

**BALTIMORE COUNTY PUBLIC SCHOOLS**

**DATE:** September 4, 2012  
**TO:** **BOARD OF EDUCATION**  
**FROM:** S. Dallas Dance, Ph.D., Superintendent  
**RE:** **RECOMMENDATIONS FOR AWARD OF CONTRACTS**  
**ORIGINATOR:** Michael G. Sines, Chief Operations Officer  
**RESOURCE PERSON(S):** Rick Gay, Manager, Office of Purchasing

**RECOMMENDATION**

That the Board of Education approves the following contract recommendations.

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See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts  
Board Exhibit – September 4, 2012**

- 1. Contract Modification** Maryland’s Tomorrow/AdvancePath Academy  
**Contract #:** RGA-120-07

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** 6/30/17  
**Estimated total contract authority:** \$ 7,612,770

**Board meeting date:** September 4, 2012

**Description:**

On February 20, 2007, the Board approved this contract, and on July 14, 2009, the Board approved a modification to the contract to expand the program to include Dundalk High School for an afternoon and evening program. On May 8, 2012, the contract was modified again to extend the duration of the contract and to increase the funding authority to accommodate the extension. This modification is to increase the scope of the program from Dundalk, Chesapeake, and Woodlawn by adding Overlea High School. There will be a four-hour session at each location except for Chesapeake, which will continue with two sessions.

Maryland’s Tomorrow/AdvancePath Academy is an alternative program, part of the Continuum of Alternative Programs (Performance Goal 4 – Provide a continuum of services through alternative education programs, and Performance Goal 5 – All students will graduate from high school) that partners with AdvancePath Academics to operate in-school academies to educate, recover, and graduate at-risk youth ages 14-21. Unlike a traditional high school classroom, teachers in the academy work with a caseload of students to support each student’s journey in earning his or her high school diploma.

The Maryland’s Tomorrow/AdvancePath Academy is a state-of-the-art classroom that uses computer-adaptive curriculum and small-group, teacher-led instruction. Each student who enrolls in the academy has a personalized learning plan that tracks what he or she must learn in order to develop grade-level proficiency in each academic area and satisfy the requirements for his or her diploma.

Originally, 180 students per year at the two sites were enrolled, but with Overlea and Woodlawn, it will move to 360 students who will be able to gain academic support and credit for courses completed in the academy through this mastery-learning, computer-assisted instructional process. There are 47 seats at Dundalk, 49 seats at Chesapeake, 55 seats planned for Woodlawn, and Overlea is still being planned with seating anticipated to be in the mid-40s. Four teachers, one instructional assistant, and one registrar (all BCPS employees) work with students to provide a high school experience that will meet the individual needs of each student in the program while building academic success for all state and county assessments.

The Dundalk Academy and the new ones at Woodlawn and Overlea will be used in the evening high school program that allows students from any high school to participate when referred by the administration. The students who attend these academies are at risk for dropping out of school, are credit deficient, are over the age limit, are accelerating, or are returning after a break in enrollment.

**Recommendation:**

Award of contract modification is recommended to:

AdvancePath Academics, Inc.

Williamsburg, VA

**Responsible school or office:**

Department of Student Support Services

**Contact person:**

Dale R. Rauenzahn

**Funding source:**

Operating budget

**2. Contract Modification and Extension:** Computers and Associated Peripherals

**Contract #:** PCR-295-08 (MD State #050B7800023)

**Term:** N/A      **Extension:** 6 months      **Contract Ending Date:** 3/30/13  
**Estimated contract authority:** \$ 35,000,000  
**Estimated modification amount:** \$ 3,500,000  
**New estimated total contract authority:** \$ 38,500,000

**Board meeting date:** September 4, 2012

**Description:**

On October 23, 2007, the Board approved this contract. This contract modification and extension consists of extending the expiration date and increasing the funding for computers, printers, associated peripherals, and network communications equipment to schools and offices. Maryland’s Department of Information Technology (DIT) designed this solicitation to offer state agencies and Maryland county jurisdictions an extensive selection of hardware through a variety of companies. DIT is currently evaluating proposals in response to its new solicitation. BCPS will utilize that award once it has been determined.

