DATE: June 9, 2009

TO: BOARD OF EDUCATION

FROM: Dr. Joe A. Hairston, Superintendent

RE: RECOMMENDATIONS FOR AWARD OF CONTRACTS

ORIGINATOR: J. Robert Haines, Esq., Deputy Superintendent

PERSON(S): Rick Gay, Manager, Office of Purchasing
             Michael G. Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

    *****

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit
Recommendations for Award of Contracts  
Board Exhibit – June 9, 2009

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

1. **Contract Modification:** Nursing Services  
   **Contract #:** PCR-297-05

   **Term:** N/A  
   **Extension:** N/A  
   **Contract Ending Date:** 6/15/10

   **Board meeting date:** June 9, 2009
   **Estimated annual award value:** $175,000  
   **Estimated total award value:** $875,000  
   **Estimated modification amount:** $50,000  
   **New estimated total award value:** $925,000

   **Description:**
   On June 14, 2005, the Board approved this contract. This contract modification is to add two providers and to increase contract authority. These providers comply with all the requirements of the original solicitation.

   Resulting from a supreme court ruling of 1999, school systems are required to provide private duty nurses for special education students, if so indicated on the student’s individual education plan. Substitute nurses are required on an as-needed basis countywide for all instructional levels. All nurses hold an active license to practice nursing issued by the Maryland Board of Nursing under the Maryland Department of Health and Hygiene and also hold an active certification in cardiopulmonary resuscitation.

   **Recommendation:**
   Award of contract modification is recommended to:

   - All Staffing, Inc.  
     Pikesville, MD
   - Priority Nursing Care, Inc.  
     Randallstown, MD

   **Responsible school or office:** Department of Student Support Services

   **Contact person:** Dale Rauenzahn

   **Funding source:** Operating budget
2. **Contract Extension**: 100 Black Men of Maryland, Inc., College Access Program – Memorandum of Understanding  
**Contract #:** RGA-193-06

<table>
<thead>
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<th>Term:</th>
<th>1 year</th>
<th>Extension:</th>
<th>0</th>
<th>Contract Ending Date:</th>
<th>6/30/10</th>
</tr>
</thead>
</table>

**Board meeting date:** June 9, 2009  
**Estimated extension award value:** $ 95,000  
**Estimated total award value:** $ 95,000

**Description:**

On August 22, 2006, the Board approved a memorandum of understanding (MOU). The initial term of this agreement was from August 23, 2006, to December 31, 2008. A contract extension through June 30, 2009, was approved by the Board on December 2, 2008. The original contract agreement allows for an annual renewal through December 31, 2010. As required by the MOU, 100 Black Men requested renewal of the contract sixty (60) days prior to the end of the term.

**Recommendation:**

Award of contract extension is recommended to:

100 Black Men of Maryland, Inc., College Access Program  
Baltimore, MD

**Responsible school or office:** Area Offices  
**Contact person:** Dr. Manuel Rodriguez, Southwest Area Assistant Superintendent  
Regina Satterfield, Southeast Area Assistant Superintendent  
**Funding source:** Operating budget
3. **Contract Extension:** Youth and Employment Training Program  
**Contract #:** JNI-976-08

<table>
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<th>Term:</th>
<th>2 yrs</th>
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<td>$ 418,572</td>
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- Board meeting date: June 9, 2009
- Bid issued: N/A
- Pre-bid meeting date: N/A
- Due date: N/A
- No. of vendors issued to: N/A
- No. of bids received: N/A
- No. of no-bids received: N/A

**Description:**

This contract consists of an agreement between Baltimore County Public Schools and Baltimore County government’s Office of Workforce Development, Workforce Investment Area, as of July 1, 2009, to manage and operate a youth employment and training program. This program provides staff and support to the Rosedale Alternative Center by assisting students in transition to their home schools and the world of work. The current agreement expires on June 30, 2009.

BCPS and Baltimore County now desire to contract to allow for additional compensation in subsequent years based on appropriated funding, program performance, and the Workforce Investment Area’s program needs. Funding is contingent upon the receipt of funds received from the State of Maryland, the Department of Labor, Licensing, and Regulation, and the amount of funds appropriated by the Baltimore County Council. In the event that additional funds are awarded to the Workforce Investment Area, Baltimore County reserves the right to encumber additional funds and increase compensation; however, funding shall not exceed the amount appropriated in any fiscal year. All other terms, conditions, and provisions of the original contract remain in full force and effect.

**Recommendation:**

Award of contract is recommended to:

- Baltimore County Workforce Investment Area  
  Baltimore County, MD

- **Responsible school or office:** Department of Student Support Services

- **Contact person:** Dale Rauenzahn

- **Funding source:** Life Works – Baltimore County Office of Employment and Training Grant
4. **Contract:** Advertising and Marketing Services  
**Contract #:** JMI-644-09 (Maryland Transit Administration RFQ# MTA-1211)

<table>
<thead>
<tr>
<th>Term: 4 years</th>
<th>Extension: 0</th>
<th><strong>Contract Ending Date:</strong> 6/30/13</th>
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<tr>
<td>Estimated annual award value:</td>
<td>$70,000</td>
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<tr>
<td>Estimated total award value:</td>
<td>$280,000</td>
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**Board meeting date:** June 9, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of software consulting services. Integrated Designs will provide Web site, presentation, and marketing material design, concepts, and associated services. Support will be provided on an as-needed basis for the BCPS Internet/intranet Web sites, templates, and other creative work and services.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to participate in contracts awarded or negotiated by other government agencies if the lead agency for the contract follows the public bidding procedures.

**Recommendation:**

Award of contract is recommended to:

Integrated Designs, Inc.  
Glen Burnie, MD

**Responsible school or office:** Department of Technology

**Contact person:** Michael Goodhues

**Funding source:** Operating budget
5. **Contract:** Asbestos Abatement Services  
**Contract #:** JMI-629-09

**Term:** 5 years  
**Extension:** 0  
**Contract Ending Date:** 6/30/14  
**Estimated annual award value:** $1,000,000  
**Estimated total award value:** $5,000,000

**Board meeting date:** June 9, 2009  
**Bid issued:** April 16, 2009  
**Pre-bid meeting date:** April 21, 2009  
**Due date:** May 7, 2009  
**No. of vendors issued to:** 13  
**No. of bids received:** 8  
**No. of no-bids received:** 0

**Description:**

This on-call, time-and-material contract consists of providing skilled, certified, and licensed technicians to perform asbestos abatement services.

