

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: January 8, 2013
TO: BOARD OF EDUCATION
FROM: S. Dallas Dance, Superintendent
RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**
ORIGINATOR: Michael G. Sines, Chief Operations Officer
RESOURCE PERSON(S): Rick Gay, Manager, Office of Purchasing
Pradeep Dixit, Executive Director, Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

**Recommendations for Award of Contracts
Board Exhibit – January 8, 2013**

- 1. Contract Modification:** Digital Photocopiers, High Volume, Leasing
Contract #: PCR-266-06; JMI-602-10; JMI-615-13

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated contract authority: \$ N/A
Estimated modification amount: \$ N/A
New estimated total contract authority: \$ N/A

Board meeting date: January 8, 2013

Description:

The Board approved these photocopier leasing contracts on January 23, 2007, (PCR-266-06), January 12, 2010, (JMI-602-10), and November 7, 2012, (JMI-615-13). This contract modification consists of consent to assignment of the above contract to Canon Business Solutions, Inc. (Canon). Canon is assuming Océ USA's current service contract to provide leased, high-volume digital photocopiers, related maintenance services, and consumable supplies under the current contracts' terms and conditions.

Recommendation:

Award of contract modification is recommended to:

Canon Business Solutions, Inc. Lake Success, NY

Responsible school or office: Department of Fiscal Services

Contact person: Barbara Burnopp

Funding source: Operating budget

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3. Contract: Data Networking Infrastructure Services – Dundalk and Sollers Point High Schools

Contract #: JMI-620-13 (Maryland Education Enterprise Consortium, MEEC #UB 12-B-19)

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A

Estimated contract authority: \$ 1,331,655

Board meeting date: January 8, 2013

Bid issued: N/A

Pre-bid meeting date: N/A

Due date: N/A

No. of vendors issued to: N/A

No. of bids received: N/A

No. of no-bids received: N/A

Description:

This project consists of building the data networking infrastructure at Dundalk and Sollers Point High Schools. The new data networking infrastructure will allow students and teachers access to online resources using world-class equipment and speeds. The data network equipment will support up to 4,512 data ports and up to 261 wireless access points throughout both schools. The inter-connect between the wiring closets will be 10 Gbps, allowing for the fastest data transfer rates of any BCPS school, to date. The wireless system has been designed for a 1:1 environment with an access point in every classroom, as well as large-area/density-access points for all common areas. This infrastructure will handle the online work of students today and well into the future.

Section §5-112 of the Education Article of the Annotated Code of Maryland subparagraph (a) (3) states that, "...except as provided in subsection (e) of this section, a county board's participation in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows public bidding procedures." Further, under the Education Article §4-123 Cooperative administration of programs (a) (1) states a "county board may enter into an agreement for the cooperative or joint administration of programs with one or more: (i) County boards; (ii) Other educational institutions or agencies; and (iii) Boards of county commissioners or county councils." In §13-110 of the State Finance and Procurement Article, "Subject to §12-107 of this article, whenever a primary procurement unit procurement officer determines that it is in the best interest of the State to sponsor or participate in an intergovernmental cooperative purchasing agreement, with the approval of the unit head and subject to any other approval required by law, the primary procurement unit may become a party to or participate under the agreement."

Recommendation:

Award of contract is recommended to:

SkyLine Network Engineering, LLC

Eldersburg, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Pradeep Dixit

Funding source:

Capital budget

4. Contract: Doors -- Interior and Exterior
Contract #: PCR-270-13

Term: 5 years **Extension:** N/A **Contract Ending Date:** 1/31/18
Estimated contract authority: \$ 500,000

Board meeting date: January 8, 2013
Bid issued: November 8, 2012
Pre-bid meeting date: November 21, 2012
Due date: November 28, 2012
No. of vendors issued to: 17
No. of bids received: 5
No. of no-bids received: 0

Description:

This contract consists of providing approximately 30 types of interior and exterior doors for general, on-going maintenance of schools/offices. This contract replaces PCR-290-08 that expired on December 31, 2012.