Section §5–112 of the Education Article of the Annotated Code of Maryland subparagraph (a) (3) states that, “...except as provided in subsection (e) of this section, a county board’s participation in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows public bidding procedures.” Further, under the Education Article §4-123 Cooperative administration of programs (a) (1) states a “county board may enter into an agreement for the cooperative or joint administration of programs with one or more: (i) County boards; (ii) Other educational institutions or agencies; and (iii) Boards of county commissioners or county councils.” In §13-110 of the State Finance and Procurement Article, “Subject to §12-107 of this article, whenever a primary procurement unit procurement officer determines that it is in the best interest of the State to sponsor or participate in an intergovernmental cooperative purchasing agreement, with the approval of the unit head and subject to any other approval required by law, the primary procurement unit may become a party to or participate under the agreement.”

**Recommendation:**

Award of contract modification and extension is recommended to:

83 technology-based companies

**Responsible school or office:** Department of Technology

**Contact person:** Camille Jones

**Funding source:** Operating budget

**3. Contract Modification and Extension:** Nonpublic Special Education Facilities

**Contract #:** RGA-112-12

<b>Term:</b> N/A	<b>Extension:</b> 2 years	<b>Contract Ending Date:</b> 6/30/14
<b>Estimated contract authority:</b>	\$ 34,835,063	
<b>Estimated modification amount:</b>	\$ 69,700,170	
<b>New estimated total contract authority:</b>	\$ 104,535,233	

**Board meeting date:** September 4, 2012

**Description:**

On November 8, 2011, the Board approved this contract. This contract modification and extension consists of extending the expiration date and increasing the funding. This contract consists of nonpublic special education facilities providing special education services for students with disabilities that are approved by the Maryland State Department of Education. These facilities promote quality services for children and youth with disabilities only when the nature or severity of the disability is such that education in regular classes, with the use of supplementary aides and services, cannot be achieved. Under the No Child Left Behind Act, each public agency must ensure that a continuum of alternative placements is available to meet the needs of children with disabilities for special education and related services.

Code of Maryland Regulations (COMAR) 13A.05.01.16 ensures that if a student's individual education program (IEP) cannot be implemented in a public county, regional, or state school program, the local school system shall take steps in accordance with Education Article, §§4-122, 8-401, and 8-409, Annotated Code of Maryland, to ensure that the student is provided with a free and appropriate education. These services must be provided at public expense, under public supervision and direction, at no cost to the parents. Nonpublic special education facilities must meet the standards of the state board regulations and the Individuals with Disabilities Act. Payment or reimbursement for a nonpublic program is provided through local and state funding.

The Office of Special Education currently works with approximately 35 day and residential nonpublic programs to ensure provision of services to students between 3 and 21 years of age who reside in Baltimore County. Each nonpublic program provides individualized educational services to meet the specialized needs of each learner (individualized program descriptions are available upon request). Each school provides support specific to meet the nature of the students they service. Some programs operate year round and provide extended school year or summer school programs when there is concern that a student may demonstrate recoupment or regression of skills.

When the nature or severity of a student's disability is such that an in-state program is not available, out-of-state programming must be considered. It is always the goal to return students to the least restrictive setting in order to provide them with opportunities to interact with their typical peers. IEP review meetings are held throughout the year to reevaluate placement options and ensure that students are provided with a free and appropriate education in the least

restrictive setting. BCPS nonpublic case managers work directly with nonpublic school programs to provide case management, professional development, consultation, and ongoing support to our students attending nonpublic programs.

