



**Agenda Item Details**

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Meeting Feb 25, 2014 - MEETING OF THE BOARD OF EDUCATION OF BALTIMORE COUNTY, MARYLAND

Category I. NEW BUSINESS - CONTRACT AWARDS (Mr. Gay/Mr. Dixit)

Subject 1. RGA-116-13 -- Contract Extension and Modification: Visitor Identification System

Access Public

Type Action (Consent)

**Public Content**

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That the Board of Education approves the following contract recommendation.

[022514\\_RGA-116-13-10.pdf \(19 KB\)](#)

**Administrative Content**

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**Executive Content**

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**1. Contract Extension and Modification:** Visitor Identification System

**Contract #:** RGA-116-13 (Anne Arundel County Public Schools, #08SC-32)

<b>Term:</b>	N/A	<b>Extension:</b>	3 months	<b>Contract Ending Date:</b>	6/30/18
<b>Estimated contract authority:</b>			\$		280,000
<b>Estimated modification amount:</b>			\$		369,280
<b>New estimated total contract authority:</b>			\$		620,480

<b>Board meeting date:</b>	February 25, 2014
<b>Bid issued:</b>	N/A
<b>Pre-bid meeting date:</b>	N/A
<b>Due date:</b>	N/A
<b>No. of vendors issued to:</b>	N/A
<b>No. of bids received:</b>	N/A
<b>No. of no-bids received:</b>	N/A

**Description:**

The Board approved this contract on March 5, 2013, effective through March 31, 2018. There is an annual license renewal fee of \$480 per school or office for the visitor identification system. BCPS currently has this system in 174 locations at an annual cost of \$83,520. If no other sites are added, the total cost for the remainder of the five-year contract would be \$334,080. However, there is the potential for ten more systems for new schools and/or offices during the next five years. Installation of each new system has a one-time cost of approximately \$1,600. With the annual fee thereafter, each new system, will be an additional \$4,800 per year. The total for the additional new sites could be \$35,200. The modification of this contract, therefore, includes funding authority as a contingency for additional equipment for those locations as they become known. The extension of three months moves the term of the contract from March 31, 2018, to the end of the 2018 fiscal year.

Through October of this school year, 198,565 visitors have been logged into the system by school and office staffs. Through use of this system, 33 registered sex offenders have been identified and denied access into our schools. State laws and local procedures are followed when these persons are identified by the visitor identification system.

*Blueprint 2.0*, Goal 2, is safety and security. The use of the visitor identification system enhances the security at all of our facilities.

**Recommendation:**

Award of extension and modification is recommended to:

Raptor Technologies, LLC

Houston, TX

**Responsible school or office:**

Department of School Safety and Security

**Contact person:**

Dale R. Rauenzahn

**Funding source:**

Operating budget



**Agenda Item Details**

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Meeting Feb 25, 2014 - MEETING OF THE BOARD OF EDUCATION OF BALTIMORE COUNTY, MARYLAND

Category 1. NEW BUSINESS - CONTRACT AWARDS (Mr. Gay/Mr. Dixit)

Subject 2. RGA-123-13 -- Contract Modification: Professional Development, Coaching, and Consulting Services

Access Public

Type Action (Consent)

**Public Content**

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That the Board of Education approves the following contract recommendation.

[022514\\_RGA-123-13-5.pdf \(16 KB\)](#)

**Administrative Content**

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**Executive Content**

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**2. Contract Modification:** Professional Development, Coaching, and Consulting Services  
**Contract #:** RGA-123-13

**Term:** N/A      **Extension:** 1 year      **Contract Ending Date:** 6/30/15  
**Estimated contract authority:** \$ 100,600  
**Estimated modification amount:** \$ 315,000  
**New estimated total contract authority:** \$ 415,600

**Board meeting date:** February 25, 2014

**Description:**

The Board approved this contract on June 11, 2013, effective through June 30, 2014. This contract modification and extension are proposed to accommodate training for more participants and to extend the training program for one year. The increased cost of \$315,000 includes an estimated \$48,000 for FY2014 and an estimated \$267,000 for training in FY2015. These services will allow the system to institute and maintain our own diversity and equity training over the coming years in anticipation of our changing student population.

*Blueprint 2.0* outlines the goals and priorities that the system observes and implements to ensure all BCPS students are globally competitive upon graduation. Included among priorities outlined in *Blueprint 2.0* is the challenge of raising the bar and closing achievement gaps. The work with Pacific Educational Group builds the capacity of BCPS staff to systemically engage in equity work. Pacific Educational Group provides coaching and consulting, as well as tools and protocols essential in advancing the system's ability to provide service and support of its diverse student population. The Department of Research, Accountability, and Assessment has designed an evaluation of this year's efforts to include a mixed-method reporting of the impact of training on individual, professional, and organizational capacity. Evaluation results will be available at the conclusion of this academic year that will enable BCPS to assess its collective capacity, to undertake the equity work necessary, and to achieve the priority of raising the bar and closing achievement gaps.

**Recommendation:**

Award of contract modification is recommended to:

Pacific Educational Group, Inc.      San Francisco, CA

**Responsible school or office:** Office of Equity and Cultural Proficiency

**Contact person:** Lisa Williams

**Funding Source:** Operating budget