

**BALTIMORE COUNTY PUBLIC SCHOOLS**

**DATE:** April 24, 2007

**TO:** **BOARD OF EDUCATION**

**FROM:** Dr. Joe A. Hairston, Superintendent

**RE:** **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

**ORIGINATOR:** J. Robert Haines, Esq., Deputy Superintendent

**PERSON(S):** Rick Gay, Manager, Office of Purchasing  
Michael Sines, Executive Director, Department of Physical Facilities

**RECOMMENDATION**

That the Board of Education approves the following contract recommendations.

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See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts  
Board Exhibit – April 24, 2007**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Extension:** Provision, Installation, and Repair of Stage Curtain Systems  
**Contract #:** MBU-535-07

**Extension:** 1 year **Contract Ending Date:** 6/30/08  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Description:**

On January 9, 2007, the Board approved this fixed-price contract provided for the removal and installation of the stage curtain systems in approximately 20 schools. The Office of Maintenance is requesting an extension of the contract until June 30, 2008, to complete the remaining ten schools initially bid. The vendor has agreed to extend their current prices for the remaining systems until June 30, 2008.

**Recommendation:**

Award of contract extension is recommended to:

Fisher Theatrical, Inc.

Hanover, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Operating budget

**2. Contract Modification: On-call Painting Services**  
**Contract #: RHA-352-03**

<b>Term:</b> 5 years	<b>Extension:</b> N/A	<b>Contract Ending Date:</b> 2/28/08
<b>Original estimated annual award value:</b>	\$ 25,000	
<b>Original estimated award value:</b>	\$125,000	
<b>2004 through 2007 usage:</b>	\$100,000	
<b>Modified annual award value:</b>	\$500,000	
<b>Remaining award value:</b>	\$ 25,000	
<b>Modified total award value:</b>	\$625,000	

**Description:**

On March 11, 2003, the Board approved this contract. The Department of Physical Facilities, Office of Maintenance and Grounds, is requesting an increase in annual funding authority from \$25,000 to \$500,000 for the painting of schools before the beginning of the 2008 school year.

**Recommendation:**

Award of contract modification is recommended to:

True Colors Painting, Inc.	Baltimore, MD
Tito Contractors, Inc.	Washington, DC
Colossal Contractors, Inc.	Silver Spring, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget

**3. Contract Modification:** Personal Protective Equipment  
**Contract #:** PCR-217-06 (Baltimore County #41035)

**Term:** 2 years, 3 months **Contract Ending Date:** 8/7/09  
**Estimated annual award value:** \$ 75,000  
**Estimated total award value:** \$168,750

**Description:**

On October 5, 2005, the Board approved this contract. Initially, the contract provided for uniform rental and laundering services for 62 transportation maintenance personnel. This contract modification increases the award value to allow the Offices of Maintenance and Grounds to provide uniforms for their staff.

**Recommendation:**

Award of contract modification is recommended to:

Ace Uniform Services, Inc.

Baltimore, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Operating budget

**4. Contract:** Board of Education Hearing Examiners  
**Contract #:** RGA-127-07

**Term:** 1 year      **Extension:** N/A  
**Estimated annual award value:** \$130,000  
**Estimated total award value:** \$130,000

**Contract Ending Date:** 6/30/08

**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of no-bids received:** N/A  
**No. of bids received:** N/A

**Description:**

The Board retains the services of hearing examiners for cases that are referred to him/her pursuant to Board of Education Policy 8339. Each of the persons listed is currently serving in the capacity of hearing examiner.

**Recommendation:**

Award of contract is recommended to:

John A. Austin, Esquire  
J. Jeffrey Griffith, Esquire  
Edward J. Novak, Esquire  
Gordon L. Peltz, Esquire  
Carolyn H. Thaler, Esquire

Towson, Maryland  
Westminster, Maryland  
Nottingham, Maryland  
Towson, Maryland  
Towson, Maryland

**Responsible school or office:**

Law Office

**Contact person:**

Margaret-Ann F. Howie, Esquire

**Funding source:**

Operating budget

**5. Contract:** Custodial Cleaning Products  
**Contract #:** JMI-617-07

**Term:** 5 years    **Extension:** 0  
**Estimated annual award value:** \$170,000  
**Estimated total award value:** \$850,000

**Contract Ending Date:** 12/31/11

**Bid issued:** November 2, 2006  
**Pre-bid meeting date:** N/A  
**Due date:** November 17, 2006  
**No. of vendors issued to:** 28  
**No. of no-bids received:** 2  
**No. of bids received:** 12

**Description:**

This contract consists of supplying various custodial cleaning products (brooms, trash cans, etc.) on an as-needed basis. Awards are based on the most favorable price for each item.

