DATE: June 15, 2010

TO: BOARD OF EDUCATION

FROM: Dr. Joe A. Hairston, Superintendent

RE: RECOMMENDATIONS FOR AWARD OF CONTRACTS

ORIGINATOR: J. Robert Haines, Esq., Deputy Superintendent

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael G. Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

*****

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit
Recommendations for Award of Contracts
Board Exhibit – June 15, 2010

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

1. **Contract Modification:** Beverages
   **Contract #:** MBU-578-08

   **Term:** 1 year  **Extension:** 2 years  **Contract Ending Date:** 6/30/13
   **Estimated annual award value:** $ 700,000
   **Estimated modification amount:** $ 1,400,000
   **Total award value prior to modification:** $ 2,100,000
   **New estimated total award value:** $ 3,500,000

   **Board meeting date:** June 15, 2010

   **Description:**

   On May 20, 2008, the Board approved the award of the beverages contract to Royalle Dining Services for a term of one year with two one-year extensions and the contract ending on June 30, 2011. The term should have been three years with two one-year extensions making the term of contract ending June 30, 2013.

   **Recommendation:**

   Award of contract modification is recommended to:

   Royalle Dining Services, Inc.  Dunkirk, MD

   **Responsible school or office:** Department of Planning and Support Operations
   **Contact person:** Michele Prumo
   **Funding source:** Operating budget
2. **Contract Modification:** eCatalog – Textbooks  
   **Contract #:** JMI-625-10

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th><strong>Contract Ending Date:</strong></th>
<th>5/31/14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$ N/A</td>
<td>Estimated modification amount:</td>
<td>$ N/A</td>
<td>Estimated total award value:</td>
<td>$ N/A</td>
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<tr>
<td>New estimated total award value:</td>
<td>$ N/A</td>
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**Board meeting date:** June 15, 2010

**Description:**

On May 4, 2010, the Board approved this contract. One vendor was accidently excluded, and this contract modification is to add that award vendor.

**Recommendation:**

Award of contract modification is recommended to:

- Cengage Learning, Inc. Mason, OH

**Responsible school or office:** Department of Science, Technology, Engineering, and Mathematics, Department of Liberal Arts, Department of Special Programs, PreK-12

**Contact person:** Dr. John Quinn, Dr. Judith Smith, Sonja Karwacki

**Funding source:** Operating budget
3. **Contract Modification:** EduTrax, Incorporated  
**Contract #:** JNI-760-07  

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th><strong>Contract Ending Date:</strong></th>
<th>Until replaced</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual maintenance fee:</td>
<td>$1,192,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- **Bid issued:** N/A  
- **Pre-bid meeting date:** N/A  
- **Due date:** N/A  
- **No. of vendors issued to:** N/A  
- **No. of bids received:** N/A  
- **No. of no-bids received:** N/A

**Description:**

In response to the school system’s goal to provide online information to all teachers, school administrators, and administrative staff regarding student performance, the purchase of the testTrax software package from EduTrax was approved by the Board of Education on November 21, 2000, and expanded on June 11, 2002, to include the dataTrax component. The contract that was originally approved is automatically renewable every year with the payment of the annual maintenance/service fee.

On September 19, 2006, the Board approved a second amendment to the original November 21, 2000, agreement with EduTrax, (JNI-760-07) adding the assessment component assessTrax®. The 2006 amendment included plans for a multi-year, phased implementation approach. In years one (2006-2007) and two (2007-2008), the program and assessments were developed and then piloted in an increasing number of schools until all schools had an opportunity to receive professional development and participate in administering the assessments and use the resulting data in all four core content areas of English, mathematics, social studies, and science.

JNI-760-07 was amended for a third time on August 12, 2008. The 2008-2009 contract provided for assessment printing and delivery, on-site technical assistance and training for teachers and administrators, and for continued refinements to the program such as enhanced reporting, streamlined scanning and data retrieval processes, and refined data analysis tools. The Web-based immediacy of assessTrax® makes it possible for teachers, principals, administrators, and other staff to administer assessments easily and to access and use the assessment results quickly to improve curriculum and instruction. Teachers view the results right after administering the assessments so that they can use the information to adjust their lessons and improve student achievement. Principals, department chairs, area office staff, and content office staff use the data to monitor the implementation of the curriculum, plan professional development, and target support to staff and schools. A variety of reports are available including individual student reports for parents/guardians.
This contract is for the continuing implementation of the systemwide short-cycle and benchmark assessment program. Short-cycle assessments assess student learning based on content area pacing guidelines. Benchmark assessments assess the broad scope of the state and local curriculum. BCPS-developed assessments are provided for English/language arts, mathematics, science, and social studies in Grades 3 through 10. The assessTrax® Web site provides online access to student, class, grade level, content area, school, and system-level results.

**Recommendation:**

Award of contract modification is recommended to:

- **EduTrax, Inc.**
  
  **Stockbridge, GA**

**Responsible school or office:**

Department of Research, Accountability, and Assessment

**Contact person:**

Dr. Thomas Rhoades

**Funding source:**

Operating budget
4. **Contract Modification:** Traffic Signal Construction Services  
   **Contract #:** MBU-528-10 (Baltimore County Government Solicitation ITB #206398 and Master Agreement #00000586)  
   **Term:** 11 months  
   **Extension:** 2 years  
   **Contract Ending Date:** 3/24/13  
   **Estimated annual award value:** $150,000  
   **Estimated contingency amount:** $N/A  
   **Estimated total award value:** $450,000  
   **Board meeting date:** June 15, 2010  
   **Bid issued:** N/A  
   **Pre-bid meeting date:** N/A  
   **Due date:** N/A  
   **No. of vendors issued to:** N/A  
   **No. of bids received:** N/A  
   **No. of no-bids received:** N/A

**Description:**

This contract modification is to allow for the use of a time-and-materials contract for any installation of traffic signals for state and county highways for any school where new school construction or the need mandates.

