Baltimore County Public Schools

Date: October 5, 2010

To: Board of Education

From: Dr. Joe A. Hairston, Superintendent

Re: Recommendations for Award of Contracts

Originator: Joe A. Hairston, Superintendent

Person(s): Rick Gay, Manager, Office of Purchasing
            Michael G. Sines, Executive Director, Department of Physical Facilities

Recommendation

That the Board of Education approves the following contract recommendations.

*****

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit
Recommendations for Award of Contracts
Board Exhibit – October 5, 2010

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

1. **Contract Modification:** College Preparatory Support Program  
   **Contract #:** JNI-702-10  
   **Term:** N/A  
   **Extension:** N/A  
   **Contract Ending Date:** Until Replaced  
   **Estimated annual award value:** $323,500  
   **Estimated modification amount:** $77,000  
   **New estimated total annual award value:** $400,500

**Board meeting date:** October 5, 2010

**Description:**

On January 12, 2010, the Board approved this contract with the College Board *Connect to Success* to increase college awareness and preparation for all middle and high school students. This request is to increase the annual expenditure due to an increase in student participation and an increase in teachers participating in the professional development for the test preparation.

**Recommendation:**

Award of contract modification is recommended to:

- **College Board**  
  Bala Cynwyd, PA  
- **Responsible school or office:** Department of Special Programs PreK-12/Equity and Assurance  
- **Contact person:** Sonja Karwacki  
- **Funding source:** Operating budget
2. **Contract Modification:** Interpreter for the Deaf and Hard of Hearing  
   **Contract #:** JNI-709-09

   **Term:** N/A          **Extension:** N/A          **Contract Ending Date:** 8/31/13

   **Estimated annual award value:** $ N/A  
   **Estimated modification amount:** $ N/A  
   **Estimated total award value:** $ N/A  
   **New estimated total award value:** $ N/A

**Board meeting date:** October 5, 2010

**Description:**

This contract modification is for an additional speech-to-text provider. The initial contract was approved by the Board on August 12, 2008, to provide interpreting services for deaf and hard-of-hearing individuals, including sign language interpreting, cued-speech transliteration, and oral interpreting in a variety of locations in the county. In the solicitation, BCPS reserved the right to add new vendors at any time during the contract term.

**Recommendation:**

Award of contract modification is recommended to:

- **Vital Signs**  
  **Silver Spring, MD**

- **Responsible school or office:**  
  **Department of Liberal Arts**

- **Contact person:**  
  **Dr. Judith Smith**

- **Funding source:**  
  **Operating budget**
3. **Contract Extension:** Government Purchasing Card Program
   **Contract #:** RGA-131-05

   **Term:** 5 years  **Extension:** 5 years  **Contract Ending Date:** 6/30/20
   **Estimated annual award value:** $ None
   **Estimated total award value:** $ None

   **Board meeting date:** October 5, 2010

**Description:**

On August 10, 2004, the Board approved an extension of the US Bank Purchasing Card Program through June 30, 2010, with an extension through June 30, 2015. The purchasing card program provides for BCPS employees to make small dollar purchases of supplies and materials using US Bank issued Visa cards, as well as using cards to make purchases through the BCPS online catalog order system at no cost to BCPS. At the request of the BRCPC consortium, BCPS has taken the lead in establishing this contract as a consortium contract that can be used by other public entities. US Bank has agreed to new favorable rebate terms and agreed to extend the contract through June 30, 2020.

**Recommendation:**

Award of contract extension is recommended to:

   **US Bank**
   **Minneapolis, MN**

   **Responsible school or office:** Department of Fiscal Services
   **Contact person:** Barbara Burnopp
   **Funding source:** Operating budget
4. **Contract:** Cohort – Administrator I Certification-4  
**Contract #:** RGA-907-11  
**Term:** 1 year  
**Extension:** N/A  
**Contract Ending Date:** 12/31/11  
**Estimated total award value:** $93,750  

**Board meeting date:** October 5, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A  

**Description:**

This contract is for a program to provide 15 graduate credit hours in school administration coursework, beginning in the spring semester of 2011 and concluding in the fall semester of 2011, leading to a school administrator I endorsement. Enrollment is open to all BCPS teachers with a maximum of 25 participants.

