

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: December 7, 2010

TO: **BOARD OF EDUCATION**

FROM: Dr. Joe A. Hairston, Superintendent

RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

ORIGINATOR: Dr. Joe A. Hairston, Superintendent

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael G. Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts
Board Exhibit – December 7, 2010**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Modification:** Food Service Equipment
Contract #: MBU-541-09

Term: N/A **Extension:** N/A **Contract Ending Date:** 9/30/11
Estimated annual award value: \$ 300,000
Estimated modification amount: \$ 300,000
New estimated total award value: \$ 600,000

Board meeting date: December 7, 2010

Description:

On June 9, 2009, the Board approved this contract, and on July 14, 2009, it was modified to add two award bidders and to increase funding. This modification increases funding to replace equipment that is not cost-effective to repair.

Recommendation:

Award of contract modification is recommended to:

Arbutus Refrigeration, Inc.	Claysburg, PA
Calico Industries, Inc.	Annapolis Junction, MD
American Energy Restaurant Equipment	Springfield, VA
Curtis Equipment, Inc.	Washington, DC

Responsible school or office: Department of Planning and Support
Operations

Contact person: Kara Calder

Funding source: Operating budget

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3. Contract: Autism and Language Delay Developmental Software Solutions
Contract #: RGA-137-11

Term: 1 year **Extension:** N/A **Contract Ending Date:** 11/30/11
Estimated annual award value: \$ 39,634
Estimated total award value: \$ 39,634

Board meeting date: December 7, 2010
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of the purchase of TeachTown. In BCPS, Teach Town is serving students with autism in Kindergarten and Grade 1. TeachTown provides software solutions for students with autism and other significant language delays that are developmentally between the ages of three and seven years. There are 500 on-computer lessons and 300 off-computer learning activities with an automated data collection for each child using the program. In addition to collecting the data, the program also provides reports on each student’s progress over time with bar graphs for all computer lessons. The off-computer activities provide reinforcement for generalization and transitioning to a student’s natural environment.

TeachTown has demonstrated efficacy with students with autism, both inside and outside of BCPS, using the Brigance Assessment, showing significant improvement and progress for these students. TeachTown increases students’ motivation and engagement in learning while saving teachers’ and aides’ time in the classroom, significantly increasing accuracy in data collection and providing automatic data reporting on student progress with the click of the mouse. With access to the Internet, all the adults in the child’s learning experience, including parents, can review what the child is working on each day and see student’s progress over time – days, weeks, and months.

Recommendation:

Award of contract is recommended to:

News 2 You/Unique Learning Systems Huron, OH

Responsible school or office: Division of Curriculum and Instruction

Contact person: Dr. John R. Quinn

Funding source: Operating budget and Alt-MSA grant funds

4. Contract: Cohort – Masters in Special Education for All Educators
Contract #: RGA-919-11

Term: 3 years **Extension:** N/A **Contract Ending Date:** 8/31/14
Estimated annual award value: \$ 81,250
Estimated total award value: \$ 243,750

Board meeting date: December 7, 2010
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of a cohort program to provide 39 graduate credit hours in special education graduate coursework, beginning in the fall semester of 2011 and concluding in the summer semester of 2014, leading to a masters degree in special education. Enrollment is open to all BCPS teachers, with a maximum of 25 participants.

BCPS has identified a need for the expanded knowledge of general educators, special educators, related-service providers, and administrators regarding the academic, social, and emotional needs of special education students.

Recommendation:

Award of contract is recommended to:

Loyola University Maryland

Baltimore, MD

Responsible school or office:

Department of Professional Development

Contact person:

William S. Burke

Funding source:

Operating budget

5. Contract: Land Mobile Radio Systems and Associated Equipment
Contract #: JMI-613-11

Term: 5 years **Extension:** N/A **Contract Ending Date:** 12/31/15
Estimated annual award value: \$ 60,000
Estimated total award value: \$ 300,000

Board meeting date: December 7, 2010
Bid issued: September 9, 2010
Pre-bid meeting date: September 20, 2010
Due date: October 14, 2010
No. of vendors issued to: 26
No. of bids received: 8
No. of no-bids received: 0

Description:

This contract consists of providing various types of private land mobile radio (LMR) systems and equipment. Additionally, award vendors shall maintain, repair, program, and upgrade LMR systems and equipment. Mobile radios are purchased by schools and offices on an as-needed basis

Recommendation:

Award of contract is recommended to:

Communications Electronics, Inc.	Timonium, MD
Mills' Communications, Inc.	Westminster, MD
Teltronic, Inc.	Beltsville, MD

Responsible school or office: Department of Fiscal Services

Contact person: Barbara Burnopp

Funding source: Operating budget

6. Contract: Library Supplies
Contract #: MBU-511-11

Term: 1 year **Extension:** 4 years **Contract Ending Date:** 12/31/15
Estimated annual award value: \$ 40,000
Estimated total award value: \$ 200,000

Board meeting date: December 7, 2010
Bid issued: October 14, 2010
Pre-bid meeting date: N/A
Due date: November 4, 2010
No. of vendors issued to: 31
No. of bids received: 4
No. of no-bids received: 1

Description:

This contract consists of a solicitation to identify and select vendors to provide various library supplies to all schools.