Board policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded or negotiated by other government agencies.

**Recommendation:**

Award of contract is recommended to:

   Thompson Electric, Inc.  
   Aberdeen, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:**
5. **Contract Modification:** Virtual Learning Environment (VLE) Support  
**Contract #:** RGA-133-09  

**Term:** 4 years  
**Extension:** N/A  
**Contract Ending Date:** 6/30/14  

**Original award value:** $442,000  
**Annual modification value:** $250,000  
**Estimated total modified amount:** $1,000,000  
**Estimated total award value:** $1,442,000  

**Board date:** June 15, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of no-bids received:** N/A  
**No. of bids received:** N/A  

**Description:**  
On May 5, 2009, the Board approved this contract which consists of: a) technical installation and support in populating the VLE with curricular content; b) professional development in using the VLE to deliver curricular content; c) assistance with curriculum integration across all four magnet paths at Chesapeake High School; d) acting as the point of contact for design, development and support activities with the Johns Hopkins Applied Physics Lab; and e) enhancing the prototype with additional features and functions, including multiplayer capacity, competition and collaboration modes, enhancing interactivity, improving assessment capabilities as needed, and integrating additional virtual environments as needed to enhance the learning environment. Additional funding authority is needed for an additional three year.

**Recommendation:**  
Award of contract is recommended to:  

Johns Hopkins Center for Technology in Education  
Columbia, MD  

**Responsible school or office:** Department of Science, Technology, Engineering, and Mathematics  

**Contact person:** John R. Quinn  

**Funding source:** Operating budget
6. **Contract Extension:** Scheduler’s Trainer - Contractual
   **Contract #:** JNI–719-09

   **Term:** 2 years  **Extension:** 2 years  **Contract Ending Date:** 6/30/14
   **Estimated annual award value:** $ 45,000
   **Estimated total award value:** $ 180,000

   **Board meeting date:** June 15, 2010

**Description:**

On September 9, 2008, the Board approved this contract through June 30, 2010. The consultant will continue to provide training to new principals and schedulers, and additional duties include assisting schools with new schedulers.

**Recommendation:**

Award of contract extension is recommended to:

   Suzanne Bridges  
   Pikesville, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** Barbara Bisset

**Funding source:** Operating budget
7. **Contract Extension:** Kennedy Krieger Institute Early Intervention Services  
   **Contract #:** RGA-106-10  
   **Term:** 1 year  
   **Extension:** N/A  
   **Contract Ending Date:** 6/30/11  
   **Estimated annual award value:** $1,824,704  
   **Estimated total award value:** $1,824,704  
   **Board meeting date:** June 15, 2010  

**Description:**  
On July 14, 2009, the Board approved this contract which consists of services designed for 19 middle schools. The intent of the project is to provide support and training to staff in the designated middle schools’ identification and management of student needs in any area that could, *without such support and training*, result in referral of students for special educational services. This contract extension is for the second year of the project. The targeted use of these funds is required under the Individual with Disabilities Education Act.  

**Recommendation:**  
Award of contract extension is recommended to:  

- **Kennedy Krieger Institute**  
  **Baltimore, MD**  

**Responsible school or office:** Department of Liberal Arts  
**Contact person:** Dr. Judith Smith  
**Funding source:** American Recovery and Reinvestment Act
8. **Contract Extension:** 100 Black Men of Maryland, Inc., College Access Program – Memorandum of Understanding  

**Contract #:** RGA-162-10  

**Term:** 4 years  
**Extension:** 2 years  
**Contract Ending Date:** 6/30/16  
**Estimated annual award value:** $95,000  
**Estimated total award value:** $570,000  

**Board meeting date:** June 15, 2010  

**Description:**

The purpose of this contract is to extend the term of the Memorandum of Understanding (MOU) with 100 Black Men of Maryland, Inc., to implement a College Access Program (CAP) at Woodlawn and Dundalk high schools. On August 22, 2006, the Board approved a MOU. The initial term of this agreement was from August 23, 2006, to December 31, 2008. The initial extension was approved on December 2, 2008, and the second extension was approved on June 9, 2009.

The CAP supports the BCPS *Blueprint for Progress* – Performance Goal 1, *By 2012, all students will reach high standards, as established by the Baltimore County Public Schools and state performance level standards, in reading/language arts, mathematics, science, and social studies,* and Performance Goal 5, *All students will graduate from high school.* The overriding goal is to increase the number of Grade 11 and 12 students who pursue post-secondary education at Dundalk and Woodlawn high schools.

**Recommendation:**

Award of contract extension is recommended to:

100 Black Men of Maryland, Inc., College Access Program  
Baltimore, MD

**Responsible school or office:** Office of Special Programs, PreK-12

**Contact person:** Sonja Karwacki

**Funding source:** Operating funds
9. **Contract:** Board of Education Hearing Examiner  
**Contract #:** RGA-163-10

**Term:** 1 year  
**Extension:** N/A  
**Contract Ending Date:** 6/30/11  
**Estimated annual award value:** $100,000  
**Estimated total award value:** $100,000

**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of no-bids received:** N/A  
**No. of bids received:** N/A

**Description:**

The Board retains the services of hearing examiners for cases that are referred to them pursuant to Board of Education Policy 8339. Each of the attorneys listed is currently serving in the capacity of hearing examiner.

