and has submitted a cost not-to-exceed \$35,000 to remove all unsuitable soils, install a geo-grid system, and transport suitable fill to pave on the utility backfill. The civil engineer for the project, the representative for the construction manager, and the staff of the Department of Physical Facilities representative, have reviewed this proposal and agree that this cost is reasonable.

Recommendation:

Award of contract modification is recommended to:

Urban H. Zink Contractor, Inc.

Chase, MD

Responsible school or office:

Office of Engineering and Construction

Contact person:

Richard H. Cassell, PE

Funding source:

Capital Budget

7. **Contract:** Roof Replacement – Bedford Elementary School
Contract #: JN1-752-07

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$761,550
Estimated modification amount: 76,155
Estimated total award value: \$837,705

Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This project consists of the removal of the existing roof system and the installation of approximately 51,022 square feet of a 4-ply built-up, cold coat surface and gravel roof system with a 20-year warranty.

Recommendation:

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council Ashburn, VA
(Weatherproofing Technologies, Inc.)

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, PE

Funding source: Capital Budget

8. Contract: Upgrades to Kitchen Serving Lines – Golden Ring Middle School and Fullerton Elementary School

Contract #: MBU-500-06

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A

Estimated annual award value: \$324,254

Estimated modification amount: 32,426

Estimated total award value: \$356,680

Bid issued: March 9, 2006

Pre-bid meeting date: March 28, 2006

Due date: April 6, 2006

No. of vendors issued to: 4

No. of bids received: 1

No. of no-bids received: 0

Description:

These projects consist of upgrading the food serving lines at Golden Ring Middle School and Fullerton Elementary School. The scope of work includes the removal of existing equipment and installation of new serving lines complete with utility connections. The work involves general construction, plumbing, heating, ventilation, electrical, and hazardous material abatement.

Recommendation:

Award of contract is recommended to:

Chilmar Corporation, Inc.

Baltimore, MD

Responsible school or office:

Office of Engineering and Construction

Contact person:

Richard H. Cassell, PE

Funding source:

Capital Budget

Contract: Upgrades to Kitchen Serving Lines – Golden Ring Middle School and Fullerton Elementary School

Contract #: MBU-500-06

	Bidders' Names
	Chilmar Corporation, Inc.
Item 1-Base Bid: Golden Ring Middle School	\$207,000
Alternate No 2.2.1 Add: Provide a pass-through warming cabinet including modifications to existing facility to accommodate the proposal	17,986
Alternate No 2.2.2 Add: Provide stainless steel condiment tables on casters with bottom shelf	2,749
Item 2-Base Bid: Fullerton Elementary School	80,955
Alternate 2.4.1 Add: Demolish existing dishwashing table and all piping. Cap at wall and floor. Provide new stainless steel worktable.	15,564
Total	\$324,254

9. Contract: Roof Replacement – Hebbville Elementary School
Contract #: JNI-750-07

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$975,400
Estimated modification amount: 97,540
Estimated total award value: \$1,072,940

Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This project consists of the removal of the existing roof system and the installation of approximately 61,140 square feet of a 4-ply built-up, cold coat surface and gravel roof system with a 20-year warranty. The project will also involve preventive maintenance repairs on the 8,200 square feet single ply rubber roof on the modular addition section.

Recommendation:

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council Ashburn, VA
(Weatherproofing Technologies, Inc.)

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, PE

Funding source: Capital Budget

10. Contract: Roof Replacement – Pine Grove Middle School
Contract #: JN1-751-07

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$2,328,800
Estimated modification amount: 232,880
Estimated total award value: \$2,561,680

Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This project consists of the removal of the existing roof system and the installation of approximately 152,000 square feet of a 4-ply built-up, cold coat surface and gravel roof system with a 20-year warranty. This project also involves extensive masonry tuck pointing and waterproofing.

Recommendation:

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council
(Weatherproofing Technologies, Inc.) Ashburn, VA

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, PE

Funding source: Capital Budget

11. Contract: Systemic Renovations – Sparrows Point Middle/High School
Contract #: MBU-593-06

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$14,569,400
Estimated modification amount: 1,456,940
Estimated total award value: \$16,026,340

Bid issued: February 23, 2006
Pre-bid meeting date: March 8, 2006
Due date: March 23, 2006
No. of vendors issued to: 37
No. of bids received: 2
No. of no-bids received: 9

Description:

This project consists of replacing the HVAC and plumbing systems, ceilings, floors, doors, remaining original windows, and hazardous material abatement.