**Recommendation:**

Award of contract is recommended to:

Acme Paper & Supply Co., Inc.	Savage, MD
American Wood Fibers	Columbia, MD
Buckeye Cleaning Center	Jessup, MD
Calico Industries, Inc.	Annapolis, MD
FPC Distribution	Elkridge, MD
Laniado Wholesale, Inc.	Rockville, MD
Leonard Paper Company	Baltimore, MD
National Supply Company	Beltsville, MD
Sterling Chemical Co., Inc.	Timonium, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget

**6. Contract:** eCatalogs  
**Contract #:** NA

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** \$2,750,000  
**Estimated total award value:** \$2,750,000  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of no-bids received:** N/A  
**No. of bids received:** N/A

**Description:**

The following 25 contracts for instructional supplies and equipment, textbooks, and instructional media represent our sixth year in developing an online electronic catalog for an electronic procurement system for schools and offices. Solicitations, vendor pricing, and awards were all made online. We continue to see an increase in the number of responses from vendors this year due to the ease of the automated system. These 25 online catalogs contain over 25,259 line items.

**Recommendation:**

Award of contracts are recommended to:

Various Vendors

Various Locations

**Responsible school or office:**

Office of Purchasing

**Contact person:**

Rick Gay

**Funding source:**

Operating budget

- a. **Contract:** eCatalog--Art Photography Supplies  
**Contract #:** PCR-273-07

**Term:** 1 year                      **Extension:** 1 year                      **Contract Ending Date:** 4/30/09  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 5  
**No. of no-bids received:** 0  
**No. of bids received:** 3

**Description:**

This contract consists of 175 items of art photography supplies used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

B&H Photo	Brooklyn, NY
Kunz, Inc.	Baltimore, MD
Service Photo, Inc.	Baltimore, MD

**Responsible school or office:** Office of Visual Arts

**Contact person:** Ed Maddox

**Funding source:** Operating budget



**b. Contract:** eCatalog--Art Supplies  
**Contract #:** PCR-272-07

**Term:** 1 year                      **Extension:** 1 year                      **Contract Ending Date:** 4/30/09  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 9  
**No. of no-bids received:** 0  
**No. of bids received:** 5

**Description:**

This contract consists of 1,500 items of art supplies used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

Clayworks Supplies, Inc.	Baltimore, MD
Dick Blick Co.	Galesburg, IL
Quill Corporation	Lincolnshire, IL
Sax Arts & Crafts, Inc.	New Berlin, WI
Windtree Enterprises, Inc.	Pampano Beach, FL

**Responsible school or office:** Office of Visual Arts

**Contact person:** Ed Maddox

**Funding source:** Operating budget

c. **Contract:** eCatalog--Audio-Visual Equipment  
**Contract #:** PCR-271-07

**Term:** 1 year                      **Extension:** 1 year                      **Contract Ending Date:** 4/30/09  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 15  
**No. of no-bids received** 0  
**No. of bids received:** 4

**Description:**

This contract consists of 38 items of audio-visual equipment used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

CTL Communications, Inc.	Silver Spring, MD
Kunz, Inc.	Baltimore, MD
Nicholas Pipino Associates	Columbia, MD
Nelson White, Inc.	Baltimore, MD

**Responsible school or office:** Library Information Services

**Contact person:** Della Curtis

**Funding source:** Operating budget

**d. Contract:** eCatalog--Audio-Visual Supplies  
**Contract #:** PCR-270-07

**Term:** 1 year                      **Extension:** 1 year                      **Contract Ending Date:** 4/30/09  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 8  
**No. of no-bids received:** 0  
**No. of bids received:** 4

**Description:**

This contract consists of 40 items of audio-visual supplies used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

Kunz, Inc.	Baltimore, MD
Nelson White, Inc.	Baltimore, MD
Reliable Reproduction, Inc.	Baltimore, MD
School & Office Services	Monkton, MD

**Responsible school or office:** Library Information Services

**Contact person:** Della Curtis

**Funding source:** Operating budget

e. **Contract:** eCatalog--Elementary Media  
**Contract #:** MWE-853-07

**Term:** 1 year                      **Extension:** 1 year                      **Contract Ending Date:** 4/30/09  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Bid issued:** February 1, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 65  
**No. of no-bids received:** 8  
**No. of bids received:** 16

**Description:**

This contract consists of 1,960 items of elementary media supplies used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

