

**BALTIMORE COUNTY PUBLIC SCHOOLS**

**DATE:** November 20, 2007

**TO:** **BOARD OF EDUCATION**

**FROM:** Dr. Joe A. Hairston, Superintendent

**RE:** **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

**ORIGINATOR:** J. Robert Haines, Esq., Deputy Superintendent

**PERSON(S):** Rick Gay, Manager, Office of Purchasing  
Michael Sines, Executive Director, Department of Physical Facilities

**RECOMMENDATION**

That the Board of Education approves the following contract recommendations.

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See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts  
Board Exhibit – November 20, 2007**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract:** Classroom Sound Enhancement System  
**Contract #:** JNI-703-08

**Term:** 5 years    **Extension:** 0    **Contract Ending Date:** 11/30/12  
**Estimated annual award value:** \$ 98,250  
**Estimated total award value:** \$491,250

**Bid issued:** 10/11/07  
**Pre-bid meeting date:** 10/25/07  
**Due date:** 11/8/07  
**No. of vendors issued to:** 27  
**No. of bids received:** 4  
**No. of no-bids received:** 3

**Description:**

This contract consists of providing a sound enhancement system to include installation, training, and all components needed to provide amplification of a teacher’s voice and full integration with other audio-visual educational technology equipment in the school. Installation may be completed as funds are available and is approved by the Department of Physical Facilities. The first year of the contract will include installation of the sound system at Vincent Farm Elementary School.

**Recommendation:**

Award of contract is recommended to:

LightSPEED Technologies, Inc. (Individual classrooms)	Tualatin, OR
Dell Marketing LP (Vincent Farm Elementary)	Round Rock, TX

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget

**PDK Audit Alignment:** None

**Explanatory Details:** The PDK audit does not address this item.



**Explanatory Details:**

- Align instructional strategies in all guides, including core and non-core content areas, with each objective in terms of content, context, and cognitive rigor. Provide teachers with strategies that give specific approaches to teaching the expected learning of the objective.
- Provide professional development on the use of curriculum documents for teachers in the non-core content areas, and include these offerings in the district's comprehensive professional development plan.

**3. Contract:** Maintenance of Automated External Defibrillator Equipment  
**Contract #:** JN1-702-08

**Term:** 5 years      **Extension:** 0      **Contract Ending Date:** 11/30/12  
**Estimated annual award value:** \$ 67,728  
**Estimated total award value:** \$ 338,640

**Bid issued:** 10/11/07  
**Pre-bid meeting date:** 10/25/07  
**Due date:** 11/8/07  
**No. of vendors issued to:** 3  
**No. of bids received:** 2  
**No. of no-bids received:** 1

**Description:**

This contract consists of providing a maintenance agreement for the 272 defibrillators that are installed in the schools and offices. The contract provides for the replacement of various components, semi-annual inspection, and testing of the defibrillators.

**Recommendation:**

Award of contract is recommended to:

Rescue One Training for Life	Gaithersburg, MD
<b>Responsible school or office:</b>	Department of Student Support Services
<b>Contact person:</b>	Dale Rauenzahn
<b>Funding source:</b>	Operating budget
<b>PDK Audit Alignment:</b>	None
<b>Explanatory Details:</b>	The PDK audit does not address this item.

**4. Contract Modification:** General Contractor Construction Services Contract –  
Lansdowne Middle School Renovation  
**Contract #:** JMI-652-06

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** \$12,615,000  
**Estimated modification amount:** \$35,091

**Description:**

On October 24, 2006, the Board awarded a construction contract to James W. Ancel, Inc. (JWA). This contract modification will provide labor, material, and equipment for the installation of motor starters for three (3) phased, variable speed exhaust fans, and chilled water and hot water pumps.

**Recommendation:**

Award of contract modification is recommended to:

James W. Ancel, Inc.	Towson, MD
<b>Responsible school or office:</b>	Department of Physical Facilities
<b>Contact person:</b>	Michael G. Sines
<b>Funding source:</b>	Capital budget
<b>PDK Audit Alignment:</b>	None
<b>Explanatory Details:</b>	The PDK audit does not address this item.

**5. Contract:** Roof Replacement – Deep Creek Middle School  
**Contract #:** MBU-534-08

<b>Term:</b> N/A	<b>Extension:</b> N/A	<b>Contract Ending Date:</b> N/A
<b>Estimated annual award value:</b>		\$2,364,844
<b>Estimated contingency amount:</b>		\$236,484
<b>Estimated total award value:</b>		\$2,601,328

<b>Bid issued:</b>	N/A
<b>Pre-bid meeting date:</b>	N/A
<b>Due date:</b>	N/A
<b>No. of vendors issued to:</b>	N/A
<b>No. of bids received:</b>	N/A
<b>No. of no-bids received:</b>	N/A

**Description:**

This project consists of the removal of the existing roof system and the installation of approximately 134,152 square feet of a four-ply built-up, cold coat surface, and gravel roof system with a 20-year warranty.

**Recommendation:**

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council      Ashburn, VA  
(Weatherproofing Technologies, Inc.)

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget

**PDK Audit Alignment:** None

**Explanatory Details:** The PDK audit does not address this item.

**6. Contract:** Boiler Replacement – Sandalwood Elementary School  
**Contract #:** MWE-840-08

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** \$410,000  
**Estimated contingency amount:** \$41,000  
**Estimated total award value:** \$451,000

**Bid issued:** 9/27/07  
**Pre-bid meeting date:** 10/5/07  
**Due date:** 11/1/07  
**No. of vendors issued to:** 14  
**No. of bids received:** 6  
**No. of no-bids received:** 0

**Description:**

This project consists of the installation of two boilers, a gas-fired water heater, four pumps and controls with related piping and valves, and removal of the existing equipment.

**Recommendation:**

Award of contract is recommended to:

Towson Mechanical, Inc.      Towson, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget

**PDK Audit Alignment:** None

**Explanatory Details:** The PDK audit does not address this item.

Bidders' Names			
	Towson Mechanical, Inc.	Denver Elek, Inc.	Dynastics, Inc.
Base Bid	\$410,000	\$539,000	\$556,486
	M & M Welding and Fabricators, Inc.	Welch and Rushe, Inc.	Maryland Mechanical Systems, Inc.
Base Bid	\$558,000	\$563,600	\$644,000