**Recommendation:**

Award of contract is recommended to:

- **Towson University**  
  Baltimore, MD

**Responsible school or office:**  
Department of Professional Development

**Contact person:**  
William Burke

**Funding source:**  
Operating budget
5. **Contract:** Cohort – Human Resource Development – Educational Leadership Track-4  
**Contract #:** RGA-910-11

**Term:** 2 years  
**Extension:** N/A  
**Contract Ending Date:** 12/31/12

**Estimated annual award value:** $103,125  
**Estimated total award value:** $206,250

**Board meeting date:** October 5, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is for a program to provide 33 graduate credit hours in school administration coursework, beginning in the spring semester of 2011 and concluding in the fall semester of 2012, leading to a master of science degree in human resource development and a school administrator I endorsement. Enrollment is open to all BCPS teachers with a maximum of 25 participants.

**Recommendation:**

Award of contract is recommended to:

- **Towson University**  
  Baltimore, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** William Burke

**Funding source:** Operating budget
6. **Contract:** Cohort – Master of Education in Special Education-4  
**Contract #:** RGA-908-11

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<tr>
<th>Term:</th>
<th>4 years</th>
<th>Extension:</th>
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<th><strong>Contract Ending Date:</strong></th>
<th>12/31/14</th>
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<td>$ 225,000</td>
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<th>Bid issued:</th>
<th>N/A</th>
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<tbody>
<tr>
<td>Pre-bid meeting date:</td>
<td>N/A</td>
<td>Due date:</td>
<td>N/A</td>
</tr>
<tr>
<td>No. of vendors issued to:</td>
<td>N/A</td>
<td>No. of bids received:</td>
<td>N/A</td>
</tr>
<tr>
<td>No. of no-bids received:</td>
<td>N/A</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Description:**

This contract is for a program to provide 36 graduate credit hours in special education coursework, beginning in the spring semester of 2011 and concluding in the fall semester of 2014, leading to a master of education in special education. Enrollment is open to all BCPS teachers with a maximum of 25 participants.

**Recommendation:**

Award of contract is recommended to:

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Towson University</td>
<td>Baltimore, MD</td>
</tr>
</tbody>
</table>

**Responsible school or office:** Department of Professional Development

**Contact person:** William Burke

**Funding source:** Operating budget
7. **Contract:** Cohort – Master of Science in Mathematics Education – Elementary and Middle School Teachers

**Contract #:** RGA-909-11

**Term:** 4 years  **Extension:** N/A  **Contract Ending Date:** 12/31/14

**Estimated annual award value:** $45,000  **Estimated total award value:** $180,000

**Board meeting date:** October 5, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is to provide 36 graduate credit hours in mathematics education coursework, beginning in the spring semester of 2011 and concluding in the fall semester of 2014, leading to a master of science in mathematics education. Enrollment is open to all elementary and middle school mathematics certified teachers with a maximum of 20 participants.

**Recommendation:**

Award of contract is recommended to:

Towson University  
Baltimore, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** William Burke

**Funding source:** Operating budget
8. Contract: Curriculum for Environmental and Character Development Education
   Contract #: RGA-127-11

   Term: 1 year   Extension: N/A   Contract Ending Date: 6/30/11
   Estimated total award value: $ 117,000

   Board meeting date: October 5, 2010
   Bid issued: N/A
   Pre-bid meeting date: N/A
   Due date: N/A
   No. of vendors issued to: N/A
   No. of bids received: N/A
   No. of no-bids received: N/A

Description:

This contract consists of providing a five-day/four-night residential environmental and character education experience for 1,560 Grade 6 students from Windsor Mill, Southwest Academy, Stemmers Run, Middle River, Dundalk, Old Court, Deep Creek, Golden Ring, Holabird, Lansdowne, Loch Raven, and Deer Park middle schools.

The program allows for real-life opportunities to apply principles of environmental science as well as team building and character development as central components of the experience. It is anticipated that students participating in the project will earn MSDE-required service learning hours at an accelerated rate. Additionally, participants are expected to demonstrate decreased rates of disciplinary infractions as a consequence of participation in character development activities.