Bull Frog Films, Inc.	Oley, PA
Clearview/eav	Chicago, IL
Davis Publications, Inc.	Worcester, MA
EBAC, Inc.	Decatur, GA
ETA/Cuisenaire	Vernon Hills, IL
The Exploration Company	Orion, MI
Follett Educational Services, Inc.	Woodridge, IL
Follett Library Resources, Inc.	McHenry, IL
Kunz, Inc.	Baltimore, MD
Learning Links	Eugene, OR
Marco Products, Inc.	Warminster, PA
NYSTROM-Herff Jones Education Div.	Indiannapolis, IN
Pearson Scott Foresman	Glenview, IL
Perma-Bound Books	Jacksonville, IL
Shorewood Fine Art Reproductions	Waterbury, CT
Steck-Vaughn	Austin, TX

**Responsible school or office:** Offices of Science, Technology,  
Engineering, and Mathematics  
Office of Humanities

**Contact person:** Hays B. Lantz  
Kathleen M. McMahon

**Funding source:** Operating budget

**f. Contract:** eCatalog--Family Studies  
**Contract #:** MWE-851-07

**Term:** 1 year      **Extension:** 1 year  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Contract Ending Date:** 4/30/09

**Bid issued:** February 1, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 11  
**No. of no-bids received:** 0  
**No. of bids received:** 1

**Description:**

This contract consists of 24 items of family studies supplies used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

Sax Arts & Crafts, Inc.

New Berlin, WI

**Responsible school or office:**

Offices of Career and Technology Education

**Contact person:**

Maggie A. Caples

**Funding source:**

Operating budget

**g. Contract:** eCatalog--First Aid Supplies  
**Contract #:** JNI-770-07

**Term:** 1 year      **Extension:** 1 year  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Contract Ending Date:** 4/30/09

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 23, 2007  
**No. of vendors issued to:** 70  
**No. of no-bids received:** 0  
**No. of bids received:** 6

**Description:**

This contract is an annual price agreement for first aid supplies that includes 174 items approved for use by the Office of Health Services.

**Recommendation:**

Award of contract is recommended to:

Cardinal Health	McGraw Park, IL
Henry Schein, Inc.	Melville, NY
Kentron Health Care, Inc.	Springfield, TN
Livingston, Stern & Associates	Santa Monica, CA
School Health Supply	Hanover Park, IL
Worldcare Medical Distributors	Owings Mills, MD

**Responsible school or office:** Office of Health Services

**Contact person:** Deborah Somerville

**Funding source:** Operating budget

**h. Contract:** eCatalog--Handwriting Materials  
**Contract #:** MWE-856-07

**Term:** 1 year      **Extension:** 1 year  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Contract Ending Date:** 4/30/09

**Bid issued:** February 1, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 8  
**No. of no-bids received:** 0  
**No. of bids received:** 1

**Description:**

This contract consists of 81 items of handwriting material supplies used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

Zaner-Bloser

Columbus, OH

**Responsible school or office:**

Office of Humanities

**Contact person:**

Kathleen M. McMahon

**Funding source:**

Operating budget

- i. **Contract:** eCatalog--Instructional Materials for Technology Education  
**Contract #:** MBU-529-07

**Term:** 1 year      **Extension:** 0

**Contract Ending Date:** 4/30/08

**Estimated annual award value:** N/A

**Estimated total award value:** N/A

**Bid issued:** February 8, 2007

**Pre-bid meeting date:** N/A

**Due date:** March 21, 2007

**No. of vendors issued to:** 53

**No. of no-bids received:** 1

**No. of bids received:** 3

**Description:**

This contract consists of 255 items of instructional materials for technology education used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

Metco Supply  
Paxton Patterson, LLC  
Pitsco

Leechburg, PA  
Chicago, IL  
Pittsburg, KS

**Responsible school or office:**

Offices of Career and Technology Education

**Contact person:**

George Tweed

**Funding source:**

Operating budget



**j. Contract:** eCatalog--Instrumental Music Supplies  
**Contract #:** MBU-527-07

**Term:** 1 year      **Extension:** 1 year  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Contract Ending Date:** 4/30/09

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 27  
**No. of no-bids received:** 1  
**No. of bids received:** 5

**Description:**

This contract consists of 50 items of instrumental music supplies used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

Casio Interstate Music	New Berlin, WI
Greenwich Music	Riverside, CT
Interstate Music Supply	New Berlin, WI
Stu's Music Shop	Westminster, MD
Washington Music Sales Center, Inc.	Wheaton, MD

**Responsible school or office:** Office of Music

**Contact person:** Angela Tanner

**Funding source:** Operating budget

**k. Contract:** eCatalog--Interscholastic Athletics Supplies and Equipment  
**Contract #:** JNI-768-07

**Term:** 1 year      **Extension:** 1 year      **Contract Ending Date:** 4/30/09  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 23, 2007  
**No. of vendors issued to:** 68  
**No. of no-bids received:** 0  
**No. of bids received:** 13

**Description:**

This contract is an annual price agreement for interscholastic athletic equipment and supplies that includes 414 items approved for use in the interscholastic athletic program in the secondary schools.