Recommendation:

Award of contract is recommended to:

Brunswick Door Company	Deerfield Beach, FL
JLN Construction Services	Baltimore, MD
Overhead Door Company of Baltimore	Baltimore, MD
Pikesville Lumber Company	Baltimore, MD

Responsible school or office: Department of Physical Facilities

Contact person: Pradeep Dixit

Funding source: Operating budget

5. Contract: Education-Related Services and Specialized Instruction for
Preschool/Pre-K–12 Privately Placed Students

Contract #: MWE-854-13

Term: 6 months **Extension:** 1 year **Contract Ending Date:** 6/30/14

Estimated contract authority: \$ 232,000

Board meeting date: January 8, 2012
Bid issued: October 11, 2012
Pre-bid meeting date: October 18, 2012
Due date: November 1, 2012
No. of vendors issued to: 35
No. of bids received: 10
No. of no-bids received: 1

Description:

This contract consists of providing education-related services and specialized instruction for 50 to 75 privately placed preschool/Pre-K–12 students. The focuses of the services to be provided are in the areas of phonological awareness, phonemic awareness, phonics, and handwriting. Students will be selected based on eligibility via individual education program (IEP) team meetings. The selection of students is limited to those on a service plan. The IEP team will determine the quantity of tutoring each student receives. This service is based on meaningful consultation with the private schools.

Recommendation:

Award of contract is recommended to:

The Hearing and Speech Agency of
Metropolitan Baltimore, Inc. Baltimore, MD

Responsible school or office: Department of Curriculum and Instruction

Contact person: Patricia Lawton

Funding source: Grant funds

6. Contract: Professional Development for Nonpublic School Teachers and Administrators
Contract #: RGA-114-13

Term: 1 year **Extension:** N/A **Contract Ending Date:** 12/31/13
Estimated contract authority: \$ 250,000

Board meeting date: January 8, 2013
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of a series of professional development opportunities for principals and teachers of participating nonpublic schools as required by the federal Title II Part A grant. This contract replaces RGA-121-12 that expires on January 31, 2013.

Recommendation:

Award of contract is recommended to:

Consultants:

Casenex	Charlottesville, VA
Tech4Learning	San Diego, CA
MSET/MICCA/Common Grounds	St. Mary's County, MD
James Corns, Jr., Treasurer	
Master Teacher	Baltimore, MD

Responsible school or office: Department of Professional Development

Contact person: William Burke

Funding source: Title II, Part A, grant funds

7. **Contract:** School Buses
Contract #: MWE-801-13

Term: 1 year **Extension:** 1 year **Contract Ending Date:** 1/31/15
Estimated contract authority: \$ 19,693,368

Board meeting date: January 8, 2013
Bid issued: November 1, 2012
Pre-bid meeting date: November 16, 2012
Due date: November 29, 2012
No. of vendors issued to: 5
No. of bids received: 3
No. of no-bids received: 0

Description:

This contract consists of the annual purchase of replacement buses. For FY14, 33 conventional 64-passenger school buses and 40 lift-equipped 48-passenger school buses will be purchased. For FY15, there is an anticipated purchase of 75 conventional 64-passenger school buses and 68 lift-equipped 48-passenger school buses. This contract replaces contract MWE-806-10 that expired on December 31, 2011.

Recommendation:

Award of contract is recommended to:

American Truck and Bus, Inc.	Annapolis, MD
K. Neal International Truck, Inc.	Hyattsville, MD

Responsible school or office: Department of Planning and Support Operations

Contact person: Kara Calder

Funding source: Operating budget

8. Contract: World-Class K–6 Curriculum Developer
Contract #: MWE-859-13

Term: 1 year, 7 mos. **Extension:** 2 years **Contract Ending Date:** 7/31/17
Estimated contract authority: \$ 5,378,107

Board meeting date: January 8, 2013
Bid issued: November 4, 2012
Pre-bid meeting date: N/A
Due date: December 4, 2012
No. of vendors issued to: 14
No. of bids received: 3
No. of no-bids received: 0

Description:

The contract consists of the selection of a partner to assist in the development of a new world-class K–6 curriculum focused on the language arts with the flexibility to expand to other content areas and grades, with science, technology, engineering, mathematics, and social studies connections. The language arts curriculum is planned to be used beginning in the 2013–2014 school year. The selection committee recommends a partner who envisions curriculum as dynamic, multi-faceted, multi-layered, and evolving. Additionally, the recommended partner understands that curriculum must be unique and tailored to meet criteria set by BCPS within our teaching and learning framework, college- and career-ready standards, Common Core State Standards, and Code of Maryland Regulations. The selection committee defines curriculum as one that inspires and challenges, promotes discovery, and ensures achievement for all students. The curriculum will be expected to use assessment and technology to deliver rigorous instruction tailored to meet a wide range of student needs, as well as provide teacher support that is effective and efficient. A key benefit of the project is that BCPS will own the developed curriculum.