**Recommendation:**

Award of contract is recommended to:

- John A. Austin, Esquire  
  Towson, MD  
- Jeff Griffith, Esquire  
  Westminster, MD  
- Gordon L. Peltz, Esquire  
  Towson, MD  
- Carolyn H. Thaler, Esquire  
  Towson, MD  
- Gregory Szoka, Esquire  
  Bel Air, MD

**Responsible school or office:** Law Office  
**Contact person:** Margaret-Ann F. Howie, Esq.  
**Funding source:** Operating budget
10. **Contract:** Cohort: College Access 2  
    Contract #: RGA-953-10

**Term:** 3 years  
**Extension:** N/A  
**Contract Ending Date:** 5/31/14

**Estimated annual award value:** $ 62,500  
**Estimated total award value:** $ 187,500

**Board meeting date:** June 15, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is for a cohort program to provide 30 graduate credit hours in college counseling coursework beginning in the spring 2011 semester and concluding in the spring 2014 semester, leading to a certificate in advanced study in education with a specialization in college counseling. Enrollment is open to all teachers, with a maximum class size of 25 participants.

**Recommendation:**

Award of contract is recommended to:

    Loyola University Maryland                   Baltimore, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** Barbara Bisset

**Funding source:** Operating budget
11. **Contract:** Cohort: Master of Arts Degree in Instructional Leadership for Changing Populations  
**Contract #:** RGA-955-10  
**Term:** 3 years  
**Extension:** N/A  
**Contract Ending Date:** 5/31/14  
**Estimated annual award value:** $75,000  
**Estimated total award value:** $225,000  
**Board meeting date:** June 15, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A  

**Description:**  
This contract consists of a cohort program to provide 36 graduate credit hours beginning in the spring 2011 semester and concluding in the spring 2014 semester, leading to a master of arts in instructional leadership for changing populations. Enrollment is open to all teachers, with a maximum class size of 25 participants.  

**Recommendation:**  
Award of contract is recommended to:  

College of Notre Dame  
Baltimore, MD  

**Responsible school or office:** Department of Professional Development  

**Contact person:** Barbara Bisset  

**Funding source:** Operating budget
12. **Contract:** Cohort: Ph.D. in Instructional Leadership for Changing Populations III  
**Contract #:** RGA-954-10

**Term:** 5 years  
**Extension:** N/A  
**Contract Ending Date:** 12/31/15  
**Estimated annual award value:** $51,000  
**Estimated total award value:** $255,000

**Board meeting date:** June 15, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of a cohort program to provide 51 graduate credit hours beginning in the spring 2011 semester and concluding in the fall 2015 semester, leading to a Ph.D. in instructional leadership for changing populations. Enrollment is open to all teachers, with a maximum class size of 20 participants.

**Recommendation:**

Award of contract is recommended to:

College of Notre Dame  
Baltimore, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** Barbara Bisset

**Funding source:** Operating budget
13. **Contract:** Consultant Contract – Curricular Content Assessment  
**Contract #:** RGA-165-10

**Term:** 6 mos.  **Extension:** N/A  **Contract Ending Date:** 11/21/10  
**Estimated annual award value:** $30,000  
**Estimated total award value:** $30,000

**Board meeting date:** June 15, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of no-bids received:** N/A  
**No. of bids received:** N/A

**Description:**

This contract is to conduct a study of the current situation related to providing curricular and instructional support to offices and schools, including mentor and resource teacher functions, and to make recommendations to optimize appropriate services. The study will take place over a period of approximately 90 days with recommendations to be forwarded to the superintendent.

The activities in the study include a combination of a research literature review, a review of BCPS documents, an examination of staffing patterns in BCPS, an analysis of recent school performance and demographic features, a survey of BCPS school and central office administrators, and an analysis of how well the current staffing and practices in BCPS align with BCPS plans and near-term challenges in the schools.

**Recommendation:**

Award of contract is recommended to:

John Larson  
Bethesda, MD

**Responsible school or office:** Office of Equity and Assurance  
**Contact person:** Roger L. Plunkett  
**Funding source:** Operating budget
14. **Contract:** eCatalog – Audio-Visual Supplies/Film  
   **Contract #:** PCR-287-10

   **Term:** 1 year  
   **Extension:** 3 years  
   **Contract Ending Date:** 5/30/14  
   **Estimated annual award value:** $35,000  
   **Estimated total award value:** $140,000

   **Board meeting date:** June 15, 2010  
   **Bid issued:** April 8, 2010  
   **Pre-bid meeting date:** N/A  
   **Due date:** April 29, 2010  
   **No. of vendors issued to:** 3  
   **No. of bids received:** 2  
   **No. of no-bids received:** 0

   **Description:**

   This contract consists of a price agreement for ten audio-visual supply film items.