**Recommendation:**

Award of contract is recommended to:

Ace Reconditioners	Washington, PA
Aluminum Athletic Equipment Co.	West Conshohocken. PA
Anaconda Sports	Kingston, NY
Bill Fritz Sports	Apex, NC
Football America	Laurel, MD
Henry Schein	Melville, NY
H L Corporation	Manhattan, Beach, CA
Lax World	Timonium, MD
Passon's- Sports Supply Group	Jenkintown, PA
Pioneer Mfg. Company	Cleveland, OH
Replay Sports	Baltimore, MD
Sports Stop, Inc.	Butler, MD
Sportsman's	Johnstown, PA

**Responsible school or office:** Office of Athletics

**Contact person:** Ronald Belinko

**Funding source:** Operating budget

**I. Contract:** eCatalog--Interscholastic Football Supplies and Equipment  
**Contract #:** JINI-769-07

**Term:** 1 year      **Extension:** 1 year      **Contract Ending Date:** 4/30/09  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 23, 2007  
**No. of vendors issued to:** 59  
**No. of no-bids received:** 0  
**No. of bids received:** 11

**Description:**

This contract is an annual price agreement for interscholastic football equipment and supplies that includes 191 items approved for use in the interscholastic football program in the secondary schools.

**Recommendation:**

Award of contract is recommended to:

Ace Reconditioners	Washington, PA
Aluminum Athletic Equipment Co.	West Conshohocken, PA
Anaconda Sports	Kingston, NY
Bill Fritz Sports	Apex, NC
Circle Systems	Easton, PA
Football America	Laurel, MD
Marlow Sports	Forestville, MD
Passon's - Sports Supply Group	Jenkintown, PA
Replay Sports	Baltimore, MD
Sports Stop, Inc.	Butler, MD
Sportsman's	Johnstown, PA

**Responsible school or office:** Office of Athletics

**Contact person:** Ronald Belinko

**Funding source:** Operating budget

**m. Contract:** eCatalog--Library Instructional Media  
**Contract #:** MWE-852-07

**Term:** 1 year      **Extension:** 1 year  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Contract Ending Date:** 4/30/09

**Bid issued:** February 1, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 45  
**No. of no-bids received:** 6  
**No. of bids received:** 7

**Description:**

This contract consists of 197 items of library instructional media supplies used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

Bull Frog Films  
Clearvue/eav  
Guidance Associates  
Kunz, Inc.  
Learning Services  
Mackin Library Media

Oley, PA  
Chicago, IL  
Mount Kisco, NY  
Baltimore, MD  
Eugene, OR  
Burnsville, MN

**Responsible school or office:**

Library Information Services

**Contact person:**

Della Curtis

**Funding source:**

Operating budget

n. **Contract:** eCatalog--Math Supplies  
**Contract #:** PCR-275-07

**Term:** 1 year                      **Extension:** 1 year                      **Contract Ending Date:** 4/30/09  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 15  
**No. of no-bids received:** 0  
**No. of bids received:** 5

**Description:**

This contract consists of 130 items of math supplies used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

D&H Distributing Co., Inc.	Harrisburg, PA
Eric Armin, Inc.	Oakland, NJ
ETA/Cuisenaire, Inc.	Vernon Hills, IL
Kunz, Inc.	Baltimore, MD
Sax Arts & Crafts, Inc.	Appleton, WI

**Responsible school or office:** Office of Mathematics

**Contact person:** Patricia Baltzley

**Funding source:** Operating budget

**o. Contract:** eCatalog--Medications  
**Contract #:** JN1-771-07

**Term:** 1 year      **Extension:** 1 year  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Contract Ending Date:** 4/30/09

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 23, 2007  
**No. of vendors issued to:** 62  
**No. of no-bids received:** 0  
**No. of bids received:** 3

**Description:**

This contract is an annual price agreement for medications that includes 62 items approved for use by the Office of Health Services.

**Recommendation:**

Award of contract is recommended to:

Cardinal Health  
Henry Schein, Inc.  
Livingston, Stern & Associates

McGraw Park, IL  
Melville, NY  
Santa Monica, CA

**Responsible school or office:**

Office of Health Services

**Contact person:**

Deborah Somerville

**Funding source:**

Operating budget

**p. Contract:** eCatalog--Physical Education Supplies and Equipment  
**Contract #:** JNI-772-07

**Term:** 1 year      **Extension:** 1 year      **Contract Ending Date:** 4/30/09  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 23, 2007  
**No. of vendors issued to:** 102  
**No. of no-bids received:** 0  
**No. of bids received:** 15

**Description:**

This contract is an annual price agreement for physical education athletic supplies and equipment that includes 1,073 items approved for use in the physical education program in the schools.