**Recommendation:**

Award of contract is recommended to:

- A&I, Inc.  
  Baltimore, MD  
- A-L Abatement, Inc.  
  Baltimore, MD  
- BARCO Enterprises, Inc.  
  White Marsh, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget
6. **Contract**: BCPS Information Calendar  
**Contract #**: MBU-540-09

- **Term**: 1 year  
- **Extension**: 1 year  
- **Contract Ending Date**: 6/30/11  
- **Estimated annual award value**: $30,000  
- **Estimated total award value**: $60,000

- **Board meeting date**: June 9, 2009  
- **Bid issued**: April 2, 2009  
- **Pre-bid meeting date**: April 16, 2009  
- **Due date**: May 28, 2009  
- **No. of vendors issued to**: 135  
- **No. of bids received**: 14  
- **No. of no-bids received**: 5

**Description:**

This contract consists of printing the BCPS Information Calendars.

**Recommendation:**

Award of contract is recommended to:

- **NPC, Inc.**, Claysburg, PA

**Responsible school or office**: Office of Communications

**Contact person**: Kara Calder

**Funding source**: Operating budget
7. **Contract:** Cafeteria Software Upgrade – WinSNAP to WebSMARTT  
**Contract #:** RGA-137-09

<table>
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<th>Term:</th>
<th>1 year</th>
<th>Extension:</th>
<th>14 years</th>
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<tbody>
<tr>
<td>Estimated first year award value:</td>
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<tr>
<td>Estimated cost per each additional year:</td>
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**Board meeting date:** June 9, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

A bid was issued to purchase a computerized point of sale (POS) system which includes a nutritional accountability program (SNAP/WinSNAP) to track student meals and other related data. The system is currently in use in 162 school cafeterias. The initial contract to Snap Systems, Inc., for the purchase of equipment/software to provide a comprehensive food service and management system was approved by the Board on June 25, 1992. Snap Systems, Inc., has since changed its name to School-Link Technologies.

Upgrading the current version of the software, WinSNAP to WebSMARTT, will provide the Office of Food and Nutrition Services with a Web-based solution. Below are some of the advantages of utilizing this Web-based system:
- Data updates occur almost immediately or throughout the day – no time delays waiting for nightly communications
- Secure POS operations – WebSMARTTs POS runs even if the WAN is down
- Upgrades and maintenance are easier – no need to manually install software at each site

Superintendent’s Rule 3215 creates guidelines and procedures for sole-source procurement only under specific guidelines. The rule permits a sole-source contract when the Office of Purchasing determines “that it would be advantageous or [that it would be] impractical to seek or utilize another source when the requirement is only available from a single source, and when the compatibility of equipment, accessories, or replacement parts is the paramount consideration.” Similarly, Office of Purchasing procedures states that a sole-source purchase may arise from the following conditions: copyrighted products, such as software, publications, textbooks, media, or products (specialized and/or advanced technology) which ensure a compatible learning environment for students/faculty at various school sites. Because this is an upgrade of an existing system within BCPS, and it would be more cost effective to upgrade, no solicitation was issued.
**Recommendation:**

Award of contract is recommended to:

<table>
<thead>
<tr>
<th>School-Link Technologies</th>
<th>Santa Monica, CA</th>
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</thead>
</table>

**Responsible school or office:**

Department of Planning and Support Operations

**Contact person:**

Michele Prumo

**Funding source:**

Operating budget
8. **Contract:** Cohort – Certificate for Leadership in Technology Integration 3  
**Contract #:** RGA-977-09

- **Term:** 1 year  
- **Extension:** 0  
- **Contract Ending Date:** 12/30/10  
- **Estimated annual award value:** $93,750  
- **Estimated total award value:** $93,750

- **Board meeting date:** June 9, 2009
- **Bid issued:** N/A
- **Pre-bid meeting date:** N/A
- **Due date:** N/A
- **No. of vendors issued to:** N/A
- **No. of bids received:** N/A
- **No. of no-bids received:** N/A

**Description:**

This contract consists of five three-credit graduate courses for school teams consisting of teachers and administrators to provide professional development experiences for developing capacity within the school for leadership in a technology integration model. The cohort will provide educators who are: highly skilled in instructional leadership, systems' change, and the integration of technology into instruction; prepared as strong technical resource professionals; able to apply research and best practices on how technology can be used to improve schools and maximize the teaching/learning process; and are able to effectively use and adapt instructional technology to influence student achievement.

**Recommendation:**

Award of contract is recommended to:

- **Johns Hopkins University School of Education**  
- **Baltimore, MD**

**Responsible school or office:** Department of Professional Development

**Contact person:** Verletta B. White

**Funding source:** Operating budget
9. **Contract:** Cohort – Differentiating Instruction through the Use of Technology  
**Contract #:** RGA-991-09

**Term:** 1 year, 9 mos.  
**Extension:** 0  
**Contract Ending Date:** 5/31/11

**Estimated annual award value:** $34,286  
**Estimated total award value:** $60,000

**Board meeting date:** June 9, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is for a cohort program to provide 12 graduate-credit hours to teachers that will enhance the knowledge and skills needed to differentiate instruction through integrating technology in the teaching and learning process.

**Recommendation:**

Award of contract is recommended to:

Towson University  
Baltimore, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** Verletta B. White

**Funding source:** Operating budget
10. **Contract:** Cohort – Elementary Reading Certification 2  
    **Contract #:** RGA-978-09  
    **Term:** 2 years, 5 months  
    **Extension:** 0  
    **Contract Ending Date:** 12/30/11  
    **Estimated annual award value:** $ 62,064  
    **Estimated total award value:** $ 150,000  
    **Board meeting date:** June 9, 2009  
    **Bid issued:** N/A  
    **Pre-bid meeting date:** N/A  
    **Due date:** N/A  
    **No. of vendors issued to:** N/A  
    **No. of bids received:** N/A  
    **No. of no-bids received:** N/A  

**Description:**  
This contract is a cohort program to provide five three-credit courses for 36-40 elementary teachers who could potentially be highly qualified to serve as reading teachers in elementary schools.

**Recommendation:**  
Award of contract is recommended to:  

- **Towson University**  
  Baltimore, MD  

**Responsible school or office:**  
Department of Professional Development  

**Contact person:**  
Verletta B. White  

**Funding source:**  
Operating budget
11. **Contract:** Cohort – Graduate Certificate in the Education of Students with Autism  
**Contract #:** RGA-979-09

**Term:** 1 year  
**Extension:** 0  
**Contract Ending Date:** 8/31/10

**Estimated annual award value:** $26,831  
**Estimated total award value:** $26,831

**Board meeting date:** June 9, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is for five three-credit graduate courses. Participants will become trained leaders in special education on research-based best practices for students with autism, Asperger’s Syndrome, or other pervasive developmental disorders. The graduates of the autism program will earn a Johns Hopkins graduate certificate, which can be applied towards a master of science degree in general special education studies.