   **Recommendation:**

   Award of contract is recommended to:

   Visual Sound/Kunz AV  
   Baltimore, MD

   **Responsible school or office:** Department of Liberal Arts

   **Contact person:** Dr. Judith Smith

   **Funding source:** Operating budget
15. Contract: eCatalog – Media – Music  
Contract #: MWE-840-10

Term: 1 year  Extension: 3 years  Contract Ending Date: 5/30/14
Estimated annual award value: $10,000
Estimated total award value: $40,000

Board meeting date: June 15, 2010  
Bid issued: March 11, 2010  
Pre-bid meeting date: N/A  
Due date: March 31, 2010  
No. of vendors issued to: 564  
No. of bids received: 3  
No. of no-bids received: 0

Description:
This contract consists of non-text curriculum materials for music classes.

Recommendation:
Award of contract is recommended to:

- MusicTime, Inc.  
  Haddonfield, NJ
- Pearson Education, Inc.  
  Upper Saddle River, NJ
- Washington Music Center  
  Wheaton, MD

Responsible school or office: Department of Special Programs, PreK-12

Contact person: Sonja Karwacki

Funding source: Operating budget
16. **Contract:** Grade 7 Health Education Textbooks and Support Materials  
**Contract #:** RGA-164-10

**Term:** N/A  
**Extension:** N/A  
**Contract Ending Date:** Until replaced  
**Estimated annual award value:** $125,000

**Board meeting date:** June 15, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of Grade 7 student textbooks, teacher editions, and teacher resource kits to support the objectives of the *Comprehensive Health Education - Grade 7* curriculum, and replaces the current textbook used in the Grade 7 Health Education Program, the 1999 edition of Glencoe’s *Teen Health*.

The 2009 *Teen Health* textbook aligns with the Maryland state curriculum content and provides opportunities for students to develop and apply life skills in the Grade 7 content areas of growing with family and friends; helping your body grow; alcohol and marihuana use prevention; and injury prevention and first aid.

The textbook is an activities-based program that emphasizes health skills, avoiding risky behaviors, and promoting health literacy. Cross-curricular integration is supported throughout the program with the *Reading Skills* handbook, reading and writing strategies, academic vocabulary, “Connect To” activities (math, science, and social studies), and standardized test practice. The technology component of the textbook program includes “Health eSpotlight” chapter launcher videos, podcasts, an online student edition, and “Student/Teacher Works Plus” disks that contain a digital version of the text, a lesson planner, and all worksheets. An online learning center is also provided for teachers, as well as students and parents, to access Web activities, content updates, and other resources.

These textbooks have been on public view in the ESS building and advertised on the Office of Purchasing Web site. The books have been reviewed by the Office of Health Education as an updated edition for the book purchased in 1999.
**Recommendation:**

Award of contract is recommended to:

McGraw Hill, Philadelphia, PA

**Responsible school or office:**

Department of Special Programs, PreK-12

**Contact person:**

Sonja Karwacki

**Funding source:**

Operating budget
17. **Contract:** Grass Seed and Fertilizer  
   **Contract #:** JNI-780-10 (Anne Arundel County Schools’ Contract #10CM-198)  

**Term:** 2 years  
**Extension:** 1 year  
**Contract Ending Date:** 6/30/2013  
**Estimated annual award value:** $35,000  
**Estimated total award value:** $105,000  

**Board meeting date:** June 15, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A  

**Description:**  
This contract consists of the purchase of grass seed and fertilizer.  

Board policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded or negotiated by other government agencies.  

**Recommendation:**  
Award of contract is recommended to:  

   Newsom Seed, Inc.  
   Fulton, MD  

**Responsible school or office:** Department of Physical Facilities  
**Contact person:** Michael G. Sines  
**Funding source:** Operating budget
18. **Contract:** Information Technology Programmers  
**Contract #:** PCR-293-10 (Baltimore County bid/contract #204101)

**Term:** 6 months  
**Extension:** 2 years  
**Contract Ending Date:** 11/30/12  
**Estimated annual award value:** $150,000  
**Estimated total award value:** $375,000

**Board meeting date:** June 15, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This project consists of securing information technology contracted staffing services for the continuance of a contractor on the data warehouse team, who is the primary expert in using Cognos. Cognos is the tool used by BCPS to provide reports of student performance and related data to principals, the superintendent, and other educators. The data warehouse is used to provide reports on such information as MSA results, benchmark test results, SAT and PSAT results, dropout data, time to graduation, and gifted and talented programs.

Board policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded or negotiated by other government agencies.

**Recommendation:**

Award of contract is recommended to:

Technisource–Division of Spherion  
Baltimore, MD

**Responsible school or office:**  
Department of Technology

**Contact person:**  
Michael J. Goodhues

**Funding source:**  
Operating budget
19. **Contract:** Novels for Grades 6 through 12  
**Contract #:** RGA-168-10  
**Term:** N/A  
**Extension:** N/A  
**Contract Ending Date:** Until replaced  
**Estimated total award value:** $308,249

**Board meeting date:** June 15, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

The Office of Secondary English Language Arts is in the process of redesigning the literature strand of the English language arts curriculum for Grades 6 through 12. The main objectives for this redesign include infusing the classics, increasing rigor, incorporating literary history and literary movements, and creating a balanced curriculum that includes diverse voices. In addition, the revised curriculum will include multiple suggestions for differentiating content, process, and product; a clear alignment between objectives, lessons, resources, and assessments; and the integration of technology. In order to support the literary curriculum revisions, it is necessary to purchase novels that are currently in schools in insufficient numbers for a systemic implementation, as well as to replace copies that are damaged or lost due to attrition. This also addresses the PDK audit recommendation for consistent texts systemwide in English language arts.