**Recommendation:**

Award of contract is recommended to:

Aluminum Athletic Equipment Co.	West Conshohocken, PA
Anaconda Sports	Kingston, NY
Bill Fritz Sports	Apex, NC
Georgi-Sports	Lancaster, PA
Gopher Sports	Owatonna, MN
Heart Line Fitness	Gaithersburg, MD
H L Corporation	Manhattan, Beach, CA
Lax World	Timonium, MD
Passon's- Sports Supply Group	Jenkintown, PA
Pioneer Mfg. Company	Cleveland, OH
Replay Sports	Baltimore, MD
Skips Sports Supply	Virginia Beach, VA
Sports Stop, Inc.	Butler, MD
Sportsman's	Johnstown, PA
Tiffin Athletic Mats	Elkton, MD

**Responsible school or office:** Office of Physical Education

**Contact person:** Sarajane Quinn

**Funding source:** Operating budget

**q. Contract:** eCatalog--Science Supplies  
**Contract #:** PCR-274-07

**Term:** 1 year                      **Extension:** 1 year                      **Contract Ending Date:** 4/30/09  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 24  
**No. of no-bids received:** 0  
**No. of bids received:** 11

**Description:**

This contract consists of 1,800 items of science supplies used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

Benz Microscope Optics Center, Inc.	Ann Arbor, MI
Connecticut Valley Biological Co, Inc.	Southampton, MA
D&H Distributing Co., Inc.	Harrisburg, PA
Edvotek	Washington, DC
ETA/Cuisenaire, Inc.	Vernon Hills, IL
Fisher Science Education, Inc.	Hanover Park, IL
Frey Scientific Co. (Sax Arts & Crafts, Inc.)	Mansfield, OH
Sargent-Welch Scientific Co., Inc. (VWR)	Buffalo Grove, IL
Science Kit, LLC.	Tonawanda, NY
Sciencelabs.com, Inc.	Kyle, TX
Wards Natural Science, LLC	Rochester, NY

**Responsible school or office:** Office of Science

**Contact person:** George Newberry

**Funding source:** Operating budget



**r. Contract:** eCatalog--Secondary Media  
**Contract #:** MWE-854-07

**Term:** 1 year      **Extension:** 1 year  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Contract Ending Date:** 4/30/09

**Bid issued:** February 1, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 149  
**No. of no-bids received:** 0  
**No. of bids received:** 13

**Description:**

This contract consists of 1,618 items of secondary media supplies used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

Clearvue/eav	Chicago, IL
Crizmac Art & Cultural Educ. Materials	Tuscon, AZ
Davis Publications	Worcester, MA
EBAC, Inc.	Decatur, GA
Follett Educational Services	Woodridge, IL
Guidance Associates	Mount Kisco, NY
Human Relations Media	Mount Kisco, NY
Kunz, Inc.	Baltimore, MD
Learning Services	Eugene, OR
NYSTROM	Indianapolis, IN
Pearson Scott Foresman	Glenview, IL
Pearson/Prentice Hall	Upper Saddle River, NJ
Perma-Bound Books	Jacksonville , IL

**Responsible school or office:** Offices of Science, Technology,  
Engineering, and Mathematics  
Office of Humanities

**Contact person:** Hays B. Lantz  
Kathleen M. McMahon

**Funding source:** Operating budget

s. **Contract:** eCatalog--Special Education Media  
**Contract #:** MWE-855-07

**Term:** 1 year      **Extension:** 1 year  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Contract Ending Date:** 4/30/09

**Bid issued:** February 1, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 148  
**No. of no-bids received:** 2  
**No. of bids received:** 5

**Description:**

This contract consists of 132 items of special education supplies used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

EBAC, Inc.	Decatur, GA
Enable Mart	Vancouver, WA
Kunz, Inc.	Baltimore, MD
Learning Services	Eugene, OR
Perma-Bound Books	Jacksonville, IL

**Responsible school or office:** Office of Special Education

**Contact person:** Judith E. Glass

**Funding source:** Operating budget

t. **Contract:** eCatalog--Textbooks - Elementary School  
**Contract #:** JMI-611-07

**Term:** 1 year                      **Extension:** 0                      **Contract Ending Date:** 4/30/08  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 197  
**No. of no-bids received:** 3  
**No. of bids received:** 32

**Description:**

This contract consists of 8,014 textbook line items that are used in the curriculum.