Recommendation:

Award of contract is recommended to:

   Northbay LLC                     North East, MD

   Responsible school or office:    Department of Special Programs PreK-12
                                    /Equity and Assurance

   Contact person:                  Sonja Karwacki

   Funding source:                  Operating budget
9. **Contract:** Employee Health Benefit Plans – Medical, Dental, Prescription, Vision, Medicare Supplemental, and Medicare Prescription Drug Plan (PDP)

   **Contract #:** RGA-113-11

   **Term:** 5 years   **Extension:** 7 years   **Contract Ending Date:** 12/31/22

   **Estimated annual award value:** $ See Attached
   **Estimated total award value:** $ See Attached

   **Board meeting date:** October 5, 2010
   **Bid issued:** N/A
   **Pre-bid meeting date:** N/A
   **Due date:** N/A
   **No. of vendors issued to:** N/A
   **No. of bids received:** N/A
   **No. of no-bids received:** N/A

   **Description:**

   A request for proposal was issued by the Baltimore County Government Purchasing Division for multi-year agreements to provide medical, dental, prescription, and vision benefit plans. The current contracts have expired, but have been extended by the county pending the outcome of the RFP process. A selection committee comprised of representatives from Baltimore County Public Schools, Baltimore County Government, the Community College of Baltimore County, and labor groups evaluated the proposals. The attached spreadsheet provides a detailed analysis of the cost increases incurred for each year of the new contract.

   The new benefit plans will be available on January 1, 2011. Employees will have the option to select new vendors or remain with existing vendors until December 31, 2012, at which time new vendors will be required.

   **Recommendation:**

   Award of contract is recommended to:

   - **CIGNA**
     - Columbia, MD
   - **Capital Blue Cross of Pennsylvania**
     - Harrisburg, PA
   - **CareFirst Medicare Supplement**
     - Owings Mills, MD
   - **CareFirst Triple Choice**
     - Owings Mills, MD
   - **Kaiser Permanente HMO and the Kaiser Medicare Supplement**
     - Rockville, MD
   - **CareFirst Vision Plan**
     - Owings Mills, MD
   - **Vision Service Plan**
     - Rancho Cordova, CA
CIGNA DHMO
CareFirst Dental’s PPO and Traditional
Express Scripts

Columbia, MD
Owings Mills, MD
St. Louis, MO
Department of Human Resources

Responsible school or office:

Contact person:
Dr. Donald Peccia

Funding source:
Operating budget
**Contract:**  Employee Health Benefit Plans – Medical, Dental, Prescription, Vision, Medicare Supplemental, and Medicare Prescription Drug Plan (PDP)

**Contract #:** RGA-113-11

Baltimore County Council Cost Exhibit

CIGNA Medical Contract Projections - 12 Year

<table>
<thead>
<tr>
<th></th>
<th>County</th>
<th>Library</th>
<th>Revenue</th>
<th>Schools</th>
<th>CCBC</th>
<th>Total All</th>
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<tbody>
<tr>
<td><strong>2011 Claims</strong></td>
<td>$47,628,633</td>
<td>$1,581,806</td>
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<tr>
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<tr>
<td>Fixed</td>
<td>$5,334,373</td>
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<tr>
<td>Total</td>
<td>$120,398,345</td>
<td>$4,376,812</td>
<td>$895,478</td>
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</tbody>
</table>
**Contract:** Employee Health Benefit Plans – Medical, Dental, Prescription, Vision, Medicare Supplemental, and Medicare Prescription Drug Plan (PDP)

