

**BALTIMORE COUNTY PUBLIC SCHOOLS**

**DATE:** November 9, 2010

**TO:** **BOARD OF EDUCATION**

**FROM:** Dr. Joe A. Hairston, Superintendent

**RE:** **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

**ORIGINATOR:** Dr. Joe A. Hairston, Superintendent

**PERSON(S):** Rick Gay, Manager, Office of Purchasing  
Michael G. Sines, Executive Director, Department of Physical Facilities

**RECOMMENDATION**

That the Board of Education approves the following contract recommendations.

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See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts  
Board Exhibit – November 9, 2010**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Modification:** Private Duty and Substitute Nurses  
**Contract #:** PCR-290-10

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** \$ N/A  
**Estimated modification amount:** \$ N/A  
**New estimated annual award value:** \$ N/A  
**New estimated total award value:** \$ N/A

**Board meeting date:** November 9, 2010

**Description:**

On August 10, 2010, the Board approved this contract for providing private duty nurses for students with special needs and for school substitute nurses. We are now adding a vendor to provide care for a special needs student whose requirements cannot be met by current approved vendors.

**Recommendation:**

Award of contract modification is recommended to:

Community Care Nursing Services      Baltimore, MD

**Responsible school or office:** Department of Student Support Services

**Contact person:** Dale Rauenzahn

**Funding source:** Operating budget

**2. Contract Modification:** Shelf Stable Prepackaged Meals  
**Contract #:** MBU-507-10  
(Baltimore City Public Schools IFB #BCS-09057)

<b>Term:</b> N/A	<b>Extension:</b> N/A	<b>Contract Ending Date:</b> 10/31/12
<b>Original estimated annual award value:</b>	\$ 47,880	
<b>Modification amount for year one:</b>	\$ 113,377	
<b>New estimated annual award value:</b>	\$ 161,257	
<b>New estimated total award value:</b>	\$ 483,771	

**Board meeting date:** November 9, 2010

**Description:**

On October 6, 2009, the Board approved this contract for the purchase of shelf stable prepackaged breakfast meals. This request is to augment the annual expenditure authority for purchase of ready-shelf meals for the increased number of children consuming breakfast with meals that are easy to serve and handle.

Board Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded or negotiated by other government agencies.

**Recommendation:**

Award of contract modification is recommended to:

East Side Entrees	Woodbury, NY
<b>Responsible school or office:</b>	Department of Planning and Support Operations
<b>Contact person:</b>	Kara Calder
<b>Funding source:</b>	Enterprise fund

**3. Contract Modification:** Telephone Repair Supplies and Equipment  
**Contract #:** PCR-207-06

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:**      \$ N/A  
**Estimated modification amount:**      \$ N/A  
**Estimated total award value:**      \$ N/A  
**New estimated total award value:**      \$ N/A

**Board meeting date:**                      November 9, 2010

**Description:**

On September 7, 2005, the Board approved this contract for telephone repair supplies and equipment. This contract modification is for an assignment of the above contract to VOLOGY, Inc., from One Nation Technology Corporation. One Nation Technology Corporation's current contract is to provide new and refurbished telephone repair supplies and equipment. VOLOGY, Inc., will now provide these products within the terms and conditions of the existing contract.

**Recommendation:**

Award of contract modification is recommended to:

VOLOGY, Inc.

Oldsmar, FL

**Responsible school or office:**

Department of Technology

**Contact person:**

Michael Goodhues

**Funding source:**

Operating budget

**4. Contract:** BCPS Principals' Academy – Use of Facilities and Related Expenses  
**Contract #:** RGA-135-11

**Term:** 1 year      **Extension:** N/A      **Contract Ending Date:** 6/30/11  
**Estimated total award value:**      \$ 68,000

**Board meeting date:** November 9, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

The BCPS Principals' Academy is a two-night, three-day professional development activity for all principals in the county. This experience supports the vision and mission from our system's *Blueprint for Progress*. Principals are provided with the skills, strategies, and support to enhance their professional growth as a school leader.

