DATE: September 10, 2013
TO: BOARD OF EDUCATION
FROM: S. Dallas Dance, Superintendent
SUBJECT: RECOMMENDATIONS FOR AWARD OF CONTRACTS
ORIGINATOR: Michael G. Sines, Chief Operations Officer
RESOURCE PERSON(S): Rick Gay, Manager, Office of Purchasing
Pradeep Dixit, Executive Director, Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

*****

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.
Recommendations for Award of Contracts
Board Exhibit – September 10, 2013

1. Contract Modification: Amendment #9 to the BCPS Timonium Lease
   Contract #: RGA-134-05

   Term: N/A   Extension: 2 months   Contract Ending Date: 8/31/13
   Estimated contract authority: $5,544,286
   Estimated modification amount: $(203,934)
   New estimated total contract authority: $5,340,352

   Board meeting date: September 10, 2013

Description:

On June 10, 2008, the Board approved a modification to RGA-134-05, Amendment #8, to the BCPS Timonium lease. The original contract-authority funding ended September 30, 2013. This modification amount reflects adjustment for exiting certain suites as of May 31, 2013, and terminating the remaining suites as of August 31, 2013.

Recommendation:

Award of contract modification is recommended to:

   MERRITT/BAVAR-TD, LLC        Baltimore, MD

Responsible school or office: Department of Physical Facilities
Contact person: Pradeep Dixit
Funding source: Operating budget
2. **Contract Modification:** Inspection of Storage Tank Systems  
   **Contract #:** MBU-519-13  
   **Term:** N/A  
   **Extension:** N/A  
   **Contract Ending Date:** 6/30/18  
   **Estimated contract authority:** $500,000  
   **Estimated modification amount:** $0  
   **New estimated total contract authority:** $500,000  
   **Board meeting date:** September 10, 2013  

**Description:**  
On July 9, 2013, the Board approved this contract. This modification is to correct the vendor that was placed in the recommendation section.

**Recommendation:**  
Award of contract modification is recommended to:  

- ACT Technologies dba ATS Environmental Services  
  Sparta, NJ

**Responsible school or office:** Department of Physical Facilities  
**Contact person:** Pradeep Dixit  
**Funding source:** Operating budget
3. **Contract Modification:** Vehicle Parts and Materials  
   **Contract #:** MBU-518-13  

   **Term:** N/A  
   **Extension:** N/A  
   **Contract Ending Date:** 6/30/18  

   **Estimated contract authority:** $ 10,000,000  
   **Estimated modification amount:** $ 0  
   **New estimated total contract authority:** $ 10,000,000  

   **Board meeting date:** September 10, 2013  

**Description:**  
On July 9, 2013, the Board approved this contract. This modification adds three vendors to the award to facilitate the Office of Transportation meeting all of its vehicle part and material requirements for the entire term of the contract.

**Recommendation:**  
Award of contract modification is recommended to:  

- Adams Chevrolet  
  Havre de Grace, MD  
- Jerry’s Chevrolet  
  Baltimore, MD  
- Uni-Select USA, Inc.  
  Moorestown, NJ  

**Responsible school or office:** Chief Operations Officer  

**Contact person:** Michael G. Sines  

**Funding source:** Operating budget
4. **Contract:** Audiology Equipment  
**Contract #:** MWE-815-14 (University of Wisconsin #11-5503)

<table>
<thead>
<tr>
<th>Term:</th>
<th>1 year</th>
<th>Extension:</th>
<th>N/A</th>
<th>Contract Ending Date:</th>
<th>9/30/14</th>
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<tbody>
<tr>
<td>Estimated contract authority:</td>
<td>$70,000</td>
<td></td>
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</tbody>
</table>

**Board meeting date:** September 10, 2013  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of audiology equipment for classroom use.

This award of contract has employed the cooperative bidding process. The Education Article requires local boards of education to select the lowest responsible bidder, but this requirement does not apply to: “a county board's participation in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows public bidding procedures.” Md. Code Ed. Ann §5-112 (a)(3) Additionally, §4-123(a)(1) of the Education Article provides that “A county board may enter into an agreement for the cooperative or joint administration of programs with one or more: county boards; (ii) Other educational institutions or agencies; and (iii) Boards of county commissioners or county councils” relating to “(2)(ii) purchasing.”

**Recommendation:**

Award of contract is recommended to:

Phonak, Inc.  
Warrenville, IL

**Responsible school or office:** Department of Special Education and Student Support Services

**Contact person:** Debra Brooks

**Funding source:** Operating budget and grant funds
5. **Contract:** Cohort–Business and Technology Management, Innovative Leadership Track  
   **Contract #:** RGA-901-14  
   **Term:** 3 years  
   **Extension:** N/A  
   **Contract Ending Date:** 12/31/16  
   **Estimated total award value:** $270,000  
   **Board meeting date:** September 10, 2013  
   **Bid issued:** N/A  
   **Pre-bid meeting date:** N/A  
   **Due date:** N/A  
   **No. of vendors issued to:** N/A  
   **No. of bids received:** N/A  
   **No. of no-bids received:** N/A  

**Description:**

This contract is for a cohort program to provide 36 graduate credit hours in business and technology management leadership coursework, beginning in the spring semester of 2014 and concluding in the fall semester of 2016, leading to a Master of Science in Business and Technology Management degree. Enrollment is open to 30 employees who wish to pursue an advanced degree in school business leadership.

**Recommendation:**

Award of contract is recommended to:

    Stevenson University    Stevenson, MD  

**Responsible school or office:** Department of Organizational Development  
**Contact person:** William S. Burke  
**Funding source:** Operating budget
6. **Contract:** Fencing Services  
   **Contract #:** MWE-814-14 (Baltimore County Government B-621)  
   **Term:** 1 year  
   **Extension:** 4 years  
   **Contract Ending Date:** 9/30/18  
   **Estimated contract authority:** $1,250,000

**Board meeting date:** September 10, 2013  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of on-call fence installation and repair services. This contract replaces JMI-604-09 that expired April 30, 2013.

This award of contract has employed the cooperative bidding process. The Education Article requires local boards of education to select the lowest responsible bidder, but this requirement does not apply to: “a county board's participation in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows public bidding procedures.”Md. Code Ed. Ann §5-112 (a)(3) Additionally, §4-123(a)(1) of the Education Article provides that “A county board may enter into an agreement for the cooperative or joint administration of programs with one or more: county boards; (ii) Other educational institutions or agencies; and (iii) Boards of county commissioners or county councils” relating to “(2)(ii) purchasing.”

**Recommendation:**

Award of contract is recommended to:

- **Hercules Fence of Maryland, LLC**  
  College Park, MD
- **P & H Fencing, LLC**  
  White Marsh, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Pradeep Dixit

**Funding source:** Operating budget and capital budget
7. **Contract:** Office Supplies
   **Contract #:** MBU-502-14
   (Government of the District of Columbia #DCSS-2013-D-615-008S)
   **Term:** 1 year  **Extension:** 3 yrs, 6 mos.  **Contract Ending Date:** 3/31/18
   **Estimated total award value:** $ 500,000

   **Board meeting date:** September 10, 2013  
   **Bid issued:** N/A  
   **Pre-bid meeting date:** N/A  
   **Due date:** N/A  
   **No. of vendors issued to:** N/A  
   **No. of bids received:** N/A  
   **No. of no-bids received:** N/A

   **Description:**

   This contract consists of providing office products and supplies using Metropolitan Office Products, a minority business enterprise registered vendor. This award allows the opportunity to continue to perform price comparisons within the eSchoolMall system when purchasing office supplies.

   This award of contract has employed the cooperative bidding process. The Education Article requires local boards of education to select the lowest responsible bidder, but this requirement does not apply to: “a county board's participation in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows public bidding procedures.” Md. Code Ed. Ann §5-112 (a)(3) Additionally, §4-123(a)(1) of the Education Article provides that “A county board may enter into an agreement for the cooperative or joint administration of programs with one or more: county boards; (ii) Other educational institutions or agencies; and (iii) Boards of county commissioners or county councils” relating to “(2)(ii) purchasing.”

   **Recommendation:**

   Award of contract is recommended to:

   Metropolitan Office Products  
   Hyattsville, MD

   **Responsible school or office:** Department of Fiscal Services

   **Contact person:** Barbara Burnopp

   **Funding source:** Operating budget
8. **Contract:** Roofing Inspection Services  
**Contract #:** MWE-804-14

**Term:** 6 years  
**Extension:** 1 year  
**Contract Ending Date:** 9/30/20  
**Estimated contract authority:** $595,000

**Board meeting date:** September 10, 2013  
**Bid issued:** June 20, 2013  
**Pre-bid meeting date:** June 28, 2013  
**Due date:** July 25, 2013  
**No. of vendors issued to:** 17  
**No. of bids received:** 2  
**No. of no-bids received:** 0

**Description:**

This contract consists of bi-annual inspection services, including on-call construction inspection services, for school and office roofs. This contract replaces bid number MWE-808-08 that expired on May 31, 2013.

**Recommendation:**

Award of contract is recommended to:

- **ATI, Inc.**  
  **Columbia, MD**

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Pradeep Dixit

**Funding source:** Operating budget
9. **Contract:** Vinyl Composition Tile (VCT) Gymnasium Floor Physical Education Game Line Application  
**Contract #:** MWE-856-13

**Term:** 5 years  
**Extension:** 2 years  
**Contract Ending Date:** 9/30/20  
**Estimated contract authority:** $3,500,000

**Board meeting date:** September 10, 2013  
**Bid issued:** May 17, 2013  
**Pre-bid meeting date:** May 30, 2013  
**Due date:** June 13, 2013  
**No. of vendors issued to:** 6  
**No. of bids received:** 2  
**No. of no-bids received:** 0

**Description:**

This contract consists of the application of physical education game lines on VCT flooring in elementary school gymnasiums. Lines are painted on an as-needed basis.

**Recommendation:**

Award of contract is recommended to:

- Tito Contractors, Inc.  
- NAPCO Group Inc. dba Stratus Building Solutions  
- Washington DC  
- Annapolis, MD

**Responsible school or office:** Department of Physical Facilities  
**Contact person:** Pradeep Dixit  
**Funding source:** Operating budget
10. **Contract:** Lutherville Area Elementary School Construction at Mays Chapel Construction Package 11A – Rebid Kitchen Equipment

**Contract #:** MWE-801-14

- **Estimated annual award value:** $174,800
- **Estimated contingency amount:** $17,480
- **Estimated total award value:** $192,280

**Board meeting date:** September 10, 2013
**Bid issued:** May 30, 2013
**Pre-bid meeting date:** N/A
**Due date:** June 27, 2013
**No. of vendors issued to:** 3
**No. of bids received:** 3
**No. of no-bids received:** 0

**Description:**

This project consists of supplying labor and materials as required to install kitchen equipment for the new facility.

**Recommendation:**

Award of contract is recommended to:

11400, Inc. Hyattsville, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Pradeep Dixit

**Funding source:** Capital budget
**Contract Name:** Construction of the New Lutherville Area Elementary School at Mays Chapel, Construction Package 11A – Rebid Kitchen Equipment  

**Contract Number:** MWE-801-14

<table>
<thead>
<tr>
<th>Bidders’ Names</th>
<th>11400 Inc.</th>
<th>Ashland Equipment</th>
<th>American Energy</th>
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<tbody>
<tr>
<td>TOTAL BASE BID</td>
<td>$174,800</td>
<td>$181,303</td>
<td>$185,343</td>
</tr>
<tr>
<td>Total Base Bid + Alternates</td>
<td>$174,800</td>
<td>$181,303</td>
<td>$185,343</td>
</tr>
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