DATE: August 9, 2011

TO: BOARD OF EDUCATION

FROM: Dr. Joe A. Hairston, Superintendent

RE: RECOMMENDATIONS FOR AWARD OF CONTRACTS

ORIGINATOR: Dr. Renee A. Foose, Deputy Superintendent

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael G. Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

*****

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit
The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

1. **Contract Modification:** Building Renovations – Alterations  
   **Contract #:** JMI-625-08

   **Term:** N/A  
   **Extension:** N/A  
   **Contract Ending Date:** 3/31/13

   **Estimated total award value:** $ 5,000,000  
   **Estimated modification amount:** $ 4,000,000  
   **New estimated total award value:** $ 9,000,000

   **Board meeting date:** August 9, 2011

**Description:**

On March 11, 2008, the Board approved this contract for labor, equipment, materials, supervision, tools, and all related incidentals required to provide building renovation and alteration services on an as-needed basis. In order to complete the large number of building renovation projects, it is necessary to increase the amount of funding authorization.

**Recommendation:**

Award of contract modification is recommended to:

- A-L Abatement, Inc.  
  Baltimore, MD
- Huntington & Hopkins, Inc.  
  Hunt Valley, MD
- Most, Inc.  
  Baltimore, MD
- RWC Contracting Corporation  
  Baltimore, MD
- Tito Contractors, Inc.  
  Washington, DC

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget
2. **Contract Modification:** Food Products  
   **Contract #:** MBU-525-11

<table>
<thead>
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<th>Term:</th>
<th>N/A</th>
<th>Extension:</th>
<th>N/A</th>
<th><strong>Contract Ending Date:</strong></th>
<th>6/30/14</th>
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<tr>
<td>Estimated total award value:</td>
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<tr>
<td>Estimated modification amount:</td>
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<tr>
<td>New estimated total award value:</td>
<td>$ N/A</td>
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**Board meeting date:** August 9, 2011

**Description:**

On June 14, 2011, the Board approved the recommendations for award for various food products to facilitate the provision of meals to students by the Office of Food and Nutrition Services. Per the bid specifications, a vendor is being added.

**Recommendation:**

Award of contract modification is recommended to:

- **Lasco Foods, LLC**
  St. Louis, MO

**Responsible school or office:** Department of Planning and Support Operations

**Contact person:** Kara Calder

**Funding source:** Operating budget
3. **Contract Modification:** Instructional Materials
   **Contract #:** JMI-601-08 (Anne Arundel County Public Schools [AACPS] Multiple Award Contract for Discounted Materials of Instruction #06CM-77)

   **Term:** N/A  **Extension:** N/A  **Contract Ending Date:** 3/31/12
   **Estimated total award value:** $5,000,000  
   **Estimated modification amount:** $1,000,000  
   **New estimated total award value:** $6,000,000

   **Board meeting date:** August 9, 2011

**Description:**

On August 14, 2007, the Board approved this contract for instructional supplies and materials. This modification includes the funds to exercise the option to extend the contract for an additional seven-month period. Fifteen vendors will provide 30,000 line items of educational products and related materials (i.e., art materials, puzzles, hands-on learning kits, and multicultural and special need items). The AACPS contract was recently extended until 2012. Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded by other government agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

**Recommendation:**

Award of contract modification is recommended to:

- ABC
- ETA Cuisenaire
- Childcraft Education Corp.
- Dick Blick Art Materials
- Frey Scientific
- Hearlihy
- Highsmith, Inc.
- Kaplan Early Learning Co.
- Kurtz Brothers
- Lakeshore Learning
- Nasco
- PITSCO
- School & PreSchool Supply Center t/a Learning How
- School Specialty
- US Toy Co DBA Constructive Playthings

  Responsible school or office: Department of Fiscal Services

  Contact person: Barbara Burnopp

  Funding source: Operating budget
4. Contract Modification: Roof Repair Services
   Contract #: MWE-808-10

   Term: N/A    Extension: N/A    Contract Ending Date: 1/31/16
   Estimated total award value: $ 300,000
   Estimated modification amount: $ 750,000
   New estimated total award value: $ 1,050,000

   Board meeting date: August 9, 2011

   Description:

   On January 12, 2010, the Board approved this contract. The contract is used to provide roofing repair services for roofs that are out of warranty. This modification adds funding needed to maintain the current level of effort in repairing roof leaks.