The Principals' Academy allows principals to work collaboratively with their colleagues on innovative topics that will enhance their professional growth. Professional development is achieved through various presentations by the superintendent and speakers and during break-out sessions. Sessions are differentiated to meet the needs of principals. Some central office staff present and participate in order to support specific needs; for example, content-specific curricular updates. In offering this advance at the Rocky Gap Lodge and Golf Resort, principals are able to concentrate on the specific needs of their school while networking, vertical teaming, and collaborating with feeder schools. New principals begin the first phase of their induction program. Principals have the opportunity to address their school's specific needs.

Though other sites were investigated, Rocky Gap was the most cost effective locale to host this activity.

**Recommendation:**

Award of contract is recommended to:

Rocky Gap Lodge and Golf Resort      Flintstone, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** William S. Burke

**Funding source:** Operating budget

**5. Contract:** Cohort – Earth-Space Science Graduate Certificate  
**Contract #:** RGA-914-11

**Term:** 14 months      **Extension:** N/A      **Contract Ending Date:** 8/31/12  
**Estimated annual award value:** \$ 96,428  
**Estimated total award value:** \$ 112,500

**Board meeting date:** November 9, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is to provide 18 graduate credit hours in earth space science coursework, beginning in the summer semester of 2011 and concluding in the summer semester of 2012, leading to a Johns Hopkins University School of Education graduate certificate. Enrollment is open to all BCPS teachers with a maximum of 25 participants.

**Recommendation:**

Award of contract is recommended to:

Johns Hopkins University	Baltimore, MD
<b>Responsible school or office:</b>	Department of Professional Development
<b>Contact person:</b>	William S. Burke
<b>Funding source:</b>	Operating budget

**6. Contract:** Cohort – Leadership for Curriculum and Instruction  
**Contract #:** RGA-911-11

**Term:** 3 years    **Extension:** N/A    **Contract Ending Date:** 6/30/14  
**Estimated annual award value:** \$ 81,250  
**Estimated total award value:** \$ 243,750

**Board meeting date:** November 9, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is to provide 39 graduate credit hours in leadership coursework, beginning in the summer semester of 2011 and concluding in the spring semester of 2014, leading to a master of arts degree in curriculum and instruction and an administrator I endorsement. Enrollment is open to all BCPS teachers with a maximum of 25 participants.

**Recommendation:**

Award of contract is recommended to:

Loyola University Maryland

Baltimore, MD

**Responsible school or office:**

Department of Professional Development

**Contact person:**

William S. Burke

**Funding source:**

Operating budget

**7. Contract:** Cohort – Leadership in Technology Integration Certificate-5  
**Contract #:** RGA-912-11

**Term:** 17 months      **Extension:** N/A      **Contract Ending Date:** 6/30/12  
**Estimated annual award value:** \$ 66,177  
**Estimated total award value:** \$ 93,750

**Board meeting date:** November 9, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is to provide 15 graduate credit hours in technology integration leadership coursework, beginning in the spring semester of 2011 and concluding in the spring semester of 2012, leading to certificate for leadership in technology integration. Enrollment is open to all BCPS teachers and administrators with a maximum of 25 participants.

**Recommendation:**

Award of contract is recommended to:

Johns Hopkins University	Baltimore, MD
<b>Responsible school or office:</b>	Department of Professional Development
<b>Contact person:</b>	William S. Burke
<b>Funding source:</b>	Operating budget



**8. Contract:** Cohort – Literacy Strategies for Teachers in All Content Areas-2  
**Contract #:** RGA-915-11

**Term:** 1 year      **Extension:** N/A      **Contract Ending Date:** 8/31/12  
**Estimated total award value:** \$ 112,500

**Board meeting date:** November 9, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is to provide 9 graduate credit hours in literacy strategies coursework, beginning in the fall semester of 2011 and concluding in the summer semester of 2012. Enrollment is open to all BCPS teachers with a maximum of 50 participants.