**Texts to be purchased:**
- William Shakespeare’s *Macbeth* (approved by the BOE 1993)
- William Shakespeare’s *Romeo and Juliet* (approved by the BOE 1994)
- Elie Wiesel’s *Night* (approved by the BOE 2005)
- Chinua Achebe’s *Things Fall Apart* (approved by the BOE 2005)
- Julia Alvarez’s *In the Time of Butterflies* (approved by the BOE 2005)
- F. Scott Fitzgerald’s *The Great Gatsby* (approved by the BOE 2006)

**Recommendation:**

Award of contract is recommended to:

- **Perma-Bound**  
  **Jacksonville, IL**

**Responsible school or office:** Department of Liberal Arts

**Contact person:** Dr. Judith Smith

**Funding source:** Operating budget
20. **Contract:** Playground Equipment  
**Contract #:** JNI-766-10 (Baltimore County Government #42820)

**Term:** 1 year  
**Extension:** N/A  
**Contract Ending Date:** 6/30/11

**Estimated annual award value:** $130,000  
**Estimated total award value:** $130,000

**Board meeting date:** June 15, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of the purchase and installation of playground equipment for various schools.

Board policy 3210 and §5-112, Paragraph (3), of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded or negotiated by other government agencies.

**Recommendation:**

Award of contract is recommended to:

Gametime, Inc.  
Queenstown, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating and Capital budgets
21. **Contract:** Psychological Services  
Contract #: PCR-279-10

**Term:** 5 years  **Extension:** N/A  **Contract Ending Date:** 6/30/15

**Estimated annual award value:** $150,000  
**Estimated total award value:** $750,000

**Board meeting date:** June 15, 2010  
**Bid issued:** April 8, 2010  
**Pre-bid meeting date:** April 22, 2010  
**Due date:** May 5, 2010  
**No. of vendors issued to:** 32  
**No. of bids received:** 12  
**No. of no-bids received:** 0

**Description:**

This contract consists of providing psychological assessments of special education students. Specific job assignments are made on an as-needed basis throughout the school year. Psychologists are either licensed by the Board of Examiners of Psychology or are certified by the Maryland State Department of Education.

**Recommendation:**

Award of contract is recommended to:

- Calverton Psychological Services, Inc. Catonsville, MD
- Campbell Psychological Services Silver Spring, MD
- Fishel, Watson & Lemaire, PA Towson, MD
- GIFTS, LLC Owings Mills, MD
- Allison Morgan Hecht, Ph.D. Kingsville, MD
- Infinite Potential Washington, DC
- Kaleidoscope Columbia, MD
- Robert Kraft, Ph.D. Owings Mills, MD
- Psychological Consultants Associated, PA Lutherville, MD
- Melinda Stein, Ph.D. Towson, MD
- Carol Sutton, Ph.D. Belcamp, MD
- Phillip Young, Ed.D. Lutherville, MD

**Responsible school or office:** Department of Student Support Services

**Contact person:** Dale Rauenzahn

**Funding source:** Operating budget
22. Contract: Reconditioning of Interscholastic Football Equipment
   Contract #: JNI-710-10 (Anne Arundel County Public Schools #10CM-204)

   Term: 2 years   Extension: 1 year   Contract Ending Date: 8/01/13
   Estimated annual award value: $75,000
   Estimated total award value: $225,000

   Board meeting date: June 15, 2010
   Bid issued: N/A
   Pre-bid meeting date: N/A
   Due date: N/A
   No. of vendors issued to: N/A
   No. of bids received: N/A
   No. of no-bids received: N/A

Description:

This contract consists of the reconditioning of the equipment used in the interscholastic football program. The bid was issued by Anne Arundel County Public Schools for the Baltimore Regional Cooperative Purchasing Committee.

Board policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded or negotiated by other government agencies.

Recommendation:

Award of contract is recommended to:

   Schutt Reconditioning          Easton, PA
   Responsible school or office:   Department of Student Support Services
   Contact person:                 Dale Rauenzahn
   Funding source:                 Operating budget
23. **Contract:** Running Track, Basketball and Tennis Court Repairs  
**Contract #:** MWE-805-11 (Montgomery County Public Schools Bid #9163.4/LB and Bid #9175.4/LB)

**Term:** 3 years  
**Extension:** 2 years  
**Contract Ending Date:** 7/31/15  
**Estimated annual award value:** $100,000  
**Estimated total award value:** $500,000

**Board meeting date:** June 15, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of repairs to running tracks, basketball and tennis courts.

Board Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded or negotiated by other government agencies.

**Recommendation:**

Award of contract is recommended to:

American Tennis Courts, Inc.  
Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget
24. **Contract:** Secure Scanning of Test Material  
**Contract #:** JNI-797-10

**Term:** 5 years  
**Extension:** N/A  
**Contract Ending Date:** 6/31/15

**Estimated annual award value:** $100,000  
**Estimated total award value:** $500,000

**Board meeting date:** June 15, 2010  
**Bid issued:** March 15, 2010  
**Pre-bid meeting date:** March 25, 2010  
**Due date:** April 29, 2010  
**No. of vendors issued to:** 93  
**No. of bids received:** 1  
**No. of no-bids received:** 2

**Description:**

This contract consists of providing secure scanning of test materials from the time the test provider issues the test until the test is scored and the results tabulated.