**Recommendation:**

Award of contract modification and extension is recommended to:

Advo-Serv	Bear, DE
Arrow Center for Education	Baltimore, MD
The Baltimore Academy	Baltimore, MD
Baltimore Lab School	Baltimore, MD
Baltimore School for the Deaf	Baltimore, MD
Benedictine School	Ridgely, MD
The Children’s Guild	Baltimore, MD
The Chimes School	Baltimore, MD
The Community School of Maryland	Brookeville, MD
Devereux	Devereux, PA
The Forbush School at Glyndon	Glyndon, MD
The Forbush School at Hunt Valley	Hunt Valley, MD
The Foundation School	Largo, MD
Gateway School	Baltimore, MD
Good Shepherd School	Baltimore, MD
Hannah More School	Reisterstown, MD
The Harbour School	Owings Mills, MD
High Road School	Baltimore, MD
The Jefferson School	Jefferson, MD
Kennedy Krieger	Baltimore, MD
Kennedy Krieger LEAP Program	Baltimore, MD
Linwood Center	Ellicott City, MD
The Mann Residential School	Baltimore, MD
Maryland School for the Blind	Baltimore, MD
NeuroRestorative	Carbondale, IL
New Directions Academy	Baltimore, MD
New Visions Academy of Baltimore	Baltimore, MD
The Pathways	Annapolis, MD
The Phillips School	Laurel, MD
The Ridge School of Anne Arundel	Crownsville, MD
The Ridge School of Montgomery County	Rockville, MD
The School of the Eastern Shore	Cambridge, MD
St. Elizabeth’s School	Baltimore, MD
The Shafer Center	Reisterstown, MD
Shorehaven School	Elkton, MD
The Strawbridge School	Baltimore, MD
United Cerebral Palsy	Baltimore, MD
Villa Maria School	Timonium, MD
The Woodbourne Center	Baltimore, MD
Youth-in-Transition School	Baltimore, MD

Trellis School  
**Responsible school or office:**

Hunt Valley, MD  
Office of Special Education

**Contact person:**

Kalisha Miller

**Funding source:**

Operating budget/grant funds



**5. Contract:** Telephone Repair Supplies  
**Contract #:** PCR-260-13

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** 9/30/17  
**Estimated total award value:** \$ 1,250,000

**Board meeting date:** September 4, 2012  
**Bid issued:** July 5, 2012  
**Pre-bid meeting date:** July 18, 2012  
**Due date:** August 1, 2012  
**No. of vendors issued to:** 23  
**No. of bids received:** 4  
**No. of no-bids received:** 1

**Description:**

This contract consists of providing repair and maintenance supplies to support the Nortel Norstar telephone equipment.

**Recommendation:**

Award of contract is recommended to:

Vology, Inc.	Oldsmar, FL
Mahogany Communications, Inc.	Newark, DE

**Responsible school or office:** Department of Technology

**Contact person:** Camille Jones

**Funding source:** Operating budget

**6. Contract:** Three-Dimensional Printers  
**Contract #:** MWE-845-13 (University of Virginia #FF072911)

**Term:** 5 years      **Extension:** 2 years      **Contract Ending Date:** 9/30/19  
**Estimated contract authority:** \$ 700,000

**Board meeting date:** September 4, 2012  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of the purchase of three-dimensional printers in support of engineering courses offered through Project Lead the Way. This contract offers a 13 percent discount for the equipment, materials, maintenance, and training, saving a maximum of \$13,000 per year.

Section §5-112 of the Education Article of the Annotated Code of Maryland subparagraph (a) (3) states that, "...except as provided in subsection (e) of this section, a county board's participation in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows public bidding procedures." Further, under the Education Article §4-123 Cooperative administration of programs (a) (1) states a "county board may enter into an agreement for the cooperative or joint administration of programs with one or more: (i) County boards; (ii) Other educational institutions or agencies; and (iii) Boards of county commissioners or county councils." In §13-110 of the State Finance and Procurement Article, "Subject to §12-107 of this article, whenever a primary procurement unit procurement officer determines that it is in the best interest of the State to sponsor or participate in an intergovernmental cooperative purchasing agreement, with the approval of the unit head and subject to any other approval required by law, the primary procurement unit may become a party to or participate under the agreement."

**Recommendation:**

Award of contract is recommended to:

Amtek Company, Inc.

Arnold, MD

**Responsible school or office:**

Office of Science, Technology, Engineering,  
and Mathematics

**Contact person:**

Dr. John Quinn

**Funding source:**

Perkins grant funds