**Recommendation:**

Award of contract is recommended to:

Goucher College

Towson, MD

**Responsible school or office:**

Department of Professional Development

**Contact person:**

William S. Burke

**Funding source:**

Operating budget

**9. Contract:** Cohort – English Literature  
**Contract #:** RGA-116-11

**Term:** 3 years    **Extension:** N/A  
**Estimated annual award value:** \$ 62,500  
**Estimated total award value:** \$ 187,500

**Contract Ending Date:** 12/31/14

**Board meeting date:** November 9, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is to provide 30 graduate credit hours in English literature, beginning in the fall semester of 2011 and concluding in the fall semester of 2014, leading to a master of arts degree in English literature. Enrollment is open to all BCPS teachers with a maximum of 25 participants.

**Recommendation:**

Award of contract is recommended to:

College of Notre Dame

Baltimore, MD

**Responsible school or office:**

Department of Professional Development

**Contact person:**

William S. Burke

**Funding source:**

Operating budget

**10. Contract:** Cohort – Reading Teacher Endorsement-2  
**Contract #:** RGA-917-11

**Term:** 16 months    **Extension:** N/A                      **Contract Ending Date:** 12/31/12  
**Estimated annual award value:** \$ 56,250  
**Estimated total award value:** \$ 75,000

**Board meeting date:** November 9, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is to provide 12 graduate credit hours in reading coursework, beginning in the fall semester of 2011 and concluding in the fall semester of 2012, leading to a reading teacher endorsement. Enrollment is open to all BCPS teachers with a maximum of 25 participants.

**Recommendation:**

Award of contract is recommended to:

Goucher College	Towson, MD
<b>Responsible school or office:</b>	Department of Professional Development
<b>Contact person:</b>	William S. Burke
<b>Funding source:</b>	Operating budget

**11. Contract:** Electric Motor Repair  
**Contract #:** PCR-298-11

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** 11/30/15  
**Estimated annual award value:** \$ 200,000  
**Estimated total award value:** \$ 1,000,000

**Board meeting date:** November 9, 2010  
**Bid issued:** September 2, 2010  
**Pre-bid meeting date:** September 16, 2010  
**Due date:** October 6, 2010  
**No. of vendors issued to:** 9  
**No. of bids received:** 4  
**No. of no-bids received:** 1

**Description:**

This contract consists of the repair of electric motors, primarily between ½ and 5 horsepower, used for heating and air conditioning and for grounds equipment. The contract provides for on-site repair in response to an emergency, as well as repair at the award bidders' facilities.

Award bidders are responsible for maintaining an inventory of standard materials and equipment and for responding to all BCPS sites, as required, using BCPS specified components.

**Recommendation:**

Award of contract is recommended to:

House of Balance  
Lange Electric Co.

Elkridge, MD  
Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget

**12. Contract:** Fence Supplies  
**Contract #:** JMI-612-11

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** 11/30/15  
**Estimated annual award value:** \$ 60,000  
**Estimated total award value:** \$ 300,000

**Board meeting date:** November 9, 2010  
**Bid issued:** September 2, 2010  
**Pre-bid meeting date:** N/A  
**Due date:** September 30, 2010  
**No. of vendors issued to:** 10  
**No. of bids received:** 3  
**No. of no-bids received:** 0

**Description:**

This contract consists of providing various fence supplies used to repair and replace aging fencing.

**Recommendation:**

Award of contract is recommended to:

Best Fence, LLC  
Global Hardware Systems, Inc.  
P&H Fencing, Inc.

Glen Burnie, MD  
Frederick, MD  
Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget

**13. Contract:** Installation of Promethean Electronic Whiteboards  
**Contract #:** JNI-732-11

**Term:** 5 years    **Extension:** 3 years    **Contract Ending Date:** 11/30/18  
**Estimated annual award value:** \$ 300,000  
**Estimated total award value:** \$ 2,400,000

**Board meeting date:** November 9, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is to provide for the installation of the whiteboards being used in Baltimore County Public Schools. Clinton Learning Solutions, LLC, is designated as the exclusive Premier Partner by Promethean to provide installation, training, and support services for BCPS.

