

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: September 6, 2011

TO: **BOARD OF EDUCATION**

FROM: Dr. Joe A. Hairston, Superintendent

RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

ORIGINATOR: Dr. Renee A. Foose, Deputy Superintendent

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael G. Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

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Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts
Board Exhibit – September 6, 2011**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Assignment:** Printing and Reproduction Services
Contract #: MBU-536-10

Term: N/A **Extension:** N/A **Contract Ending Date:** 8/31/19
Estimated total award value: \$ N/A
Estimated modification amount: \$ N/A
New estimated total award value: \$ N/A

Board meeting date: September 6, 2011

Description:

On August 10, 2010, the Board approved this contract. The contract consists of copy, print, and reproduction services to include promotional items and student planners. The award of items included in the solicitation provided the resources necessary to accomplish all printing, copying, and reproducing services that could not be provided by BCPS Copy and Printing Services.

The award vendor for business cards was Business Cards Express. Effective July 11, 2011, Business Cards Express was purchased by Xpress Business Cards. The printing of business cards for BCPS, therefore, has been assigned to Xpress Business Cards. All current terms, conditions, and pricing remain in effect.

Recommendation:

Award of contract assignment is recommended to:

Xpress Business Cards

Windsor Mill, MD

Responsible school or office:

Department of Fiscal Services

Contact person:

Barbara Burnopp

Funding source:

Operating budget

2. Contract Extension: AVID-Based Schools Tutoring Program
Contract #: JN1-725-09

Term: N/A **Extension:** 5 years **Contract Ending Date:** 10/31/16
Estimated total award value: \$ 750,000

Board meeting date: September 6, 2011

Description:

On October 7, 2008, the Board approved a three-year contract with Civic Works to provide college tutors for AVID students. A qualified college tutor is an integral component of the AVID program, whose mission is to increase students' access to rigorous courses and to prepare students for college readiness.

Civic Works will provide 40 college tutors to work in 22 AVID high schools and 8 middle schools. Each tutor will provide 675 hours for a total of 27,000 hours. The college tutors' responsibilities include: in-class and tutorial academic support; validating students' application of AVID strategies in all classes; checking for organized AVID notebooks; shadowing AVID students in other classes; assisting in monitoring student behavior in classes; assisting in chaperoning students on college tours; coaching regarding college readiness and college standards for success; and other support for AVID program activities.

For school year 2010-2011, ninety-four percent, or 367, AVID Grade 12 students received college acceptance letters.

Recommendation:

Award of contract extension is recommended to:

Civic Works

Baltimore, MD

Responsible school or office:

Department of Liberal Arts

Contact person:

Sonja Karwacki

Funding source:

Operating budget

3. Contract Extension: Curriculum for Environmental and Character Development Education

Contract #: RGA-127-11

Term: N/A **Extension:** 3 years **Contract Ending Date:** 6/30/14
Estimated total award value: \$ 350,000

Board meeting date: September 6, 2011

Description:

On October 5, 2010, the Board approved this contract. The contract consisted of providing a five-day/four-night residential environmental and character education experience for approximately 1,560 Grade 6 students from Windsor Mill, Southwest Academy, Stemmers Run, Middle River, Dundalk, Old Court, Deep Creek, Golden Ring, Holabird, Lansdowne, Loch Raven, and Deer Park middle schools.

The program allows for real-life opportunities to apply principles of environmental science as well as team building and character development as central components of the experience. It is anticipated that students participating in the project will earn MSDE-required service learning hours at an accelerated rate. Additionally, participation in character development activities is expected to decrease disciplinary infractions.

Recommendation:

Award of contract extension is recommended to:

Northbay LLC

North East, MD

Responsible school or office:

Division of Curriculum and Instruction

Contact person:

Dr. Roger Plunkett

Funding source:

Operating budget

4. Contract Extension: Project SEED
Contract #: RGA-178-06

Term: N/A **Extension:** 5 years **Contract Ending Date:** 8/31/16
Estimated total award value: \$ 2,362,500

Board meeting date: September 6, 2011

Description:

This contract consists of providing professional development, coaching, and instruction in Grades 3, 4, and 5 mathematics classrooms in elementary schools for Project SEED. Project SEED is a nonprofit organization that works in partnership with a school district to use mathematics to increase the educational opportunities for low-achieving students and mathematical-content awareness for all students. The original contract was approved by the Board on February 14, 2006, for three years with an extension approved on July 8, 2008, for two years, and an additional extension approved on August 10, 2010, for one year. The program is being extended for five years through August 2016 to continue to provide comprehensive professional development in mathematics and in strategies for delivery that align and exceed the cognitive rigor of the state curriculum. In addition to work throughout the school year, this contract would provide the opportunity for the Project SEED mathematicians to present a two-week professional development institute for teachers at identified schools.