Recommendation:

Award of contract is recommended to:

edCount, LLC

Washington, DC

Responsible school or office:

Department of Liberal Arts

Contact person:

Dr. Elizabeth Aitken

Funding source:

Operating budget

9. Contract Modification: New Stadium Bleachers – Owings Mills High School
Contract #: PCR-255-12A

Term:	N/A	Extension:	N/A	Contract Ending Date:	N/A
Estimated contract value:		\$	1,228,547		
Estimated contingency value:		\$	71,453		
Original contingency amount:		\$	71,453		
Increase contingency to amount:		\$	278,504		
Estimated total contract amount:		\$	1,507,051		

Board meeting date: January 8, 2013

Description:

On August 7, 2012, the Board approved this contract for the construction of new bleachers and associated work at the school stadium. Due to the limited funds, Add Alternate No. 2 (removal of three existing portable bleachers and installation of two permanent bleachers) and Add Alternate No. 4 (construction of a parking lot at the southern side of the stadium) were not included in the contract.

Funds have become available from closeout of prior completed projects, thereby enabling this project to include Add Alternate No. 2 and Add Alternate No. 4 in the contract. The contingency amount will also increase from 6% to 10%.

Recommendation:

Award of contract modification is recommended to:

Huntington and Hopkins, Inc. Baltimore, MD

Responsible school or office: Department of Physical Facilities

Contact person: Pradeep Dixit

Funding source: Qualified Zone Academy Bonds (QZAB)
and Capital budget

10. Contract: Limited Air Handler Replacement – Chesapeake High School
Contract #: PCR-268-13

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$ 876,000
Estimated contingency amount: \$ 87,600
Estimated total award value: \$ 963,600

Board meeting date: January 8, 2013
Bid issued: November 15, 2012
Pre-bid meeting date: November 26, 2012
Due date: December 7, 2012
No. of vendors issued to: 11
No. of bids received: 6
No. of no-bids received: 0

Description:

This project consists of replacement of four central air handling units, No. 1, 2, 3 and 4. The new air handlers will be variable air volume (VAV) and will serve classroom spaces via existing VAV boxes and ductwork.

Recommendation:

Award of contract is recommended to:

Towson Mechanical, Inc.

Lutherville, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Pradeep Dixit

Funding source:

Qualified Zone Academy Bonds (QZAB) budget

Contract: Limited Air Handler Replacement – Chesapeake High School
Contract #: PCR-268-13

<i>Bidders' Names</i>			
	Towson Mechanical, Inc.	Ariosa & Co., LLC	Chilmar Corporation
Base Bid	\$876,000	\$969,000	\$991,500

<i>Bidders' Names</i>			
	Denver-Elek, Inc.	Phillips Way, Inc.	J.F. Fischer, Inc.
Base Bid	\$1,005,900	\$1,017,000	\$1,124,500

11. Contract: Replacement of Windows, Blinds, and Doors - Dundalk Middle School
Contract #: JNI-726-13

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$ 746,500
Estimated contingency amount: \$ 74,650
Estimated total award value: \$ 821,150

Board meeting date: January 8, 2013
Bid issued: November 16, 2012
Pre-bid meeting date: November 21, 2012
Due date: December 10, 2012
No. of vendors issued to: 8
No. of bids received: 8
No. of no-bids received: 0

Description:

This project consists of the removal and replacement of the exterior windows, blinds, exterior doors and frames, and other associated work. This work will benefit all areas of the school with the installation of new energy efficient aluminum window frames and energy efficient double glazing. The doors will be replaced with new steel doors, frames, and hardware that meet all code requirements.

Recommendation:

Award of contract is recommended to:

Huntington & Hopkins, Inc.

Hunt Valley, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Pradeep Dixit

Funding source:

Qualified Zone Academy Bonds (QZAB) and
Capital budget

Contract: Replacement of Windows, Blinds, and Doors - Dundalk Middle School

Contract #: JNI-726-13

	<i>Bidders' Names</i>			
	Huntington & Hopkins, Inc.	E. Pikounis Construction Co., Inc.	North Point Builders, Inc.	Baltimore Contractors, Inc.
Base Bid	\$746,500	\$822,000	\$844,000	\$875,912

	<i>Bidders' Names</i>			
	JLN Construction Services, LLC	J.A.K. Construction Co., Inc.	Tito Contractors, Inc.	J.A. Argetakis Contracting Co., Inc.
Base Bid	\$998,099	\$1,093,000	\$1,119,713	\$1,178,000

12. Contract: Roof Replacement – Grange Elementary School
Contract #: PCR-266-13

Term:	N/A	Extension:	N/A	Contract Ending Date:	N/A
Estimated annual award value:		\$		1,511,576	
Estimated contingency amount:		\$		151,158	
Estimated total award value:		\$		1,662,734	

Board meeting date: January 8, 2013

Description:

This project consists of the removal of the existing roof system and the installation of approximately 63,000 square feet of a built-up roof system. Funding for this project is included in the FY2013 capital budget.