**Recommendation:**

Award of contract is recommended to:

  Johns Hopkins University School of Education  
  Baltimore, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** Verletta B. White

**Funding source:** Operating budget
12. **Contract:** Cohort--Instructional Technology Masters 7  
**Contract #:** RGA-980-09

**Term:** 3 years  
**Extension:** 0  
**Contract Ending Date:** 12/31/12

**Estimated annual award value:** $ 75,000  
**Estimated total award value:** $ 225,000

**Board meeting date:** June 9, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of twelve three-credit courses. It will produce teachers who are: highly skilled in instructional leadership, systems, change, and the integration of technology into instruction; prepared as strong technical resource professionals; able to apply research and best practices on how technology can be used to improve schools and maximize the teaching/learning process; and able to effectively use and adapt instructional technology to influence student achievement.

**Recommendation:**

Award of contract is recommended to:

**Johns Hopkins University School of Education**    **Baltimore, MD**

**Responsible school or office:** Department of Professional Development

**Contact person:** Verletta B. White

**Funding source:** Operating budget
13. **Contract:** Cohort – Post Baccalaureate Certificate in Autism Studies Program  
   **Contract #:** RGA-981-09

   **Term:** 2 years  
   **Extension:** N/A  
   **Contract Ending Date:** June 2011  
   **Estimated annual award value:** $48,000  
   **Estimated total award value:** $96,000

   **Board meeting date:** June 9, 2009  
   **Bid issued:** N/A  
   **Pre-bid meeting date:** N/A  
   **Due date:** N/A  
   **No. of vendors issued to:** N/A  
   **No. of bids received:** N/A  
   **No. of no-bids received:** N/A

**Description:**

This contract is a cohort program to provide 16 credit-hours to special and general educators, related-service providers, and administrators to earn a Towson University post baccalaureate certificate in autism studies.

**Recommendation:**

Award of contract is recommended to:

   Towson University  
   **Responsible school or office:** Department of Professional Development  
   **Contact person:** Verletta B. White  
   **Funding source:** Operating budget
14. **Contract:** Cohort – Reading Intervention Strategies  
**Contract #:** RGA-982-09

**Term:** 2 years  
**Extension:** 0  
**Contract Ending Date:** 5/31/11

**Estimated annual award value:** $ 78,750  
**Estimated total award value:** $ 157,500

**Board meeting date:** June 9, 2009
**Bid issued:** N/A
**Pre-bid meeting date:** N/A
**Due date:** N/A
**No. of vendors issued to:** N/A
**No. of bids received:** N/A
**No. of no-bids received:** N/A

**Description:**

This contract is for 12 credits of reading courses that will make BCPS teachers eligible for a reading teacher endorsement, and the credits would go toward the requirements for reading specialist certification. These credits would be accepted as part of the M.Ed. program at Goucher College and/or for recertification.

**Recommendation:**

Award of contract is recommended to:

- **Goucher College**  
- **Baltimore, MD**

**Responsible school or office:** Department of Professional Development

**Contact person:** Verletta B. White

**Funding source:** Operating budget
15. **Contract:** Cohort – Secondary English and World Languages MAAPP  
**Contract #:** RGA-983-09  

**Term:** 2 years  
**Extension:** 0  
**Contract Ending Date:** June 8, 2011  
**Estimated annual award value:** $63,850  
**Estimated total award value:** $127,700

**Board meeting date:** June 9, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is for a cohort to provide highly qualified and certified English and world languages’ teachers utilizing the Resident Teacher Certificate. The program will provide participants the opportunity to fulfill certification requirements. Completion of all courses in this National Council for Accreditation of Teacher Education- and Maryland State Department of Education-approved teacher preparation program will lead to a Maryland Standard Professional Certificate.

**Recommendation:**

Award of contract is recommended to:

The College of Notre Dame  
Baltimore, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** Verletta B. White

**Funding source:** Operating budget
   Contract #: RGA-984-09

   Term: 3 years   Extension: 0   Contract Ending Date: 6/30/12
   Estimated annual award value: $ 50,000
   Estimated total award value: $ 150,000

   Board meeting date: June 9, 2009
   Bid issued: N/A
   Pre-bid meeting date: N/A
   Due date: N/A
   No. of vendors issued to: N/A
   No. of bids received: N/A
   No. of no-bids received: N/A

Description:

This contract is for eight three-credit courses and one six-credit course for certified BCPS teachers to obtain a secondary mathematics (Grades 7-12) endorsement through mathematics and educational coursework, as well as preparation for the Praxis II content and pedagogy assessments, particularly those who are elementary-certified and teaching at the middle school level.

Recommendation:

Award of contract is recommended to:

   Loyola College in Maryland         Baltimore, MD

   Responsible school or office: Department of Professional Development
   Contact person: Verletta B. White
   Funding source: Operating budget
17. **Contract:** Cohort – Third i-Team  
**Contract #:** RGA-990-09

**Term:** 1 year, 9 mos.  
**Extension:** 0  
**Contract Ending Date:** 5/31/11  
**Estimated annual award value:** $51,429  
**Estimated total award value:** $90,000

**Board meeting date:** June 9, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is for a cohort program to provide 12 credit-hours to teachers, selected by their principals, in the area of teacher research and data-driven instructional decision making.

**Recommendation:**

Award of contract is recommended to:

- Towson University  
  Baltimore, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** Verletta B. White

**Funding source:** Operating budget
18. Contract: Cohort – Writing and Grammar Usage
   Contract #: RGA-985-09

   Term: 1 year  Extension: 0  Contract Ending Date: 5/31/10
   Estimated annual award value: $75,000
   Estimated total award value: $75,000

   Board meeting date: June 9, 2009
   Bid issued: N/A
   Pre-bid meeting date: N/A
   Due date: N/A
   No. of vendors issued to: N/A
   No. of bids received: N/A
   No. of no-bids received: N/A

Description:

This contract consists of a two semester, six-credit class in writing. These courses are intended for all teachers. This two-semester, six-credit format allows time for teachers who do not teach writing every day to refine their own understanding of “quality writing” in order to support students in achieving the goal of improved writing. Participants will have a clear understanding of the writing process and of the characteristics of quality writing. They will have strategies they can use in their classrooms to teach and reinforce quality writing. They will also review important concepts related to standards for written English and will fill in gaps in their own understanding. As a result, they will be able to recognize errors in students’ written work, and will apply strategies to assist students in finding and correcting errors.

