

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: September 8, 2009

TO: **BOARD OF EDUCATION**

FROM: Dr. Joe A. Hairston, Superintendent

RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

ORIGINATOR: J. Robert Haines, Esq., Deputy Superintendent

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael G. Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts
Board Exhibit – September 8, 2009**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Modification:** Math Teacher Professional Development Institute
Contract #: RGA-134-09

Term: N/A **Extension:** 2 years **Contract Ending Date:** 6/30/13
Estimated total award value: \$ 94,200
Estimated modification amount: \$ 2,437,800
New estimated total award value: \$ 2,532,000

Board meeting date: September 8, 2009

Description:

On May 5, 2009, the board approved this contract for two week-long institutes during the summer with four 3 ½ hour follow-up sessions. This program is being expanded for an additional two years and will include Title I math teachers.

Recommendation:

Award of contract modification is recommended to:

Math Solutions	Sausalito, CA
Responsible school or office:	Department of Special Programs Pre K-12
Contact person:	Sonja Karwacki
Funding source:	Title II funds Title I stimulus funds (ARRA)

2. Contract Extension: Network-enabled Uninterruptible Power Supply Systems
Contract #: JMI-614-08 (Central Susquehanna Intermediate Unit Cooperative Bidding Program)

Term: N/A **Extension:** 2 years, 6 mo. **Contract Ending Date:** 6/30/13
Estimated total award value: \$ 199,998
Estimated modification amount: \$ 3,823,848
New estimated total award value: \$ 4,023,846

Board meeting date: September 8, 2009

Description:

On December 18, 2007, the board approved this contract for providing uninterruptible backup power supply systems for the fiber optic installations at schools and offices. This modification will increase funding to the level necessary to purchase additional power supply systems and related air conditioning equipment. These backup power supply systems are installed in the remote wiring closets of all high schools and most middle schools, and allow for protection of critical data network equipment during power lags and power spikes. Air conditioning systems will be purchased in support of mission-critical data communication equipment located within the Timonium Data Center and other remote server locations as the need arises. This contract extends authority to purchase these items through FY13.

Board policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded or negotiated by other government agencies.

Recommendation:

Award of contract extension is recommended to:

Magothy Technology, LLC

Pasadena, MD

Responsible school or office:

Department of Technology

Contact person:

Michael Goodhues

Funding source:

Operating budget

3. Contract: Assistive Technology
Contract #: PCR-258-10

Term: Until replaced **Extension:** N/A **Contract Ending Date:** Until replaced
Estimated annual award value: \$ 125,000

Board meeting date: September 8, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of providing augmentative communication devices to enable students who do not possess functional verbal communication skills. Equipment is provided through the Maryland Assistive Technology Cooperative, A.T.:L.A.S.T., Inc., which is funded, in part, by the Maryland State Department of Education to support Maryland's schools with assistive technology.

Recommendation:

Award of contract is recommended to:

Maryland Assistive Technology Cooperative, Savage, MD
A.T.:L.A.S.T., Inc.

Responsible school or office: Department of Technology

Contact person: Michael Goodhues

Funding source: Operating budget

4. Contract: BCPS Principals' Academy
Contract #: RGA-113-10

Term: 1 year **Extension:** 0 **Contract Ending Date:** 6/30/10
Estimated annual award value: \$ 68,000
Estimated total award value: \$ 68,000

Board meeting date: September 8, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This consists of providing facilities and related expenses for the 2010 principals' academy.

Recommendation:

Award of contract is recommended to:

Rocky Gap Lodge and Golf Resort Flintstone, MD

Responsible school or office: Department of Professional Development

Contact person: Barbara C. Bisset

Funding source: Operating budget

5. Contract: Personal Protective Equipment
Contract #: PCR-257-10
(Town of Purcellville, VA, Department of Public Works #08-05UNI)

Term: 4 years **Extension:** 0 **Contract Ending Date:** 9/30/13
Estimated annual award value: \$ 90,000
Estimated total award value: \$ 360,000

Board meeting date: September 8, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of providing uniform rental and laundering services for transportation, maintenance, and grounds personnel.

Board policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded or negotiated by other government agencies.

Recommendation:

Award of contract is recommended to:

Ace Uniform Services, Inc.

Baltimore, MD

Responsible school or office:

Department of Planning and Support
Operations
Department of Physical Facilities

Contact person:

Michele Prumo
Michael G. Sines

Funding source:

Operating budget

6. Contract: Principal Leadership for the Whole Child
Contract #: JNI-777-10

Term: 2 years **Extension:** 1 year **Contract Ending Date:** 6/30/12
Estimated annual award value: \$ 250,000
Estimated total award value: \$ 750,000

Board meeting date: September 8, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of providing professional development to Title I school principals to support ongoing learning and development of their leadership practices. MSDE has approved this program as meeting the guidelines for funding under the American Recovery and Reinvestment Act of 2009.

