

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: October 2, 2007

TO: BOARD OF EDUCATION

FROM: Dr. Joe A. Hairston, Superintendent

RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

ORIGINATOR: J. Robert Haines, Esq., Deputy Superintendent

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts
Board Exhibit – October 2, 2007**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Modification:** Ethernet Switches/LAN Equipment
Contract #: JMI-628-07

Term: N/A **Extension:** N/A **Contract Ending Date:** 12/31/10
Original estimated total award value: \$3,800,000
Estimated annual modification amount: \$5,000,000
Estimated total modification award value: \$8,800,000

Description:

On February 13, 2007, the Board approved a contract for networking equipment for the ongoing implementation of fiber optics to schools and in upgrading office and school electronics. This is being modified to include additional funding from Baltimore County Government.

Recommendation:

Award of contract modification is recommended to:

Extreme Networks	Santa Clara, CA
Responsible school or office:	Department of Technology
Contact person:	Michael Goodhues
Funding source:	Operating budget
PDK Audit Alignment:	None
Explanatory Details:	The PDK audit does not address this item.

2. Contract: Computer and Peripherals Memory Modules
Contract #: JMI-605-08

Term: 5 years **Extension:** 0 **Contract Ending Date:** 10/31/12
Estimated annual award value: \$100,000
Estimated total award value: \$500,000

Bid issued: August 2, 2007
Pre-bid meeting date: N/A
Due date: August 23, 2007
No. of vendors issued to: 32
No. of bids received: 8
No. of no-bids received: 1

Description:

This contract consists of computer and peripherals memory modules.

Recommendation:

Award of contract is recommended to:

GRRASP, Inc.	Bethesda, MD
OEMPCWorld	San Jose, CA
Rocky Mountain RAM	Louisville, CO

Responsible school or office: Department of Technology

Contact person: Michael Goodhues

Funding source: Operating budget

PDK Audit Alignment: None

Explanatory Details: The PDK audit does not address this item.

3. Contract: Digital Video School Bus Surveillance System and Associated Equipment
Contract #: JMI-602-08

Term: 5 years **Extension:** 0 **Contract Ending Date:** 10/31/12
Estimated annual award value: \$ 200,000
Estimated total award value: \$1,000,000

Bid issued: August 2, 2007
Pre-bid meeting date: N/A
Due date: August 23, 2007
No. of vendors issued to: 31
No. of bids received: 4
No. of no-bids received: 1

Description:

This contract consists of providing systems that will facilitate mobile video surveillance and monitoring on buses.

Recommendation:

Award of contract is recommended to:

Sonny Merryman, Inc.

Evington, VA

Responsible school or office:

Office of Transportation

Contact person:

Linda Fitchett

Funding source:

Operating budget

PDK Audit Alignment:

None

Explanatory Details:

The PDK audit does not address this item.

4. Contract: Inspiration License Upgrade
Contract #: JNI-701-08

Term: 1 year **Extension:** 0 **Contract Ending Date:** 10/31/08
Estimated annual award value: \$75,207
Estimated total award value: \$75,207

Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of upgrading licenses for the Inspiration software to its latest version (8.0). Inspiration software is an electronic concept-mapping software tool that encourages students to brainstorm ideas, organize thoughts and information, and demonstrate knowledge. It is especially effective in visualizing ideas, concepts, and relationships as students work to improve writing proficiency in all content areas.

Recommendation:

Award of contract is recommended to:

Kunz, Inc. Baltimore, MD

Responsible school or office: Instructional Technology

Contact person: Thea Jones

Funding source: Operating budget

PDK Audit Alignment: A.9.2

Explanatory Details: Take steps to ensure that all students can succeed regardless of ethnicity, primary language, mobility, or economic status.

