

**BALTIMORE COUNTY PUBLIC SCHOOLS**

**DATE:** October 11, 2011

**TO:** **BOARD OF EDUCATION**

**FROM:** Dr. Joe A. Hairston, Superintendent

**RE:** **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

**ORIGINATOR:** Dr. Renee A. Foose, Deputy Superintendent

**PERSON(S):** Rick Gay, Manager, Office of Purchasing  
Michael G. Sines, Executive Director, Department of Physical Facilities

**RECOMMENDATION**

That the Board of Education approves the following contract recommendations.

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See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

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Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts  
Board Exhibit – October 11, 2011**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Modification:** Disposal Services – Science Chemicals and Chemical Wastes  
**Contract #:** JMI-643-09

<b>Term:</b> N/A	<b>Extension:</b> N/A	<b>Contract Ending Date:</b> 7/31/14
<b>Estimated total award value:</b>	\$ 500,000	
<b>Estimated modification amount:</b>	\$ 300,000	
<b>New estimated total award value:</b>	\$ 800,000	

**Board meeting date:** October 11, 2011

**Description:**

On July 14, 2009, the Board approved this contract consisting of the provision of skilled, certified, and licensed technicians to safely remove, properly pack, transport, recycle, incinerate, and/or dispose of all science chemicals and chemical wastes on an as-needed basis. In order to complete the large number of disposal requests, it is necessary to increase the amount of funding authorization.

**Recommendation:**

Award of contract modification is recommended to:

PSC Environmental Services	Baltimore, MD
Triumvirate Environmental, Inc.	Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget

**2. Contract Modification:** Field Trip Transportation Services  
**Contract #:** PCR-204-11

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** 6/30/21

**Board meeting date:** October 11, 2011

**Description:**

The Board approved this contract on January 12, 2011, and contract modifications on February 8, 2011, March 8, 2011, April 5, 2011, May 10, 2011, and June 14, 2011. This contract modification adds two providers to the contract, as permitted by the original solicitation.

This contract provides for student transportation services for after-school activities. Activities range from local athletic and music competitions to day-long and overnight cultural trips. Services are employed when BCPS's own fleet is unavailable (due to regular bus route service) or incapable of meeting the trip requirement (such as coach service).

Award bidders have met vehicle and facility inspection criteria that include equipment and on-road performance evaluations and driver investigations that require on-file background investigation, citizenship status, and drug free-testing. Additionally, award bidders are subject to a no-notice inspection focused on safety and serviceability of a specific vehicle and driver.

**Recommendation:**

Award of contract modification is recommended to:

Johnson Bus  
Gunther Charters

Westminster, MD  
Hanover, MD

**Responsible school or office:**

Department of Planning and Support  
Operations

**Contact person:**

Kara Calder

**Funding source:**

Operating budgets of schools/offices

**3. Contract Modification:** School Buses  
**Contract #:** MWE-806-10

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** 12/31/11  
**Estimated total award value:** \$ 13,971,302  
**Estimated modification amount:** \$ 3,085,097  
**New estimated total award value:** \$ 17,056,399

**Board meeting date:** October 11, 2011

**Description:**

On December 1, 2009, the Board approved this contract and it was modified on January 11, 2011, for the second-year purchases. This modification is to increase the expenditure to cover the final year of bus purchases. There are 37 buses planned for purchase at no increase in cost over last year. State law requires that Baltimore County replace school buses every 12 years.

**Recommendation:**

Award of contract modification is recommended to:

American Bus Sales & Service      Annapolis, MD

**Responsible school or office:** Department of Planning and Support  
Operations

**Contact person:** Kara Calder

**Funding source:** Operating budget

**4. Contract:** Baltimore County Public Schools (BCPS) and Baltimore County Government Memorandum of Understanding (MOU)

**Contract #:** PCR-233-12

**Term:** 1 year      **Extension:** N/A      **Contract Ending Date:** 6/30/12  
**Estimated total award value:**      \$ 83,000

**Board meeting date:**              October 11, 2011  
**Bid issued:**                              N/A  
**Pre-bid meeting date:**              N/A  
**Due date:**                                N/A  
**No. of vendors issued to:**          N/A  
**No. of bids received:**                N/A  
**No. of no-bids received:**          N/A

**Description:**

This MOU is established to provide health services with Baltimore County Department of Health and social worker services with Baltimore County Department of Social Services as described below.

