

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: February 5, 2013

TO: **BOARD OF EDUCATION**

FROM: S. Dallas Dance, Superintendent

RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

ORIGINATOR: Michael G. Sines, Chief Operations Officer

RESOURCE PERSON(S): Rick Gay, Manager, Office of Purchasing
Pradeep Dixit, Executive Director, Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts
Board Exhibit – February 5, 2013**

- 1. Contract Modification:** Meeting Space for Administrative and Supervisory Meetings
Contract #: JNI-737-11

Term: N/A **Extension:** N/A **Contract Ending Date:** 8/31/14
Estimated contract authority: \$ 400,000
Estimated modification amount: \$ 100,000
New estimated total contract authority: \$ 500,000

Board meeting date: February 5, 2013

Description:

On June 12, 2012, the Board approved this contract to provide meeting space for approximately nine principal, administrative staff, curriculum, and support services meetings. This modification is being requested as the principals' leadership development program usually held at Rocky Gap is being relocated to the Crowne Plaza.

Recommendation:

Award of contract modification is recommended to:

Crowne Plaza Baltimore

Timonium, MD

Responsible school or office:

Department of Professional Development

Contact person:

William Burke

Funding source:

Operating budget

2. Contract: English Language Training for Parents of English for Speakers of Other Languages (ESOL) Students
Contract #: JNI-740-13

Term: 1 year **Extension:** N/A **Contract Ending Date:** 2/28/14
Estimated contract authority: \$ 300,000

Board meeting date: February 5, 2013
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of a program to provide 72 hours of English training for parents of ESOL students. The courses will be offered to all Title I communities and held at seven designated Title I school locations during the school year. The goal is to help build parent participation by removing the language barrier that prevents many non-English-speaking parents from becoming active in the education of their children.

The evaluation process of the training program will be documentation of program effectiveness to include pre- and post-assessment data, student attendance, and participant survey data. The program will be offered as a centralized initiative for the school year 2012-2013 only; however, principals will have the option to offer parent courses next year using FY2014 school-level Title I allocations.

Recommendation:

Award of contract is recommended to:

Community College of Baltimore County Baltimore, MD

Responsible school or office: Department of Special Programs

Contact person: Kathleen McMahan

Funding source: Title I, Part A (FY12 Carryover)

3. **Contract:** Paper – Cut Sheet Paper (Copy, Laser Printers, and Duplicators)
Contract #: JMI-603-13 (Anne Arundel County Public Schools RFB #13CM-088)

Term: 6 months **Extension:** 6 months **Contract Ending Date:** 2/28/14
Estimated contract authority: \$ 1,800,000

Board meeting date: February 5, 2013
Bid issued: November 28, 2012
Pre-bid meeting date: N/A
Due date: January 4, 2013
No. of vendors issued to: 100
No. of bids received: 7
No. of no-bids received: 0

Description:

This contract consists of providing seven types of letter-sized and legal-sized paper. The Baltimore Regional Cooperative Purchasing Committee conducted the solicitation with Anne Arundel County Public Schools as the lead agency. Delivery will be made to the Office of Distribution Services' warehouse on an as-needed basis. This contract replaces JMI-612-12 that expires on February 28, 2013.

Section §5-112 of the Education Article of the Annotated Code of Maryland subparagraph (a) (3) states that, "...except as provided in subsection (e) of this section, a county board's participation in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows public bidding procedures." Further, under the Education Article §4-123 Cooperative administration of programs (a) (1) states a "county board may enter into an agreement for the cooperative or joint administration of programs with one or more: (i) County boards; (ii) Other educational institutions or agencies; and (iii) Boards of county commissioners or county councils." In §13-110 of the State Finance and Procurement Article, "Subject to §12-107 of this article, whenever a primary procurement unit procurement officer determines that it is in the best interest of the State to sponsor or participate in an intergovernmental cooperative purchasing agreement, with the approval of the unit head and subject to any other approval required by law, the primary procurement unit may become a party to or participate under the agreement."