Recommendation:

Award of contract is recommended to:

   Goucher College Baltimore, MD

   Responsible school or office: Department of Professional Development

   Contact person: Verletta B. White

   Funding source: Operating budget
19. **Contract:** Eighth Grade Language Arts Instructional Materials for Springboard  
**Contract #:** JNI-758-09  

**Term:** Until replaced  
**Extension:** N/A  
**Contract Ending Date:** Until Replaced  
**Estimated annual award value:** $145,000

**Board meeting date:** June 9, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of purchasing SpringBoard Level III language arts curriculum materials from the College Board. The Board approved an initial purchase for these materials on July 8, 2008. The language arts department and AVID/College Board office wishes to continue the program for all middle school eighth grade students.

**Recommendation:**

Award of contract is recommended to:

- **College Board**  
  - New York, NY

**Responsible school or office:**  
Division of Curriculum and Instruction

**Contact person:**  
Dr. Jonathan D. Brown

**Funding source:**  
Operating budget
20. **Contract:** Food Service Equipment  
   **Contract #:** MBU-541-09 (Prince George’s County #1FB-122-08)

<table>
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<th>Term:</th>
<th>4 months</th>
<th>Extension:</th>
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<th><strong>Contract Ending Date:</strong> 09/30/09</th>
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<tr>
<td>Estimated annual award value:</td>
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<td>Estimated total award value:</td>
<td>$ 133,907</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

| Board meeting date: | June 9, 2009 |
| Bid issued: | N/A |
| Pre-bid meeting date: | N/A |
| Due date: | N/A |
| No. of vendors issued to: | N/A |
| No. of bids received: | N/A |
| No. of no-bids received: | N/A |

**Description:**

This contract consists of the purchase of gas and electric convection ovens for use in the Child Nutrition Program for school meals.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded by other government agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows public bidding procedures.

**Recommendation:**

Award of contract is recommended to:

- Arbutus Refrigeration  
  Baltimore, MD

- Calico Industries, Inc.  
  Annapolis Junction, MD

**Responsible school or office:** Department of Planning and Support Operations

**Contact person:** Michele Prumo

**Funding source:** Grant funds
21. **Contract:** Health Center Services in Baltimore County Schools – Memorandum of Understanding  
**Contract #:** JNI-757-09  
**Term:** N/A  
**Extension:** N/A  
**Contract Ending Date:** N/A  
**Estimated annual award value:** $90,000  
**Board meeting date:** June 9, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists establishing a memorandum of understanding with the Baltimore County Health Department to provide health care services, health education, support services for students with special health care needs, and services for students with minor illnesses and injuries. These services will be provided in the established health care center based in public schools in Baltimore County.

**Recommendation:**

Award of contract is recommended to:

Baltimore County Department of Health Towson, MD  
**Responsible school or office:** Department of Student Support Services  
**Contact person:** Dale Rauenzahn  
**Funding source:** Operating budget
22. **Contract:** Lease Renewal – Bridge Center  
   **Contract #:** RGA-136-09

   **Term:** 5 years  
   **Extension:** 0  
   **Contract Ending Date:** 2/28/15

   **Estimated annual award value:** $273,581  
   **Estimated total award value:** $1,367,905

   **Board meeting date:** June 9, 2009  
   **Bid issued:** N/A  
   **Pre-bid meeting date:** N/A  
   **Due date:** N/A  
   **No. of vendors issued to:** N/A  
   **No. of bids received:** N/A  
   **No. of no-bids received:** N/A

**Description:**

This contract consists of a renewal of the lease for the Bridge Center which expires in February 2010.

**Recommendation:**

Award of contract is recommended to:

Merritt Properties – EC, LLC  
Baltimore, MD

**Responsible school or office:** Department of Planning and Support Operations

**Contact person:** Michele Prumo

**Funding source:** Operating budget
23. **Contract:** Maintenance, Repair, and Installation for Enzyme Treatment Systems  
**Contract #:** MBU-534-09

<table>
<thead>
<tr>
<th>Term:</th>
<th>5 years, 5 months</th>
<th>Extension:</th>
<th>5 years</th>
<th>Contract Ending Date:</th>
<th>11/30/19</th>
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<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$ 45,000</td>
<td>Estimated total award value:</td>
<td>$ 468,750</td>
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</tbody>
</table>

**Board meeting date:** June 9, 2009  
**Bid issued:** April 16, 2009  
**Pre-bid meeting date:** April 28, 2009  
**Due date:** May 7, 2009  
**No. of vendors issued to:** 26  
**No. of bids received:** 3  
**No. of no-bids received:** 1

**Description:**

This contract consists of maintaining, repairing, replacing, or adding enzyme treatment systems in approximately 59 schools.

**Recommendation:**

Award of contract is recommended to:

- **J C Ehrlich Company**  
  Reading, PA

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget
24. **Contract:** Pediatric Consultative Services – Memorandum of Understanding  
**Contract #:** JNI-756-09  

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th>Contract Ending Date:</th>
<th>N/A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$150,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tbody>
</table>

| Board meeting date: | June 9, 2009 |  
| Bid issued: | N/A |  
| Pre-bid meeting date: | N/A |  
| Due date: | N/A |  
| No. of vendors issued to: | N/A |  
| No. of bids received: | N/A |  
| No. of no-bids received: | N/A |  

**Description:**

This contract consists establishing a memorandum of understanding with the Baltimore County Health Department to provide health care services, health education, support services for students with special health care needs, and services for students with minor illnesses and injuries. These services will be provided in the established health care center based in public schools in Baltimore County.

**Recommendation:**

Award of contract is recommended to:

- **Baltimore County Department of Health**  
  Towson, MD

**Responsible school or office:** Department of Student Support Services

**Contact person:** Dale Rauenzahn

**Funding source:** Operating budget
25. **Contract:** School Music Instrument Rental and Repair  
**Contract #:** JNI-754-09  

**Term:** 2 years  
**Extension:** 1 year  
**Contract Ending Date:** 6/30/12  
**Estimated annual award value:** $60,000  
**Estimated Total award value** $180,000  

**Board meeting date:** June 9, 2009  
**Bid issued:** April 2, 2009  
**Pre-bid meeting date:** April 16, 2009  
**Due date:** April 30, 2009  
**No. of vendors issued to:** 10  
**No. of bids received:** 5  
**No. of no-bids received:** 0  

**Description:**  
This contract consists of a price agreement for the rental and repair of musical instruments, as well as the purchase of various materials and supplies for the music program. Vendors also submit an instrument rental/purchase plan for parents to use in selecting musical instruments for their children’s use.