**Contract #:** RGA-113-11

Baltimore County Council Cost Exhibit

CIGNA Dental Contract Projections - 12 Year

<table>
<thead>
<tr>
<th></th>
<th>County</th>
<th>Library</th>
<th>Revenue</th>
<th>Schools</th>
<th>CCBC</th>
<th>Total All</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>$1,153,383</td>
<td>$16,709</td>
<td>$7,129</td>
<td>$1,573,307</td>
<td>$55,635</td>
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<td>2012</td>
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<td>16,709</td>
<td>7,129</td>
<td>1,573,307</td>
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<tr>
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<tr>
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<tr>
<td>2017</td>
<td>1,557,771</td>
<td>22,567</td>
<td>9,628</td>
<td>2,124,923</td>
<td>75,142</td>
<td>3,790,031</td>
</tr>
<tr>
<td>2018</td>
<td>1,635,659</td>
<td>23,695</td>
<td>10,110</td>
<td>2,231,170</td>
<td>78,899</td>
<td>3,979,532</td>
</tr>
<tr>
<td>2019</td>
<td>1,717,442</td>
<td>24,880</td>
<td>10,615</td>
<td>2,342,728</td>
<td>82,844</td>
<td>4,178,509</td>
</tr>
<tr>
<td>2020</td>
<td>1,803,314</td>
<td>26,124</td>
<td>11,146</td>
<td>2,459,864</td>
<td>86,986</td>
<td>4,387,434</td>
</tr>
<tr>
<td>2021</td>
<td>1,893,480</td>
<td>27,430</td>
<td>11,703</td>
<td>2,582,858</td>
<td>91,335</td>
<td>4,606,806</td>
</tr>
<tr>
<td>2022</td>
<td>1,988,154</td>
<td>28,802</td>
<td>12,288</td>
<td>2,712,001</td>
<td>95,902</td>
<td>4,837,146</td>
</tr>
<tr>
<td>All Yrs</td>
<td>$18,353,751</td>
<td>$265,885</td>
<td>$113,440</td>
<td>$25,035,978</td>
<td>$885,322</td>
<td>$44,654,376</td>
</tr>
</tbody>
</table>
10. **Contract:**  Freight/Logistics Consulting Services  
**Contract #:**  JMI-604-11  

**Term:**  5 years  
**Extension:**  5 years  
**Contract Ending Date:**  10/31/20  
**Estimated total award value:**  $ 50,000  

**Board meeting date:**  October 5, 2010  
**Bid issued:**  June 17, 2010  
**Pre-bid meeting date:**  N/A  
**Due date:**  July 15, 2010  
**No. of vendors issued to:**  16  
**No. of bids received:**  1  
**No. of no-bids received:**  0  

**Description:**

This contract consists of obtaining freight/logistics consulting services on an as-needed basis. The consultants’ professional fees are earned based on performance by splitting the savings obtained (verified, calculated, post-shipment) with BCPS based on the net annual small package spent by BCPS. Services shall include the following tasks and deliverables, benchmarking services for inbound/outbound shipments, development of solicitation documents for outbound/inbound transportation solutions, and compliance services, as well as advising BCPS on the best-in-class package pricing, market analysis, and recommendations pertaining to in-bound and outbound freight services. This is a Baltimore Regional Purchasing Committee and a Maryland/Washington Council of Governments initiative involving as many as 25 to 30 governmental entities. In the case of BRCPC/MWCOG, the fee would be based on the entire net annual small package spent by all participants. Baltimore County Public Schools served as the lead agency during the request for proposals process.

**Recommendation:**

Award of contract is recommended to:

P & A Associates, Inc.  
Baltimore, MD

**Responsible school or office:**  Department of Fiscal Services

**Contact person:**  Barbara Burnopp

**Funding source:**  Operating budget
11. **Contract:** Temporary Employees for Fiscal Services  
    **Contract #:** MWE-824-10

**Term:** 5 years  
**Extension:** 1 year  
**Contract Ending Date:** 9/30/16

**Estimated annual award value:** $50,000  
**Estimated total award value:** $300,000

**Board meeting date:** October 5, 2010  
**Bid issued:** May 27, 2010  
**Pre-bid meeting date:** June 15, 2010  
**Due date:** July 1, 2010  
**No. of vendors issued to:** 63  
**No. of bids received:** 3  
**No. of no-bids received:** 2

**Description:**

On September 7, 2010, the Board approved two vendors for use for temporary personnel services to be hired on an as-needed basis for various fiscal positions through “piggybacking” another government contract. This contract would provide two more vendors on an as-needed basis as selected through a BCPS solicitation. This contract includes fiscal professionals and clerks.