Recommendation:

Award of contract is recommended to:

Brodart Library Supplies & Furnishings	McElhattan, PA
DEMCO, Inc.	Madison, WI
Gaylord Brothers	N. Syracuse, NY
Highsmith	Janesville, WI

Responsible school or office: Department of Science, Technology,
Engineering, and Mathematics

Contact person: Pat Baltzley

Funding source: Operating budget

7. Contract: Periodicals
Contract #: MBU-509-11

Term: 1 year **Extension:** 3 years **Contract Ending Date:** 12/31/14
Estimated annual award value: \$ 80,000
Estimated total award value: \$ 320,000

Board meeting date: December 7, 2010
Bid issued: October 12, 2010
Pre-bid meeting date: N/A
Due date: November 4, 2010
No. of vendors issued to: 637
No. of bids received: 2
No. of no-bids received: 8

Description:

This contract consists of a solicitation to select a singular vendor who can provide 100 or more periodicals for the libraries at all schools.

Recommendation:

Award of contract is recommended to:

W.T. Cox Subscriptions

Shallotte, NC

Responsible school or office:

Department of Science, Technology,
Engineering, and Mathematics

Contact person:

Pat Baltzley

Funding source:

Operating budget

8. Contract: Plumbing Supplies and Associated Materials
Contract #: JMI-614-11

Term: 5 years **Extension:** N/A **Contract Ending Date:** 12/31/15
Estimated annual award value: \$ 450,000
Estimated total award value: \$ 2,250,000

Board meeting date: December 7, 2010
Bid issued: September 23, 2010
Pre-bid meeting date: N/A
Due date: October 14, 2010
No. of vendors issued to: 16
No. of bids received: 3
No. of no-bids received: 0

Description:

This contract consists of providing various types of plumbing supplies and materials (e.g., valves, fittings, pipe, flanges, steam traps, regulators) on an as-needed basis.

Recommendation:

Award of contract is recommended to:

BT Plumbing Supply, Inc.	Reisterstown, MD
Ferguson Enterprises, Inc.	Baltimore, MD
McArdle & Walsh, Inc.	Timonium, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Operating budget

9. Contract: Signs, Traffic, Prefabricated
Contract #: JMI-618-11 (Baltimore County #B-239)

Term: 1 year **Extension:** 4 years **Contract Ending Date:** 12/31/15
Estimated annual award value: \$ 60,000
Estimated total award value: \$ 300,000

Board meeting date: December 7, 2010
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of providing various prefabricated traffic signs on an as-needed basis for use by the Office of Grounds. The Office of Grounds replaces signs that are faded, vandalized, or damaged during snow removal. This contract is necessary to keep the safe orderly traffic flow for buses, staff, student drop off, and community use of our facilities.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to participate in contracts awarded or negotiated by other government agencies if the lead agency for the contract follows the public bidding procedures.

Recommendation:

Award of contract is recommended to:

Shannon-Baum Signs, Inc.

Eldersburg, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Operating budget

10. Contract Modification: Construction of a New School (Construction Package 2A Site Work)
Phase I – West Towson Elementary School
Contract #: MBU-522-09

Term: N/A	Extension: N/A	Contract Ending Date:	N/A
Original contract amount:	\$	1,897,500	
Current approved modification amount	\$	379,500	
Requested increase to modification amount	\$	50,000	
New estimated total contract value	\$	2,327,000	

Board meeting date: December 7, 2010

Description:

On April 21, 2009, the Board approved a contract of \$1,897,500 for all site work as required for the construction of the new West Towson Elementary School. At that time, a 10% contingency of \$189,750 was also approved.

On November 3, 2009, the Board approved an increase to the contingency amount of \$94,875, from \$189,750 to \$284,625, for replacement of unsuitable soils around the new construction site including the site access road, parking lot, and under the building pad.

On June 15, 2010, the Board approved an increase to the contingency amount of \$94,875 for additional fencing and landscaping.

Additional funding is needed for additional landscaping at adjacent properties. An increase in the contingency by \$50,000 is requested.

Recommendation:

Award of contract modification is recommended to:

Urban N. Zink Contractor, Inc. Chase, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital budget

11. Contract: Construction of a New School – Construction Package 1A (Testing and Inspection) – Dundalk and Sollers Point High Schools
Contract #: JMI-603-11 (PSCP# 03.140.11)

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$ 385,975
Estimated contingency amount: \$ 38,598
Estimated total award value: \$ 424,573

Board meeting date: December 7, 2010
Bid issued: August 5, 2010
Pre-bid meeting date: August 13, 2010
Due date: September 17, 2010
No. of vendors issued to: 21
No. of bids received: 2
No. of no-bids received: 0

Description:

This contract provides for the construction inspection testing services for soils, concrete, and steel for the construction of the new facility. This testing verifies that these components have been installed in compliance with the design.