The Baltimore County Infants and Toddlers Program is an interagency program. In Baltimore County, the health department serves as the lead agency and BCPS serves as the fiscal agent. Other partners include the Baltimore County Department of Social Services and private agencies. Each of these agencies contributes staff and resources to the program. All services are mandated by federal and state law, including Part C of IDEA and COMAR. Through the annual grant application, the Consolidated Local Implementation Grant, grant funds are included to support specific services that may be provided through one of the county partner agencies.

**Recommendation:**

Award of MOU is recommended to:

Baltimore County Department of Health              Towson, MD  
Baltimore County Department of Social Services      Towson, MD

**Responsible school or office:**                              Department of Special Programs

**Contact person:**    Kathleen McMahan

**Funding source:**    Infants and Toddlers grant funds

**5. Contract:** BCPS Principals' Academy – Use of Facilities and Related Expenses  
**Contract #:** RGA-108-12

**Term:** 1 year      **Extension:** N/A      **Contract Ending Date:** 6/30/12  
**Estimated total award value:**      \$ 68,000

**Board meeting date:**              October 11, 2011  
**Bid issued:**                              N/A  
**Pre-bid meeting date:**              N/A  
**Due date:**                                N/A  
**No. of vendors issued to:**          N/A  
**No. of bids received:**                N/A  
**No. of no-bids received:**          N/A

**Description:**

The BCPS Principals' Academy is a two-night, three-day professional development activity for all principals in the county. This experience supports the vision and mission from the *Blueprint for Progress*. Principals are provided with the skills, strategies, and support to enhance their professional growth as a school leader.

The Principals' Academy allows principals to work collaboratively with their colleagues on innovative topics that will enhance their professional growth. Professional development is achieved through various presentations by the superintendent and speakers. Sessions are differentiated to meet the needs of principals. In offering this academy at the Rocky Gap Lodge and Golf Resort, principals are able to concentrate on the specific needs of their schools while networking, vertical teaming, and collaborating with feeder schools. New principals begin the first phase of their induction program. Other sites were investigated; however, Rocky Gap was the most cost effective locale to host this activity.

**Recommendation:**

Award of contract is recommended to:

Rocky Gap Lodge and Golf Resort              Flintstone, MD

**Responsible school or office:**              Department of Professional Development

**Contact person:**                                William S. Burke

**Funding source:**                                Operating budget

**6. Contract:** Cohort – Teacher as Leader in Autism Spectrum Disorder M.Ed. Program  
**Contract #:** RGA-948-12

**Term:** 4 years    **Extension:** N/A    **Contract Ending Date:** 12/31/14  
**Estimated total award value:** \$ 203,500

**Board meeting date:** October 11, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is for a cohort program to provide 37 graduate credit hours in special education and autism spectrum disorders coursework, beginning in the spring semester of 2012 and concluding in the fall semester of 2014, leading to master of education degree. Enrollment is open to teachers who currently hold certification in special education or a related field with a maximum of 22 participants.

There is a need to have teachers who have acquired the skills, knowledge, and dispositions that are critical for the effective instruction of students with autism spectrum disorders and who can assume a leadership role within the school community.