   Recommendation:

   Award of contract modification is recommended to:

   Phoenix Contracting Services, Inc.  Baltimore, MD

   Responsible school or office: Department of Physical Facilities
   Contact person: Michael G. Sines
   Funding source: Operating budget
5. Contract: Bottled Water and Coolers  
   Contract #: MWE-806-12 (Fairfax #RQ0897361021A)  

   Term: 5 years  Extension: N/A  Contract Ending Date: 8/31/16  
   Estimated total award value: $ 500,000  

   Board meeting date: August 9, 2011  
   Bid issued: N/A  
   Pre-bid meeting date: N/A  
   Due date: N/A  
   No. of vendors issued to: N/A  
   No. of bids received: N/A  
   No. of no-bids received: N/A  

Description:

This contract consists of providing water coolers, 5-gallon bottles of water, cups, and water filtration systems for schools and offices. Coolers and water are provided by Environmental Services to schools and offices as needed when environmental concerns exist. Additionally, other schools and offices use this contract to purchase bottled water and filtration systems. The coolers are leased on a monthly basis.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to participate in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

Recommendation:

Award of contract is recommended to:

   Nestle Waters North America, Inc.  
   Greenwich, CT  

   Responsible school or office: Department of Physical Facilities  

   Contact person: Michael G. Sines  

   Funding source: Operating budget
6. **Contract:** Cohort – Instructional Technology Masters Cohort 10  
**Contract #:** RGA-945-12  

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<th>Term:</th>
<th>3 years</th>
<th>Extension:</th>
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<th><strong>Contract Ending Date:</strong></th>
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<td>Estimated total award value:</td>
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**Board meeting date:** August 9, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is for a cohort program to provide 36 graduate credit hours in instructional technology coursework, beginning the spring semester of 2012 and concluding in the fall semester of 2014, leading to a master of science in education with a concentration in technology for educators. Enrollment is open to BCPS teachers with a maximum of 25 participants.

There is a need to provide a viable, well-prepared pool of educators and school leaders with the expertise to improve instruction, lead their schools with technology usage, adapt classroom instruction with new technologies, and use data to make instructional decisions.

**Recommendation:**

Award of contract is recommended to:

Johns Hopkins University School of Education  
Baltimore, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** William S. Burke

**Funding source:** Operating budget
7. **Contract:** Cohort – Post-Baccalaureate Certificate in Arts Integration  
**Contract #:** RGA-946-12  
**Term:** 2 years  
**Extension:** N/A  
**Contract Ending Date:** 5/31/14  
**Estimated total award value:** $112,500  

**Board meeting date:** August 9, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A  

**Description:**  
This contract is for a cohort program to provide 18 graduate credit hours in arts integration coursework, beginning in the spring semester of 2012 and concluding in the spring semester of 2014, leading to a post-baccalaureate certificate in arts integration. Enrollment is open to BCPS teachers, paraprofessionals, and administrators with a maximum of 25 participants.  

There is a need to provide a viable, well-prepared pool of educators and school leaders who are able to combine the core subjects with the arts for the cultivation of creativity and imagination, global awareness, collaboration and communication, and critical thinking.  