Superintendent’s Rule 3215 creates guidelines and procedures for sole-source procurement only under specific guidelines. “A contract for a sole source may be awarded when the requesting staff has determined to the satisfaction of the Office of Purchasing that the requirement is only available from a single source.” The provider of Promethean Electronic Whiteboards has provided documentation that Clinton Learning Solutions, LLC, is the installer and the trainer for their product.

**Recommendation:**

Award of contract is recommended to:

Clinton Learning Solutions, LLC

Waldorf, MD

**Responsible school or office:**

Department of Technology

**Contact person:**

Michael Goodhues

**Funding source:**

Operating budget and grant funds

**14. Contract:** Liquid Propane (LP) Supply  
**Contract #:** PCR-295-11

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** 11/30/15  
**Estimated annual award value:** \$ 25,000  
**Estimated total award value:** \$ 125,000

**Board meeting date:** November 9, 2010  
**Bid issued:** July 29, 2010  
**Pre-bid meeting date:** August 12, 2010  
**Due date:** August 25, 2010  
**No. of vendors issued to:** 8  
**No. of bids received:** 2  
**No. of no-bids received:** 0

**Description:**

This contract consists of providing LP and holding tanks to eleven (11) schools and offices. LP is used to maintain pilot lights in heating equipment, science laboratories, and where natural gas is unavailable. The award bidder will make scheduled deliveries for each site as established by BCPS.

The award bidder is responsible for replacing all existing tanks with new tanks and conducting annual inspections that include checks for leaks and other safety hazards to supply lines, valves, seals, connections, and gauges from the tank to the entry of the gas line into the building. Inspections are in accordance with all federal, state, and local laws, regulations, and standards, including the Occupational Safety and Health Administration standards. The inspection report is provided to BCPS.

Contract award pricing is based on a fixed mark-up price above the award bidder's cost as reported at the Oil Price Information Service's Any-Month-Daily-Average rate at the time of delivery. This fixed mark-up price remains firm for the contract duration.

**Recommendation:**

Award of contract is recommended to:

Ferrellgas, Inc.

Manheim, PA

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Operating budget

**15. Contract:** Professional Development – Non-Public School Teacher and Administrator  
**Contract #:** RGA-132-11

**Term:** 1 year                      **Extension:** N/A                      **Contract Ending Date:** 11/30/11  
**Estimated total award value:** \$ 503,805  
**Board meeting date:** November 9, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of no-bids received:** N/A  
**No. of bids received:** N/A

**Description:**

As required by the Federal Title II, Part A Grant, BCPS will provide a series of professional development opportunities to meet the identified needs of participating non-public schools.

**Recommendation:**

Award of contract is recommended to:

**Consultants:**

Susan Brooks-Young	Lopez, WA
CM Consulting Inc. (Dan Morris)	Aurora, CO
Tech4Learning	San Diego, CA
MSET (Maryland Society for Educational Technology)	Stevensville, MD
Casenex	Charlottesville, VA

**Materials:**

ISTE (International Society for Technology and Education)	Eugene, OR
Corwin Press	Thousand Oaks, CA
The Book Rack	Cockeysville, MD
Rudolph's Office and Computer Supply	Baltimore, MD
KGZ Integrated Graphic Solutions	Ellicott City, MD

**School/Office:** Department of Professional Development

**Contact person:** William S. Burke

**Funding source:** Grant funds



**16. Contract:** Sod  
**Contract #:** JMI-611-11

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** 11/30/15  
**Estimated annual award value:** \$ 40,000  
**Estimated total award value:** \$ 200,000

**Board meeting date:** November 9, 2010  
**Bid issued:** September 2, 2010  
**Pre-bid meeting date:** N/A  
**Due date:** September 30, 2010  
**No. of vendors issued to:** 8  
**No. of bids received:** 2  
**No. of no-bids received:** 0

**Description:**

This contract consists of providing various types of sod for rejuvenating and rebuilding athletic fields.

