

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: February 27, 2007

TO: **BOARD OF EDUCATION**

FROM: Dr. Joe A. Hairston, Superintendent

RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

ORIGINATOR: J. Robert Haines, Esq., Deputy Superintendent

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts
Board Exhibit – February 27, 2007**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Modification:** Internet On-line Services for the MD K-12 Digital Library Project - Purchasing Consortium
Contract #: RGA-117-04
(Montgomery County Public Schools RFP 1155.2)

Term: Perpetual **Extension:** NA **Contract Ending Date:** Perpetual
Estimated annual award value: \$300,000

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of bids received: NA
No. of no-bids received: NA

Description:

On May 11, 2004, the Board approved this contract which consists of on-line databases that support the teaching and learning of Maryland content standards. BCPS would like to use this consortium perpetually. The MD K-12 Digital Library Project established a purchasing consortium of the 24 local school systems and interested nonpublic schools.

Recommendation:

Award of contract modification is recommended to:

Facts On File News Services	New York, NY
Scholastic Library Publishing (Grolier Online)	New York, NY
ProQuest Information and Learning	Ann Arbor, MI
Thomson Gale	Farmington Hills, MI
World Book, Inc.	Chicago, IL

Responsible school or office: Office of Library Information Services

Contact person: Della Curtis

Funding source: Operating budget and grant funds

2. Contract Modification: Social Workers/Personal Assistants
Contract #: 2-277-02

Term: 3 years **Extension:** 2 years **Contract Ending Date:** 6/30/07
Estimated annual award value: \$100,000
Estimated total award value: \$500,000

Description:

On February 12, 2002, the Board approved this contract which approves contractors to provide personal assistants for behavior support, licensed counseling services, and tutoring services for students ranging in age from 3 to 21. This modification adds a provider to meet increased needs. A total of 6 contractors are now approved for use.

The Office of Special Education contracts with a variety of contractors to provide additional staffing and services for students who are in danger of needing a non-public placement. A school team makes the recommendation that additional services are needed to implement the student's individual education plan in a public school setting.

Recommendation:

Award of contract modification is recommended to:

We Teach and Tutor, Inc.

Cumberland, MD

Responsible school or office:

Office of Special Education

Contact person:

Beverly Andress

Funding source:

Operating budget

3. Contract: Electronic Web-based Construction Plan Distribution, Printing, and Document Management System

Contract #: MBU-519-07

Term: 10 years **Extension:** 5 years **Contract Ending Date:** 12/31/22

Estimated annual award value: \$ 100,000

Estimated total award value: \$1,500,000

Bid issued: October 26, 2006

Pre-bid meeting date: November 9, 2006

Due date: December 6, 2006

No. of vendors issued to: 45

No. of bids received: 5

No. of no-bids received: 2

Description:

This contract consists of providing a web-based electronic plan room that allows bidders to view and purchase bid documents and drawings for construction projects. This web page will allow BCPS to save printing and shipping costs and to improve efficiencies in the distribution of solicitation documents.

Recommendation:

Award of contract is recommended to:

Gardens Reprographics, Inc

Baltimore, MD

Responsible school or office:

Office of Purchasing

Contact person:

Richard Gay

Funding source:

Capital budget

4. Contract: Modular Classroom
Contract #: RHA-315-04

Term: 4 years **Extension:** 0 **Contract Ending Date:** 8/28/07
Estimated total award value: \$245,289

Description:

This contract consists of a one-time purchase of a modular classroom for Chesapeake High School. This particular construction is for one modular classroom building comprised of four 14' x 56' modules, forming a 56' x 56' building approximately 3,000 sq. ft., to be used as a business-center classroom.

The Maryland's Tomorrow/AdvancePath Academy is a state-of-the-art classroom that uses computer-adaptive curriculum and small-group, teacher-led instruction. This is a large computer-business center concept that requires a modular unit to be constructed that has 60 student computer stations, four teacher stations, one receptionist station, and one technology instructional assistant station.

The contract includes:

- Deck w/steps and deck w/ramp
- Asphalt walkway
- Fire alarm
- Intrusion detection
- Camera and phone/cable system runs
- Duplex floor receptacles (10)
- Additional HVAC

Recommendation:

Award of contract is recommended to:

Valley Modular Offices, Inc.