An evaluation for Project SEED was presented to the Board on March 23, 2010, to reflect a study done through the Weinberg Foundation and the Department of Research, Accountability and Assessment for the school year 2008-2009. This report can be found at <http://www.bcps.org/board/exhibits/2010/032310exhibit.pdf>. Evaluation data will continue to be collected from all participating schools to provide information on program effectiveness.

Recommendation:

Award of contract extension is recommended to:

Project SEED, Inc.

Berkeley, CA

Responsible school or office:

Department of Science, Technology,
Engineering, and Mathematics

Contact person:

Dr. John Quinn

Funding source:

Operating budget and Title II funds

5. Contract Extension: U.S. Hispanic Youth Entrepreneur Education (USHYEE) –
Memorandum of Understanding
Contract #: RGA-169-10

Term: N/A **Extension:** 3 years **Contract Ending Date:** 6/30/14
Estimated total award value: \$ 185,000

Board meeting date: September 6, 2011

Description:

On June 15, 2010, the Board approved this contract. The purpose was to enter into a Memorandum of Understanding (MOU) with U.S. Hispanic Youth Entrepreneur Education (USHYEE) to pilot a program aimed at Latino youth to increase the high-school-to-college continuum, develop leaders, and encourage youth to give back to the community. The program provides after-school programs at Lansdowne, Woodlawn, and Owings Mills high schools. The Office of Special Programs would like to continue the program.

The USHYEE supports the BCPS *Blueprint for Progress* – Performance Goal 1, *By 2012, all students will reach high standards, as established by the Baltimore County Public Schools and state performance level standards, in reading/language arts, mathematics, science, and social studies*, and Performance Goal 5, *All students will graduate from high school*.

Recommendation:

Award of contract extension is recommended to:

U.S. Hispanic Youth Entrepreneur Education Baltimore, MD

Responsible school or office: Division of Curriculum and Instruction

Contact person: Dr. Roger Plunkett

Funding source: Operating budget

6. Contract: Cohort – School Library Media XIV, Instructional Technology
Contract #: RGA-947-12

Term: 4 years **Extension:** N/A **Contract Ending Date:** 12/31/15
Estimated total award value: \$ 225,000

Board meeting date: September 6, 2011
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract is for a cohort program to provide 36 graduate credit hours in school library media/instructional technology coursework, beginning the spring semester of 2012 and concluding in the fall semester of 2015, leading to master of science degree. Enrollment is open to all teachers with a maximum of 25 participants.

There is a need to provide highly qualified school library media specialists to focus on the delivery of 21st century learning instruction, information and technology learning competencies, reading achievement, and extending student learning in all curricular content areas.

Recommendation:

Award of contract is recommended to:

Towson University	Towson, MD
Responsible school or office:	Department of Professional Development
Contact person:	William Burke
Funding source:	Operating budget

7. Contract: Electricity Acquiring Agent
Contract #: PCR-230-11 (Baltimore Regional Cooperative Purchasing Committee #P-030)

Term: 1 year **Extension:** 4 years **Contract Ending Date:** 12/31/16
Estimated total award value: \$ 775,000

Board meeting date: September 6, 2011
Bid issued: June 29, 2010
Pre-bid meeting date: July 13, 2010
Due date: August 19, 2010
No. of vendors issued to: 7
No. of bids received: 7
No. of no-bids received: 0

Description:

This contract is for a retail supplier, licensed by the Public Service Commission, to act as the Baltimore Regional Cooperative Purchasing Committee's (BRCPC) agent in buying electricity on the wholesale market. The BRCPC conducted a request for proposals through Baltimore County Government on behalf of all participants in the consortium. This contract replaces a similar contract BRCPC has held with PEPCO for the past six years and provides for the continued purchase of electricity. The award bidder acts as the agent for BRCPC and performs purchasing transactions for hourly pricing and wholesale fixed-rate block markets through the Pennsylvania-Jersey-Maryland Interconnection (PJM).