**Recommendation:**

Award of contract is recommended to:

Aldino Sod Farms, Inc.  
Empire Landscape, LLC

Churchville, MD  
Silver Spring, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget

**17. Contract:** Supplemental Educational Services  
**Contract #:** RGA-133-11

**Term:** 1 year      **Extension:** N/A      **Contract Ending Date:** 11/30/11  
**Estimated total award value:** \$ 50,000

**Board meeting date:** November 9, 2010  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

Under the *No Child Left Behind Act*, Title I schools that have been in school improvement status for two years must offer students from low income families *Supplemental Educational Services* (SES). BCPS has three Title I schools in year two of school improvement.

SES programs are tutoring and academic enrichment activities that are offered during non-school hours by a range of vendors. To ensure all eligible students have an opportunity to benefit from SES programs, the Office of Title I will employ an open enrollment application procedure. Vendors may provide supplemental reading/language arts, mathematics, and/or science instruction for any student enrolled at an eligible school. The SES programs must be aligned with the Maryland voluntary state curriculum. Vendors may deliver services face-to-face, online, in students' homes, in schools, or in other community-based settings.

SES vendors must be selected from the Maryland State Department of Education's approved vendor list that requested to do business in Baltimore County.

**Recommendation:**

Award of contract is recommended to:

Alternatives Unlimited, Inc.	Baltimore, MD
American Tutor, Inc.	Hillsborough, NJ
A+Quality Education, LLC	Lanham, MD
Arline Institute	Camden, NJ
AtoZ In-Home Tutoring	Brentwood, TN
BELL	Dorchester, MD
Community Tutoring	Marlboro, MD
Cool Kids Learn, Inc.	Miami Lakes, FL
Edison Learning/Newton Learning	New York, NY
Educate Online, LLC	Baltimore, MD
Education Dimensions, Inc.	Largo, MD
The Enrichment Centers NCLB	Bethesda, MD
GapBuster Learning Center, Inc.	Silver Spring, MD

HigherSchool Tutoring  
Imagine Learning  
Learn It System, LLC  
Living Out Loud, Inc.  
The Literacy Labs  
Rocket Learning  
Vigorous Elevation, LLC

Annapolis, MD  
Provo, UT  
Baltimore, MD  
Pikesville, MD  
Arlington, VA  
Miami, FL  
White Plains, MD

**Responsible school or office:**

Division of Curriculum and Instruction

**Contact person:**

Dr. John Quinn

**Funding source:**

Grant funds

**18. Contract:** Textbook – *Geometry*

**Contract #:** RGA-114-11

**Term:** 5 years    **Extension:** N/A

**Contract Ending Date:** 6/30/15

**Estimated total award value:** \$ 510,000

**Board meeting date:** November 9, 2010

**Bid issued:** N/A

**Pre-bid meeting date:** N/A

**Due date:** N/A

**No. of vendors issued to:** N/A

**No. of bids received:** N/A

**No. of no-bids received:** N/A

**Description:**

This contract consists of the updated teacher materials needed to support the effective implementation of the BCPS geometry program consisting of three courses: geometry, honors geometry, and GT9 geometry. The Holt McDougal *Geometry* textbook and instructional kit includes resources that strengthen the alignment of the geometry program to the Maryland voluntary state curriculum expectations and the common core standards for mathematics.

The Holt McDougal *Geometry* textbook will be used to support the geometry curriculum guide and will be used with the pilot of the draft curriculum guide during 2010-2011 at Dulaney, Loch Raven, Perry Hall, Eastern Technical, Kenwood, Parkville, Franklin, New Town, Pikesville, Owings Mills, Randallstown, Dundalk, and Chesapeake high schools, and Catonsville Alternative. For both textbook and curriculum pilots, schools are selected through teacher and principal request with selection made to ensure an appropriate representation from across the county and with approval from the assistant superintendents. It is anticipated that full implementation of the geometry program will be during 2011-2012 school year. Professional development for pilot geometry mathematics teachers occurred in August 2010 and will occur for all geometry teachers in spring 2011. This professional development will benefit new and veteran teachers as they plan for instruction at the high school level to provide appropriate, explicit mathematics instruction to geometry learners.