Recommendation:

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council (PAEJPC)/Weatherproofing Technologies, Inc. (TREMCO) Ashburn, VA

Responsible school or office: Department of Physical Facilities

Contact person: Pradeep Dixit

Funding source: Capital budget

13. Contract: Roof Replacement – Hawthorne Elementary School
Contract #: PCR-273-13

Term:	N/A	Extension:	N/A	Contract Ending Date:	N/A
Estimated annual award value:			\$	1,088,513	
Estimated contingency amount:			\$	108,851	
Estimated total award value:			\$	1,197,364	

Board meeting date: January 8, 2013

Description:

This project consists of the removal of the existing roof system and the installation of approximately 44,587 square feet of a built-up roof system. The new four-ply, built-up, cold-coat surface and gravel roof is approximately 44,587 square feet with a 20 year warranty. This includes Add Alternate #1 that consists of raising the roof well at the elevator shaft to meet the existing roof elevation. Funding for this project is included in the FY2013 capital budget.

Recommendation:

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council (PAEJPC)/Weatherproofing Technologies, Inc. (TREMCO)	Ashburn, VA
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Responsible school or office: Department of Physical Facilities

Contact person: Pradeep Dixit

Funding source: Capital budget

14. Contract: Utility Easements – Towson High School
Contract #: RGA-112-13

Estimated annual award value: N/A

Board meeting date: January 8, 2013

Description:

Baltimore Gas & Electric (BGE) is requesting easements on the Towson High School property. These easements will assist with maintaining reliable service to the school and surrounding community.

The first easement will require approximately 7,709 square feet (0.177 acre) on the southwest corner of the property to an existing transformer. The second easement consists of 80 square feet (0.002 acre) for the installation of two guy wires on two individual poles.

Recommendation:

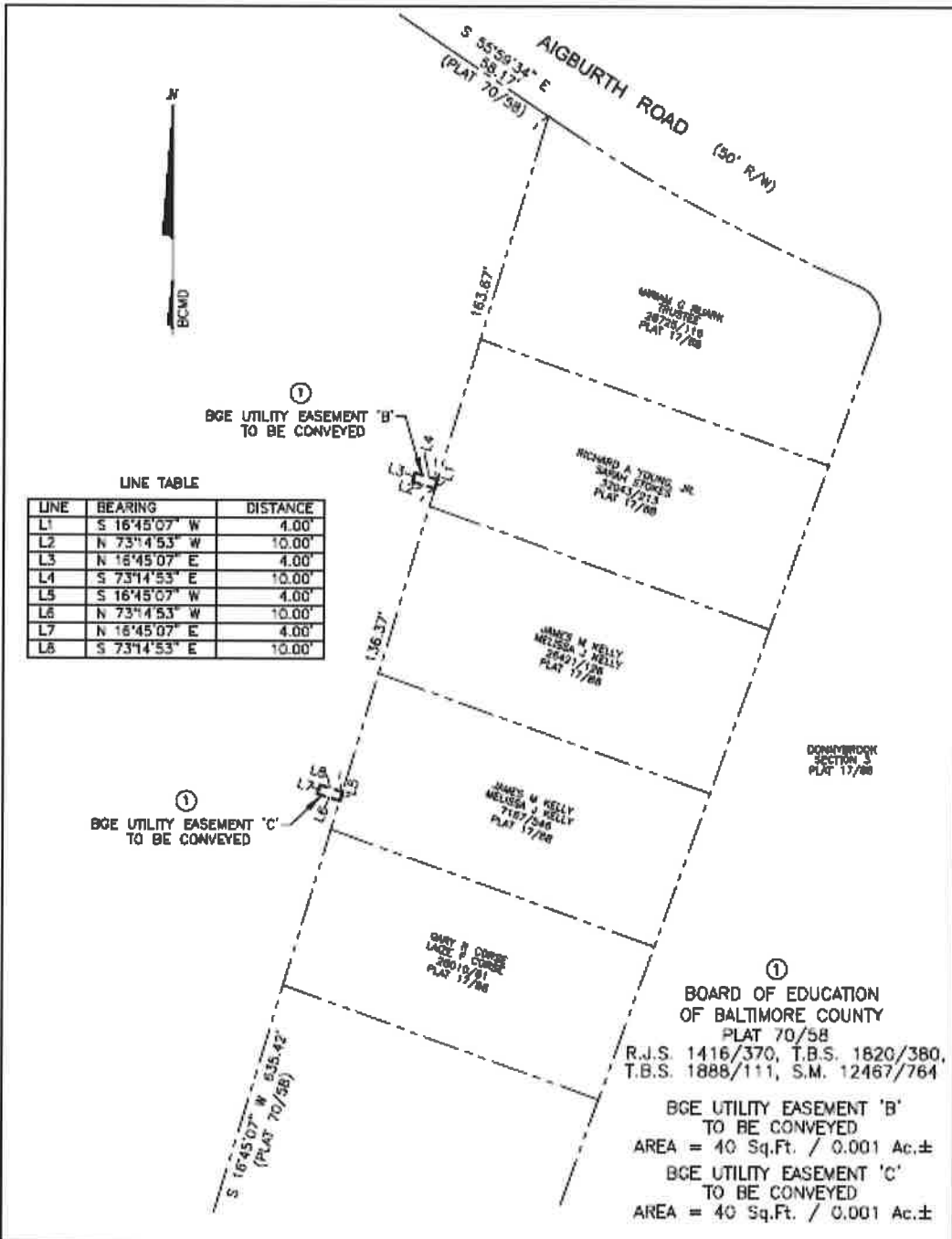
Award of contract is recommended to:

Baltimore Gas & Electric (BGE) Baltimore, MD

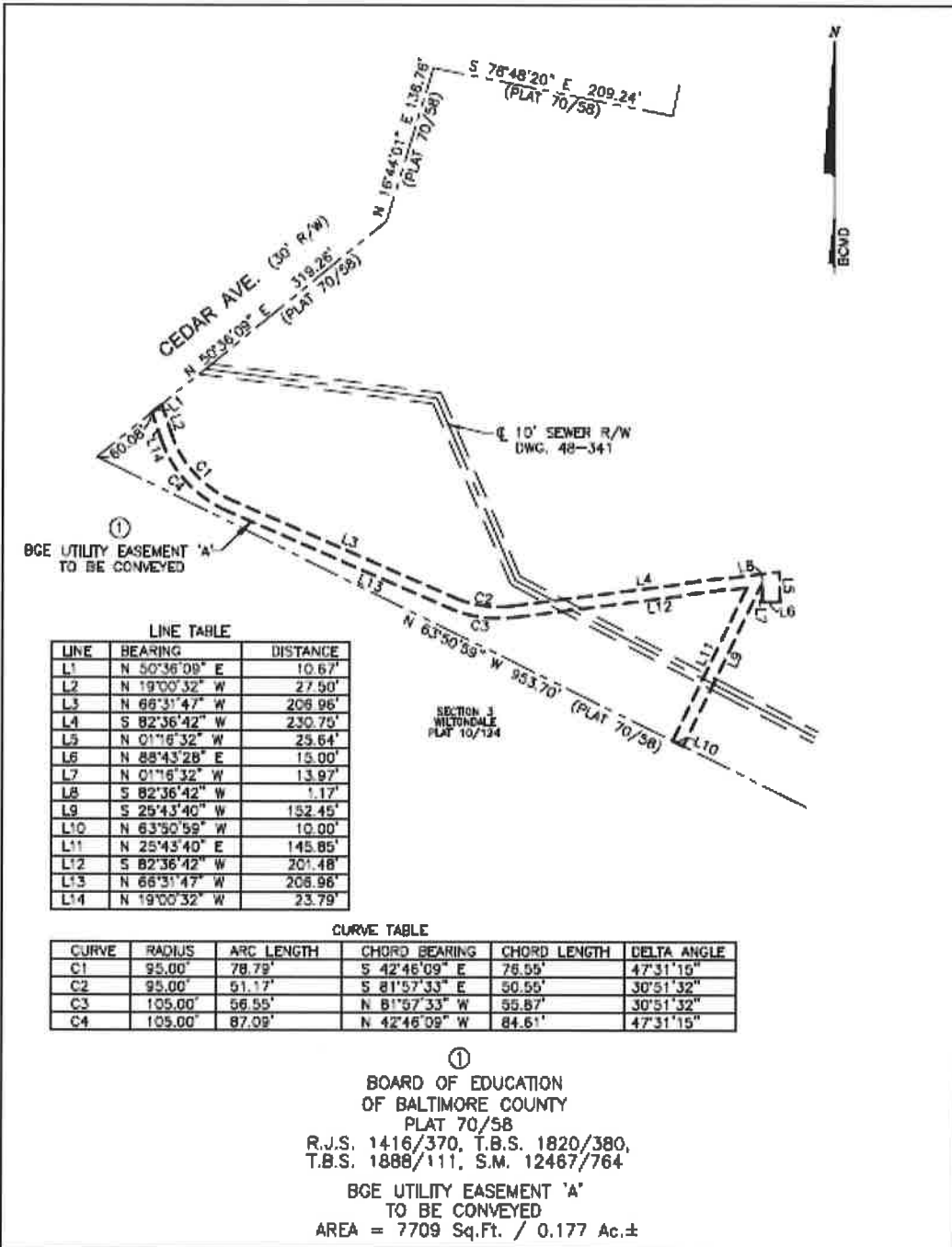
Responsible school or office: Department of Physical Facilities