**Recommendation:**

Award of contract is recommended to:

- **Sidus Group**  
  Annapolis, MD

**Responsible school or office:** Department of Research, Accountability, and Assessment

**Contact person:** Dr. Thomas Rhodes

**Funding source:** Operating budget
25. Contract: Science Materials
   Contract #: JNI-786-07

   Term: N/A   Extension: N/A   Contract Ending Date: Until replaced

   Estimated total award value: $500,000

   Board meeting date: June 15, 2010

   Description:

   This is a contract for the purchase of custom-designed science kits on an as-needed basis containing specific materials of instruction which align with the Maryland Learning Outcomes that were selected by the Office of Science and the science textbook review committee.

   Recommendation:

   Award of contract extension is recommended to:

   Taylor Science Materials
   Boyds, MD

   Responsible school or office: Department of Science, Technology, Engineering, and Mathematics

   Contact person: Dr. John Quinn

   Funding source: Operating budget
26. **Contract**: Supplemental Reading Resources and Professional Development

**Contract #**: RGA-161-10 (JNI 735-06, JNI-773-10)

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th>Contract Ending Date:</th>
<th>Until replaced</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$2,000,000</td>
<td></td>
<td></td>
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</tbody>
</table>

**Board meeting date**: June 15, 2010

**Bid issued**: N/A

**Pre-bid meeting date**: N/A

**Due date**: N/A

**No. of vendors issued to**: N/A

**No. of bids received**: N/A

**No. of no-bids received**: N/A

**Description**:

The purpose of this contract is to combine two existing contracts that are expiring soon into one new one which will consist of the purchase of supplemental reading resources and professional development for Title I schools, maintenance of reading research labs in Title I schools, maintenance and expansion of the 100 Book Challenge program, and individual school purchases that have been facilitated through the A&E grant and school operating budgets.

On February 14, 2006, the Board approved a contract with the American Reading Company to begin implementing the 100 Book Challenge as a limited pilot during the 2004-2006 school years at Mars Estates Elementary School. The 100 Book Challenge is a nationally-renowned program that complements current reading initiatives in BCPS. In addition to being an independent system, the 100 Book Challenge is also a professional development initiative and a parent support framework. It is currently used in more than 500 schools across the United States and has helped produce unprecedented improvements in student achievement. The pilot program was successful, substantially increasing the reading levels of many students involved in the program. The 100 Book Challenge program not only increases reading motivation and proficiency among students, it also actively engages parents and the community in the development, reinforcement, and enhancement of student literacy. For the school year 2006-2007, the Office of Equity and Assurance expanded the pilot program to the students at Winfield, Deer Park, Randallstown, Chase, and Pleasant Plains elementary schools, as well as continuing the program at Mars Estates. On June 12, 2007, the Board approved the expansion of the program for the school year 2007-2008 to include Halstead and Woodmoor elementary schools. On August 12, 2008, the contract was modified to expand the current program for the school year 2008-2009, to include 13 additional elementary schools at various grade levels at: Charlesmont, Chesapeake Terrace, Eastwood, Oakleigh, Oremis, New Town, Perry Hall, Warren, Chapel Hill, Kingsville, Hampton, Padonia International, and Timonium elementary schools.
During FY08, an amendment request to reallocate funds to purchase a balanced reading initiative entitled *Reading Research Laboratories Project* (RRL) and corresponding professional development in Title I schools was approved by the Maryland State Department of Education. On August 25, 2009, the Board approved JNI-735-06 for the purchase of supplemental reading resources and professional development for FY10 Title I Schools. The customized professional development includes five days of professional development for classroom teachers, new-teacher training, and modules for instructional coaches. Initial implementation data indicates success with the RRL project substantially increasing the reading levels of many students involved in the program. Therefore, the Office of Title I would like to enhance this pilot project with the purchase of a take-home component and corresponding professional development for Title I instructional coaches and school-based staff. This purchase supports students’ reading behaviors outside of the school and parent engagement in the educational process, two hallmark goals of *No Child Left Behind*. Further data collection and analysis will be conducted to measure project effectiveness in Title I schools enrolled in both programs; this is also required by the U.S. Department of Education for all grants.

On November 3, 2009, the Board approved JNI-773-10 which consisted of the purchase of replacement and consumable student reading materials for the RRL project that was approved by the Board on August 25, 2009.

**Recommendation:**

Award of contract is recommended to:

American Reading Company  
King of Prussia, PA

**Responsible school or office:**  
Department of Special Programs, PreK-12

**Contact person:**  
Sonja Karwacki

**Funding source:**  
Operating budget and/or grant funds
27. **Contract:** Uniform Shirts – Office of Food and Nutrition Services  
**Contract #:** MBU-535-10  

**Term:** 1 year  
**Extension:** 2 years  
**Contract Ending Date:** 6/30/13  
**Estimated annual award value:** $40,000  
**Estimated total award value:** $120,000  

**Board meeting date:** June 15, 2010  
**Bid issued:** April 22, 2010  
**Pre-bid meeting date:** N/A  
**Due date:** May 13, 2010  
**No. of vendors issued to:** 118  
**No. of bids received:** 6  
**No. of no-bids received:** 1  