Recommendation:

Award of contract is recommended to:

Association for Supervision and
Curriculum Development (ASCD)

Alexandria, VA

Responsible school or office:

Department of Special Programs Pre-K-12

Contact person:

Sonja Karwacki

Funding source:

Title I stimulus funds (ARRA)

7. Contract: Safety Shoes
Contract #: JMI-605-10 (Fairfax County, VA IFB08-939692-21)

Term: 3 years, 5 months **Extension:** 0 **Contract Ending Date:** 1/31/13
Estimated annual award value: \$ 50,000
Estimated total award value: \$ 170,833

Board meeting date: September 8, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of the purchase of safety shoes.

Board policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded or negotiated by other government agencies.

Recommendation:

Award of contract is recommended to:

Saf-Gard Safety Shoe Co.	Lancaster, PA
Lehigh Safety Shoe Company	Nelsonville, OH
Red Wing Shoe Industrial Sales	Glen Burnie, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Operating budget

8. Contract: Teaching American History
Contract #: JNI-774-10

Term: 3 years **Extension:** 1 year **Contract Ending Date:** 6/30/13
Estimated annual award value: \$ 249,544
Estimated total award value: \$ 998,176

Board meeting date: September 8, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of providing 60 teachers at various grade levels with the training and resources necessary to integrate active learning into their teaching to raise student achievement levels in American history.

Recommendation:

Award of contract is recommended to:

University of Maryland, Baltimore Catonsville, MD
County

Responsible school or office: Department of Liberal Arts

Contact person: Dr. Judith Smith

Funding source: Grant funds

10. Contract Modification: Consultant Services – Architectural/Engineering (A/E)
Services – West Towson Elementary School

Contract #: JMI-630-08

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A

Estimated annual award value: \$1,825,545

Estimated modification amount: \$50,000

Board meeting date: September 8, 2009

Description:

On April 8, 2008, the board approved this initial contract for \$25,000 for professional architectural/engineering services for a new elementary school project.

On June 10, 2008, the board approved a contract modification for a not-to-exceed cost of \$1,600,000 for: preparing the schematic design; completing the design development and the construction document phase; assisting with bidding; performing construction administration phase services; preparing estimates; and making state submissions for the construction of a new elementary school in the Towson area. The actual negotiated fee was for \$1,599,423, or a total contract award value of \$1,624,423.

On November 5, 2008, the board approved a contract modification to increase design fees for services to achieve LEED certification and additional surveying in the amount of \$113,400.

On May 5, 2009, the board approved a contract modification for an additional \$14,772 to perform a second traffic study as requested by the State Highway Association (SHA) per their review letter dated February 4, 2009. The board exhibit neglected to include the November 6, 2008, contract modification resulting in an error for the total contract value.

On August 11, 2009, an additional \$22,950 for the commissioning agent for the LEED certification was added for the project. This contract modification also corrected the mistake from May 5, 2009.

This contract modification adds \$50,000 in contingency design fees. Included within this contingency funding increase is \$13,753 for the traffic light design that is required by the SHA, and other possible unforeseen fees associated with the design. The final total contract award value is, therefore, \$1,825,545.

Recommendation:

Award of contract modification is recommended to:

Design Collective, Inc.

Baltimore, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Capital budget

11. Contract Modification: Systemic Renovations – Woodlawn Middle School
Contract #: MWE-829-06

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated contract value: \$16,758,797
Estimated modification amount: \$165,000

Board meeting date: September 8, 2009

Description:

On June 13, 2006, the board approved a contract with Phillips Way, Inc., for the renovation of Woodlawn Middle School in the amount of \$15,324,000, along with a 9.3% contingency amount of \$1,434,797.

In order to abate, demolish, remove, and dispose of five state relocatable classrooms, it is necessary to increase the contingency amount to 10.4% (\$1,599,797). The final total contract award value including this modification is, therefore, \$16,923,797.

The construction administrator has reviewed the proposal and found it to be reasonable.

Recommendation:

Award of contract modification is recommended to:

Phillips Way, Inc.	Finksburg, MD
Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	Capital budget

12. Contract: Roof Replacement – Bear Creek Elementary School
Contract #: MWE-803-10

Term: N/A	Extension: N/A	Contract Ending Date: N/A
Initial estimated contract value:	\$ 1,695,929	
Estimated contingency amount:	\$ 169,593	
Estimated total award value:	\$ 1,865,522	

Board meeting date:	September 8, 2009
Bid issued:	N/A
Pre-bid meeting date:	N/A
Due date:	N/A
No. of vendors issued to:	N/A
No. of bids received:	N/A
No. of no-bids received:	N/A

Description:

This project consists of the removal of the existing roof system and the installation of approximately 72,189 square feet of a four-ply, built-up, cold-coat surface, and gravel roof system with a 20-year warranty.

