

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: November 21, 2006

TO: **BOARD OF EDUCATION**

FROM: Dr. Joe A. Hairston, Superintendent

RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

ORIGINATOR: J. Robert Haines, Esq., Deputy Superintendent

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts
Board Exhibit – November 21, 2006**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract** Consulting Services for Information Technology Disaster Recovery
Contract #: PCR-262-07 (Towson University TU-0524)

Term: 1 year **Extension:** N/A **Contract Ending Date:** 11/15/07 (tentative)
Estimated annual award value: \$38,895
Estimated total award value: \$38,895

Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of providing consulting services for the proposed information technology (IT) disaster recovery site. The consultants will review the current IT infrastructure for Baltimore County Public Schools (BCPS) to identify the impact on BCPS' IT resources in the event of localized or regional disasters (natural or man-made), and to make a series of recommendations that could be implemented to help protect data and provide the mechanisms for IT recovery.

BCPS is *piggy-backing* a Towson University contract in accordance with Maryland State law and board policy that allow using contracts awarded by other public agencies.

Recommendation:

Award of contract is recommended to:

CAS Severn, Inc.	Laurel, MD
Responsible school or office:	Department of Technology
Contact person:	Michael Goodhues
Funding source:	Operating budget

2. Contract Fiber-optic Connectivity
Contract #: PCR-259-07 (Baltimore County #41410)

Term: 1 year **Extension:** N/A **Contract Ending Date:** 11/15/07 (tentative)
Estimated annual award value: \$52,842
Estimated total award value: \$52,842

Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of providing the remaining fiber optic connectivity needed for the information technology disaster recovery site for BCPS.

BCPS is *piggy-backing* a Baltimore County contract in accordance with Maryland State law and board policy that allow using contracts awarded by other public agencies.

Recommendation:

Award of contract is recommended to:

Fiber Plus, Inc.

Jessup, MD

Responsible school or office:

Department of Technology

Contact person:

Michael Goodhues

Funding source:

Operating budget

3. Contract: Fire Extinguisher Maintenance for Kitchen Fire Suppression Systems
Contract #: MBU-532-07 (Baltimore County – Contract #42922)

Term: 5 years **Extension:** 0 **Contract Ending Date:** 9/27/11 (tentative)
Estimated award value—first year: \$ 60,000
Estimated award value--years 2 through 5: \$ 10,000
Estimated total award value: \$100,000

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of no-bids received: NA
No. of bids received: NA

Description:

This contract consists of upgrading, inspecting, and repairing all kitchen ventilation fire suppression systems in the first year, and then providing inspection and maintenance in the four outgoing years in accordance with existing National Fire Protection Association code and all governing regulations.

BCPS is *piggy-backing* a Baltimore County contract in accordance with Maryland State law and board policy that allow using contracts awarded by other public agencies.

Recommendation:

Award of contract is recommended to:

Simplex Grinnell, LLC

Columbia, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Dennis Elkins

Funding source:

Operating budget

4. Contract: Floor Care Machines and Associated Equipment
Contract #: JMI-610-07

Term: 5 years **Extension:** N/A **Contract Ending Date:** 11/30/11 (tentative)
Estimated annual award value: \$150,000
Estimated total award value: \$750,000

Bid issued: October 12, 2006
Pre-bid meeting date: N/A
Due date: October 26, 2006
No. of vendors issued to: 10
No. of no-bids received: 0
No. of bids received: 4

City Group, Inc.	Jessup, MD
Sterling Chemical Co.	Timonium, MD
Superior Supply, Ltd.	Baltimore, MD
Viking Chemicals	Baltimore, MD

Description:

This contract consists of supplying various categories of floor care machines and associated equipment on an as-needed basis (e.g., burnishers, scrubbers, carpet extractors, vacuums, etc.). Awards are based on the most favorable percentage-off list for each manufacturer.