**Recommendation:**

Award of contract is recommended to:

AKJ Educational Services	Rockville, MD
Advanced Educational Products, Inc.	Buffalo, NY
Barrons Educational Series Inc.	Hauppauge, NY
Budgetext Corporation	Fayetteville, AR
Capstone Press, Inc.	Mankato, MN
Compass Point Books	Mankato, MN
Crizmac Art & Cultural Education Materials, Inc.	Tucson, AZ
Davis Publications, Inc.	Worcester, MA
Developmental Studies Center	Oakland, CA
EBAC Inc.	Decatur, GA
ETA/Cuisenaire	Vernon Hills, IL
Follett Educational Services, Inc.	Woodridge, IL
Follett Library Resources, Inc.	McHenry, IL
Great Source Education Group, Div of Houghlin Mifflin Co.	Wilmington, MA
Harcourt School Publishers	Orlando, FL
Houghton Mifflin Company	Boston, MA
Learning Links, Inc.	New Hyde Park, NY
Mar-Co	Warminster, PA
McGraw Hill Companies	York, PA
Nystrom Herff Jones Education Division	Indianapolis, IN
Pearson Education, Inc./Pearson Learning Group	Parsippany, NY
Pearson Education, Inc./Pearson Scott Foresman	Glenview, IL
Perfection Learning	Logan, IA
Perma-Bound Books/Hertzberg-New Method, Inc.	Jacksonville, IL
Red Brick Learning	Mankato, MN

Research Press Company  
Rigby (Harcourt Education Company)  
Steck-Vaughn  
Textbook Brokers, Inc.  
Textbook Exchange, Inc.  
Textbook Warehouse  
Zaner-Bloser, Inc.

Champaign, IL  
Austin, TX  
Austin, TX  
Springfield, MO  
Oklahoma City, OK  
Alpharetta, GA  
Columbus, OH

**Responsible school or office:**

Offices of Science, Technology, Engineering, and  
Mathematics  
Office of Humanities

**Contact person:**

Hays B. Lantz  
Kathleen M. McMahon

**Funding source:**

Operating budget

**u. Contract:** eCatalog--Textbooks—High School  
**Contract #:** JMI-613-07

**Term:** 1 year                      **Extension:** 0                      **Contract Ending Date:** 4/30/08  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 206  
**No. of no-bids received:** 4  
**No. of bids received:** 27

**Description:**

This contract consists of 3,787 textbook line items that are used in the curriculum. The textbooks are ordered on an as-needed basis.

**Recommendation:**

Award of contract is recommended to:

AKJ Educational Services	Rockville, MD
Advanced Educational Products, Inc.	Buffalo, NY
Barrons Educational Series Inc.	Hauppauge, NY
Bedford Freeman & Worth	Cranbury, NJ
Borders Inc.	Ann Arbor, MI
Budgetext Corporation-	Fayetteville, AR
Crizmac Art & Cultural Education Materials, Inc.	Tucson, AZ
Davis Publications, Inc.	Worcester, MA
EBAC Inc.	Decatur, GA
Follett Educational Services, Inc.	Woodridge, IL
Follett Library Resources, Inc.	McHenry, IL
Glencoe/McGraw-Hill	Columbus, OH
Great Source Education Group, Div. of Houghton Mifflin Company	Wilmington, MA
Holt, Rinehart and Winston, Div. of Harcourt, Inc.	Austin, TX
Learning Links, Inc.	New Hyde Park, NY
McDougal Littell, Div. of Houghton Mifflin Company	Evanston, IL
Nystrom Herff Jones Education Division	Indianapolis, IN
Pearson Education, Inc. as Pearson Prentice Hall	Upper Saddle River, NJ
Perfection Learning	Logan, IA
Perma-Bound Books/Hertzberg	Jacksonville, IL
New Method, Inc.	Champaign, IL
Research Press Company	Austin, TX
Steck-Vaughn	Springfield, MO
Textbook Brokers, Inc.	Oklahoma City, OK

Textbook Exchange, Inc.  
Textbook Warehouse  
Tuttle Publishing- Zaner-Bloser, Inc.

Alpharetta, GA  
North Clarendon, VT  
Columbus, OH

**Responsible school or office:**

Office of Humanities  
Offices of Science, Technology,  
Engineering and Mathematics

**Contact person:**

Kathleen M. McMahon  
H.B. Lantz

**Funding source:**

Operating budget



Saxon (Harcourt Education Company)  
Steck-Vaughn  
Textbook Brokers, Inc.  
Textbook Exchange, Inc.  
Textbook Warehouse  
Tuttle Publishing  
Zaner-Bloser, Inc.

Norman, OK  
Austin, TX  
Springfield, MO  
Oklahoma City, OK  
Alpharetta, GA  
North Clarendon, VT  
Columbus, OH

**Responsible school or office:**

Offices of Science, Technology,  
Engineering and Mathematics  
Office of Humanities

**Contact person:**

Hays B. Lantz  
Kathleen M. McMahon

**Funding source:**

Operating budget



w. **Contract:** eCatalog--Textbooks - Special Education  
**Contract #:** JMI-614-07

**Term:** 1 year                      **Extension:** 0                      **Contract Ending Date:** 4/30/08  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 181  
**No. of no-bids received:** 8  
**No. of bids received:** 12

**Description:**

This contract consists of 918 textbook line items that are used in the curriculum.