**Recommendation:**  
Award of contract is recommended to:  

    Towson University    Towson, MD  

**Responsible school or office:** Department of Professional Development  
**Contact person:** William S. Burke  
**Funding source:** Operating budget
Contract #: MBU-502-12 (Baltimore County Government Contract #B-286)

Term: 6 months Extension: 4 years Contract Ending Date: 3/20/16
Estimated total award value: $ 700,000

Board meeting date: August 9, 2011
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of upgrading, repairing, and inspecting all kitchen ventilation fire suppression systems and fire extinguishers per existing National Fire Protection Association codes and all governing regulations.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to participate in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

Recommendation:

Award of contract is recommended to:

Harris Fire Protection Company, Inc. Baltimore, MD

Responsible school or office: Office of Physical Facilities
Contact person: Michael G. Sines
Funding source: Operating budget
9. **Contract:** Influenza Vaccine  
**Contract #:** JNI-770-12  

<table>
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<th>Term:</th>
<th>1 year</th>
<th>Extension:</th>
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**Board meeting date:** August 9, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of providing influenza vaccine. Quotes were solicited from various companies; an order was reserved with the provider offering the lowest price and will be purchased pending Board approval.

This influenza vaccine inoculation is part of our employee wellness program. Interest in this program is always high because of the public awareness campaign regarding the importance of receiving flu shots. There has also been more participation in those years when there was a real or perceived shortage of vaccine in the community.

**Recommendation:**

Award of contract is recommended to:

Sanofi Pasteur  
Swiftwater, PA

**Responsible school or office:**  
Department of Student Support Services

**Contact person:**  
Dale Rauenzahn

**Funding source:**  
Operating budget
10. **Contract:** Web-Based School Lunch and Activities Payment Service  
**Contract #:** MBU-504-11

**Term:** 5 years  
**Extension:** 5 years  
**Contract Ending Date:** 8/31/21  
**Estimated total award value:** $ N/A

**Board meeting date:** August 9, 2011  
**Bid issued:** April 7, 2011  
**Pre-bid meeting date:** April 26, 2011  
**Due date:** May 17, 2011  
**No. of vendors issued to:** 65  
**No. of bids received:** 4  
**No. of no-bids received:** 2

**Description:**

This contract consists of the provision of a Web-based payment system that allows parents and guardians of students to pay for school lunch and activity fees with a credit card, debit card, or an electronic funds transfer.

The system is hosted by the vendor and will allow parents to pay for school activities (e.g. field trips), to put funds onto their child's school meal account, and to pay for summer school and other fees. It will also link directly to the cafeteria's point-of-sale system so that parents can view actual meal purchases.

There is no cost to BCPS for the system. Convenience fees to cover the cost of operating the system by the vendor are paid by the parent when they make an online payment.

**Recommendation:**

Award of contract is recommended to:

- **School-Link Technologies**  
  Santa Monica, CA

**Responsible school or office:**  
Department of Planning and Support Operations  
Department of Fiscal Services

**Contact person:**  
Kara Calder  
Barbara Burnopp

**Funding source:**  
Operating budget
11. **Contract Modification:** Design-Build Video Surveillance and Electronic Card Access Control Systems  
**Contract #:** JMI-631-06

<table>
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<td>Current approved modification amount:</td>
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<td>$ 3,696,097</td>
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**Board meeting date:** August 9, 2011

**Description:**

On March 28, 2006, the Board approved this contract. This project consists of the design-build of video surveillance and electronic card access control systems with associated software at specified sites.

On November 6, 2007, the Board approved a contract modification for $147,984 for the acceptance of Add Alternate No. 1 (video surveillance system at Bridge Center for $63,672) and Add Alternate No. 3 (video surveillance system at Dundalk High School for $84,312).

On August 11, 2009, the Board approved $215,958 for various system upgrades; however, information has been provided that the manufacturer will no longer produce and support the existing video surveillance system.

This contract modification in the amount of $115,065 includes the removal of the existing video servers with obsolete digital video surveillance software, and installation and programming of new network video recorders (provided to BCPS free of charge) with associated new digital video surveillance software.