**Recommendation:**

Award of contract is recommended to:

Towson University	Towson, MD
<b>Responsible school or office:</b>	Department of Professional Development
<b>Contact person:</b>	William S. Burke
<b>Funding source:</b>	Operating budget

**7. Contract:** Energy Consultant

**Contract #:** PCR-241-12 (Baltimore Regional Cooperative Purchasing Committee (BRCPC) Contract #P-063)

**Term:** 1 year      **Extension:** 9 years      **Contract Ending Date:** 11/30/21  
**Estimated total award value:** \$ 420,000

**Board meeting date:** October 11, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of providing consulting services for the procurement of electricity, natural gas, and other energy commodities. Services include:

- Gathering market data and preparing all necessary market analysis to assist in the development of the energy procurement strategy.
- Providing ongoing advice on energy commodity strategy and execution as the BRCPC entities purchase electricity and natural gas directly in the wholesale markets.
- Performance tracking and account reconciliation, including quarterly reports for overall energy strategy
- Budget projections: Providing forecast price and cost data, and advising the BRCPC entities of the impact of hedging energy prices with fixed-cost purchases. Preparing annual budgets and midyear updates.

Additional services may include demand-load response programs, energy conservation, energy best practices, and any services related to energy demand and energy supply.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded by other government agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

**Recommendation:**

Award of contract is recommended to:

EnerNOC, Inc.

Boston, MA

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Operating budget



**8. Contract:** Ice Melt  
**Contract #:** PCR-231-12

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** 11/30/16  
**Estimated total award value:** \$ 125,000

**Board meeting date:** October 11, 2011  
**Bid issued:** August 11, 2011  
**Pre-bid meeting date:** N/A  
**Due date:** August 31, 2011  
**No. of vendors issued to:** 9  
**No. of bids received:** 3  
**No. of no-bids received:** 1

**Description:**

This contract consists of providing ice melt chemicals to BCPS.

**Recommendation:**

Award of contract is recommended to:

Tru-Green, LP  
Seaboard Asphalt, Inc.

Memphis, TN  
Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget

**9. Contract:** Infants and Toddlers Therapists  
**Contract #:** PCR-228-12

**Term:** 5 years      **Extension:** N/A      **Contract Ending Date:** 11/30/16  
**Estimated total award value:** \$ 1,000,000

**Board meeting date:** October 11, 2011  
**Bid issued:** July 28, 2011  
**Pre-bid meeting date:** August 11, 2011  
**Due date:** August 24, 2011  
**No. of vendors issued to:** 36  
**No. of bids received:** 15  
**No. of no-bids received:** 1

**Description:**

This contract consists of speech pathology, occupational and physical therapies, and physical instruction services for the Office of Infants and Toddlers.

The federal and state mandated multi-agency infants and toddlers program provides early intervention services to children from birth through 36 months of age who have developmental disabilities, delays, or special health needs as well as to their families. Services include special instruction, speech-language pathology, occupational therapy, physical therapy, social work, psychology, nursing, audiology, and service coordination. The services are provided in typical settings, such as the home or day care, for children of this age group. The infants and toddlers program goal is to support the family within the community as they facilitate their child's learning and development.

**Recommendation:**

Award of contract is recommended to:

Arbor E&T dba Care Resources	Baltimore, MD
County Therapy Associates, LLC	Whiteford, MD
Cumberland Therapy Associates, LLC	Charlotte, NC
Educational Based Services	Towson, MD
The Maryland Therapy Network, Inc.	Bel Air, MD

**Responsible school or office:** Department of Special Programs

**Contact person:** Kathleen McMahon

**Funding source:** Grant funds

**10. Contract:** Multimedia Communication Equipment  
**Contract #:** MWE-810-12 (Department of General Services, PA #COSTARS 003-029)

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** 10/31/16  
**Estimated total award value:** \$ 3,000,000

**Board meeting date:** October 11, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of providing for the purchase and installation of multimedia communication equipment throughout BCPS.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded by other government agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

**Recommendation:**

Award of contract is recommended to:

Visual Sound

Baltimore, MD

**Responsible school or office:**

Department of Science, Technology,  
Engineering, and Mathematics

**Contact person:**

Dr. John Quinn

**Funding source:**

Operating budget



**12. Contract:** Supplemental Education Services  
**Contract #:** RGA-109-12

**Term:** 1 year      **Extension:** N/A      **Contract Ending Date:** 6/30/12  
**Estimated total award value:** \$ 50,000

**Board meeting date:** October 11, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

Under the *No Child Left Behind Act*, Title I schools that have been in school improvement status for two years must offer students from low income families *Supplemental Educational Services* (SES). Baltimore County Public Schools has three Title I schools in school improvement in year two. Accordingly, SES will be offered to eligible students in those schools.