**Recommendation:**

Award of contract is recommended to:

- Kennedy Personnel Services  
  Baltimore, MD  
- Premier Staffing Source, Inc.  
  Lanham, MD

**Responsible school or office:** Department of Fiscal Services

**Contact person:** Barbara Burnopp

**Funding source:** Operating budget
12. **Contract Termination:** Renovations and Addition – Milford Mill Academy  
   **Contract #:** JMI-603-10

   **Term:** N/A  
   **Extension:** N/A  
   **Contract Ending Date:** N/A

   **Estimated annual award value:** $  
   **Estimated total award value:** $

**Description:**

On February 17, 2010, the Board approved this contract. At this time, it is in the best interest of the school system to terminate the contract with James W. Ancel, Inc., for the Milford Mill Academy renovations and addition project.

**Recommendation:**

Contract Termination is recommended to:

   James W. Ancel, Inc.  
   Towson, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** N/A
13. **Contract:** Construction of a New School Construction Package 2A (Site Work - Grading, Sanitary Sewers, Storm Drains, Demolition) – Dundalk and Sollers Point High Schools

**Contract #:** JMI-603-11 (PSCP# 03.140.11)

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th>Contract Ending Date:</th>
<th>N/A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$5,014,000</td>
<td>Estimated contingency amount:</td>
<td>$501,400</td>
<td>Estimated total award value:</td>
<td>$5,515,400</td>
</tr>
</tbody>
</table>

- **Board meeting date:** October 5, 2010
- **Bid issued:** August 5, 2010
- **Pre-bid meeting date:** August 13, 2010
- **Due date:** September 17, 2010
- **No. of vendors issued to:** 21
- **No. of bids received:** 3
- **No. of no-bids received:** 0

**Description:**

This contract provides for the site preparation for the new facility including, but not limited to, earth preparation for foundations, water, sewer, storm water and sediment control management, parking lots with access, and necessary demolition of existing structures.

This contract is for the beginning construction of the new Dundalk and Sollers Point High Schools which will provide a facility with 21st century teaching amenities to the students of these schools on a shared campus.

**Recommendation:**

Award of contract is recommended to:

Urban N. Zink Contractors, Inc. Chase, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget
**Contract:** Construction of a New School Construction Package 2A (Site Work - Grading, Sanitary Sewers, Storm Drains, Demolition) – Dundalk and Sollers Point High Schools  
**Contract #:** JMI-603-11 (PSCP# 03.140.11)

<table>
<thead>
<tr>
<th>Package 2A - Site Work Phase 1: Grading, Sanitary Sewers, Storm Drains, and Demolition</th>
<th>Bidders’ Names</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Urban N. Zink Contractors, Inc.</td>
<td>Kinsley Construction</td>
<td>Ross Contractors, Inc.</td>
</tr>
<tr>
<td>Base Bid</td>
<td>$5,014,000</td>
<td>$6,228,000</td>
<td>$7,400,000</td>
</tr>
</tbody>
</table>
14. **Contract:** Construction of a New School Construction Package 16A (Temporary and Site Electrical) – Dundalk and Sollers Point High Schools

**Contract #:** JMI-603-11 (PSCP# 03.140.11)

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th>Contract Ending Date:</th>
<th>N/A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$95,589</td>
<td>Estimated contingency amount:</td>
<td>$9,558</td>
<td>Estimated total award value:</td>
<td>$105,147</td>
</tr>
</tbody>
</table>

**Board meeting date:** October 5, 2010  
**Bid issued:** August 5, 2010  
**Pre-bid meeting date:** August 13, 2010  
**Due date:** September 17, 2010  
**No. of vendors issued to:** 21  
**No. of bids received:** 5  
**No. of no-bids received:** 0

**Description:**

This contract provides for the electrical site preparation for the new facility including, but not limited to, temporary electrical service for construction activities, new electric service installation, and parking lot lighting with associated services.

This contract is the preliminary phase of electrical work required to proceed into the main construction of the new Dundalk and Sollers Point High Schools.