This contract is for the beginning construction of the new Dundalk and Sollers Point High Schools which will provide a facility with 21st century teaching amenities to the students of these schools on a shared campus.

Recommendation:

Award of contract is recommended to:

Hillis-Carnes Engineering Associates, Inc. Annapolis Junction, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital budget

	Bidders' Names	
	Hillis-Carnes Engineering Associates, Inc.	CTI Consultants, Inc.
Base Bid	\$385,975	\$424,434

12. Contract: Chiller Plant Installation – Loch Raven Technical Academy
Contract #: PCR-203-11

Term: N/A	Extension: N/A	Contract Ending Date: N/A
Estimated annual award value:	\$ 923,300	
Estimated contingency amount:	\$ 92,330	
Estimated total award value:	\$ 1,015,630	

Board meeting date:	December 7, 2010
Bid issued:	September 23, 2010
Pre-bid meeting date:	October 1, 2010
Due date:	October 21, 2010
No. of vendors issued to:	22
No. of bids received:	10
No. of no-bids received:	0

Description:

This project consists of the installation of two air-cooled chillers with remote evaporators, two dual temperature distribution pumps with variable frequency drives, an exhaust fan, condensate pumps and piping, a new electrical switchboard, and hydronic piping, insulation, and accessories.

The installation of the chillers will provide chilled water to the school to allow air conditioning of spaces.

Recommendation:

Award of contract is recommended to:

Chilmar Corporation

Baltimore, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Capital budget

Contract: Chiller Plant Installation – Loch Raven Technical Academy
Contract #: PCR-203-11

	Bidders' Names				
	Chilmar Corporation	Towson Mechanical, Inc.	Chasney and Company, Inc.	Denver-Elek Inc.	Trinmar Contracting Services, Inc.
Base Bid: (Price includes an allowance for Industrial Hygienist services of \$20,000)	\$886,800	\$896,000	\$922,500	\$967,000	\$972,000
Alternate No. 1 ADD: The cost differential to perform Base Bid using Davis Bacon Wage Scale	\$36,500	\$57,000	\$59,240	\$25,000	\$22,000
Total	\$923,300	\$953,000	\$981,740	\$992,000	\$994,000

	Bidders' Names				
	Phillips Way, Inc.	Heer Brothers Inc.	American Combustion Industries, Inc.	Temp Air Co., Inc.	Baldwin Mechanical Contractors, Inc.
Base Bid: (Price includes an allowance for Industrial Hygienist services of \$20,000)	\$985,000	\$1,022,000	\$1,179,857	\$1,140,000	\$1,165,000
Alternate No. 1 ADD: The cost differential to perform Base Bid using Davis Bacon Wage Scale	\$80,000	\$80,500	\$0	\$86,000	\$100,000
Total	\$1,065,000	\$1,102,500	\$1,179,857	\$1,226,000	\$1,265,000

13. Contract: Air Conditioning System – Randallstown Elementary School
Contract #: JN1-724-11

Term: N/A	Extension: N/A	Contract Ending Date: N/A
Estimated annual award value:	\$ 501,500	
Estimated contingency amount:	\$ 50,150	
Estimated total award value:	\$ 551,650	

Board meeting date:	December 7, 2010
Bid issued:	October 7, 2010
Pre-bid meeting date:	October 19, 2010
Due date:	November 4, 2010
No. of vendors issued to:	18
No. of bids received:	5
No. of no-bids received:	0

Description:

This project consists of installation of an air-cooled chiller with remote evaporator, two chilled/heating water pumps, exhaust fan, miscellaneous ductwork, and automatic temperature controls.

The installation of the chiller will provide chilled water to the school to allow air conditioning of spaces.

Recommendation:

Award of contract is recommended to:

Phillips Way, Inc.

Finksburg, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Capital budget

Contract: Air Conditioning System – Randallstown Elementary School
 Contract #: JNI-724-11

	Bidders' Names				
	Phillips Way, Inc.	Chilmar Corporation	Denver-Elek, Inc.	Trinmar Contracting Services, Inc.	Dynastics, Inc.
Base Bid: (Price includes an allowance for Industrial Hygienist services of \$15,000 and \$20,000 for additional insulation)	\$466,500	\$498,800	\$517,800	\$555,000	\$625,486
Alternate No. 1 ADD: The cost differential to perform Base Bid using Davis Bacon Wage Scale	\$35,000	\$35,000	\$30,700	\$17,000	\$25,000
Total	\$501,500	\$533,800	\$548,500	\$572,000	\$650,486