**Description:**  
This contract consists of the provision of uniform shirts for the food and nutrition services staff.  

**Recommendation:**  
Award of contract is recommended to:  

Ad-Ware Specialty of Texas  
Houston, TX  

**Responsible school or office:** Department of Planning and Support Operations  

**Contact person:** Michele Prumo  

**Funding source:** Operating budget
28. **Contract:** U.S. Hispanic Youth Entrepreneur Education (USHYEE) – Memorandum of Understanding  
   **Contract #:** RGA-169-10  
   **Term:** 1 year  
   **Extension:** N/A  
   **Contract Ending Date:** 6/30/11  
   **Estimated annual award value:** $ 66,270  
   **Estimated total award value:** $ 66,270  
   **Board meeting date:** June 15, 2010  

**Description:**

The purpose of this contract is to enter into a Memorandum of Understanding (MOU) with U.S. Hispanic Youth Entrepreneur Education (USHYEE) to pilot a program aimed at Latino youth to increase the high-school-to-college continuum, develop leaders, and encourage youth to give back to the community. The program provides after-school programs at Lansdowne, Woodlawn and Owings Mills high schools.

The USHYEE supports the BCPS Blueprint for Progress – Performance Goal 1, *By 2012, all students will reach high standards, as established by the Baltimore County Public Schools and state performance level standards, in reading/language arts, mathematics, science, and social studies*, and Performance Goal 5, *All students will graduate from high school*.

**Recommendation:**

Award of contract extension is recommended to:

- U.S. Hispanic Youth Entrepreneur Education  
  Baltimore, MD

**Responsible school or office:** Office of Special Programs, PreK-12  

**Contact person:** Sonja Karwacki  

**Funding source:** Operating funds
29. **Contract Modification:** Replacement of Exterior Doors – Sussex Elementary School  
**Contract #:** PCR-252-10

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th>Contract Ending Date:</th>
<th>N/A</th>
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<tbody>
<tr>
<td>Estimated contract value:</td>
<td>$</td>
<td>258,396</td>
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<tr>
<td>Estimated modification amount:</td>
<td>$</td>
<td>17,000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Estimated contingency amount:</td>
<td>$</td>
<td>42,840</td>
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</table>

**Board meeting date:** June 15, 2010

**Description:**

On August 11, 2009, the Board approved this contract of $258,396 and a 10% contingency of $25,840 for the replacement of exterior doors and frames.

An increase to the contingency by $17,000 is necessary at this time due to unforeseen conditions. The unforeseen work consists of the abatement of previously undetected asbestos above existing frames that are being removed.

**Recommendation:**

Award of contract modification is recommended to:

- **RWC Contracting Corporation**  
  Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Qualified Zone Academy Bond Program (QZAB) and capital budgets
30. **Contract Modification:** Construction of a New School (Construction Package 2A Site Work) Phase I – West Towson Elementary School

**Contract #:** MBU-522-09

**Description:**

On April 21, 2009, the Board approved a contract of $1,897,500 for all site work as required for the construction of the new West Towson Elementary School. At that time, a 10% contingency of $189,750 was also approved.

On November 3, 2009, the Board approved an increase to the contingency amount of $94,875, from $189,750 to $284,625, for replacement of unsuitable soils around the new construction site including the site access road, parking lot, and under the building pad.

Additional funding is needed for the removal and replacement of the property line fence and additional landscaping. An increase to 20% contingency is requested.

**Recommendation:**

Award of contract modification is recommended to:

- **Urban N. Zink Contractor, Inc.**
  - Chase, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget

**Board meeting date:** June 15, 2010
31. **Contract:** Architectural/Engineering (A/E) Services for Water Tank Replacement – Hereford High School

**Contract #:** MWE-820-10
(Baltimore County Department of Public Works Master Agreement No: 00001432 – On-Call Engineering for Pumping Stations)

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th>Contract Ending Date:</th>
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<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$ 253,432</td>
<td>Estimated contingency amount:</td>
<td>$ 5,069</td>
<td>Estimated total award value:</td>
<td>$ 258,501</td>
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</tbody>
</table>

**Description:**

Baltimore County Public Schools (BCPS) is utilizing the Baltimore County Department of Public Works (DPW) existing master agreement, on-call engineering for pumping stations, for the water tank design.

This contract consists of professional architectural/engineering services that will be required to prepare preliminary design plans, final design plans (including drawings, specifications, and cost estimates), and to provide construction period services for the replacement of the elevated water tower at Hereford High School. The proposed new elevated tank will be located off York Road on the grounds and to the rear of the existing building.

A fee of $253,432 has been negotiated for services stated in the first paragraph. Approval of a 2% ($5,069) contingency is also requested at this time.

**Recommendation:**

Approval of contract is recommended to:

- **Whitman, Requardt & Associates, LLP**
  - Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget
32. **Contract:** Replacement of the Bus Loop Canopy – Johnnycake Elementary School  
   **Contract #:** MWE-804-11

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th><strong>Contract Ending Date:</strong></th>
<th>N/A</th>
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</thead>
<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$</td>
<td>$168,386</td>
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<td>Estimated contingency amount:</td>
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<td>16,838</td>
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<td>Estimated total award value:</td>
<td>$</td>
<td>$185,224</td>
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- **Board meeting date:** June 15, 2010
- **Bid issued:** April 29, 2010
- **Pre-bid meeting date:** May 10, 2010
- **Due date:** May 20, 2010
- **No. of vendors issued to:** 9
- **No. of bids received:** 5
- **No. of no-bids received:** 0

**Description:**

This project consists of the demolition of the existing bus drop-off canopy and the construction of a replacement bus drop-off canopy. The new 120-foot canopy is a painted steel frame with a standing seam metal roof.