Recommendation:

Award of contract is recommended to:

B.W. Wilson Paper Company

Baltimore, MD

Responsible school or office:

Department of Planning and Support Operations

Contact person:

Kara Calder

Funding source:

Operating budget

4. Contract: Servers, Printers, Networking Equipment, Installation, and Training
Contract #: PCR-280-13 (MD State Dept Information Technology #060B2490022)

Term: 15 years **Extension:** N/A **Contract Ending Date:** 2/28/28
Estimated contract authority: \$ 30,000,000

Board meeting date: February 5, 2013
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of providing hardware, installation, training services, and manufacturer’s extended warranty for the following:

- Servers and associated peripherals
- Printers and associated peripherals
- Network communications equipment
- Installation and training services
- Manufacturer’s extended warranty

This contract replaces these specific items in contract PCR-295-08 that is to expire March 30, 2013; it does not include computers, which are being bid separately by the state. Prices are determined by a percent-off the current manufacturers’ list.

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Recommendation:

Award of contract is recommended to:

A&T Systems, Inc.	Silver Spring, MD
Acela Technologies, Inc.	Frederick, MD
Alliance Info Systems	Baltimore, MD
Alliance Technology Group, LLC	Hanover, MD
Allied Telesis, Inc.	San Jose, CA
Applied Technology Services, Inc. (ATS)	Baltimore, MD
Atlantic Technology Group	Rockville, MD
Bithgroup Technologies, Inc.	Baltimore, MD
Blackwood Associates, Inc.	Annapolis, MD
Braxton-Grant Technologies	Woodstock, MD
Brekford Corporation	Hanover, MD
Carousel Industries	Hunt Valley, MD
CAS Severn, Inc.	Laurel, MD
CDW Government, Inc. (CDW-G)	Vernon Hills, IL
Core BTS	Fairfax, VA
Daly Computers, Inc.	Clarksburg, MD
Data Networks of America, Inc.	Hunt Valley, MD
Data Processing Solutions (DP Solutions)	Columbia, MD
Dell Marketing, L.P.	Whitehall, MD
Digicon Corporation	Rockville, MD
Dimension Data, Inc.	Herndon, VA
DISYS Solutions	Chantilly, VA
DSR, Inc.	Hanover, MD
EDAC Systems, Inc.	Fredericksburg, VA
Electronic Systems, Inc. (ESI)	Columbia, MD
EM360, LLC (Emergent)	Vienna, VA
ePlus Technology, Inc.	Pottstown, PA
FasTech, Inc.	Laurel, MD
Frank Parsons/TSRC, Inc.	Hanover, MD
Fujitsu Network Communications	Richardson, TX
Gantech, Inc.	Columbia, MD
GTSI Corporation	Herndon, VA
HCGI Hartford, Inc.	Columbia, MD
Hewlett-Packard Company	Bethesda, MD
IT Solutions Net, Inc.	Falls Church, VA
IT Total Solutions	Beltsville, MD
Knot Technology Solutions, LLC	Churchton, MD
Knowledge Information Solutions, Inc.	Virginia Beach, VA
Mainline Information Systems, Inc.	Tallahassee, FL
Mission Essentials, LLC	Prince Frederick, MD
MVS, Inc.	Washington, DC
Mythics, Inc.	Virginia Beach, VA