Contact person: Pradeep Dixit

Funding source: N/A



BALTIMORE COUNTY		REAL ESTATE COMPLIANCE	
DISTRICT NO.	POSITION SHEET NO.	FEDERAL PROJECT NO.	MARYLAND PROJECT NO.
APPROVED _____ DIRECTOR OF PUBLIC WORKS		SURVEYOR _____ R.S. NO. 21139	
DATE _____	CONSTRUCTION PLAN NO.	SHEET 2 OF 2	REVISIONS _____
APPROVED _____ REAL ESTATE COMPLIANCE	ITEM NO.	REQUIRED	DATE
DATE _____			
APPROVED _____ DRAWING			
DATE _____			



LINE TABLE

LINE	BEARING	DISTANCE
L1	N 50°36'09" E	10.67'
L2	N 19°00'32" W	27.90'
L3	N 66°31'47" W	206.96'
L4	S 82°36'42" W	230.70'
L5	N 01°16'32" W	29.64'
L6	N 88°43'28" E	19.00'
L7	N 01°16'32" W	13.97'
L8	S 82°36'42" W	1.17'
L9	S 25°43'40" W	152.45'
L10	N 63°50'59" W	10.00'
L11	N 25°43'40" E	145.85'
L12	S 82°36'42" W	201.48'
L13	N 66°31'47" W	206.96'
L14	N 19°00'32" W	23.79'

CURVE TABLE

CURVE	RADIUS	ARC LENGTH	CHORD BEARING	CHORD LENGTH	DELTA ANGLE
C1	95.00'	78.79'	S 42°46'09" E	78.55'	47°31'15"
C2	95.00'	51.17'	S 81°57'33" E	50.55'	30°51'32"
C3	105.00'	56.55'	N 81°57'33" W	55.87'	30°51'32"
C4	105.00'	87.09'	N 42°46'09" W	84.61'	47°31'15"

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 BOARD OF EDUCATION
 OF BALTIMORE COUNTY
 PLAT 70/58
 R.J.S. 1416/370, T.B.S. 1820/380,
 T.B.S. 1888/111, S.M. 12467/764
 BGE UTILITY EASEMENT 'A'
 TO BE CONVEYED
 AREA = 7709 Sq.Ft. / 0.177 Ac.±

BALTIMORE COUNTY		REAL ESTATE COMPLIANCE	
DISTRICT NO.	POSITION SHEET NO.	CONSTRUCTION PLAN NO.	FEDERAL PROJECT NO.
		MARYLAND PROJECT NO.	
APPROVED _____ DIRECTOR OF PUBLIC WORKS	<input type="checkbox"/> AREA TO BE ACQUIRED <input checked="" type="checkbox"/> ADVERTIBLE SLOPE EASEMENT <input checked="" type="checkbox"/> TEMPORARY CONSTRUCTION AREA		<input checked="" type="checkbox"/> EXISTING COUNTY R/W <input checked="" type="checkbox"/> AREA TO BE RELEASED <input checked="" type="checkbox"/> TEMPORARY SLOPE EASEMENT
DATE _____	ITEM NO.	REVISION	SURVEYOR DATE _____ REG. NO. 21138 SHEET 1 OF 2 REVISIONS
APPROVED _____ REAL ESTATE COMPLIANCE			SCALE: 1"=100'
DATE _____			B.C. JOB ORDER NO.
APPROVED _____ DRAWING			TITLE CHECKED
DATE _____			TITLE CHECKED
			R W - -