SES programs are tutoring and academic enrichment activities that are offered in nonschool hours by a range of vendors. SES vendors must be selected from the Maryland State Department of Education approved vendor list. To ensure all eligible students have an opportunity to benefit from SES, the Office of Title I will employ an open enrollment application procedure. Vendors are required to conduct a pre-assessment and a post-assessment with each student.

Vendors may provide supplemental reading/language arts, mathematics, science and/or writing instruction for any student enrolled at an eligible school. The SES instructional program must be aligned with the Maryland Voluntary State curriculum. The primary goal of the supplemental program is to provide eligible students with an opportunity to increase their phonemic awareness; to decode unfamiliar words; and to increase fluency, vocabulary development, and comprehension skills. Students will review mathematical skills such as number sense, computation, and problem solving that they have not yet mastered. Vendors may deliver services face-to-face, online, in students' homes, in schools, or in other community-based settings.

**Recommendation:**

Award of contract is recommended to:

A Plus Success  
A to Z In-Home Tutoring, LLC  
A+ Quality Education, LLC  
Accuracy Temporary Services

Alexandria, VA  
Washington, DC  
Lanham, MD  
Clinton Township, MI

Achieve Success Tutoring by University Instructors, Inc.	Richmond, VA
After School Programs, Inc.	Deerfield Beach, FL
Alternatives Unlimited, Inc.	Baltimore, MD
American Tutor, Inc.	Hillsborough, NJ
Arline Institute, Inc.	Camden, NJ
C2 Educational Systems, Inc.	Duluth, GA
Catapult Learning, LLC	Camden, NJ
Child and Family Solutions	Marlton, NJ
Commonwealth Education	Falls Church, VA
Community Tutoring	Upper Marlboro, MD
Cool Kids Learn	Miami Lakes, FL
Edison Learning/Newton Learning	New York, NY
Educate Online Learning, LLC	Baltimore, MD
Education Advantage, LLC	Fort Lauderdale, FL
Educational Dimensions, Inc.	Largo, MD
GapBuster Learning Center, Inc.	Silver Spring, MD
Glen Burnie C2 Education, Inc.	Glen Burnie, MD
Harvard Learning Centers, Inc.	Lemont, IL
Healthy Families	Washington, DC
HigherSchool Tutoring	Annapolis, MD
Imagine Learning, Inc.	Provo, UT
Learn-It Systems	Baltimore, MD
Living Out Loud	Pikesville, MD
Mainstream Development Educational Group	Brown Deer WI
Northern Light Stars	Upper Marlboro, MD
Rocket Learning	Miami, FL
The Enrichment Centers NCLB, Inc.	Bethesda, MD
The Literacy Lab	Arlington, VA
TutorFind	Manassas, VA
Vigorous Elevations, LLC	White Plains, MD

<b>Responsible school or office:</b>	Division of Curriculum and Instruction
<b>Contact person:</b>	Dr. Roger Plunkett
<b>Funding source:</b>	Operating budget

**13. Contract:** Technology Supplies and Services  
**Contract #:** JN1-775-12 (The Cooperative Purchasing Network Contract #R4705)

**Term:** 4 years    **Extension:** N/A    **Contract Ending Date:** 2/28/15  
**Estimated total award value:** \$ 5,000,000

**Board meeting date:** October 11, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

The purpose of this contract is to obtain additional pricing options for our schools and offices in technology supplies and services through an online catalog.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded by other government agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

**Recommendation:**

Award of contract is recommended to:

Best Buy

Baltimore, MD

**Responsible school or office:**

Department of Technology

**Contact person:**

Dr. Renee A. Foose

**Funding source:**

Operating funds

**14. Contract:** Telephone Repair Supplies  
**Contract #:** PCR-227-12

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** 9/30/16  
**Estimated total award value:** \$ 1,250,000

**Board meeting date:** October 11, 2011  
**Bid issued:** July 14, 2011  
**Pre-bid meeting date:** July 28, 2011  
**Due date:** August 10, 2011  
**No. of vendors issued to:** 19  
**No. of bids received:** 2  
**No. of no-bids received:** 0

**Description:**

This contract consists of providing new and refurbished repair and maintenance supplies to support BCPS' Nortel Norstar telephone equipment.

**Recommendation:**

Award of contract is recommended to:

Advanced Telecom Services  
Mahogany Communications, Inc.

Ellicott City, MD  
Newark, DE

**Responsible school or office:** Department of Technology

**Contact person:** Dr. Renee A. Foose

**Funding source:** Operating budget



**15. Contract:** Television Studio Equipment  
**Contract #:** PCR-236-12 (Howard County Public Schools contract #007.12.B2)

**Term:** 1 year      **Extension:** N/A      **Contract Ending Date:** 11/30/12  
**Estimated total award value:** \$ 65,000

**Board meeting date:** October 11, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of providing television studio cameras for Randallstown High School's active production lab through the Mass Communication Magnet Program. The cameras are to replace older model SVHS cameras that are no longer used in the industry and incompatible with current hardware and software. The new cameras will ensure that students entering the program are given the opportunity to learn and actively work within the mass communication field by knowing the current technology.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded by other government agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

**Recommendation:**

Award of contract is recommended to:

Washington Professional Products	Wheaton, MD
<b>Responsible school or office:</b>	Department of Special Programs
<b>Contact person:</b>	Kathleen McMahon
<b>Funding source:</b>	Operating budget

**16. Contract:** Textbooks – Technology Education Grades 11 and 12  
**Contract #:** RGA-110-12

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** Until replaced  
**Estimated total award value:** \$ 100,000

**Board meeting date:** October 11, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of student textbooks, as well as teacher materials, to replace and update the current instructional materials for the Grades 11 and 12 technology education course, Engineering Technology GT. *Engineering and Technology*, 2010, by Hacker, Burghardt, Fletcher, Gordon, Peruzzi, Prestopnik, and Qaissaunee has been aligned with the updated and revised engineering technology GT curriculum. The textbook is published by Delmar Cengage Learning and was selected for students in Engineering Technology GT, beginning in the 2011-2012 school year.

*Engineering and Technology* was selected using the process outlined in Policy and Rule 6002. This textbook provides the best match to the BCPS Engineering Technology GT curriculum. The textbook and support materials provide a flexible sequence of topics that can be rearranged to match the scope and sequence of the curriculum. Supplemental materials included in the teacher ancillary package will benefit new and veteran teachers as they plan for instruction. Multiple teaching strategies are suggested throughout the text and ancillary materials and content and approaches to instruction are differentiated.

The textbook is aligned with the Maryland state curriculum and provides numerous opportunities for students to develop and apply skills in reading and critical thinking. The textbook supports student engagement and achievement through the use of photographs, charts, diagrams, and access to online activities. Information within the textbook is accurate, relevant, and reflects a multicultural society.

**Recommendation:**

Award of contract is recommended to:

Cengage Learning

Florence, KY

**Responsible school or office:**

Department of Science, Technology,  
Engineering, and Math

**Contact person:**

Dr. John Quinn

**Funding source:**

Operating budget



**18. Contract:** Roof Design and Contract Administration Services – Randallstown Elementary School

**Contract #:** PCR-237-12

<b>Term:</b>	N/A	<b>Extension:</b>	N/A	<b>Contract Ending Date:</b>	N/A
<b>Estimated annual award value:</b>	\$		18,677		
<b>Estimated contingency amount:</b>	\$		N/A		
<b>Estimated total award value:</b>	\$		18,677		

**Board meeting date:** October 11, 2011

**Description:**

On July 12, 2005, the Board approved the use of the Pennsylvania Education Joint Purchasing Council (PAEJC)/Weatherproofing Technologies, Inc. (TREMCO). This project consists of roof replacement design and contract administration services for Randallstown Elementary School.