Recommendation:

Award of contract is recommended to:

City Group, Inc.	Jessup, MD
Sterling Chemical Co.	Timonium, MD
Superior Supply, Ltd.	Baltimore, MD
Viking Chemicals	Baltimore, MD

Responsible school or office: Department of Physical Facilities

Contact person: Dennis Elkins
William Wingerd

Funding source: Operating budget

5. Contract: Floor Tiles and Associated Supplies
Contract #: MBU-521-07

Term: 5 years **Extension:** 1 year **Contract Ending Date:** 12/31/12 (tentative)
Estimated annual award value: \$ 60,000
Estimated total award value: \$360,000

Bid issued: October 5, 2006
Pre-bid meeting date: October 17, 2006
Due date: October 26, 2006
No. of vendors issued to: 6
No. of no-bids received: 0
No. of bids received: 3

Capital Building Supply	Gaithersburg, MD
Continental Flooring Company	Scottsdale, AZ
B&B Concepts, Inc.	Lanham, MD

Description:

This contract consists of the purchase and delivery of floor tiles and the associated supplies for installation at various locations.

Recommendation:

Award of contract is recommended to:

Capital Building Supply, Inc	Gaithersburg, MD
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Responsible school or office:	Office of Maintenance
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Contact person:	Patrick Letts
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Funding source:	Operating budget
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6. Contract: School Buses
Contract #: JMI-606-07

Term: 8 months **Extension:** 0 **Contract Ending Date:** 07/31/07 (tentative)
Estimated total award value: \$5,030,928

Bid issued: September 7, 2006
Pre-bid meeting date: September 14, 2006
Due date: September 22, 2006
No. of vendors issued to: 3
No. of no-bids received: 0
No. of bids received: 3

American Bus Sales & Services	Annapolis, MD
ATEL Bus & Truck	Landover, MD
K. Neal International Trucks, Inc.	Hyattsville, MD

Description:

This contract consists of a one-time purchase of 69 replacement school buses, at \$72,912 each, that accommodate 64 walk-on passengers.

Recommendation:

Award of contract is recommended to:

American Bus Sales & Services	Annapolis, MD
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Responsible school or office: Office of Transportation

Contact person: Linda Fitchett

Funding source: Operating budget

7. Contract: The College Board Connect to College Success
Contract #: JNI-764-07

Term: 1 year **Extension:** 0 **Contract Ending Date:** 8/30/07 (tentative)
Estimated annual award value: \$310,000
Estimated total award value: \$310,000

Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of an agreement between The College Board and BCPS to increase college awareness and preparation for students. The College Board will provide students, teachers, counselors, and administrators with practice lessons and study guides, instructional strategies and materials, technical training, and focused workshops.

Students will have access to a college preparatory support program that will allow them, along with a teacher or counselor, to explore post-secondary options. Also included is access to an interactive website that allows middle and high school students to explore majors, colleges, and careers based on their academic achievement and interests. A web-based SAT online course with feedback response explanations is provided to help prepare students for the SAT and collect success.

Recommendation:

Award of contract is recommended to:

The College Board Bala Cynwyd, PA

Responsible school or office: AVID/College Board Office

Contact person: Jessie Douglas

Funding source: Operating budget

8. Contract: Window Replacement – Bear Creek Elementary School
Contract #: JMI-602-07

Term: NA **Extension:** NA **Contract Ending Date:** NA
Estimated annual award value: \$1,240,307
Estimated modification amount: 124,030
Estimated total award value: \$1,364,337

Bid issued: August 31, 2006
Pre-bid meeting date: September 14, 2006
Due date: September 27, 2006
No. of vendors issued to: 9
No. of bids received: 2
No. of no-bids received: 0

Description:

This project consists of the removal and proper disposal of existing windows and installation of new windows and window blinds.

Recommendation:

Award of contract is recommended to:

E. Pikounis Construction Co., Inc. Baltimore, MD

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, P.E.

Funding source: Capital budget

	Bidders' Names	
	E. Pikounis Construction Co., Inc.	RWC Contracting Corporation
Base Bid/Total	\$1,240,307	\$1,320,000

9. Contract: Window Replacement – Glenmar Elementary School
Contract #: JMI-604-07

Term: NA **Extension:** NA **Contract Ending Date:** NA
Estimated annual award value: \$863,300
Estimated modification amount: 86,330
Estimated total award value: \$949,630

Bid issued: August 31, 2006
Pre-bid meeting date: September 14, 2006
Due date: September 27, 2006
No. of vendors issued to: 9
No. of bids received: 2
No. of no-bids received: 0

Description:

This project consists of the removal and proper disposal of existing windows and installation of new windows and window blinds.