A course in geometry is an MSDE graduation requirement. The Holt McDougal *Geometry* materials were selected using the process outlined in Board Policy and Superintendent’s Rule 6002.

**Recommendation:**

Award of contract is recommended to:

Houghton Mifflin Harcourt Publishing Co.    Orlando, FL

**Responsible school or office:** Department of Science, Technology, Engineering, and Mathematics

**Contact person:** Pat Baltzley

**Funding source:** Operating budget

**19. Contract:** Textbook – *Transition Mathematics*, 3rd Edition

**Contract #:** RGA-115-11

**Term:** 5 years      **Extension:** N/A

**Contract Ending Date:** 6/30/15

**Estimated total award value:** \$ 110,500

**Board meeting date:** November 9, 2010

**Bid issued:** N/A

**Pre-bid meeting date:** N/A

**Due date:** N/A

**No. of vendors issued to:** N/A

**No. of bids received:** N/A

**No. of no-bids received:** N/A

**Description:**

This contract consists of the updated teacher materials needed to support the effective implementation of the gifted and talented Grade 6 (GT6) mathematics program. The University of Chicago School Mathematics Program (UCSMP) *Transitions Mathematics*, 3<sup>rd</sup> Edition, textbook and instructional kit includes resources that strengthen the alignment of the GT6 mathematics program to the Maryland voluntary state curriculum expectations and the common core standards for mathematics.

The *Transitions Mathematics*, 3<sup>rd</sup> Edition, textbook will be used to support the GT6 mathematics curriculum guide and will be used with the pilot of the draft curriculum guide during 2010-2011 at Loch Raven Academy, Pikesville, Parkville, Stemmers Run, Dundalk, Sparrows Point, Perry Hall, General John Stricker, and Arbutus middle schools. For both textbook and curriculum pilots, schools are selected through teacher and principal request with selection made to ensure an appropriate representation from across the county and with approval from the assistant superintendents. It is anticipated that full implementation of the GT6 mathematics program will occur during 2011-2012. Professional development for pilot GT6 mathematics teachers occurred in August 2010 and will occur for all GT6 mathematics teachers in spring 2011. This professional development will benefit new and veteran teachers as they plan for instruction at the GT6 level to provide appropriate, explicit mathematics instruction to gifted and talented mathematics learners.

The GT6 *Transitions Mathematics* materials were selected using the process outlined in Board Policy and Superintendent’s Rule 6002.

**Recommendation:**

Award of contract is recommended to:

Wright Group/McGraw-Hill School Publishers      Chicago, IL

**Responsible school or office:** Department of Science, Technology, Engineering, and Mathematics

**Contact person:** Pat Baltzley

**Funding source:** Operating budget

**20. Contract:** Towing Services  
**Contract #:** PCR-297-11

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** 11/30/15  
**Estimated annual award value:** \$ 40,000  
**Estimated total award value:** \$ 200,000

**Board meeting date:** November 9, 2010  
**Bid issued:** August 5, 2010  
**Pre-bid meeting date:** August 19, 2010  
**Due date:** September 1, 2010  
**No. of vendors issued to:** 6  
**No. of bids received:** 2  
**No. of no-bids received:** 0

**Description:**

This contract consists of providing towing services for BCPS' fleet of vehicles that includes approximately 900 buses, 360 trucks, and 60 automobiles. Services include: towing, removing drive axle, placing upright, winching, and transporting via a lowboy.

The award bidder must have in its possession equipment as specified by BCPS to service all fleet vehicles, including school buses, trucks, grounds equipment, and automobiles, and is required to arrive at any requested site in both Baltimore City and Baltimore County jurisdictions within 30 minutes of notification, 24 hours per day, seven days per week, including all holidays.

**Recommendation:**

Award of contract is recommended to:

Auto Barn, Inc.