Recommendation:

Award of contract is recommended to:

Washington Gas

Herndon, VA

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael J. Sines

Funding source:

Operating budget

8. Contract: Employee Benefits Consultant
Contract #: RGA-102-12 (Baltimore County Government Master Agreement #1360)

Term: 2 years **Extension:** 2 years **Contract Ending Date:** 8/31/15
Estimated total award value: \$ \$240,000

Board meeting date: September 6, 2011
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of public school systems' benefit consultant services that are required to assist the Office of Benefits, Leaves, and Retirements to analyze benefit cost data associated with benefit plan designs on an as-needed basis.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to participate in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

Recommendation:

Award of contract is recommended to:

Bolton Partners, Inc.	Baltimore, MD
Responsible school or office:	Human Resources
Contact person:	Dr. Donald Peccia
Funding source:	Operating budget

9. Contract: Information Technology Contracted Staffing Services
Contract #: JMI-620-11

Term: 5 years **Extension:** N/A **Contract Ending Date:** 8/31/16
Estimated total award value: \$ 900,000

Board meeting date: September 6, 2011
Bid issued: January 13, 2011
Pre-bid meeting date: N/A
Due date: February 10, 2011
No. of vendors issued to: 187
No. of bids received: 56
No. of no-bids received: 2

Description:

This contract consists of providing skilled labor to perform specialized software support services on an as-needed basis. The on-call contract establishes providers for SharePoint engineer/administrator, SharePoint architect/lead developer, and SharePoint developer. Technical personnel assigned under this contract shall work under BCPS direction, control, and supervision. Award bidders have met qualification criteria that include experience, past performance, and quality of resources.

Recommendation:

Award of contract is recommended to:

22nd Century Technologies, Inc.	Somerset, NJ
Advanced Software Systems, Inc.	Sterling, VA
Business Integra, Inc.	Greenbelt, MD
ClarusTec, Inc.	Edison, NJ
Colossus Consulting LLC, dba Liquid Mercury Solutions	Baltimore, MD
Dell Marketing, L.P.	Round Rock, TX
Elegant Enterprise-Wide Solutions, Inc.	Chantilly, VA
GANTECH, Inc.	Columbia, MD
Planet Technologies	Germantown, MD
RDA Corporation	Hunt Valley, MD
Science Applications International Corp.	Columbia, MD
Sigman & Summerfield Associates, Inc.	Towson, MD
Software Consortium	Baltimore, MD
Sogeti, USA LLC	Owings Mills, MD

Responsible school or office: Department of Technology

Contact person: Barbara Burnopp

Funding source: Operating budget

10. Contract: Pixie Software Licenses
Contract #: PCR-232-11 (Region 3 Education Service Center, Victoria, TX #E-124AB)

Term: 5 years **Extension:** N/A **Contract Ending Date:** 9/30/16
Estimated total award value: \$ 350,000

Board meeting date: September 6, 2011
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of providing upgrades and additional licenses for the Pixie software that has been successfully used in our elementary and middle schools since switching from HyperStudio in early 2002. The original Pixie application was a simple drawing program that saved individual pictures and showed them as slide shows. The Pixie upgrades include:

- Real-time project collaboration and cooperation skills so that teams of students can work on projects at the same time.
- Students can import pages from files that were created in other programs such as Microsoft Office Word.
- Students can create sophisticated projects such as digital stories that contain multiple pages.
- On touch-sensitive displays, interactive whiteboards, and interactive projectors, students can use their fingers as a mouse with the new touch interface.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to participate in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

Recommendation:

Award of contract is recommended to:

Tech4Learning

San Diego, CA

Responsible school or office:

Department of Science, Technology,
Engineering, and Mathematics

Contact person:

Dr. John Quinn

Funding source:

Operating budget

11. Contract: STEM Alliance Development
Contract #: RGA-106-12

Term: 1 year **Extension:** N/A **Contract Ending Date:** 6/30/12
Estimated total award value: \$ 40,000

Board meeting date: September 6, 2011
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

The purpose of this contract is to obtain consulting services from Nicodemus Communications Group LLC in an effort to further develop the Science, Technology, Engineering, and Mathematics (STEM) Alliance, a coalition of Baltimore County Public Schools, the Community College of Baltimore County, four-year universities, businesses, and government and community organizations that will make Maryland the national leader in STEM education, STEM workforce development, and STEM-based economic growth and job creation. The project has two phases. Phase I was completed during FY 2011. Phase II is now ready to begin and will allow further structuring and development of the partnership model as well as the required planning and preparation work for the STEM Symposium scheduled for December 1, 2011. Nicodemus Communications Group LLC will also coordinate production logistics for the STEM Symposium, develop presentation outlines and talking points for speakers, and create presentation videos and other materials, as well as provide continued research and outreach to perspective business partners. The cost of Phase II will take the total value of the contract above the statutory limit and therefore requires board approval to continue.

