

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: August 9, 2011

TO: **BOARD OF EDUCATION**

FROM: Dr. Joe A. Hairston, Superintendent

RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

ORIGINATOR: Dr. Renee A. Foose, Deputy Superintendent

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael G. Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts
Board Exhibit – August 9, 2011**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Modification:** Building Renovations – Alterations
Contract #: JMI-625-08

Term: N/A **Extension:** N/A **Contract Ending Date:** 3/31/13
Estimated total award value: \$ 5,000,000
Estimated modification amount: \$ 4,000,000
New estimated total award value: \$ 9,000,000

Board meeting date: August 9, 2011

Description:

On March 11, 2008, the Board approved this contract for labor, equipment, materials, supervision, tools, and all related incidentals required to provide building renovation and alteration services on an as-needed basis. In order to complete the large number of building renovation projects, it is necessary to increase the amount of funding authorization.

Recommendation:

Award of contract modification is recommended to:

A-L Abatement, Inc.	Baltimore, MD
Huntington & Hopkins, Inc.	Hunt Valley, MD
Most, Inc.	Baltimore, MD
RWC Contracting Corporation	Baltimore, MD
Tito Contractors, Inc.	Washington, DC

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Operating budget

2. Contract Modification: Food Products
Contract #: MBU-525-11

Term: N/A **Extension:** N/A **Contract Ending Date:** 6/30/14
Estimated total award value: \$ N/A
Estimated modification amount: \$ N/A
New estimated total award value: \$ N/A

Board meeting date: August 9, 2011

Description:

On June 14, 2011, the Board approved the recommendations for award for various food products to facilitate the provision of meals to students by the Office of Food and Nutrition Services. Per the bid specifications, a vendor is being added.

Recommendation:

Award of contract modification is recommended to:

Lasco Foods, LLC

St. Louis, MO

Responsible school or office:

Department of Planning and Support
Operations

Contact person:

Kara Calder

Funding source:

Operating budget

3. Contract Modification: Instructional Materials
Contract #: JMI-601-08 (Anne Arundel County Public Schools [AACPS] Multiple Award Contract for Discounted Materials of Instruction #06CM-77)

Term: N/A **Extension:** N/A **Contract Ending Date:** 3/31/12
Estimated total award value: \$ 5,000,000
Estimated modification amount: \$ 1,000,000
New estimated total award value: \$ 6,000,000

Board meeting date: August 9, 2011

Description:

On August 14, 2007, the Board approved this contract for instructional supplies and materials. This modification includes the funds to exercise the option to extend the contract for an additional seven-month period. Fifteen vendors will provide 30,000 line items of educational products and related materials (i.e., art materials, puzzles, hands-on learning kits, and multicultural and special need items). The AACPS contract was recently extended until 2012. Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded by other government agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

Recommendation:

Award of contract modification is recommended to:

ABC	Landisville, PA
ETA Cuisenaire	Vernon Hills, IL
Childcraft Education Corp.	Lancaster, PA
Dick Blick Art Materials	Galesburg, IL
Frey Scientific	Mansfield, OH
Hearlihy	Pittsburg, KS
Highsmith, Inc.	Fort Atkinson, WI
Kaplan Early Learning Co.	Lewisville, NC
Kurtz Brothers	Clearfield, PA
Lakeshore Learning	Carson, CA
Nasco	Fort Atkinson, WI
PITSCO	Pittsburg, KS
School & PreSchool Supply Center	Baltimore, MD
t/a Learning How	
School Specialty	Mansfield, OH
US Toy Co DBA Constructive Playthings	Grandview, MO

Responsible school or office: Department of Fiscal Services

Contact person: Barbara Burnopp

Funding source: Operating budget

5. Contract: Bottled Water and Coolers
Contract #: MWE-806-12 (Fairfax #RQ0897361021A)

Term: 5 years **Extension:** N/A **Contract Ending Date:** 8/31/16
Estimated total award value: \$ 500,000

Board meeting date: August 9, 2011
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of providing water coolers, 5-gallon bottles of water, cups, and water filtration systems for schools and offices. Coolers and water are provided by Environmental Services to schools and offices as needed when environmental concerns exist. Additionally, other schools and offices use this contract to purchase bottled water and filtration systems. The coolers are leased on a monthly basis.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to participate in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

Recommendation:

Award of contract is recommended to:

Nestle Waters North America, Inc. Greenwich, CT

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Operating budget

6. Contract: Cohort – Instructional Technology Masters Cohort 10
Contract #: RGA-945-12

Term: 3 years **Extension:** N/A **Contract Ending Date:** 12/31/14
Estimated total award value: \$ 225,000

Board meeting date: August 9, 2011
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract is for a cohort program to provide 36 graduate credit hours in instructional technology coursework, beginning the spring semester of 2012 and concluding in the fall semester of 2014, leading to a master of science in education with a concentration in technology for educators. Enrollment is open to BCPS teachers with a maximum of 25 participants.