**Recommendation:**  
Award of contract is recommended to:  

- Hess Music, Inc.  
  Manchester, MD  
- Menchey Music Service, Inc.  
  Hanover, PA  
- Music Arts Center  
  Frederick, MD  
- Stu’s Music Shop, Inc.  
  Westminster, MD  

**Responsible school or office:** Department of Special Programs, Pre-K - 12  
**Contact person:** Sonja Karwacki  
**Funding source:** Operating budget
26. **Contract:** Software Consulting Services  
**Contract #:** JMI-641-09 (University of Maryland RFQ# R079952)

<table>
<thead>
<tr>
<th>Term:</th>
<th>5 years</th>
<th>Extension:</th>
<th>0</th>
<th>Contract Ending Date:</th>
<th>5/31/14</th>
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</thead>
<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$100,000</td>
<td>Estimated total award value:</td>
<td>$500,000</td>
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**Board meeting date:** June 9, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of software consulting services. Planet Technologies will provide ongoing support and maintenance for the BCPS Microsoft SharePoint system. Additional support will be provided on an as-needed basis for the BCPS Microsoft Exchange email system, Microsoft Active Directory system, and other Microsoft products deployed within BCPS.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to participate in contracts awarded or negotiated by other government agencies if the lead agency for the contract follows the public bidding procedures.

**Recommendation:**

Award of contract is recommended to:

- Planet Technologies  
  Germantown, MD

**Responsible school or office:** Department of Technology

**Contact person:** Michael Goodhues

**Funding source:** Operating budget
27. **Contract:** Speech, Occupational, and Physical Therapies, Audiology, and Education of the Deaf/Hard-of-Hearing Using Sign Language  
   **Contract #:** PCR-237-09  
   **Term:** 3 years  
   **Extension:** 2 years  
   **Contract Ending Date:** 6/30/14  
   **Estimated annual award value:** $2,500,000  
   **Estimated total award value:** $12,500,000  
   **Board meeting date:** June, 9, 2009  
   **Bid issued:** March 26, 2009  
   **Pre-bid meeting date:** April 16, 2009  
   **Due date:** April 29, 2009  
   **No. of vendors issued to:** 53  
   **No. of bids received:** 33  
   **No. of no-bids received:** 1  

**Description:**

This contract consists of providing speech, occupational, and physical therapies, audiology, and education of the deaf/hard-of-hearing using sign language to students ranging in age from birth to 21. Employment of the award bidders is contingent upon the need for services as well as the availability of BCPS staff to provide services of a similar type.

Speech therapists provide screening, assessment, and treatment for direct and collaborative programming to move toward an inclusive classroom model. Therapists also develop individual education plans (IEP) and, for infants and toddlers, an individual family service plan (IFSP), and participate in admission, review, and dismissal (ARD) teams.

Physical and occupational therapists provide treatment and annual skill updating evaluations, assist in developing IEPs and IFSPs, and participate in ARD teams when appropriate.

**Recommendation:**

Award of contract is recommended to:

- Accelerated Staffing Solutions, Inc.  
  Columbia, MD
- All Source Recruiting, dba Ardor Health Solutions, Inc.  
  Coral Springs, FL
- Arbor E&T dba Care Resources  
  Louisville, KY
- Bilingual Therapies, Inc./Procare Therapy, Inc.  
  Skokie, IL
- CBS Therapy, Inc.  
  Waltham, MA
- County Therapy Associates, LLC  
  Whiteford, MD
- Cambridge HealthCare, Inc.  
  Chantilly, VA
- Communications Solutions, Inc.  
  Centreville, MD
- Cross Country TravCorps, Inc.  
  Boca Raton, FL
- Educational Based Services, Inc.  
  Concordville, PA
- ePeople Healthcare, Inc.  
  Sewickley, PA
- Frankly Communicating, Inc.  
  Westminster, MD
- Hearing & Speech Agency of Metro Baltimore, Inc.  
  Baltimore, MD
Invo Healthcare Associates, Inc.  
Keystone Therapy Services, LLC  
Maryland Therapy Network, Inc.  
MANSEF, Inc.  
MDI Medical, LLC 20  
Mediscan, Inc.  
MedPerm Placement, Inc. dba Therapy Consultants, Inc.  
Professional Placement Resources, LLC  
Progressus Therapy, LLC  
RCM Healthcare Services, Inc.  
Riley Bridgeforth, LLC  
SLP School Staffing, Inc.  
Soliant Health, Inc.  
Speech & Language Professional Services, Inc.  
Staffing Options & Solutions, Inc.  
Staffing Plus, Inc.  
Sunbelt Staffing, LLC  
Travis Consulting, LLC  

Jamison, PA  
Fort Mills, SC  
Bel Air, MD  
Baltimore, MD  
Norcross, GA  
Woodland Hills, CA  
Houston, TX  
Jacksonville Beach, FL  
Tampa, FL  
Rockville, MD  
Washington, DC  
Suwanee, GA  
Tucker, GA  
Huntington Beach, CA  
Indianapolis, IN  
Haverford, PA  
Tampa, FL  
Largo, MD

**Responsible school or office:** Division of Curriculum and Instruction  
**Contact person:** Dr. Jonathan D. Brown  
**Funding source:** Operating and grant budgets
28. **Contract:** Spill Prevention Control and Countermeasure Plan Services  
   **Contract #:** JMI-631-09  
   **Term:** 5 years  
   **Extension:** 0  
   **Contract Ending Date:** 6/30/14  
   **Estimated annual award value:** $60,000  
   **Estimated total award value:** $300,000  
   **Board meeting date:** June 9, 2009  
   **Bid issued:** April 23, 2009  
   **Pre-bid meeting date:** April 28, 2009  
   **Due date:** May 14, 2009  
   **No. of vendors issued to:** 20  
   **No. of bids received:** 2  
   **No. of no-bids received:** 1  

**Description:**  
This on-call, time-and-material contract consists of providing skilled, certified, and licensed technicians to perform spill prevention control and countermeasure plan services.