Recommendation:

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council (Weatherproofing Technologies, Inc.)	Ashburn, VA
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Responsible school or office:	Department of Physical Facilities
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Contact person:	Michael G. Sines
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Funding source:	Capital budget
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13. Contract: Roof Replacement – Prettyboy Elementary School
Contract #: PCR-250-10

Term: N/A	Extension: N/A	Contract Ending Date: N/A
Initial estimated contract value:	\$ 623,381	
Estimated contingency amount:	\$ 62,338	
Estimated total award value:	\$ 685,719	

Board meeting date:	September 8, 2009
Bid issued:	N/A
Pre-bid meeting date:	N/A
Due date:	N/A
No. of vendors issued to:	N/A
No. of bids received:	N/A
No. of no-bids received:	N/A

Description:

This project consists of the removal of the existing roof system and the installation of approximately 34,405 square feet of a combination shingle and four-ply, built-up, cold-coat surface, and gravel roof system with a 20-year warranty.

Recommendation:

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council (Weatherproofing Technologies, Inc.)	Ashburn, VA
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Responsible school or office:	Department of Physical Facilities
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Contact person:	Michael G. Sines
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Funding source:	Capital budget
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14. Contract: Replacing Windows, Blinds, and Doors – Timber Grove Elementary School
Contract #: MBU-502-10

Term: N/A	Extension: N/A	Contract Ending Date: N/A
Estimated annual award value:	\$ 300,800	
Estimated contingency amount:	\$ 30,080	
Estimated total award value:	\$ 330,880	

Board meeting date:	September 8, 2009
Bid issued:	June 25, 2009
Pre-bid meeting date:	July 7, 2009
Due date:	August 4, 2009
No. of vendors issued to:	4
No. of bids received:	4
No. of no-bids received:	0

Description:

This project consists of the removal and replacement of the exterior windows, exterior doors and frames, window blinds, and other associated work.

Recommendation:

Award of contract is recommended to:

Phillips Way, Inc.	Finksburg, MD
Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	Capital budget

**BALTIMORE COUNTY PUBLIC SCHOOLS
POSTING**

Bid Number: MBU-502-10

Bid Name: Replacing Windows, Blinds, and Doors – Timber Grove Elementary School

	Bidders' Names			
	Phillips Way, Inc.	GRC General Contractor, Inc.	Orfanos Contractors, Inc.	E. Pikounis Construction Co., Inc.
Base Bid: (Include an allowance in Base Bid price of \$10,000 for Industrial Hygienist.)	\$296,000	\$319,360	\$413,000	\$398,000
Alternate #1 (Contractor shall provide labor and material cost to remove and replace the entire hollow metal frame at Door 000 as shown in SK-5 per Addendum #3.)	\$4,800	\$5,310	\$4,750	\$21,600
Total	\$300,800	\$324,670	\$417,750	\$419,600

15. Contract: Baltimore Gas and Electric (BGE) – West Towson Elementary School
Contract #: MBU-539-09

Term: N/A	Extension: N/A	Contract Ending Date: N/A
Estimated annual award value: \$		52,101
Estimated contingency amount: \$		0
Estimated total award value: \$		52,101

Board meeting date: September 8, 2009

Description:

This contract consists of the design and installation of heating and hot water systems (to be fueled by natural gas) as required by BGE for the new school.

Recommendation:

Award of contract is recommended to:

Baltimore Gas and Electric (BGE)	Baltimore, MD
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Responsible school or office:	Department of Physical Facilities
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Contact person:	Michael G. Sines
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Funding source:	Capital budget
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16. Contract: Baltimore County Permits and Development Fees – West Towson Elementary School

Contract #: MBU-539-09

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A

Estimated annual award value: \$ 72,465

Estimated contingency amount: \$ 0

Estimated total award value: \$ 72,465

Board meeting date: September 8, 2009

Description:

This contract consists of utility work for water and sewer service to the new school and associated fees as required by Baltimore County Government.

Recommendation:

Award of contract is recommended to:

Baltimore County Permits and Development Baltimore, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital budget

17. Request to Negotiate: Design Consultant Services for the Hampton Elementary School Renovation and Addition Project

Contract #: JNI-767-10

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A

Estimated contract value: \$1,052,712

Estimated contingency amount: \$21,050

Estimated total award value: \$1,073,762

Board meeting date: September 8, 2009

Description:

Professional Architectural/Engineering (A/E) services will be required to assist Baltimore County Public Schools (BCPS) with the Hampton Elementary School Renovation and Addition project. The services will include preparing Schematic Design, Design Development Phase, Construction Document Phase; assisting with Bidding, Construction Administration Phase services; preparing estimates; and making State submissions.

On August 14, 2009 the Selection Committee met, reviewed and discussed the proposals submitted by nineteen (19) pre-qualified Architectural consultants. This information was reviewed and the Selection Committee, based on the results of the evaluation and in accordance with the Board of Education's Policy and Rule 3250, began contract negotiations with Hord Coplan Macht, Inc., as the highest ranked firm for the project.

A fee of \$1,052,712 has been negotiated for services stated in the first paragraph. Approval of a 2% (\$21,050) contingency is also requested at this time.

Recommendation:

Award of contract is recommended to:

Hord, Coplan, Macht, Inc.

Baltimore, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Capital budget