National Imaging Systems	Glen Burnie, MD
Neo Technologies, Inc.	Baltimore, MD
Nicholas P. Pipino Assoc., Inc.	Columbia, MD
Norseman, Inc.	Elkridge, MD
OCE North America	Baltimore, MD
OmegaCor Technologies	Millersville, MD
Phillips Office Solution	Hunt Valley, MD
Plexus Installations, Inc.	Baltimore, MD
Pomeroy IT Solutions Sales Co., Inc.	Mechanicsburg, PA
Presidio Networked Solutions	Greenbelt, MD
Pro-Tech Computer Services, Inc.	Baltimore, MD
Prosys Information Systems	Norcross, GA
Reliable Office Technologies	Frederick, MD
Ricoh Americas Corporation	West Caldwell, NJ
Rsigna, Inc.	Columbia, MD
Sharp Electronics Corporation	Arlington, VA
Sirius Computer Solutions, Inc.	San Antonio, TX
Skyline Technology Solutions	Eldersburg, MD
Slait Consulting	Gaithersburg, MD
Software House International, Inc. (SHI)	Somerset, NJ
Software Information Resource Corporation	Washington, DC
Software productivity Strategists, Inc.	Rockville, MD
Staples Technology Solutions	Deerfield Beach, FL
Star Computer Supply	Towson, MD
Systems Alliance, Inc.	Hunt Valley, MD
The Canton Group, LLC	Baltimore, MD
Universal Adaptive Consulting Services, Inc. (UACS)	Glen Allen, VA
USC Canterbury Corporation	Centreville, MD
Victory Global Solutions, Inc.	Columbia, MD
ViON Corporation	Washington, DC
Xerox Corporation	Harrisburg, PA
Responsible school or office:	Department of Technology
Contact person:	Camille Jones
Funding source:	Operating budget

5. Contract: Video, Digital, and Audio Networking Installation and Repair
Contract #: PCR-272-13

Term: 5 years **Extension:** N/A **Contract Ending Date:** 2/28/18
Estimated contract authority: \$ 2,500,000

Board meeting date: February 5, 2013
Bid issued: November 29, 2012
Pre-bid meeting date: December 10, 2012
Due date: December 19, 2012
No. of vendors issued to: 30
No. of bids received: 3
No. of no-bids received: 0

Description:

This contract consists of providing video, digital, and audio networking installation and repair for schools and offices and will meet a continued need for cabling as the planned wireless local area networks are implemented. This contract replaces PCR-297-08 that expired January 31, 2013. Cabling services covers all cabling needs including data transmission not yet wireless, as well as audio-visual and telephone services.

Recommendation:

Award of contract is recommended to:

BoMark Communications	Owings Mills, MD
Caton Communications Group	Baltimore, MD
Infiniti Telecom & Technologies	Columbia, MD

Responsible school or office: Department of Technology

Contact person: Camille Jones

Funding source: Operating budget

6. Contract: Web Hosting
Contract #: PCR-279-13

Term: 5 years **Extension:** N/A **Contract Ending Date:** 6/30/18
Estimated contract authority: \$ 500,000

Board meeting date: February 5, 2013
Bid issued: December 6, 2012
Pre-bid meeting date: December 20, 2012
Due date: January 9, 2012
No. of vendors issued to: 33
No. of bids received: 4
No. of no-bids received: 1

Description:

This contract consists of providing Web hosting for each school, teacher, class, department, and/or group in the system. These Web pages can be used to securely post information such as news, calendar events, homework assignments, video, audio, and graphics. The service includes secured login for staff, students, and parents/guardians to access only the information that relates to them. It provides a uniform layout for all district Web pages and improves communication with parents and the community as updates to the Web site can be done without knowing programming languages. This contract replaces PCR-246-12.

Recommendation:

Award of contract is recommended to:

Intrafinity Inc. o/a Sharpschool Toronto, Canada

Responsible school or office: Department of Technology

Contact person: Camille Jones

Funding source: Operating budget

7. Contract: Wireless Local Area Network (LAN) Infrastructure
Contract #: JMI-613-13

Term: 5 years **Extension:** N/A **Contract Ending Date:** 3/31/18
Estimated contract authority: \$ 15,000,000

Board meeting date: February 5, 2013
Bid issued: November 15, 2012
Pre-bid meeting date: November 27, 2012
Due date: December 14, 2012
No. of vendors issued to: 78
No. of bids received: 14
No. of no-bids received: 0

Description:

This contract consists of providing wireless LAN infrastructure solutions to broaden and enhance the existing wireless capabilities of the schools. The scope of work will include installation of a fully functional wireless LAN. This contract includes the LAN system installation in the Dundalk and Sollers Point Technical High Schools.

Recommendation:

Award of contract is recommended to:

Bell Techlogix
Dell Marketing, L.P.
Lanier Electronics Group, Inc.

Richmond, VA
Round Rock, TX
Upper Marlboro, MD

Responsible school or office:

Department of Physical Facilities
Department of Technology

Contact person:

Pradeep Dixit
Camille B. Jones

Funding source:

Capital and Operating budgets

8. Resolution: Declaration of Official Intent
Contract #: MBU-513-13

Term: 5 months **Extension:** N/A **Contract Ending Date:** 6/30/13
Estimated total award value: \$ N/A

Board meeting date: February 5, 2013
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This authorizes the superintendent to make declarations of official intent on behalf of the board for one year in the event BCPS wishes to make expenditures before it closes on a lease-purchase financing agreement for purchase of various vehicles. This authorization is related to the future issuance of the tax-exempt financing. Requests to purchase specific vehicles and to enter into tax-exempt financing are brought to the board for approval.

Recommendation:

Approval of resolution.

Responsible school or office: Department of Fiscal Services
Contact person: Barbara Burnopp
Funding source: N/A

WHEREAS, Treasury Regulation 1.150-2 imposes certain requirements that must be satisfied in order for the proceeds of a tax-exempt financing to be used to reimburse expenditures paid prior to the date of financing; and

WHEREAS, Treasury Regulation 1.150-2 requires that the issuer (or a person designated by the issuer to make declarations of official intent on behalf of this issuer) evidence the issuer's reasonable expectations to reimburse original expenditure(s) will be/were paid; and

WHEREAS, the Board of Education of Baltimore County desires to designate an official of Baltimore County Public Schools who shall be responsible for making declarations of official intent for the purpose of satisfying the official intent requirements of U.S. Treasury Regulation 1.150-2, when applicable, with respect to any future contemplated tax-exempt financing, subject to the provisions of this resolution.

NOW THEREFORE, BE IT RESOLVED, that the Superintendent, Baltimore County Public Schools, be, and hereby is designated as the official of Baltimore County Public Schools, who shall be responsible for making declarations of official intent on behalf of Baltimore County Public Schools for the purpose of satisfying the official intent of Treasury Regulation 1.150-2.

The Board of Education of Baltimore County, Maryland

Lawrence E. Schmidt, Esq., President

S. Dallas Dance, Ph.D., Secretary-Treasurer

9. Contract: Demo and Site Restoration Site Package (02B) – Former Dundalk High School

Contract #: MBU-504-13

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A

Estimated annual award value: \$ 5,399,300

Estimated contingency amount: \$ 539,930

Estimated total award value: \$ 5,939,230

Board meeting date: February 5, 2013

Bid issued: November 29, 2012

Pre-bid meeting date: December 11, 2012

Due date: January 14, 2013

No. of vendors issued to: 24

No. of bids received: 8

No. of no-bids received: 1

Description:

This project base bid consists of demolition of the existing Dundalk High School and site restoration consisting of an athletic field, all-weather track, bleachers, and press box.

The award also includes alternates for additional 500 seat bleachers, additional parking lot, and connection stairs to the Community College of Baltimore County Dundalk site.

Recommendation:

Award of contract is recommended to:

Urban N. Zink Contracting, Inc.

Chase, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Pradeep Dixit

Funding source:

Capital budget

Contract: Demo and Site Restoration Site Package (02B) – Former Dundalk High School
Contract #: MBU-504-13

	Bidders' Names				
	Urban N. Zink Contracting, Inc.	Dixie Construction Co., Inc.	Kinsley Construction, Inc.	Potts & Callahan, Inc.	Ross Contracting, Inc.
Base Bid	\$5,149,800	\$5,298,000	\$5,984,000	\$6,440,000	\$7,200,000
Alternate No. 2 ADD: Provide additional bleachers for 500 (total 1,000 with Base Bid) as indicated in the Contract Documents	\$49,300	\$49,000	\$60,000	\$53,000	\$46,000
Alternate No. 6 ADD: Provide extended parking lot and lighting as indicated in the Contract Documents	\$171,800	\$227,000	\$160,000	\$115,000	\$227,000
Alternate No. 7 ADD: Between the new Dundalk-Sollers Point High School building and CCBC, remove the existing fence including post foundations and any existing mow strip. Re-grade and permanently stabilize. See drawings for extent. Provide new concrete stair and steel railings as indicated in the Contract Documents	\$28,400	\$18,000	\$35,000	\$12,500	\$34,900
Total Base Bid + Alternates	\$5,399,300	\$5,592,000	\$6,239,000	\$6,620,500	\$7,507,900

10. Contract: Demo and Site Restoration Electrical Package (16C) -- Former Dundalk High School

Contract #: MBU-504-13

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A

Estimated annual award value: \$ 622,000

Estimated contingency amount: \$ 62,200

Estimated total award value: \$ 684,200

Board meeting date: February 5, 2013

Bid issued: November 29, 2012

Pre-bid meeting date: December 11, 2012

Due date: January 14, 2013

No. of vendors issued to: 24

No. of bids received: 8

No. of no-bids received: 1

Description:

This project base bid consists of electrical work associated with the demolition of the existing building and electrical materials and equipment required for the construction of the athletic field and structures.

The award also includes alternates for stadium lighting, scoreboard, and extended parking lot lighting.

Recommendation:

Award of contract is recommended to:

BoMark Electric

Owings Mills, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Pradeep Dixit

Funding source:

Capital budget

Contract: Demo and Site Restoration Electrical Package (16C) -- Former Dundalk High School

Contract #: MBU-504-13

	Bidders' Names		
	BoMark Electric	Crown Electric Co.	Action Electrical Contractors
Base Bid	\$293,000	\$299,000	\$347,000
Alternate No. 4 ADD: Provide field lighting and controls as indicated in the Contract Documents	\$242,000	\$270,000	\$248,000
Alternate No. 5 ADD: Provide scoreboard and consol including delegated design supporting structure and foundation, and all electrical and signal wiring and connections per the Contract Documents	\$64,000	\$52,000	\$39,000
Alternate No. 6 ADD: Provide extended parking lot and lighting as indicated in the Contract Documents	\$23,000	\$16,000	\$19,000
Total Base Bid + Alternates	\$622,000	\$637,000	\$653,000

11. Contract: Roof Replacement – Franklin High School
Contract #: MWE-857-13

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$ 4,279,982
Estimated contingency amount: \$ 427,998
Estimated total award value: \$ 4,707,980

Board meeting date: February 5, 2013

Description:

This project consists of the removal of the existing roof system and the installation of approximately 180,883 square feet of built-up roof system. The new four-ply, built-up, cold-coat surface and gravel roof is approximately 180,883 square feet with a 20-year warranty. Funding for this project is included in the FY2013 capital budget.

Recommendation:

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Ashburn, VA
Council (PAEJPC)/Weatherproofing
Technologies, Inc. (TREMCO)

Responsible school or office: Department of Physical Facilities

Contact person: Pradeep Dixit

Funding source: Capital budget

12. Contract: Roof Replacement – Woodlawn High School
Contract #: PCR-277-13

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$ 3,249,982
Estimated contingency amount: \$ 324,998
Estimated total award value: \$ 3,574,980

Board meeting date: February 5, 2013

Description:

This project consists of the removal of the existing roof system and the installation of approximately 139,284 square feet of built-up roof system. Funding for this project is included in the FY2013 capital budget.

Recommendation:

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Ashburn, VA
Council (PAEJPC)/Weatherproofing
Technologies, Inc. (TREMCO)

Responsible school or office: Department of Physical Facilities

Contact person: Pradeep Dixit

Funding source: Capital budget