**Recommendation:**

Award of contract is recommended to:

Action Electrical Contractors, Inc.  
Churchville, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget
**Contract:** Construction of a New School Construction Package 16A (Temporary and Site Electrical) – Dundalk and Sollers Point High Schools  
**Contract #:** JMI-603-11 (PSCP# 03.140.11)

<table>
<thead>
<tr>
<th>Package 16A - Temporary and Site Electrical</th>
<th>Bidders’ Names</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$95,589</td>
</tr>
</tbody>
</table>
15. **Contract:** Replacement of Windows, Blinds, and Doors – Shady Spring Elementary School  
**Contract #:** PCR-267-10

<table>
<thead>
<tr>
<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th>Contract Ending Date:</th>
<th>N/A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estimated annual award value:</td>
<td>$308,515</td>
<td>Estimated contingency amount:</td>
<td>$30,852</td>
<td>Estimated total award value:</td>
<td>$339,367</td>
</tr>
</tbody>
</table>

| Board meeting date:          | October 5, 2010  |
| Bid issued:                  | July 1, 2010     |
| Pre-bid meeting date:        | July 14, 2010    |
| Due date:                    | August 12, 2010  |
| No. of vendors issued to:    | 11               |
| No. of bids received:        | 5                |
| No. of no-bids received:     | 0                |

**Description:**

This project consists of the removal and replacement of the exterior windows, window blinds, exterior doors and frames, and other associated work. This work will benefit all areas of the school (Grades K-5) with the installation of new energy efficient aluminum window frames and energy efficient double glazing windows. The doors will be replaced with new insulated steel doors and hardware that meet current code requirements.

**Recommendation:**

Award of contract is recommended to:

E. Pikounis Construction Co., Inc.          Baltimore, MD

**Responsible school or office:**          Department of Physical Facilities

**Contact person:**                        Michael G. Sines

**Funding source:**                        Capital budget
Replacement of Windows, Blinds, and Doors – Shady Spring Elementary School
Contract #: PCR-267-10

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Bid</td>
<td>$261,000</td>
<td>$266,727</td>
<td>$289,913</td>
<td>$316,363</td>
<td>$342,000</td>
</tr>
<tr>
<td>Alternate # 1 ADD: David-Bacon Act (DBA) Wages are required</td>
<td>$47,515</td>
<td>$45,000</td>
<td>$29,350</td>
<td>$47,383</td>
<td>$27,000</td>
</tr>
<tr>
<td>Total</td>
<td>$308,515</td>
<td>$311,727</td>
<td>$319,263</td>
<td>$363,746</td>
<td>$369,000</td>
</tr>
</tbody>
</table>
16. **Contract:** Replacement of Windows, Blinds, and Doors – White Oak School  
   **Contract #:** MWE-813-10

   **Estimated annual award value:** $467,000  
   **Estimated contingency amount:** $46,700  
   **Estimated total award value:** $513,700

   **Board meeting date:** October 5, 2010  
   **Bid issued:** June 24, 2010  
   **Pre-bid meeting date:** July 9, 2010  
   **Due date:** July 29, 2010  
   **No. of vendors issued to:** 10  
   **No. of bids received:** 2  
   **No. of no-bids received:** 0

**Description:**

This project consists of the removal and replacement of the exterior windows, window blinds, exterior doors and frames, and other associated work. The installation of new energy-efficient aluminum window frames and energy-efficient double glazed windows will result in improving the appearance of the school as well as reduce maintenance and energy demands. The doors will be replaced with new insulated steel doors and hardware that meet code requirements.

**Recommendation:**

Award of contract is recommended to:

   **E. Pikounis Construction Co.**  
   **Baltimore, MD**

**Responsible school or office:** Department of Physical Facilities  
**Contact person:** Michael G. Sines  
**Funding source:** Capital budget
Contract: Replacement of Windows, Blinds, and Doors – White Oak School
Contract #: MWE-813-10

<table>
<thead>
<tr>
<th>Bidders’ Names</th>
<th>E. Pikounis Construction Co.</th>
<th>Huntington &amp; Hopkins, Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Bid</td>
<td>$406,000</td>
<td>$501,912</td>
</tr>
<tr>
<td>Alternate #1- Davis Bacon Wage Scale</td>
<td>$61,000</td>
<td>$105,667</td>
</tr>
<tr>
<td>Total</td>
<td>$467,000</td>
<td>$607,579</td>
</tr>
</tbody>
</table>