5. **Contract:** Maryland Education Enterprise Consortium (MEEC)
Contract #: JMI-609-08

Term: Until replaced **Extension:** N/A **Contract Ending Date:** Until replaced
Estimated annual award value: \$3,000,000

Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of providing desktop hardware and software from various suppliers on an *as-needed* basis. Services may also be purchased for related hardware; these include but are not limited to, installation, design services, consulting services, configuration services, staff technician certification, disposal services, and hardware leasing opportunities. MEEC is a consortium of public and private K-16+ institutions, public libraries, and museums in the state of Maryland, and it has been organized to provide its members opportunities to license the use of education hardware and software at competitive prices.

This contract is in compliance with Board of Education Policy 3210 which allows Baltimore County Public Schools (BCPS) to utilize contracts awarded or negotiated by other government agencies, as well as §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland that allows BCPS to participate in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures. The contracts offered by MEEC are competitively-bid, local government contracts and meet local agency *piggybacking* requirements.

Recommendation:

Award of contract is recommended to:

Bell Industries	Indianapolis, IN
CAS Severn	Laurel, MD
Daly Computers	Clarksburg, MD
Data Networks	Hunt Valley, MD
Dell	Round Rock, TX
DISYS	Chantilly, VA
Early Morning Software, Inc.	Baltimore, MD
Gateway	North Sioux City, SD
Hartford Computer Group	Columbia, MD
iSmart	Elkridge, MD
System Source	Hunt Valley, MD

Responsible school or office: Department of Technology

Contact person:	Michael Goodhues
Funding source:	Operating budget
PDK Audit Alignment:	None
Explanatory Details:	The PDK audit does not address this item.

6. Contract Modification: Construction Contract – Cockeysville Training/Dispatch Building
Contract #: JNI-776-07

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$880,000
Estimated modification amount: \$ 22,667

Description:

On April 24, 2007, the Board approved this contract for the construction of the Cockeysville Training/Dispatch Building. During the construction process, it was discovered that the asphalt paving and grading on the north side of the structure will require additional site work to ensure better site drainage.

Recommendation:

Award of contract modification is recommended to:

Jerry DeBar Construction Co., Inc. Reisterstown, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital budget

PDK Audit: None

Explanatory Details: The PDK audit does not address this item.

7. Contract Modification: Systemic Renovation – General John Stricker Middle School
Contract #: PCR-213-06

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$13,695,000
Estimated modification amount: \$23,820

Description:

On November 8, 2006, the Board approved this contract for the renovation of General John Stricker Middle School. This contract modification includes hot water piping replacement from the penthouse to the boiler room. The architect has reviewed the proposal and found it to be reasonable.

Recommendation:

Award of contract modification is recommended to:

Tuckman-Barbee Construction Co., Inc. Upper Marlboro, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital budget

PDK Audit Alignment: None

Explanatory Details: The PDK audit does not address this item.

8. Contract Modification: Gymnasium Floor Replacement – Woodlawn High School
Contract #: JMI-641-07

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$276,991
Estimated modification amount: \$26,568

Description:

On June 12, 2007, the Board approved a contract with Huntington & Hopkins, Inc. This contract modification will provide for additional work to level the concrete gymnasium floor to create a flat, smooth surface for the new wood flooring.

Recommendation:

Award of contract modification is recommended to:

Huntington & Hopkins, Inc. Hunt Valley, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Aging School Program

PDK Audit Alignment: None

Explanatory Details: The PDK audit does not address this item.

9. Contract: Roof Replacement – Educational Support Services (ESS) Building
Contract #: PCR-286-08

Term: N/A	Extension: N/A	Contract Ending Date: N/A
Estimated annual award value:		\$298,822
Estimated contingency amount:		29,882
Estimated total award value:		\$328,704

Bid issued:	N/A
Pre-bid meeting date:	N/A
Due date:	N/A
No. of vendors issued to:	N/A
No. of bids received:	N/A
No. of no-bids received:	N/A

Description:

This project consists of the removal of the existing roof system and the installation of approximately 13,725 square feet of a cold roof application, four-ply built-up, cold coat surface, and gravel roof system with a 20-year warranty.

Recommendation:

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council (Weatherproofing Technologies, Inc.)	Ashburn, VA
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Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	Capital budget
PDK Audit Alignment:	None
Explanatory Details:	The PDK audit does not address this item.