**Recommendation:**  
Award of contract is recommended to:  

- DataNet Engineering  
  Owings Mills, MD  
- KCI Technologies  
  Sparks, MD  

**Responsible school or office:**  
Department of Physical Facilities  

**Contact person:**  
Michael G. Sines  

**Funding source:**  
Operating budget
29. **Contract:** Virtual Learning Support  
**Contract #:** RGA-138-09

**Term:** 3 years  
**Extension:** 0  
**Contract Ending Date:** 6/30/12

**Estimated annual award value:** $500,000  
**Estimated total award value:** $1,500,000

**Board meeting date:** June 9, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract will provide the use of virtual world, gaming, and simulation to broaden the experience and engagement of students learning in the STEM curricula. It will include consulting services for the design, development, implementation, and assessment of virtual learning environments that are cost-effective and can ultimately scale across a large organization such as BCPS.

**Recommendation:**

Award of contract is recommended to:

- **Training Port Strategies**  
  **Hunt Valley, MD**

**Responsible school or office:** Department of Technology

**Contact person:** Michael Goodhues

**Funding source:** Operating budget
30. **Contract:** Warehouse Lift Truck – Office of Food and Nutrition Services  
**Contract #:** MBU-523-09

**Term:** 1 year  
**Extension:** 0  
**Contract Ending Date:** 6/30/10

- **Estimated annual award value:** $80,000  
- **Estimated total award value:** $80,000

- **Board meeting date:** June 9, 2009  
- **Bid issued:** April 23, 2009  
- **Pre-bid meeting date:** April 30, 2009  
- **Due date:** May 14, 2009  
- **No. of vendors issued to:** 17  
- **No. of bids received:** 4  
- **No. of no-bids received:** 0

**Description:**

This contract consists of the purchase of one or more warehouse lift trucks and similar equipment, as needed, for the newly renovated food services warehouse.

**Recommendation:**

Award of contract is recommended to: 

Eastern Lift Truck Company, Inc.  
Baltimore, MD

**Responsible school or office:** Department of Planning and Support Operations

**Contact person:** Michele Prumo

**Funding source:** Operating budget
31. **Contract Modification:** Additional Design Services – Food and Nutrition Services Warehouse Expansion and Renovation  
**Contract #:** MBU-588-06

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th><strong>Contract Ending Date:</strong></th>
<th>N/A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estimated contract value:</td>
<td>$</td>
<td>$314,744</td>
<td>Estimated modification amount:</td>
<td>$</td>
<td>$94,700</td>
</tr>
</tbody>
</table>

**Board meeting date:** June 9, 2009

**Description:**

On November 8, 2005, the Board approved a negotiated fee with George Vaeth Associates, Inc. (GVA), to provide design, bidding, and construction administration services associated with the expansion and renovation of the Food and Nutrition Services warehouse in Cockeysville.

This fee modification is for the design and construction administration services for the final phases of the renovation of the existing warehouse and offices.

**Recommendation:**

Award of contract modification is recommended to:

George Vaeth Associates, Inc. Columbia, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget
32. **Contract Modification:** Additional Design Services – Professional Development Center  
**Contract #:** PCR-293-08 (Project 08-02)  

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th><strong>Contract Ending Date:</strong></th>
<th>N/A</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Estimated contract value:</strong></td>
<td>$</td>
<td>$169,783</td>
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<tr>
<td><strong>Estimated modification amount:</strong></td>
<td>$</td>
<td>$197,645</td>
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</tr>
</tbody>
</table>

**Board meeting date:** June 9, 2009  

**Description:**  
On January 22, 2008, the Board approved a negotiated fee with Penza + Bailey Architects to provide a study for an addition to the Professional Development Center and the renovation of the existing structure.  

This contract fee modification is for additional design and construction administration services of the addition that was determined feasible from the study.  

**Recommendation:**  
Award of contract modification is recommended to:  

- **Penza + Bailey Architects** Baltimore, MD  
- **Responsible school or office:** Department of Physical Facilities  
- **Contact person:** Michael G. Sines  
- **Funding source:** Capital budget
33. **Contract:** Roof Replacement – Battle Grove Elementary School  
**Contract #:** JMI-628-09

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th>Contract Ending Date:</th>
<th>N/A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$1,597,055</td>
<td>Estimated contingency amount:</td>
<td>$159,706</td>
<td>Estimated total award value:</td>
<td>$1,756,761</td>
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</table>

**Board meeting date:** June 9, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This project consists of the removal of the existing roof system, and installation of approximately 75,021 square feet of a four-ply, built-up, cold-coat surface and gravel roof system with a 20-year warranty.

**Recommendation:**

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council (PAEJPC) / Weatherproofing Technologies, Inc. (TREMCO)  
Ashburn, VA

**Responsible school or office:** Department of Physical Facilities  
**Contact person:** Michael G. Sines  
**Funding source:** Capital budget
34. **Contract:** 1T Relocation of On-site Modular Classrooms – George Washington Carver Center For Arts And Technology Replacement  
**Contract #:** PCR-238-09  
**Term:** N/A  
**Extension:** N/A  
**Contract Ending Date:** N/A  
**Estimated annual award value:** $217,228  
**Estimated contingency amount:** $21,723  
**Estimated total award value:** $238,951  
**Board meeting date:** June 9, 2009  
**Bid issued:** March 26, 2009  
**Pre-bid meeting date:** April 2, 2009  
**Due date:** April 23, 2009  
**No. of vendors issued to:** 16  
**No. of bids received:** 6  
**No. of no-bids received:** 1  

**Description:**

This contract package includes all labor, material, equipment and supervision necessary for completion of the relocation of six existing relocatable classrooms as indicated in the drawings and specifications, including, but not limited to: the disconnection of electrical and network systems; setting, leveling, and hurricane strapping of relocated classroom modulars; new electrical, network, fire alarm, and security system cabling; new security cameras; traffic bollards; wooden stairs and wooden ADA compliant ramps; paving striping; and final inspection and acceptance of installed systems.

