DATE: October 8, 2013

TO: BOARD OF EDUCATION

FROM: S. Dallas Dance, Superintendent

SUBJECT: RECOMMENDATIONS FOR AWARD OF CONTRACTS

ORIGINATOR: Michael G. Sines, Chief Operations Officer

RESOURCE PERSON(S): Rick Gay, Manager, Office of Purchasing
Pradeep Dixit, Executive Director, Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

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See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

Appendix I – Recommendations for Award of Contracts – Board Exhibit
Recommendations for Award of Contracts
Board Exhibit – October 8, 2013

1. **Contract Modification:** Field Trip Transportation Services  
   **Contract #:** PCR-204-11  
   **Term:** N/A  
   **Extension:** N/A  
   **Contract Ending Date:** 6/30/21

   **Estimated contract authority:** $ N/A  
   **Estimated modification amount:** $ N/A  
   **New estimated total contract authority:** $ N/A

   **Board meeting date:** October 8, 2013

**Description:**

The Board approved this contract on January 12, 2011, and approved contract modifications on February 8, 2011; March 8, 2011; April 5, 2011; May 10, 2011; June 14, 2011; October 11, 2011; January 12, 2012; April 23, 2013; and August 6, 2013. This contract modification adds two providers to the contract, as permitted by the original solicitation.

This contract provides for student transportation services for after-school activities. Activities range from local athletic and music competitions to day-long and overnight cultural trips. Services are employed when BCPS’ own fleet is unavailable (due to regular student bus route service) or when coach bus services are needed. With the addition of these two awardees, school personnel will have 20 contractors from which to choose for field trip transportation. Choices are based on the contractor’s location relative to a school, price, and availability.

Award bidders have met vehicle and facility inspection criteria that include equipment and on-road performance evaluations and driver investigations that require on-file background investigation, citizenship status, and drug free-testing. Additionally, award bidders are subject to a no-notice inspection focused on safety and serviceability of a specific vehicle and driver.

**Recommendation:**

Award of contract modification is recommended to:

   - Ram Bus Service  
   - Universal Bus Service  
   - Baltimore, MD  
   - Manchester, MD

**Responsible school or office:** Chief Operations Officer

**Contact person:** Michael G. Sines

**Funding source:** Operating budget
2. **Contract:** Asbestos Hazard Emergency Response Act (AHERA) Building Re-Inspection and/or Management Plans  
   **Contract #:** MBU-501-14  
   **Term:** 3 years, 9 mos.  
   **Extension:** 3 years  
   **Contract Ending Date:** 6/30/20  
   **Estimated contract authority:** $1,200,000

   **Board meeting date:** October 8, 2013  
   **Bid issued:** August 1, 2013  
   **Pre-bid meeting date:** August 15, 2013  
   **Due date:** August 29, 2013  
   **No. of vendors issued to:** 47  
   **No. of bids received:** 10  
   **No. of no-bids received:** 2

**Description:**

This contract consists of reviewing the existing management plans, inspection reports, and building documents. The awardees will conduct tri-annual asbestos re-inspections for all previously inspected BCPS facilities to comply with AHERA. This contract will replace PCR-292-11 that expired on June 30, 2012.

**Recommendation:**

Award of contract is recommended to:

- Advanced Air Analysis, Inc.  
  - Baltimore, MD  
- Apex Companies, LLC  
  - Rockville, MD  
- ARC Environmental, Inc.  
  - Baltimore, MD  
- Batta Environmental Associates, Inc.  
  - Newark, DE  
- Global Consulting, Inc.  
  - Washington, DC

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Pradeep Dixit

**Funding source:** Operating budget
3. **Contract:** Cohort – Special Education Master of Education Certification Track

**Contract #:** RGA-902-14

**Term:** 4 years  **Extension:** N/A  **Contract Ending Date:** 12/31/17

**Estimated total award value:** $180,000

**Board meeting date:** October 8, 2013

**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is for a cohort program to provide 36 graduate credit hours in special education coursework. The cohort will begin in the spring semester of 2014 and conclude in the fall semester of 2017. Successful completion of the course will lead to a Master of Education in Special Education. Enrollment is open to BCPS teachers, certified in any area other than special education, with a maximum of 20 participants.

There is a need to expand the knowledge of general educators and administrators regarding the academic, social, and emotional needs of special education students. The cohort supports the *Blueprint 2.0*, Goal 1, Strategic Initiative A.

The cohort coursework will prepare participants to provide all students with equal access to the common core curriculum by differentiating instruction during planning and implementation. Additionally, participants will be prepared to become teacher leaders within their buildings or the system.

**Recommendation:**

Award of contract is recommended to:

Towson University  
Towson, MD

**Responsible school or office:** Office of Organizational Development

**Contact person:** William S. Burke

**Funding source:** Operating budget
4. **Contract:** Interpreting Services for Deaf/Hard of Hearing Individuals  
**Contract #:** JNI-769-14  
**Term:** 3 years **Extension:** 3 years **Contract Ending Date:** 8/31/19  
**Estimated contract authority:** $ 2,100,000

- **Board meeting date:** October 8, 2013  
- **Bid issued:** July 19, 2013  
- **Pre-bid meeting date:** August 1, 2013  
- **Due date:** August 15, 2013  
- **No. of vendors issued to:** 20  
- **No. of bids received:** 7  
- **No. of no-bids received:** 0

**Description:**

This contract consists of interpreting services for deaf/hard-of-hearing students and parents and includes sign language interpreting, speech-to-print, cued speech transliteration, and oral interpreting. The services will be provided in schools and home visits when necessary. BCPS provides these services as a related service defined by the Individuals with Disabilities Education Act and Section 504 of the Rehabilitation Act, and for parents under the Americans with Disabilities Act. Through the individual education program team and the 504 team process, interpreting/transliteration services are determined as related services that ensure access to instruction and communication for designated students who are deaf/hard of hearing. These services are identified as universal design for learning services under common core curriculum. Interpreting/transliteration services provide access to and implementation of BCPS' *Blueprint 2.0.* This contract replaces JNI-709-09 that expired August 31, 2013.

**Recommendation:**

Award of contract is recommended to:

- Hands in Motion  
  - Washington, DC
- HIS Sign, LLC  
  - Ashburn, VA
- Mid Atlantic Interpreting Group  
  - Ellicott City, MD
- The Hearing and Speech Agency  
  - Baltimore, MD
- Vital Signs  
  - Silver Spring, MD

**Responsible school or office:** Office of Special Education

**Contact person:** Debra Brooks

**Funding source:** Operating budget and Grant funds