Recommendation:

Award of contract is recommended to:

Nicodemus Communications Group LLC Baltimore, MD

Responsible school or office: Department of Science, Technology, Engineering, and Mathematics

Contact person: Dr. John Quinn

Funding source: Curriculum and Instruction budget

12. Contract Modification: Flooring Replacement – Hebbville Elementary School
Contract #: MWE-833-11

Term:	N/A	Extension:	N/A	Contract Ending Date:	N/A
Original contract amount:				\$	278,411
Current approved modification amount:				\$	27,841
Requested increase to modification amount:				\$	5,568
New estimated total contract value:				\$	311,820

Board meeting date: September 6, 2011

Description:

On May 10, 2011, the Board approved this contract.

Due to unforeseen existing site conditions, abatement, industrial hygienist consultation, and substrate patching activities, this contract has exceeded original cost estimates requiring the contingency to be increased from 10% to 12%.

Recommendation:

Award of contract modification is recommended to:

MOST, Inc.

Baltimore, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Aging School Program (ASP)

13. Contract: Replacement of Boilers – Cockeysville Service Center
Contract #: JNI-761-12

Term:	N/A	Extension:	N/A	Contract Ending Date:	N/A
Estimated annual award value:		\$		234,750	
Estimated contingency amount:		\$		23,475	
Estimated total award value:		\$		258,225	

Board meeting date:	September 6, 2011
Bid issued:	June 30, 2011
Pre-bid meeting date:	July 7, 2011
Due date:	July 26, 2011
No. of vendors issued to:	11
No. of bids received:	7
No. of no-bids received:	0

Description:

This project consists of the removal and replacement of two (2) existing hot water boilers, boiler related piping, valves, and controls.

Recommendation:

Award of contract is recommended to:

Chasney & Co., Inc.

Baltimore, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Capital budget

Contract: Replacement of the Boilers at Cockeysville Service Center
Contract #: JNI-761-12

	Bidders' Names			
	Chasney and Company, Inc.	M&M Welding and Fabricators, Inc.	Hurley Company	East Cost Welding and Construction Co., Inc.
Total Base Bid consisting of the cost of asbestos abatement, demolition, and new construction, including the related architectural, mechanical, electrical, and other required incidentals to the project. Also, includes the following allowances(s): \$5,000 for Industrial Hygienist Services & \$8,000 for Asbestos Abatement.	\$234,750	\$250,353	\$258,975	\$274,641

	Bidders' Names		
	American Combustion Industries Inc.	Denver-Elek Inc.	Temp Air Co., Inc.
Total Base Bid consisting of the cost of asbestos abatement, demolition, and new construction, including the related architectural, mechanical, electrical, and other required incidentals to the project. Also, includes the following allowances(s): \$5,000 for Industrial Hygienist Services & \$8,000 for Asbestos Abatement.	\$284,350	\$306,600	\$343,500

14. Contract: Replacement of Windows, Blinds, and Doors – Lutherville Laboratory Elementary School
Contract #: JMI-601-12

Term:	N/A	Extension:	N/A	Contract Ending Date:	N/A
Estimated annual award value:		\$		834,000	
Estimated contingency amount:		\$		83,400	
Estimated total award value:		\$		917,400	

Board meeting date:	September 6, 2011
Bid issued:	June 16, 2011
Pre-bid meeting date:	June 28, 2011
Due date:	July 21, 2011
No. of vendors issued to:	8
No. of bids received:	3
No. of no-bids received:	0

Description:

This project consists of the removal and replacement of the exterior windows, blinds, exterior doors and frames, and other associated work. This work will benefit all areas of the school with the installation of new energy-efficient aluminum window frames and energy-efficient double glazing. The doors will be replaced with new steel doors, frames, and hardware that meet all code requirements.

Recommendation:

Award of contract is recommended to:

E. Pikounis Construction Co., Inc.	Baltimore, MD
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Responsible school or office:	Department of Physical Facilities
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Contact person:	Michael G. Sines
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Funding source:	Capital budget
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Replacement of Windows, Blinds, and Doors – Lutherville Laboratory

Contract: Elementary School

Contract #: JMI-601-12

	Bidders' Names		
	E. Pikounis Construction Co., Inc.	Tuckman- Barbee Construction Co., Inc.	The Mullan Contracting Company
Base Bid: Consisting of the cost of asbestos abatement, demolition, and new construction, including the related architectural, mechanical, electrical, and other requirements incidental to the project. Also, including the flooring allowance for \$15,000.00 for Industrial Hygienist Services	\$834,000	\$849,500	\$974,651