Recommendation:

Award of contract is recommended to:

Chilmar Corporation, Inc. Baltimore, MD

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, PE

Funding source: Capital budget

		Bidders' Names	
		Chilmar Corporation, Inc.	E. Pikounis Construction Co., Inc.
Base Bid/Total		\$863,300	\$882,000

10. Contract: On-Call Construction Management Services – Perry Hall Middle School and Lansdowne Middle School

Contract #: RGA-196-06

Term:	NA	Extension:	NA	Contract Ending Date:	NA
Estimated annual award value:			\$850,000		
Estimated modification amount			0		
Estimated total award value:			\$850,000		

Bid issued:	NA
Pre-bid meeting date:	NA
Due date:	NA
No. of vendors issued to:	NA
No. of bids received:	NA
No. of no-bids received:	NA

Description:

On July 11, 2006, the Board of Education approved the selection of Oak Contracting Co., Inc. as an on-call construction management firm to assist the Department of Physical Facilities. The Office of Engineering and Construction has negotiated a price of \$850,000 for construction management services for Perry Hall Middle School and Lansdowne Middle School.

Recommendation:

Award of contract is recommended to:

Oak Contracting Co., Inc.	Towson, MD
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Responsible school or office:	Office of Engineering and Construction
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Contact person:	Richard H. Cassell, PE
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Funding source:	Capital budget
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11. Contract: Window and Blinds Replacement – Woodmoor Elementary School
Contract #: JMI-605-07

Term: NA **Extension:** NA **Contract Ending Date:** NA
Estimated annual award value: \$948,448
Estimated modification amount: 94,844
Estimated total award value: \$1,043,292

Bid issued: August 31, 2006
Pre-bid meeting date: September 14, 2006
Due date: October 5, 2006
No. of vendors issued to: 8
No. of bids received: 2
No. of no-bids received: 0

Description:

This project consists of the removal and proper disposal of existing windows and installation of new windows and window blinds.

Recommendation:

Award of contract is recommended to:

E. Pikounis Construction Co., Inc. Baltimore, MD

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, PE

Funding source: Capital budget

		Bidders' Names	
		E. Pikounis Construction Co., Inc.	RWC Contracting Corporation
Base Bid/Total	\$948,448	\$1,035,000	

12. Request to Negotiate: Consultant Services – Catonsville Middle School and Hillcrest Elementary School Addition Projects

Contract #: RGA-101-07

Term: NA **Extension:** NA **Contract Ending Date:** NA
Estimated annual award value: NA
Estimated modification amount: NA
Estimated total award value: To be negotiated and approved by the Board of Education

Bid issued: September 7, 2006
Pre-bid meeting date: NA
Due date: September 28, 2006
No. of vendors issued to: NA
No. of bids received: 17
No. of no-bids received: NA

Description:

Professional architectural/engineering (A/E) services will be required to assist BCPS with addition projects at Catonsville Middle School and Hillcrest Elementary School. The services will include preparing feasibility studies, schematic design, design development phase, construction document phase; assisting with bidding, construction administration phase services; and preparing estimates and making state submissions.

On October 31, 2006, the Qualification Committee met and reviewed the “expressions of interest” submitted by seventeen (17) consultants. This information was reviewed and graded with the Qualification Committee stating that the Selection Committee should consider the four (4) most qualified firms.

The Selection Committee met and held interviews with the four (4) firms on November 3, 2006. Based on the interviews, the Selection Committee recommends that one (1) consultant be awarded both projects and also recommends that approval be given to begin contract negotiations.

Recommendation:

Approval to initiate negotiations with:

Rubeling & Associates, Inc.

Towson, MD

Responsible school or office:

Office of Engineering and Construction

Contact person:

Richard H. Cassell, PE

Funding source:

Capital budget