There is a need to provide a viable, well-prepared pool of educators and school leaders with the expertise to improve instruction, lead their schools with technology usage, adapt classroom instruction with new technologies, and use data to make instructional decisions.

Recommendation:

Award of contract is recommended to:

Johns Hopkins University School of Education Baltimore, MD

Responsible school or office: Department of Professional Development

Contact person: William S. Burke

Funding source: Operating budget

7. Contract: Cohort – Post-Baccalaureate Certificate in Arts Integration
Contract #: RGA-946-12

Term: 2 years **Extension:** N/A **Contract Ending Date:** 5/31/14
Estimated total award value: \$ 112,500

Board meeting date: August 9, 2011
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract is for a cohort program to provide 18 graduate credit hours in arts integration coursework, beginning in the spring semester of 2012 and concluding in the spring semester of 2014, leading to a post-baccalaureate certificate in arts integration. Enrollment is open to BCPS teachers, paraprofessionals, and administrators with a maximum of 25 participants.

There is a need to provide a viable, well-prepared pool of educators and school leaders who are able to combine the core subjects with the arts for the cultivation of creativity and imagination, global awareness, collaboration and communication, and critical thinking.

Recommendation:

Award of contract is recommended to:

Towson University	Towson, MD
Responsible school or office:	Department of Professional Development
Contact person:	William S. Burke
Funding source:	Operating budget

8. Contract: Fire Extinguisher Maintenance for Kitchens
Contract #: MBU-502-12 (Baltimore County Government Contract #B-286))

Term: 6 months **Extension:** 4 years **Contract Ending Date:** 3/20/16
Estimated total award value: \$ 700,000

Board meeting date: August 9, 2011
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of upgrading, repairing, and inspecting all kitchen ventilation fire suppression systems and fire extinguishers per existing National Fire Protection Association codes and all governing regulations.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to participate in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

Recommendation:

Award of contract is recommended to:

Harris Fire Protection Company, Inc. Baltimore, MD

Responsible school or office: Office of Physical Facilities

Contact person: Michael G. Sines

Funding source: Operating budget

9. Contract: Influenza Vaccine
Contract #: JNI-770-12

Term: 1 year **Extension:** N/A **Contract Ending Date:** 6/30/12
Estimated total award value: \$ 29,735

Board meeting date: August 9, 2011
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of providing influenza vaccine. Quotes were solicited from various companies; an order was reserved with the provider offering the lowest price and will be purchased pending Board approval.

This influenza vaccine inoculation is part of our employee wellness program. Interest in this program is always high because of the public awareness campaign regarding the importance of receiving flu shots. There has also been more participation in those years when there was a real or perceived shortage of vaccine in the community.

Recommendation:

Award of contract is recommended to:

Sanofi Pasteur

Swiftwater, PA

Responsible school or office:

Department of Student Support Services

Contact person:

Dale Rauenzahn

Funding source:

Operating budget

10. Contract: Web-Based School Lunch and Activities Payment Service
Contract #: MBU-504-11

Term: 5 years **Extension:** 5 years **Contract Ending Date:** 8/31/21
Estimated total award value: \$ N/A

Board meeting date: August 9, 2011
Bid issued: April 7, 2011
Pre-bid meeting date: April 26, 2011
Due date: May 17, 2011
No. of vendors issued to: 65
No. of bids received: 4
No. of no-bids received: 2

Description:

This contract consists of the provision of a Web-based payment system that allows parents and guardians of students to pay for school lunch and activity fees with a credit card, debit card, or an electronic funds transfer.

The system is hosted by the vendor and will allow parents to pay for school activities (e.g. field trips), to put funds onto their child's school meal account, and to pay for summer school and other fees. It will also link directly to the cafeteria's point-of-sale system so that parents can view actual meal purchases.

There is no cost to BCPS for the system. Convenience fees to cover the cost of operating the system by the vendor are paid by the parent when they make an online payment.

Recommendation:

Award of contract is recommended to:

School-Link Technologies

Santa Monica, CA

Responsible school or office:

Department of Planning and Support
Operations
Department of Fiscal Services

Contact person:

Kara Calder
Barbara Burnopp

Funding source:

Operating budget

11. Contract Modification: Design-Build Video Surveillance and Electronic Card Access Control Systems

Contract #: JMI-631-06

Term:	N/A	Extension:	N/A	Contract Ending Date:	N/A
Original contract amount:				\$	3,217,090
Current approved modification amount:				\$	363,942
Requested increase to modification amount:				\$	115,065
New estimated total contract value:				\$	3,696,097

Board meeting date: August 9, 2011

Description:

On March 28, 2006, the Board approved this contract. This project consists of the design-build of video surveillance and electronic card access control systems with associated software at specified sites.