**Recommendation:**

Award of contract is recommended to:

Advanced Educational Products, Inc.	Buffalo, NY
Barrons Educational Series, Inc.	Hauppauge, NY
Borders, Inc.	Ann Arbor, MI
Budgetext Corporation	Fayetteville, AR
EBAC, Inc.	Decatur, GA
Follett Educational Services, Inc.	Woodridge, IL
Follett Library Resources, Inc.	McHenry, IL
Learning Services	Eugene, OR
Perma-Bound Books/Hertzberg-New Method, Inc.	Jacksonville, IL
Research Press Company	Champaign, IL
Steck-Vaughn	Austin, TX
Textbook Warehouse	Alpharetta, GA

**Responsible school or office:** Office of Special Education

**Contact person:** Judith E. Glass

**Funding source:** Operating budget

x. **Contract:** eCatalog--Unique Office Supplies  
**Contract #:** MBU-530-07

**Term:** 1 year      **Extension:** 0  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Contract Ending Date:** 4/30/08

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 76  
**No. of no-bids received:** 2  
**No. of bids received:** 5

**Description:**

This contract consists of 120 unique office supply items used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

Printron Office Products	Baltimore, MD
Quill Corporation	Lincolnshire, IL
Reliable Reproduction Supply, Inc.	Baltimore, MD
The Paper People	Lorton, VA
Windtree Enterprises, Inc.	Pampano Beach, FL

**Responsible school or office:** Office of Purchasing

**Contact person:** Richard Gay

**Funding source:** Operating budget

y. **Contract:** eCatalog--Vocal Music Supplies  
**Contract #:** MBU-528-07

**Term:** 1 year      **Extension:** 0  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Contract Ending Date:** 4/30/08

**Bid issued:** February 8, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** March 21, 2007  
**No. of vendors issued to:** 28  
**No. of no-bids received:** 0  
**No. of bids received:** 7

**Description:**

This contract consists of 50 items of vocal music supplies used throughout the year by all schools.

**Recommendation:**

Award of contract is recommended to:

Cascio Interstate Music	Dover, NJ
Kunz Music	Baltimore, MD
Peripole-Bergerault, Inc.	Salem, OR
Rhythm Band Instrument, Inc.	Ft Worth, TX
Stu's Music Shop	Westminster, MD
Washington Music Sales Center, Inc.	Wheaton, MD
Wenger Corporation	Owatonna, MN

**Responsible school or office:** Office of Music

**Contact person:** Angela Tanner

**Funding source:** Operating budget

**7. Contract :** Photocopiers  
**Contract #:** PCR-267-07 (Maryland State #001B7900157)

**Term:** 4 years, 6 months      **Extension:** 0      **Contract Ending Date:** 10/12/11  
**Estimated annual award value:** \$100,000  
**Estimated total award value:** \$450,000

**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of no-bids received:** N/A  
**No. of bids received:** N/A

**Description:**

This contract consists of leasing high-volume Xerox photocopiers, model 4590. It is intended for use in extremely high volume locations and carries no limit on the number of impressions.

BCPS is *piggy-backing* a Maryland state contract in accordance with Maryland state law and Board policy that allow using contracts awarded by other public agencies.

**Recommendation:**

Award of contract is recommended to:

Xerox Corporation

Baltimore, MD

**Responsible school or office:**

Office of Purchasing

**Contact person:**

Richard Gay

**Funding source:**

Operating budget

**8. Contract Modification:** General Contractor Construction Services Contract –  
Kenwood High School Addition and Technology Wing  
Renovation

**Contract #:** MWE-817-06

<b>Term:</b> N/A	<b>Extension:</b> N/A	<b>Contract Ending Date:</b> N/A
<b>Estimated annual award value:</b>		\$12,210,935
<b>Estimated modification amount:</b>		29,603
<b>Estimated total award value:</b>		\$12,240,538

**Description:**

On March 28, 2006, the Board awarded a construction contract to James W. Ancel, Inc. (JWA). An additional sprinkler main is needed to meet county requirements.

**Recommendation:**

Award of contract modification is recommended to:

James W. Ancel, Inc.	Towson, MD
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<b>Responsible school or office:</b>	Department of Physical Facilities
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<b>Contact person:</b>	Michael G. Sines
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<b>Funding source:</b>	Capital budget
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**10. Contract Modification:** Site Construction Package 2B (Final Grading) – Windsor Mill Middle School

**Contract #:** PCR-274-05

<b>Term:</b> N/A	<b>Extension:</b> N/A	<b>Contract Ending Date:</b> N/A
<b>Estimated annual award value:</b>	\$2,972,860	
<b>Estimated modification amount:</b>	27,040	
<b>Estimated total award value:</b>	\$2,999,900	

**Description:**

On November 23, 2004, the Board approved the contract price of \$2,702,600 and a 10% contract modification allocation of \$270,260. Since that time, there have been five individually approved contract modifications that each exceeded \$15,000. In requesting approval of individual contract modifications, however, a request to increase the overall contract modification allocation was not made. At this time, approval is requested to increase the contract modification allocation to \$297,300, which represents an 11% contract modification allocation.

**Recommendation:**

Award of contract modification is recommended to:

Urban N. Zink Contractor, Inc. Chase, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget

**11. Contract:** Construction Contract – Cockeysville Driver Training/Dispatch Building  
**Contract #:** JNI-776-07

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** \$880,000  
**Estimated contingency amount:** 88,000  
**Estimated total award value:** \$968,000

**Bid issued:** February 23, 2007  
**Pre-bid meeting date:** March 2, 2007  
**Due date:** March 23, 2007  
**No. of vendors issued to:** 15  
**No. of bids received:** 6  
**No. of no-bids received:** 2

**Description:**

This project consists of 3,840 square feet of a new one-story building, placed next to the existing wash-bay structure, at the Cockeysville Service Center. The building will house a new driver training classroom, offices, mock-up room, break room with kitchenette, dispatch offices, and restrooms.

**Recommendation:**

Award of contract is recommended to:

Jerry DeBar Construction, Inc.      Reisterstown, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget

		Bidders' Names					
		Jerry DeBar Construction	North Point Builders	CER Inc.	Kinsley Construction	Roy Kirby and Sons Inc.	JAK Construction
Base Bid		\$880,000	\$912,000	\$983,800	\$986,539	\$1,028,815	\$1,070,877





**13. Contract:** Renovations – Pine Grove Middle School  
**Contract # :** MBU-538-07

<b>Term:</b> N/A	<b>Extension:</b> N/A	<b>Contract Ending Date:</b> N/A
<b>Estimated annual award value:</b>		\$9,238,300
<b>Estimated modification award value:</b>		923,830
<b>Estimated total award value:</b>		\$10,162,130

<b>Bid issued:</b>	February 22, 2007
<b>Pre-bid meeting date:</b>	March 12, 2007
<b>Due date:</b>	March 28, 2007
<b>No. of vendors issued to:</b>	18
<b>No. of bids received:</b>	4
<b>No. of no-bids received:</b>	0

**Description:**

This project consists of the renovation of Pine Grove Middle School and will include replacement of the HVAC equipment; electrical systems upgrades; elevator installation; ADA and toilet room upgrades; program enhancements to science; new ceilings; modification of existing sprinkler system and modifications to the existing fire alarm systems; and temporary installation of a modular classroom unit for the construction period.

**Recommendation:**

Award of contract is recommended to:

Phillips Way, Inc.	Finksburg, MD
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<b>Responsible school or office:</b>	Department of Physical Facilities
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<b>Contact person:</b>	Michael G. Sines
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<b>Funding source:</b>	Capital budget
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**Contract:** Renovations – Pine Grove Middle School  
**Contract # :** MBU-538-07

	Bidders' Names			
	Phillips Way, Inc.	RWC Contracting Corporation	John W. Brawner Contracting Co., Inc.	North Point Builders, Inc.
Base Bid	\$7,693,000	\$7,452,000	\$8,970,000	\$9,188,000
Alternate No. 1 Add: Elevator	195,000	192,000	186,000	175,000
Alternate No. 2 Add: Gym AHUS Replace	405,000	534,000	372,000	365,000
Alternate No. 3 Add: Boiler Conversion	97,000	99,000	117,000	120,000
Alternate No. 4 Add: Kitchen Work	294,000	225,000	292,000	300,000
Alternate No. 5 Add: Paint Walls and Replace Chalkboards	23,300	194,000	185,000	160,000
Alternate No. 6 Add: Replace Exhaust Fans	99,000	104,000	104,000	105,000
Alternate No. 7 Add: Locker Replacement	150,000	173,000	118,000	175,000
Alternate No. 8 Add: Window Replacement	57,000	58,000	57,000	40,000
Alternate No. 9 Add: Exterior Door Replacement	151,000	175,000	193,000	190,000
Alternate No. 10 Add: Stage Lighting and Dimming	54,000	55,000	55,000	60,000
Alternate No. 11 Add: Re-Finish Gym Floor Finishing	20,000	21,000	19,000	22,000
Total	\$9,238,300	\$9,282,000	\$10,668,000	\$10,900,000