The roof for this school is in need of replacement and approval will allow enough time for the architect to design and get approval for summer 2012 construction work.

**Recommendation:**

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council (PAEJC) / Weatherproofing Technologies, Inc. (TREMCO)	Ashburn, VA
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**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget



**20. Contract:** Replacement of Chilled Water Equipment – Western School of Technology

**Contract #:** JNI-769-12

**Term:** N/A    **Extension:** N/A    **Contract Ending Date:** N/A  
**Estimated annual award value:** \$ 830,000  
**Estimated contingency amount:** \$ 83,000  
**Estimated total award value:** \$ 913,000

**Board meeting date:** October 11, 2011  
**Bid issued:** July 28, 2011  
**Pre-bid meeting date:** August 11, 2011  
**Due date:** September 1, 2011  
**No. of vendors issued to:** 17  
**No. of bids received:** 5  
**No. of no-bids received:** 0

**Description:**

This project consists of the replacement of two existing centrifugal water-cooled chillers and associated cooling towers, with two banks of modular water-cooled chillers which will utilize a single new roof-mounted cooling tower. In addition, chilled, heating, and condenser water pumps will be replaced as well as associated piping. A Direct Digital Control (DDC) automated temperature control (ATC) system will be installed for the new equipment.

**Recommendation:**

Award of contract is recommended to:

Towson Mechanical, Inc.

Parkville, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Capital budget

**Contract Name:** Replacement of Chilled Water Equipment – Western School of Technology

**Contract Number:** JNI-769-12

	<i>Bidders' Names</i>				
	<i>Towson Mechanical, Inc.</i>	<i>Chasney and Company, Inc.</i>	<i>Phillips Way, Inc.</i>	<i>Denver-Elek, Inc.</i>	<i>Dynastics, Inc.</i>
Base Bid	\$748,000	\$798,000	\$859,000	\$924,300	\$971,200
Alternate No.1 ADD: Replace heating water pumps, piping, concrete pads and associated variable frequency drives and controls	\$69,000	\$86,100	\$88,000	\$99,840	\$94,164
Alternate No. 2 ADD: Variable frequency drives for all condenser water pumps	\$13,000	\$15,000	\$13,000	\$14,920	\$13,000
<b>Total</b>	<b>\$830,000</b>	<b>\$899,100</b>	<b>\$960,000</b>	<b>\$1,039,060</b>	<b>\$1,078,364</b>



**21. Contract:** Replacement of Windows, Blinds, and Doors – Woodbridge Elementary School

**Contract #:** JNI-762-12

**Term:** N/A    **Extension:** N/A    **Contract Ending Date:** N/A  
**Estimated annual award value:** \$ 276,888  
**Estimated contingency amount:** \$ 27,688  
**Estimated total award value:** \$ 304,576

**Board meeting date:** October 11, 2011  
**Bid issued:** July 14, 2011  
**Pre-bid meeting date:** July 28, 2011  
**Due date:** August 11, 2011  
**No. of vendors issued to:** 12  
**No. of bids received:** 2  
**No. of no-bids received:** 1

**Description:**

This project consists of the removal and replacement of the exterior windows, blinds, exterior doors and frames and other associated work. This work will benefit all areas of the school with the installation of new energy efficient aluminum window frames and energy efficient double glazing. The doors will be replaced with new steel doors, frames and hardware that meet all required code requirements.

**Recommendation:**

Award of contract is recommended to:

Baltimore Contractors, Inc.

Baltimore, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Qualified Zone Academy Bonds

<i>Bidders' Names</i>		
	<i>Baltimore Contractors, Inc.</i>	<i>E. Pikounis Construction Co., Inc.</i>
Base Bid	<b>\$276,888</b>	<b>\$278,000</b>