**Recommendation:**

Award of contract is recommended to:

J&L Services Incorporated  
Seaford, DE

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget
**BALTIMORE COUNTY PUBLIC SCHOOLS**  
**POSTING**

**Bid Number:** PCR-238-09  
**Bid Name:** Re-Locating On-Site Modular Trailer Classrooms - George Washington Carver Center For Arts And Technology

<table>
<thead>
<tr>
<th>Bidders’ Names</th>
<th>J &amp; L Services Incorporated</th>
<th>East Coast Electric, Incorporated</th>
<th>Jan-El Contracting, Incorporated</th>
<th>Emh Environmental, Incorporated</th>
<th>Modular Genius, Incorporated</th>
<th>Urban Francis, LLC.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Bid</td>
<td>$ 217,228</td>
<td>$ 228,882</td>
<td>$ 234,000</td>
<td>$ 267,200</td>
<td>$ 299,850</td>
<td>$ 301,000</td>
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</table>

Price includes an allowance for Industrial Hygienist services of $10,000
35. **Contract:** Replacement of Exterior Doors – Cockeysville Middle School  
**Contract #:** PCR-239-09

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th>Contract Ending Date:</th>
<th>N/A</th>
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</thead>
<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$259,538</td>
<td>Estimated contingency amount:</td>
<td>$25,954</td>
<td>Estimated total award value:</td>
<td>$285,492</td>
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</table>

**Board meeting date:** June 9, 2009  
**Bid issued:** May 7, 2009  
**Pre-bid meeting date:** May 14, 2009  
**Due date:** May 29, 2009  
**No. of vendors issued to:** 8  
**No. of bids received:** 5  
**No. of no-bids received:** 0

**Description:**
This project consists of the removal and replacement of the school’s exterior doors, frames, and other associated work.

**Recommendation:**
Award of contract is recommended to:

- **RWC Contracting Corporation**  
  Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Aging School Program

---

**Baltimore County Public Schools Posting**

**Bid Number:** PCR-239-09  
**Bid Name:** Replacement of Exterior Doors - Cockeysville Middle School

<table>
<thead>
<tr>
<th>Bidders’ Names</th>
</tr>
</thead>
<tbody>
<tr>
<td>RWC Contracting Corp</td>
</tr>
<tr>
<td>Huntington &amp; Hopkins Inc.</td>
</tr>
<tr>
<td>Most, Inc.</td>
</tr>
<tr>
<td>E. Pikounis Construction Co., Inc.</td>
</tr>
<tr>
<td>Regional Contracting Services, LLC</td>
</tr>
</tbody>
</table>

| Base Bid | $259,538 | $312,461 | $378,609 | Non-Responsive | Non-Responsive |
36. **Contract:** Replacement of Windows, Blinds, and Doors – Cromwell Valley Elementary School  
**Contract #:** MBU-501-09  
**Estimated annual award value:** $619,000  
**Estimated contingency amount:** $61,900  
**Estimated total award value:** $680,900  

**Term:** N/A  
**Extension:** N/A  
**Contract Ending Date:** N/A  

**Board meeting date:** June 9, 2009  
**Bid issued:** February 5, 2009  
**Pre-bid meeting date:** February 12, 2009  
**Due date:** April 30, 2009  
**No. of vendors issued to:** 12  
**No. of bids received:** 6  
**No. of no-bids received:** 0  

**Description:**  
This project consists of the removal and replacement of the school’s windows, window wall systems, exterior doors, window blinds, and other associated work.  

**Recommendation:**  
Award of contract is recommended to:  
E. Pikounis Construction Co. Inc. Baltimore, MD  

**Responsible school or office:** Department of Physical Facilities  
**Contact person:** Michael G. Sines  
**Funding source:** Capital budget
BALTIMORE COUNTY PUBLIC SCHOOLS
POSTING

**Bid Number:** MBU-501-09  
**Bid Name:** Replacement of Windows, Blinds, and Doors – Cromwell Valley Elementary School

<table>
<thead>
<tr>
<th>Bidders’ Names</th>
<th>Base Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>E. Pikounis Construction Co. Inc.</td>
<td>$ 619,000</td>
</tr>
<tr>
<td>RWC Contracting Corporation</td>
<td>$ 709,900</td>
</tr>
<tr>
<td>Phillips Way Inc.</td>
<td>$ 724,000</td>
</tr>
<tr>
<td>Huntington &amp; Hopkins Inc.</td>
<td>$ 749,500</td>
</tr>
<tr>
<td>Towson Mechanical Inc.</td>
<td>$ 789,000</td>
</tr>
<tr>
<td>JAK Construction Company Inc.</td>
<td>$ 857,000</td>
</tr>
</tbody>
</table>
37. **Contract:** Gym Floor and Bleacher Replacement – Perry Hall Middle  
   **Contract #:** PCR-247-09 (PSC 03.007.09 ASP)

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th><strong>Contract Ending Date:</strong></th>
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</thead>
<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$ 137,088</td>
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<tr>
<td>Estimated contingency amount:</td>
<td>$ 13,709</td>
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<td>Estimated total award value:</td>
<td>$ 150,797</td>
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</table>

**Board meeting date:** June 9, 2009  
**Bid issued:** April 23, 2009  
**Pre-bid meeting date:** May 8, 2009  
**Due date:** May 21, 2009  
**No. of vendors issued to:** 6  
**No. of bids received:** 4  
**No. of no-bids received:** 0

**Description:**

This project consists of the replacement of the existing gymnasium bleachers and wood flooring. New bleachers are four rows of seating with plastic seats with wood foot boards. The new flooring is wood with appropriate athletic markings.

**Recommendation:**

Award of contract is recommended to:

   Master Care Flooring, Inc.       Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Aging School Program
**BALTIMORE COUNTY PUBLIC SCHOOLS**
**POSTING**

**Bid Number:** PCR-247-09  
**Bid Name:** Replace Gym Floor & Bleachers – Perry Hall Middle School

<table>
<thead>
<tr>
<th>Bidders’ Names</th>
<th>Master Care Flooring, Inc.</th>
<th>Most, Inc.</th>
<th>RWC Contracting Corporation</th>
<th>Huntington &amp; Hopkins</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Base Bid</strong> (Price includes an allowance for Industrial Hygienist services of $10,000)</td>
<td>$ 137,088</td>
<td>$ 159,162</td>
<td>$ 169,394</td>
<td>$ 186,407</td>
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</tbody>
</table>
38.  **Contract:** Package 3A – Concrete – Towson West Elementary School  
    **Contract #:** MBU-542-09

- **Term:** N/A  
- **Extension:** N/A  
- **Contract Ending Date:** N/A  
- **Estimated annual award value:** $878,600  
- **Estimated contingency amount:** $87,860  
- **Estimated total award value:** $966,460

- **Board meeting date:** June 9, 2009  
- **Bid issued:** April 30, 2009  
- **Pre-bid meeting date:** May 7, 2009  
- **Due date:** May 21, 2009  
- **No. of vendors issued to:** 6  
- **No. of bids received:** 6  
- **No. of no-bids received:** 0

**Description:**

This contract package includes all labor, material, equipment, and supervision necessary for the completion of all concrete work as required on site for the construction of the new elementary school.