**Recommendation:**

Award of contract is recommended to:

Bob Andrews Construction, Inc.  
Kingsville, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget
Contract Name: Replacement of the Bus Loop Canopy – Johnnycake Elementary School  
Contract #: MWE-804-11

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Part A - Base Bid</td>
<td>$153,486</td>
<td>$166,800</td>
<td>$177,796</td>
<td>$192,000</td>
<td>$197,067</td>
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<tr>
<td>Alternate #3 ADD:</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Additional Cantilevered Canopy</td>
<td>$14,900</td>
<td>$19,500</td>
<td>$21,690</td>
<td>$24,200</td>
<td>$35,773</td>
</tr>
<tr>
<td>Total</td>
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<td>$186,300</td>
<td>$199,486</td>
<td>$216,200</td>
<td>$232,840</td>
</tr>
</tbody>
</table>
33. **Request for Right-of-Way:** West Towson Elementary School  
    **Contract #:** RGA-167-10  

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th>Contract Ending Date:</th>
<th>N/A</th>
<th>Estimated award value:</th>
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<td>June 15, 2010</td>
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**Description:**

This right-of-way agreement will allow Baltimore Gas & Electric (BGE) to install 90’ of underground duct and a new anchor on the BCPS property located at N. Charles Street and Greenwood Road, in Baltimore County Map 69, Parcel 170. This work is required pursuant to a Maryland State Highway Administration (SHA) traffic light enhancement project.

The agreement gives BGE the right to construct, install, reconstruct, operate, and maintain electric, gas, and communication lines, including, but not limited to, poles, crossarms, wires, anchors, guys, conduits, cables, street lights, transformers, switchgear, manholes, vaults, mains, pipes, valves, meters, above-ground transformers, switchgear, pads, appurtenant equipment, and enclosures upon, over, under, and across the land of the grantor situated on the east side of N. Charles Street (Maryland Route 139), and the south side of Greenwood Road.

**Recommendation:**

Approval of request for right-of-way is recommended to:

- **Baltimore Gas and Electric Co.**
  - Baltimore, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

N/A
RIGHT OF WAY AGREEMENT

The undersigned, herein called the "Grantor," hereby grant(s) to BALTIMORE GAS AND ELECTRIC COMPANY, its successors, licensees and assigns, for value received, the right to construct, install, reconstruct, operate and maintain electric, gas and communication lines, including, but not limited to, poles, crossarms, wires, anchors, guys, conduits, cables, street lights, transformers, switchgear, manholes, vaults, mains, pipes, valves, meters, above ground transformers, switchgear, pads, appurtenant equipment and enclosures upon, over, under and across the land of the Grantor situated on the east side of N. Charles Street (Maryland Route 139), south side of Greenwood Road, and acquired from:

Together with the right of access at all times to the above-described facilities, the right to extend lines along and adjacent to roads, alleys, and lot lines to adjacent properties, the right to trim, top, cut down and remove trees and/or shrubs adjacent to said facilities to provide proper operating clearance, and the right to make necessary openings and excavations for the purpose of examining, repairing, replacing, altering or extending said facilities provided that all openings or excavations shall be properly refilled and the property left in good and safe condition. Gas, electric and communication lines may be extended by the most direct practical route from the main lines to any buildings on the above mentioned property. No buildings or structures are to be erected under or over the lines, and adequate horizontal clearances, with a five (5) foot minimum, must be maintained. Shrubbery, trees, fences, or other obstructions shall not be placed so close to any pad-mounded transformer or switchgear that they would, in the sole judgment of the Company, hinder or obstruct operation or maintenance of said equipment.

The said facilities are or are to be located along, in, adjacent to and across streets, roads, drives including driveways, and boundary lines of the above-mentioned property. In addition to the foregoing and not in limitation there of, the lines are also to be located beginning at a northern boundary line of the aforementioned property, approximately 10 feet south east of the south side of Greenwood Road, and extending in an easterly direction approximately 90 feet to an existing Baltimore Gas and Electric Pole, now numbered 65270.

IN WITNESS WHEREOF, the Grantor(s) has/have caused this agreement to be properly executed this _____________day of____________________________, 20___.

WITNESS: ________________________________

BOARD OF EDUCATION OF
BALTIMORE COUNTY

By: ________________________________ (Seal)

Its: ________________________________

Print Name
WITNESS:

____________________________________       By:____________________________(Seal)
Its:______________________________

___________________________________________  Print Name

STATE OF MARYLAND, COUNTY OF _________________, TO WIT:

I HEREBY CERTIFY, that on this _______ day of ____________________ 20___, before me, the subscriber, a Notary Public of the State of Maryland, in and for the city/county of _____________ aforesaid, personally appeared ____________________________________and has/have acknowledged the foregoing agreement to be his/her/their act and deed, and said act and deed was made without monetary consideration.

WITNESS my hand and Notarial Seal.

___________________________________________  Notary Public
My Commission Expires: _____________________

STATE OF MARYLAND, COUNTY OF _________________, TO WIT:

I HEREBY CERTIFY, that on this _______ day of ____________________ 20___, before me, the subscriber, a Notary Public of the State of Maryland, in and for the city/county of _____________ aforesaid, personally appeared ____________________________________and has/have acknowledged the foregoing agreement to be his/her/their act and deed, and said act and deed was made without monetary consideration.

WITNESS my hand and Notarial Seal.

___________________________________________  Notary Public
My Commission Expires: _____________________