Recommendation:

Award of contract is recommended to:

Phillips Way, Inc. Finksburg, MD

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, PE

Funding source: Capital Budget

Contract: Systemic Renovations – Sparrows Point Middle/High School
Contract #: MBU-593-06

	Bidders' Names	
	Phillips Way, Inc.	James W. Ancel, Inc.
Base Bid	\$11,930,000	\$18,871,000
Alternate #1 Add: Provide VCT floor tile	362,000	525,000
Alternate #2 Add: Provide chilled water system	735,000	1,000,000
Alternate #3 Add: Provide security system	97,300	160,000
Alternate #4 Add: Replace lockers	35,000	150,000
Alternate #5 Add: Replace non-corridor interior doors	214,000	400,000
Alternate #6 Add: Replace exterior doors	15,000	50,000
Alternate #7 Add: New pavement overlay	93,000	150,000
Alternate #8 Add: Replace designated sections of sidewalks	25,000	130,000
Alternate #9 Add: Replace stage curtains	17,100	30,000
Alternate #10 Add: Replace plumbing piping and fixtures within shower area	45,000	100,000
Alternate #11 Add: Provide computer networking system drops in mechanical and storage rooms	65,000	120,000
Alternate #12 Add: Provide new HVAC system in the auditorium	140,000	350,000
Alternate #13 Add: Provide new HVAC system in the gymnasium and activity rooms	237,000	400,000
Alternate #14 Add: Replace the hydraulic heating system and ceilings in the science wing	240,000	500,000
Alternate #15 Add: Replace the crawl space and exterior lighting	98,000	250,000
Alternate #16 Add: Provide the elevator structure and related items	221,000	200,000
Total	\$14,569,400	\$23,386,000

12. Contract: Construction Package 1-C Final Cleaning – Windsor Mill Middle School

Contract #: PCR-236-06

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$33,300
Estimated modification award value: 3,300
Estimated total award value: \$36,600

Bid issued: March 30, 2006
Pre-bid meeting date: April 6, 2006
Due date: April 19, 2006
No. of vendors issued to: 8
No. of bids received: 4
No. of no-bids received: 0

Description:

This project consists of cleaning and polishing casework, cleaning chalkboards, washing windows, and cleaning and waxing floors.

Recommendation:

Award of contract is recommended to:

Hallmark Building Services, Inc.* Baltimore, MD

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, PE

Funding source: Capital Budget

	Bidders' Names			
	Hallmark Building Services, Inc.*	A Cleaning Service, Inc.	J&H Maintenance	Cleaning Unlimited
Base Bid	\$33,300	\$14,400	\$15,000	\$37,040
Total	\$33,300	\$14,400	\$15,000	\$37,040

*Per the Office of Purchasing, “The lowest priced bidder, A Cleaning Service, Inc., provided an unacceptable bid bond. The next lowest priced bidder, J&H Maintenance, provided no bid bond. Award should be to the third lowest priced bidder, Hallmark Building Services, Inc.”

13. Request to Negotiate: Construction Management Services – Vincent Farms Elementary School

Contract #: MWE-825-06

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A

Estimated annual award value: N/A

Estimated modification amount: N/A

Estimated total award value: N/A

Bid issued: N/A

Pre-bid meeting date: N/A

Due date: N/A

No. of vendors issued to: N/A

No. of bids received: N/A

No. of no-bids received: N/A

Description:

The Department of Physical Facilities advertised for professional services required to provide Construction Management Services associated with the construction of Vincent Farms Elementary School. These services will include, but are not limited to, developing schedules, preparing construction cost estimates, managing design services, performing design reviews, preparing State submissions, bidding construction packages, supervising/inspecting all construction, and preparing final construction punch-out lists. All procedures in the Board of Education’s Policy and Rules, Section 3250, were followed to advertise, qualify, and select the consultants.

On April 19, 2006, the Qualification Committee met and reviewed the “expressions of interest” submitted by five (5) firms. This information was reviewed and graded with the Qualification Committee stating that all the firms were qualified.

On April 19, 2006, the Selection Committee met to discuss the Qualification Committee’s report. Based upon the reviews and discussion, the Selection Committee recommends that approval be granted to begin contract negotiations with the Whiting-Turner Contracting Company to provide Construction Management Services associated with the construction of Vincent Farms Elementary School.

Recommendation:

Approval to negotiate is recommended to:

Whiting-Turner Contracting Company

Towson, MD

Responsible school or office:

Office of Engineering and Construction

Contact person:

Richard H. Cassell, PE

Funding source:

Capital Budget