Baltimore, MD

**Responsible school or office:**

Department of Planning and Support  
Operations

**Contact person:**

Kara Calder

**Funding source:**

Operating budget

**21. Contract:** Whiteboard – Interactive Devices, Software, and Accessories  
**Contract #:** RGA-134-11 (PEPPM Audio Visual Products – Central Susquehanna Intermediate Unit)

**Term:** 5 years      **Extension:** N/A      **Contract Ending Date:** 11/30/15

**Estimated annual award value:** \$ 500,000

**Estimated total award value:** \$ 2,500,000

**Board meeting date:** November 9, 2010

**Bid issued:** N/A

**Pre-bid meeting date:** N/A

**Due date:** N/A

**No. of vendors issued to:** N/A

**No. of bids received:** N/A

**No. of no-bids received:** N/A

**Description:**

This contract consists of the authority for the purchase of Mimio interactive whiteboard devices, software, and accessories. The award vendor for each of the product lines listed has agreed to extend their bid pricing to BCPS according to the terms and conditions outlined in the bid request.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded by other government agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

**Recommendation:**

Award of contract is recommended to:

Camcor, Inc.  
Easy Graphics

Yardley, PA  
Wickliffe, OH

**Responsible school or office:**

Department of Technology

**Contact person:**

Michael Goodhues

**Funding source:**

Operating budget





**23. Contract:** Baltimore Gas and Electric Company (BGE) Services – Dundalk/Woodlawn  
Grounds Building  
**Contract #:** JMI-607-11

<b>Term:</b> N/A	<b>Extension:</b> N/A	<b>Contract Ending Date:</b> N/A
<b>Estimated annual award value:</b>	\$ 42,938	
<b>Estimated contingency amount:</b>	\$ 0	
<b>Estimated total award value:</b>	\$ 42,938	

**Board meeting date:** November 9, 2010

**Description:**

A contract with Baltimore Gas and Electric Company (BGE) is required for the utility company to install new gas and electric equipment, service, and meters.

**Recommendation:**

Award of contract is recommended to:

Baltimore Gas and Electric Company (BGE) Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget

**24. Contract:** Roof Design and Contract Administration Services – Lutherville Laboratory, Westowne Elementary School, and Sudbrook Magnet Middle School  
**Contract #:** MWE-820-11

<b>Term:</b> N/A	<b>Extension:</b> N/A	<b>Contract Ending Date:</b> N/A
<b>Estimated annual award value:</b> \$		68,249
<b>Estimated contingency amount:</b> \$		0
<b>Estimated total award value:</b> \$		68,249

<b>Board meeting date:</b>	November 9, 2010
<b>Bid issued:</b>	N/A
<b>Pre-bid meeting date:</b>	N/A
<b>Due date:</b>	N/A
<b>No. of vendors issued to:</b>	N/A
<b>No. of bids received:</b>	N/A
<b>No. of no-bids received:</b>	N/A

**Description:**

On July 12, 2005, the Board approved the use of the Pennsylvania Education Joint Purchasing Council (PAEJPC)/Weatherproofing Technologies, Inc. (TREMCO). This project consists of roof replacement design and contract administration services for three schools: Lutherville Laboratory, Westowne Elementary School, and Sudbrook Magnet Middle School.

Roofs for these three schools are in need of replacement and approval will allow enough time for the architect to design and get approval for summer 2011 construction work.

**Recommendation:**

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council (PAEJPC)/Weatherproofing Technologies, Inc. (TREMCO)	Ashburn, VA
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**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget

**25. Contract:** Provision of Chiller – Riverview Elementary School  
**Contract #:** MWE-829-11 (PSCP # 03.184.11)

<b>Term:</b> N/A	<b>Extension:</b> N/A	<b>Contract Ending Date:</b> N/A
<b>Estimated annual award value:</b>	\$ 362,200	
<b>Estimated contingency amount:</b>	\$ 36,220	
<b>Estimated total award value:</b>	\$ 398,420	