**Recommendation:**

Award of contract is recommended to:

- **SODY Concrete**  
- **Timonium, MD**

- **Responsible school or office:** Department of Physical Facilities

- **Contact person:** Michael G. Sines

- **Funding source:** Capital budget
**BALTIMORE COUNTY PUBLIC SCHOOLS**
**POSTING**

**Bid Number:** MBU-542-09  
**Bid Name:** Package 3A-Concrete – Towson West Elementary School  

### Bidders’ Names

<table>
<thead>
<tr>
<th></th>
<th>SODY Concrete</th>
<th>Dance Brothers Inc.</th>
<th>Precision Concrete</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Bid</td>
<td>$874,600</td>
<td>$958,800</td>
<td>$984,770</td>
</tr>
<tr>
<td>Alternate 4</td>
<td>$4,000</td>
<td>$5,750</td>
<td>$5,500</td>
</tr>
<tr>
<td>Alternate 5</td>
<td>(Not applicable)</td>
<td>($4,100)</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$878,600</td>
<td>$960,450</td>
<td>$990,270</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Canyon Contracting</th>
<th>Excell Concrete Construction</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Bid</td>
<td>$1,345,000</td>
<td>$1,400,000</td>
</tr>
<tr>
<td>Alternate 4</td>
<td>$4,500</td>
<td>$14,000</td>
</tr>
<tr>
<td>Alternate 5</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$1,349,500</td>
<td>$1,414,000</td>
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</table>
39. **Contract:** Package 9D – Carpet and Resilient Flooring – Towson West Elementary School  
   **Contract #:** MBU-539-09

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th><strong>Contract Ending Date:</strong></th>
<th>N/A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$</td>
<td>216,300</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Estimated contingency amount:</td>
<td>$</td>
<td>21,630</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Estimated total award value:</td>
<td>$</td>
<td>237,930</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Board meeting date:** June 9, 2009  
**Bid issued:** March 19, 2009  
**Pre-bid meeting date:** March 24, 2009  
**Due date:** April 20, 2009  
**No. of vendors issued to:** 3  
**No. of bids received:** 3  
**No. of no-bids received:** 0

**Description:**

This contract package includes all labor, material, equipment, and supervision necessary for the completion of all vinyl composition tile, base, vinyl trim, resilient terrazzo, slip resistant VCT, corded tile, rubber flooring, resilient athletic floor tile, sheet vinyl, resilient terrazzo tile, static dissipative VCT, area rugs and kindergarten mats, accessories, underlayments, transition strips, rubber stair treads or nosing, etc., as required on site for the construction of the new elementary school.

**Recommendation:**

Award of contract is recommended to:

**Churchville Tile and Marble**  
*Forest Hill, MD*

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget
Baltimore County Public Schools
Posting

Bid Number: MBU-539-09
Package 9D – Carpet and Resilient Flooring – Towson West Elementary School

Bidders Names

<table>
<thead>
<tr>
<th></th>
<th>Churchville Tile and Marble</th>
<th>A&amp;B Flooring Systems Inc.</th>
<th>L&amp;R Floors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Package 9D Base Bid</td>
<td>$216,300</td>
<td>$225,845</td>
<td>$236,495</td>
</tr>
<tr>
<td>Alternate 4</td>
<td></td>
<td>$210</td>
<td>$388</td>
</tr>
<tr>
<td>Alternate 5</td>
<td>$-15,000</td>
<td>$-18,980</td>
<td>$-17,635</td>
</tr>
</tbody>
</table>
40. **Fee Acceptance:** Design Consultant Services – Sollers Point/Dundalk High School Complex  
**Contract #:** MWE-839-09

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th>Contract Ending Date:</th>
<th>N/A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estimated contract value:</td>
<td>$5,925,335</td>
<td>Estimated contingency amount:</td>
<td>$118,500</td>
<td>Estimated total award value:</td>
<td>$6,043,835</td>
</tr>
</tbody>
</table>

**Board meeting date:** June 9, 2009

**Description:**
Professional architectural/engineering (A/E) services will be required to assist Baltimore County Public Schools (BCPS) with the new Sollers Point/Dundalk High School complex project. The services will include preparing schematic design, design development phase, and construction document phase; assisting with bidding and construction administration phase services; preparing estimates; and making state submissions.

On May 4, 2009, the Selection Committee met, reviewed, and discussed the proposals submitted by twenty (20) pre-qualified architectural consultants. This information was reviewed and the Selection Committee interviewed the four (4) qualified firms on May 14, 2009. The Selection Committee, based on the results of the interviews and in accordance with the Board of Education’s Policy and Rule 3250, began contract negotiations with Grieves Worrall Wright & O’Hatnick, Inc., as the highest ranked firm for the project.

A fee of $5,925,335 has been negotiated for services stated in the first paragraph. Approval of a 2% ($118,500) contingency is also requested at this time.

**Recommendation:**
Award of contract is recommended to:

Grieves Worrall Wright & O’Hatnick, Inc.  
Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget
41. **Contract Rescission and Award:** Financing of Various Motor Vehicles  
   **Contract #:** JMI-632-09

**Term:** 5 years  
**Extension:** N/A  
**Contract Ending Date:** 7/3/14  
**Estimated total award value:** $8,813,298.45

**Description:**

On May 5, 2009, the Board approved a contract to PNC Equipment Finance, LLC. We are requesting to rescind the award of contract to PNC Equipment Finance, LLC, due to the inability to reach agreement on mutual contract language. We have contacted the next lowest responsive and responsible bidder and they have agreed to perform services, as required, at a slightly higher cost.

This contract consists of financing for required school buses, trucks, and vans. The recommendation for the purchase of vehicles is based on selecting the financing option that provides the most cost-effective financing plan. The proposed interest rate shall be fixed, and the principal and interest will be budgeted and paid each year, on an annual basis, in accordance with an established repayment schedule. The total principal and interest will be repaid over a period of six fiscal years (July 1 through June 30), but shall not exceed a period of 61 months. The Board shall complete a delegate resolution to satisfy the official intent of the treasury regulations.

**Recommendations:**

Contract rescission is recommended for:

- PNC Equipment Finance, LLC  
  Baltimore, MD

Award of contract award is recommended to:

- Daimler Financial Services  
  Ft. Worth, TX

**Responsible school or office:** Department of Fiscal Services

**Contact person:** Barbara S. Burnopp

**Funding source:** Operating budget