On November 6, 2007, the Board approved a contract modification for \$147,984 for the acceptance of Add Alternate No. 1 (video surveillance system at Bridge Center for \$63,672) and Add Alternate No. 3 (video surveillance system at Dundalk High School for \$84,312).

On August 11, 2009, the Board approved \$215,958 for various system upgrades; however, information has been provided that the manufacturer will no longer produce and support the existing video surveillance system.

This contract modification in the amount of \$115,065 includes the removal of the existing video servers with obsolete digital video surveillance software, and installation and programming of new network video recorders (provided to BCPS free of charge) with associated new digital video surveillance software.

Recommendation:

Award of contract modification is recommended to:

Ingersoll-Rand Security Technologies Elkridge, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital budget

12. Contract Extension: On-Call Architectural Services – Various Schools
Contract #: JNI-772-10

Term: N/A **Extension:** 9 months **Contract Ending Date:** 6/30/12
Estimated annual award value:
Estimated modification amount:
Estimated total award value: Not to exceed \$300,000 per consultant per year

Board meeting date: August 9, 2011

Description:

On October 6, 2009, the Board approved this contract for the use of architectural consultants on an on-call basis to address requests for investigations, preparation of cost estimates, and development of designs for various building systems. This contract expires October 31, 2011.

The on-call consultants are selected from a prequalified list of consultants. The current list of prequalified consultants expires in January 2012 when a new list will be approved. Therefore, extending this contract to June 30, 2012, will allow the new list of on-call consultants to be selected from a new prequalified list of consultants.

Recommendation:

Award of contract extension is recommended to:

Colimore Thoenke Architects	Baltimore, MD
Gilbert Architects, Inc.	Owings Mills, MD
Grimm + Parker Architects, Inc.	Calverton, MD
GWWO, Inc.	Baltimore, MD
Murphy & Dittenhafer, Inc.	Baltimore, MD
URS Corporation	Hunt Valley, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital budget

13. Contract Extension: On-Call Civil/Structural Engineering Services – Various Schools
Contract #: JNI-770-10

Term: N/A **Extension:** 9 months **Contract Ending Date:** 6/30/12

Estimated annual award value:

Estimated modification amount:

Estimated total award value: Not to exceed \$300,000 per consultant per year

Board meeting date: August 9, 2011

Description:

On October 6, 2009, the Board approved this contract for the use of civil/structural engineering services on an on-call basis to address requests for investigations, preparation of cost estimates, and development of designs for various civil/structural systems. This contract expires October 31, 2011.

The on-call consultants are selected from a prequalified list of consultants. The current list of prequalified consultants expires in January 2012 when a new list will be approved. Therefore, extending this contract to June 30, 2012, will allow the new list of on-call consultants to be selected from a new prequalified list of consultants.

Recommendation:

Award of contract extension is recommended to:

Brudis and Associates	Columbia, MD
Johnson, Mirmiran and Thompson	Sparks, MD
KCI Technologies	Sparks, MD
Whitney, Bailey, Cox and Magnani	Towson, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital budget

14. Contract Extension: On-Call Mechanical/Electrical Engineering Services – Various Schools
Contract #: JNI-769-10

Term: N/A **Extension:** 9 months **Contract Ending Date:** 6/30/12
Estimated annual award value:
Estimated modification amount:
Estimated total award value: Not to exceed \$300,000 per consultant per year

Board meeting date: August 9, 2011

Description:

On October 6, 2009, the Board approved this contract for the use of mechanical/electrical engineering services on an on-call basis to address requests for investigations, preparation of cost estimates, and development of designs for various mechanical/electrical systems. This contract expires October 31, 2011.

The on-call consultants are selected from a prequalified list of consultants. The current list of prequalified consultants expires in January 2012 when a new list will be approved. Therefore, extending this contract to June 30, 2012, will allow the new list of on-call consultants to be selected from a new prequalified list of consultants.

Recommendation:

Award of contract extension is recommended to:

Century Engineering	Hunt Valley, MD
James Posey Associates, Inc.	Baltimore, MD
Johnson, Mirmiran & Thompson	Sparks, MD
Kibart, Inc.	Towson, MD
Schlenger/Pitz & Associates, Inc.	Timonium, MD
Spears/Votta & Associates, Inc.	Baltimore, MD
URS Corporation	Hunt Valley, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital budget