<b>Board meeting date:</b>	November 9, 2010
<b>Bid issued:</b>	September 9, 2010
<b>Pre-bid meeting date:</b>	September 16, 2010
<b>Due date:</b>	September 30, 2010
<b>No. of vendors issued to:</b>	18
<b>No. of bids received:</b>	9
<b>No. of no-bids received:</b>	0

**Description:**

This contract consists of the provision of: one air-cooled chiller on the roof; chilled water piping; associated components in the boiler room and on the roof; condensate drain piping from existing unit ventilators and fan-coil units to the outside; control valves to isolate heating only equipment from dual-temperature piping to avoid condensation during cooling operation; and the replacement of two existing unit ventilators in the kindergarten. The contract will serve all classrooms, Reading 11, Computer Lab 27, Special Classroom 34, Art 28, Kindergarten K-1 and K-2, Cafeteria, Multi-Purpose Room, and corridors.

This contract will provide chilled water for the existing HVAC equipment in order to introduce cooled air to the facility.

**Recommendation:**

Award of contract is recommended to:

Temp Air Co., Inc.

Baltimore, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Capital budget

Contract: Provision of Chiller – Riverview Elementary School  
 Contract #: MWE-829-11

	Bidders' Names				
	Temp Air Co., Inc.	Towson Mechanical, Inc.	Dynastics, Inc.	Chasney and Company, Inc.	Chilmar Corporation
Base Bid (Price includes an allowance for missing insulation on the existing dual temperature water piping, poor/missing piping insulation inside the existing unit ventilators, Industrial Hygienist services and addition abatement work not covered in the Specification Section 02082 of \$40,000)	\$348,000	\$314,000	\$378,700	\$325,600	\$360,500
Alternate No. 1 Add: Cost Differential to perform base bid work using Davis Bacon Wage Rates.	\$11,800	\$23,000	\$7,000	\$35,200	\$14,000
Alternate No. 2B Add: Replace two (2) classroom unit ventilators using Davis Bacon Wage Rates.	\$2,400	\$30,000	\$3,000	\$30,230	\$44,000
<b>Total</b>	<b>\$362,200</b>	<b>\$367,000</b>	<b>\$388,700</b>	<b>\$391,030</b>	<b>\$418,500</b>

Contract: Provision of Chiller - Riverview Elementary School  
 Contract #: MWE-829-11

	Bidders' Names			
	M&M Welding & Fabricators, Inc.	Trinmar Contracting Services, Inc.	Phillips Way, Inc.	Denver- Elek Inc.
Base Bid (Price includes an allowance for missing insulation on the existing dual temperature water piping, poor/missing piping insulation inside the existing unit ventilators, Industrial Hygienist services and addition abatement work not covered in the Specification Section 02082 of \$40,000)	\$398,000	\$438,000	\$395,000	\$357,500
Alternate No. 1 Add: Cost Differential to perform base bid work using Davis Bacon Wage Rates.	\$0	\$7,200	\$59,000	\$369,000
Alternate No. 2B Add: Replace two (2) classroom unit ventilators using Davis Bacon Wage Rates.	\$42,000	\$27,700	\$50,000	\$39,960
<b>Total</b>	<b>\$440,000</b>	<b>\$472,900</b>	<b>\$504,000</b>	<b>\$766,460</b>

**26. Fee Acceptance:** Forest Conservation Fee – Dundalk and Sollers Point High Schools  
**Contract #:** JMI- 603-11

<b>Term:</b> N/A	<b>Extension:</b> N/A	<b>Contract Ending Date:</b> N/A
<b>Estimated contract value:</b>	\$	83,635
<b>Estimated contingency amount:</b>	\$	0
<b>Estimated total award value:</b>	\$	83,635

**Board meeting date:** November 9, 2010

**Description:**

This project requires a fee to be submitted to the Baltimore County Department of Environmental Protection and Resource Management for forest conservation for the construction of the new high schools.

This fee approval will allow for the beginning construction of the new Dundalk and Sollers Point High Schools, which will provide a facility with 21st century teaching amenities to the students of these schools on a shared campus.

**Recommendation:**

Award of contract is recommended to:

Baltimore County Government

Towson, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Capital budget