Abingdon, MD

Responsible school or office:

Student Support Services

Contact person:

Dale Rauenzahn

Funding source:

Operating budget

5. Contract: Nextel/Sprint Cellular Phones
Contract #: RGA-121-07 (Western States Contracting Alliance (WSCA) Master Agreement #S1523)

Term: 4 years **Extension:** 4 years **Contract Ending Date:** 6/30/14
Estimated annual award value: \$ 200,000
Estimated total award value: \$1,600,000

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of bids received: NA
No. of no-bids received: NA

Description:

This contract consists of an award to Nextel/Sprint for wireless communication services and equipment. Board Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland, allows Baltimore County Public Schools to utilize contracts awarded or negotiated by other government agencies.

The State of Nevada, Purchasing Division, on behalf of the WSCA and other authorized users, requested proposals from responsible vendors to establish contracts on a competitive basis with qualified vendors to directly supply wireless communication services including, but not limited to, the transmission of voice, data, and/or video content, as well as optional messaging, two-way radio, internet access or other related communications, and/or data transmission services. The WSCA Board of Directors approved this contract on October 9, 2006.

This contract will replace the state of Maryland contract #DBM-9915-DCES for Nextel phones. The new discount is 25 to 39 percent instead of the current 18 percent. Our current contracts with Verizon and Cingular remain in effect.

Recommendation:

Award of contract is recommended to:

Sprint Solutions, Inc.

Reston, VA

Responsible school or office:

Department of Technology

Contact person:

Michael Goodhues

Funding source:

Operating budget

6. Contract: Wireless Access Points and Controllers
Contract #: JMI-629-07 (U.S. General Services Administration - GS-35F-4389G)

Term: 5 years **Extension:** 0 **Contract Ending Date:** 3/31/12
Estimated annual award value: \$ 550,000
Estimated total award value: \$2,750,000

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of bids received: NA
No. of no-bids received: NA

Description:

This contract consists of various wireless access points and controllers manufactured by Meru Networks, as well as related services procured through the authorized reseller. The Comstor GSA Dealer Program authorizes dealers to fulfill customer requirements for Meru Networks products and services.

Under §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland, and stipulated through the Federal Property and Administrative Services Act, amended §211 of the E-Government Act of 2002 (Pub. L. 107-347), BCPS is authorized to procure from the GSA Federal Supply Schedule (Schedule 70).

Recommendation:

Award of contract is recommended to:

Fusion Network Systems Columbia, MD

Responsible school or office: Office of Technology

Contact person: Michael Goodhues

Funding source: Operating budget and capital funds

7. Contract Modification: 3A Concrete, 5A Steel, 15A Underground Mechanical, and 16A Underground Electrical Construction Packages – Vincent Farm Elementary School

Contract #: MWE-844-07

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A

Estimated annual award value: \$2,808,500

Estimated contingency amount: 280,900

Estimated total award value: \$3,089,400

Description:

On January 9, 2007, the Board approved the contracts listed above without a contingency. This request is for approval of a 10% contingency on these contracts.

Recommendation:

Award of contract modification is recommended to:

Dance Brothers, Inc.	Baltimore, MD
Crystal Steel Fabricators, Inc.	Delmar, DE
Chasney & Co., Inc.	Baltimore, MD
Action Electrical Contractors, Inc.	Churchville, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital Budget

10. Contract: Construction Packages: 4A Masonry, 5B Miscellaneous Metals, 6A General Trades, 8A Glass, 9A Drywall, 9B Carpet/VCT/Wood, 9C Tile, 9D Painting, 10A Toilet Partitions/Accessories, 11A Food Service Equipment, 12A Casework, 15B Mechanical, and 16B Electrical – Vincent Farm Elementary School

Contract #: MWE-845-07

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$11,648,039
Estimated contingency amount: 1,164,804
Estimated total award value: \$12,812,843

Bid issued: January 25, 2007
Pre-bid meeting date: January 31, 2007
Due date: February 13, 2007
No. of vendors issued to: 56
No. of bids received: 33
No. of no-bids received: 2

Description:

Approval is requested to award construction contracts to the vendors below for thirteen construction packages required for the new Vincent Farm Elementary School.

Recommendation:

Award of contract is recommended to:

4A Masonry	KaRon Masonry of Maryland, Inc.	Beltsville, MD
5B Miscellaneous Metals	Crystal Steel Fabricators, Inc.	Delmar, MD
6A General Trades	Hancock & Albanese, Inc.	Elkridge, MD
8A Glass	Zephyr Aluminum Products, Inc.	Lancaster, PA
9A Drywall	Finishes, Inc.	Eldersburg, MD
9B Carpet/VCT/Wood	CB Flooring LLC	Columbia, MD
9C Tile	Interstate Tile & Mantle Co., Inc.	Baltimore, MD
9D Painting	Argos	Baltimore, MD
10A Toilet Partitions/Acc	Partitions Plus, Inc.	Fallston, MD
11A Food Service Equipment	Ashland Equipment, Inc.	Belcamp, MD
12A Casework	Steel Products, Inc.	Rockville, MD
15B Mechanical	Chasney & Co., Inc.	Baltimore, MD
16B Electrical	Action Electrical Contractors, Inc.	Churchville, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital budget

Contract: Construction Packages: 4A Masonry, 5B Miscellaneous Metals, 6A General Trades, 8A Glass, 9A Drywall, 9B Carpet/VCT/Wood, 9C Tile, 9D Painting, 10A Toilet Partitions/Accessories, 11A Food Service Equipment, 12A Casework, 15B Mechanical and 16B Electrical – Vincent Farm Elementary School

Contract #: MWE-845-07

	Bidders' Names		
4A Masonry	KaRon Masonry of Maryland, Inc	Manganaro Mid-Atlantic LLC	George Moehrle Masonry, Inc.
Base Bid / Total	\$2,307,000	\$2,398,000	\$2,532,000

	Bidder's Name
5B Miscellaneous Metals	Crystal Steel Fabricators, Inc.
Base Bid / Total	\$330,000

	Bidders' Names		
6A General Trades	Hancock & Albanese, Inc.	MRP	Homewood
Base Bid / Total	\$1,442,000	\$1,483,000	\$1,527,999

	Bidder's Name
8A Glass	Zephyr Aluminum Products, Inc.
Base Bid / Total	\$356,225

	Bidders' Names	
9A Drywall	Finishes, Inc.	J. A. Argetakis
Base Bid / Total	\$488,500	\$663,000

	Bidder's Name
9B Carpet/VCT/Wood	CB Flooring LLC
Base Bid / Total	\$226,037

	Bidder's Name
9C Tile	Interstate Tile and Mantle Co., Inc.
Base Bid / Total	\$99,830

	Bidders' Names				
9D Painting	Argos	TSC	J. A. Argetakis	R.H. Fewster	JNA Painting
Base Bid / Total	\$167,850	\$180,312	\$182,000	\$188,000	\$217,975

Contract: Construction Packages: 4A Masonry, 5B Miscellaneous Metals, 6A General Trades, 8A Glass, 9A Drywall, 9B Carpet/VCT/Wood, 9C Tile, 9D Painting, 10A Toilet Partitions/Accessories, 11A Food Service Equipment, 12A Casework, 15B Mechanical and 16B Electrical – Vincent Farm Elementary School

Contract #: MWE-845-07

	Bidders' Names	
10A Toilet Partitions/Accessories	Partitions Plus, Inc.	Steel Products, Inc.
Base Bid / Total	\$42,424	\$51,234

	Bidder's Name
11A Food Service Equipment	Ashland Equipment, Inc.
Base Bid / Total	\$169,469

	Bidders' Names	
12A Casework	Steel Products, Inc.	Div. Ed. Systems
Base Bid / Total	\$408,804	\$428,299

	Bidders' Names				
15B Mechanical	Chasney & Co., Inc.	Towson Mechanical, Inc.	G. H. Nitzel	Maryland Mechanical	Denver-Elek, Inc.
Base Bid / Total	\$2,893,000	\$3,030,000	\$3,054,000	\$3,285,000	\$3,538,800

	Bidder's Name
16B Electrical	Action Electrical Contractors, Inc.
Base Bid	\$2,377,100
Alternate No. 4 Add: Emergency generator for lighting and mechanical system	204,800
Alternate No. 12 Add: Student data drops	(32,000)
Alternate No. 13 Add: Video Surveillance System	167,000
Total	\$2,716,900

11. Contract: Water Meter and Water Service – Vincent Farm Elementary School
Contract #: MWE-862-07

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$67,168
Estimated modification amount:
Estimated total award value: \$67,168

Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

A contract with Baltimore County Department of Permits and Development Management is required for a new water meter and water service for Vincent Farm Elementary School.

Recommendation:

Award of contract is recommended to:

Baltimore County Department of Permits Towson, MD
and Development Management

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital budget