**Recommendation:**

Award of contract modification is recommended to:

- Ingersoll-Rand Security Technologies  
  Elkridge, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget
12. **Contract Extension:** On-Call Architectural Services – Various Schools  
   **Contract #:** JNI-772-10  
   **Term:** N/A  
   **Extension:** 9 months  
   **Contract Ending Date:** 6/30/12  
   **Estimated annual award value:**  
   **Estimated modification amount:**  
   **Estimated total award value:** Not to exceed $300,000 per consultant per year  
   **Board meeting date:** August 9, 2011  

**Description:**

On October 6, 2009, the Board approved this contract for the use of architectural consultants on an on-call basis to address requests for investigations, preparation of cost estimates, and development of designs for various building systems. This contract expires October 31, 2011.

The on-call consultants are selected from a prequalified list of consultants. The current list of prequalified consultants expires in January 2012 when a new list will be approved. Therefore, extending this contract to June 30, 2012, will allow the new list of on-call consultants to be selected from a new prequalified list of consultants.

**Recommendation:**

Award of contract extension is recommended to:

- Colimore Thoemke Architects  
  Baltimore, MD  
- Gilbert Architects, Inc.  
  Owings Mills, MD  
- Grimm + Parker Architects, Inc.  
  Calverton, MD  
- GWWO, Inc.  
  Baltimore, MD  
- Murphy & Dittenhafer, Inc.  
  Baltimore, MD  
- URS Corporation  
  Hunt Valley, MD  

**Responsible school or office:** Department of Physical Facilities  
**Contact person:** Michael G. Sines  
**Funding source:** Capital budget
13. **Contract Extension:** On-Call Civil/Structural Engineering Services – Various Schools  
   **Contract #:** JNI-770-10

   **Term:** N/A  
   **Extension:** 9 months  
   **Contract Ending Date:** 6/30/12  
   **Estimated annual award value:**  
   **Estimated modification amount:**  
   **Estimated total award value:** Not to exceed $300,000 per consultant per year  

   **Board meeting date:** August 9, 2011

**Description:**

On October 6, 2009, the Board approved this contract for the use of civil/structural engineering services on an on-call basis to address requests for investigations, preparation of cost estimates, and development of designs for various civil/structural systems. This contract expires October 31, 2011.

The on-call consultants are selected from a prequalified list of consultants. The current list of prequalified consultants expires in January 2012 when a new list will be approved. Therefore, extending this contract to June 30, 2012, will allow the new list of on-call consultants to be selected from a new prequalified list of consultants.

**Recommendation:**

Award of contract extension is recommended to:

- Brudis and Associates  
  Columbia, MD  
- Johnson, Mirmiran and Thompson  
  Sparks, MD  
- KCI Technologies  
  Sparks, MD  
- Whitney, Bailey, Cox and Magnani  
  Towson, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget
14. **Contract Extension:** On-Call Mechanical/Electrical Engineering Services – Various Schools  
   **Contract #:** JNI-769-10

   **Term:** N/A   **Extension:** 9 months   **Contract Ending Date:** 6/30/12

   **Estimated annual award value:**
   **Estimated modification amount:**
   **Estimated total award value:** Not to exceed $300,000 per consultant per year

   **Board meeting date:** August 9, 2011

**Description:**

On October 6, 2009, the Board approved this contract for the use of mechanical/electrical engineering services on an on-call basis to address requests for investigations, preparation of cost estimates, and development of designs for various mechanical/electrical systems. This contract expires October 31, 2011.

The on-call consultants are selected from a prequalified list of consultants. The current list of prequalified consultants expires in January 2012 when a new list will be approved. Therefore, extending this contract to June 30, 2012, will allow the new list of on-call consultants to be selected from a new prequalified list of consultants.

**Recommendation:**

Award of contract extension is recommended to:

- Century Engineering  
  - Hunt Valley, MD
- James Posey Associates, Inc.  
  - Baltimore, MD
- Johnson, Mirmiran & Thompson  
  - Sparks, MD
- Kibart, Inc.  
  - Towson, MD
- Schlenger/Pitz & Associates, Inc.  
  - Timonium, MD
- Spears/Votta & Associates, Inc.  
  - Baltimore, MD
- URS Corporation  
  - Hunt Valley, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget