

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: December 17, 2013

TO: **BOARD OF EDUCATION**

FROM: S. Dallas Dance, Superintendent

SUBJECT: **MINORITY AND SMALL BUSINESS ENTERPRISES – 2013 ANNUAL REPORT**

ORIGINATOR: Michael G. Sines, Chief Operations Officer

RESOURCE PERSON(S): Barbara Burnopp, Executive Director, Fiscal Services
Richard Gay, Manager, Office of Purchasing

INFORMATION

The Board of Education and the state of Maryland have policies and regulations related to MBE/SBE participation on contracts. Board Policy 3200 requires the superintendent to report on the participation of minority and small business enterprise annually.

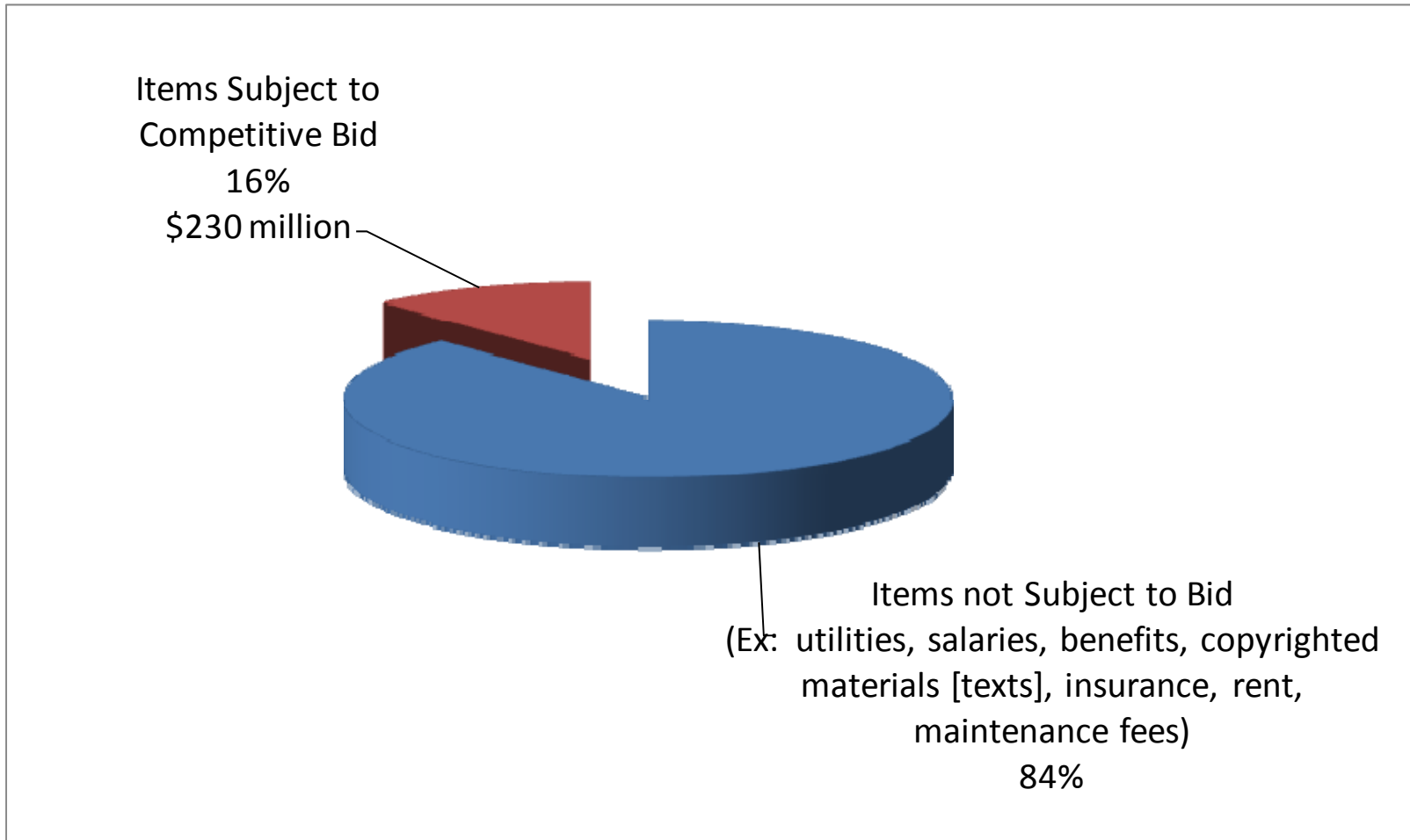
Attachment I – Minority and Small Business Enterprises – 2013 Annual Report

Office of Purchasing Minority (MBE) and Small Business (SBE) Enterprises



**FY2013
Annual Report**

FY2013 Operating, Grants, Capital, and Food Services Expenditures



Annual Reporting Results

MBE Participation for state funded construction contracts by Category

FY2012 MBE Participation

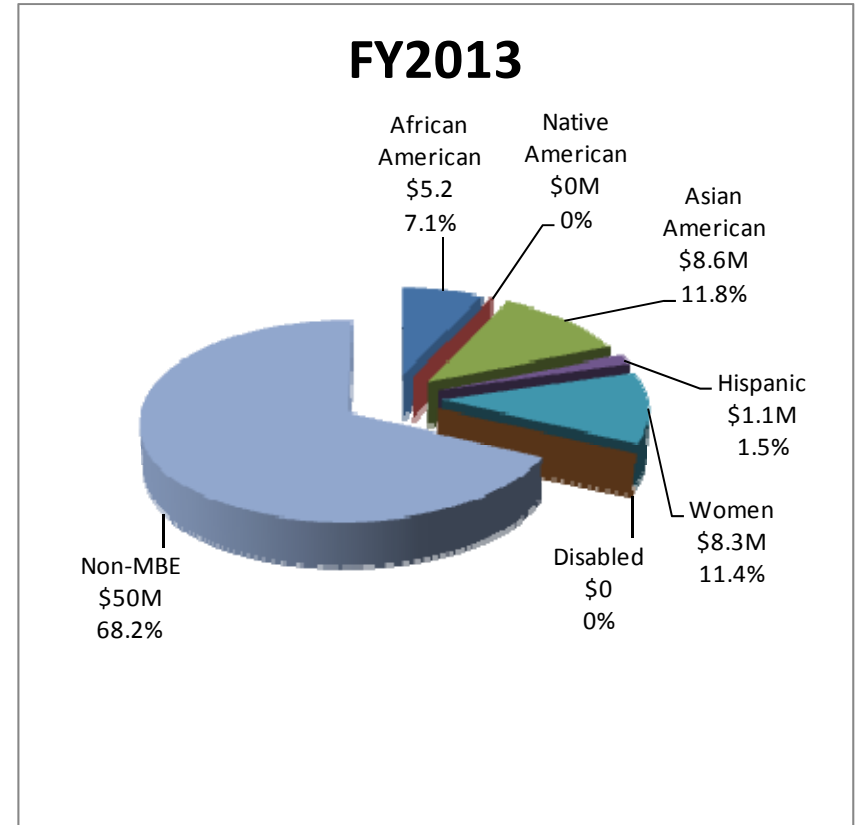
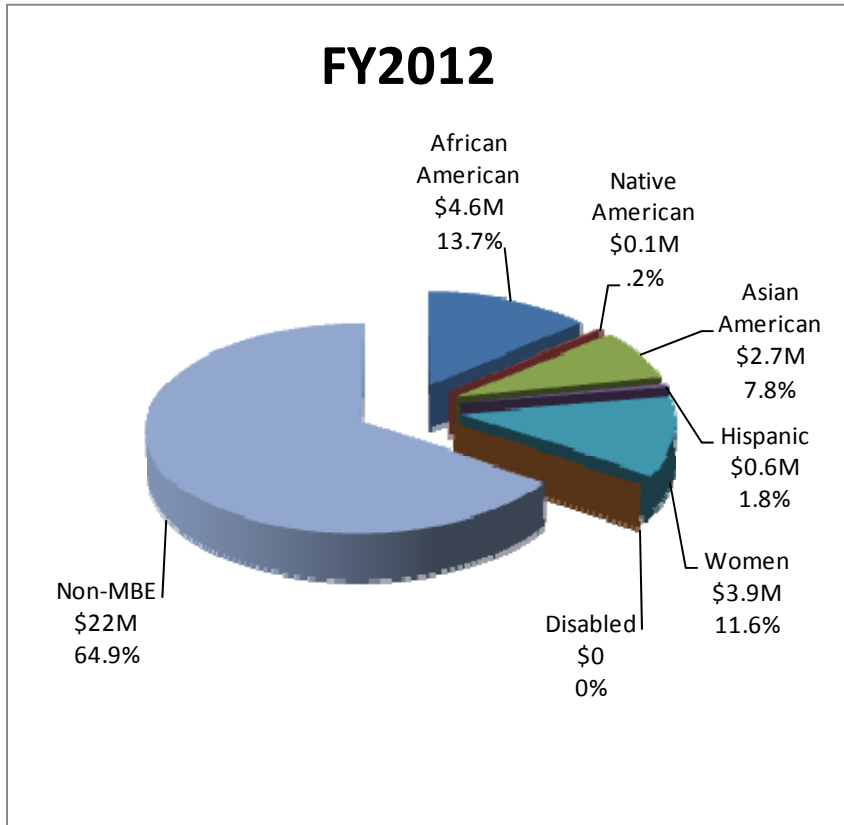
Amount \$11,875,523

Percent 35.1%

FY2013 MBE Participation

Amount \$23,252,401

Percent 31.8%

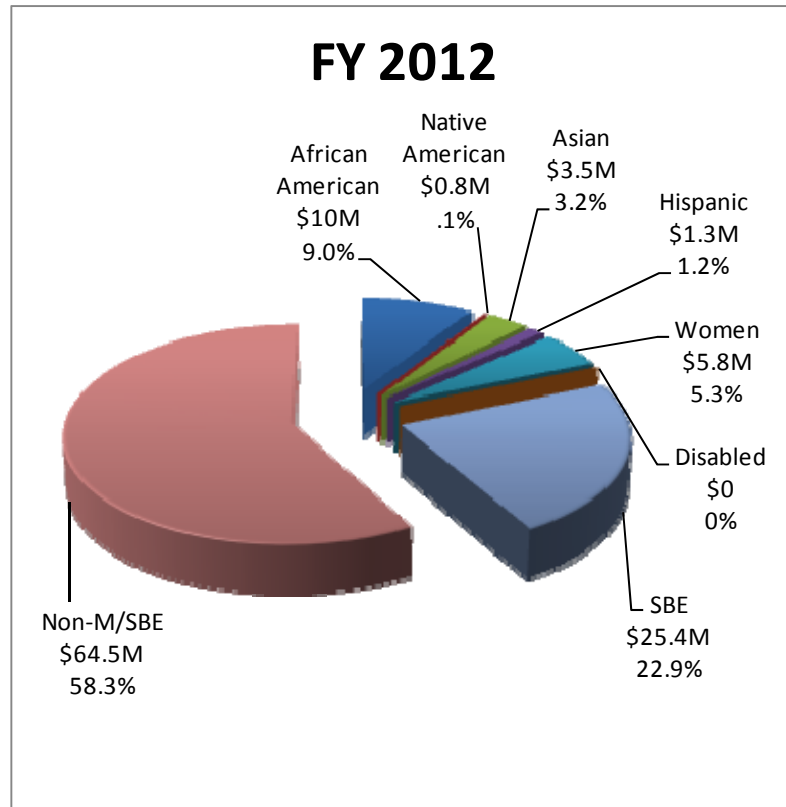


Annual Reporting Results

MBE and SBE Participation for All Contracts by Category

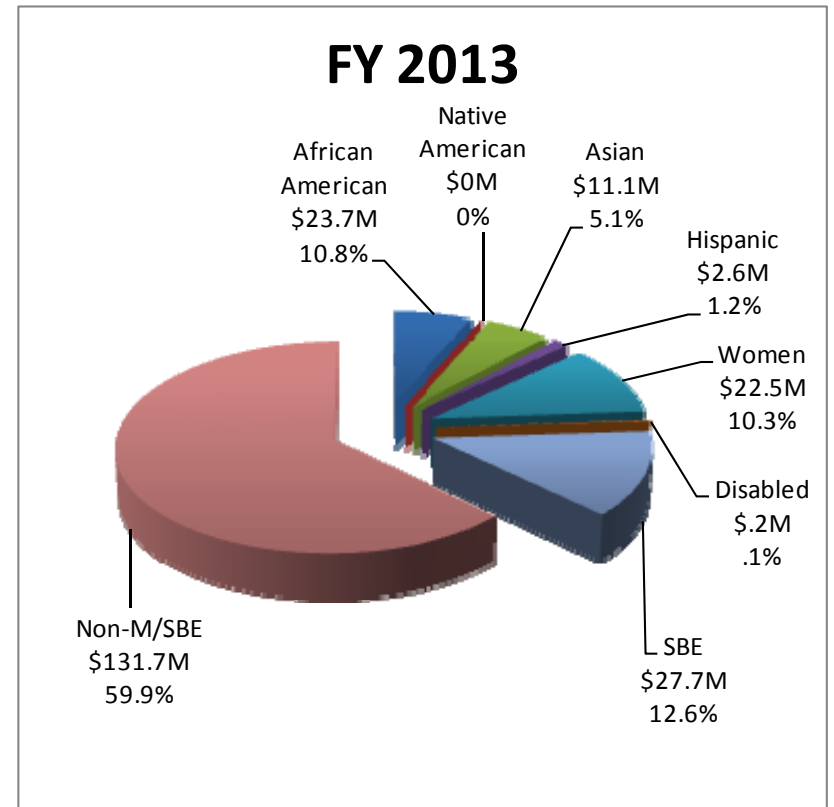
FY2012 MBE/SBE Participation

Amount **\$46,369,515**
 Percent **41.7%**



FY2013 MBE/SBE Participation

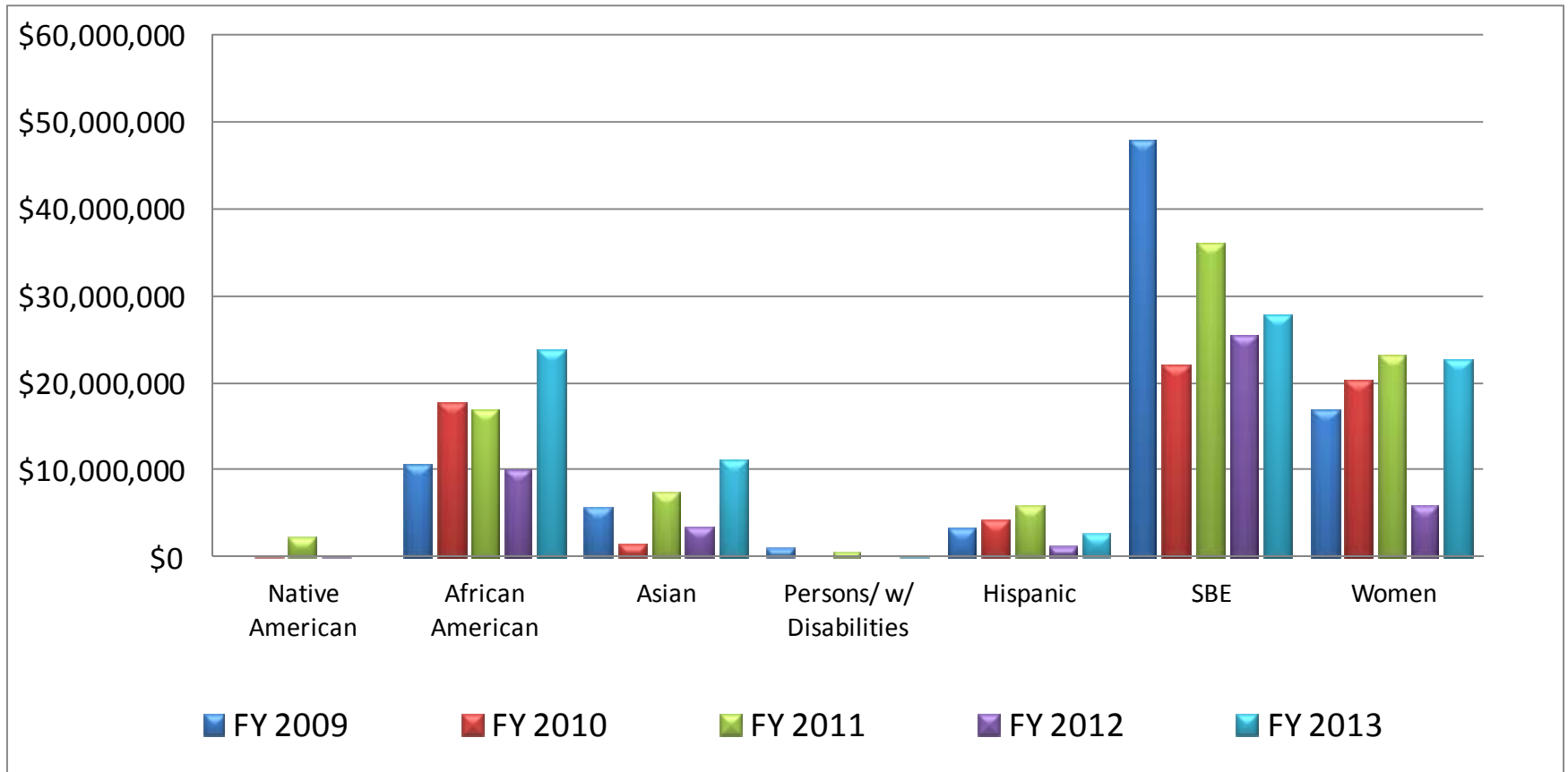
Amount **\$87,819,711**
 Percent **40.1%**



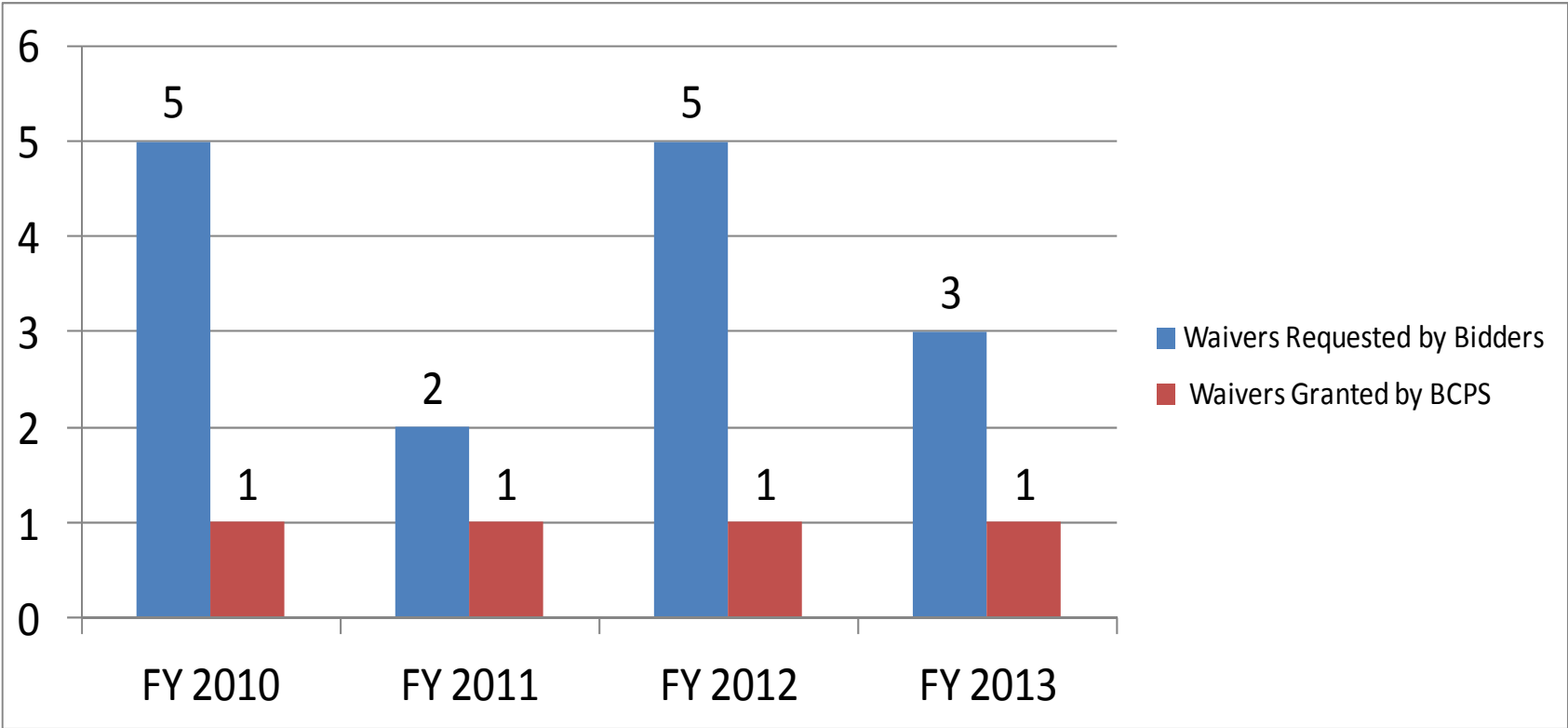
Annual Reporting Results FY2009 - FY2013

Dollar Value of Participation That Includes MBE/SBE

July 1, 2008, through June 30, 2013



Waivers For MBE Participation Goals Requested by Bidders and Granted by BCPS



BCPS MBE Outreach Efforts

The MBE Officer and MBE Outreach Liaison for BCPS have:

- Visited prime contractors to discuss their participation in the MBE program.
- Offered contractors assistance with
 - Identifying MBE subcontractors
 - Sending ads to solicit subcontractor bids
 - Completing forms correctly
- Assisted the Public School Construction Program by spearheading the revision of the MBE procedures for state-funded public school construction projects to align with directive issued by the Governor's Office of Minority Affairs in July 2013.
- Participated in *Baltimore County Government Procurement Meet the Buyers Outreach Events*.
- Participated in *Prince George's County Business Conference and Expo*.
- Participated in the *Southern Maryland Regional Purchasing and Procurement Expo*.
- Attended two regional *Blue Book* networking events.
- Participated in the 21st Annual *Baltimore Washington Corridor Council Government Procurement Fair*.
- Attended the *Maryland Washington Minority Contractor's Association Annual Awards Breakfast and Business Showcase Expo*.
- Participated in *Maryland Washington Minority Contractor's Association Minority Business Expo and Roundtable*.

BCPS MBE Outreach Efforts

Hosted the fourth annual *Meet & Greet* for 103 general contractors, 30 additional state and local government agencies and 500 MBE subcontractors at the Maryland State Fairgrounds. This event has grown significantly since the first year at Oregon Ridge Lodge with 35 general contractors and 150 subcontractors.

